

# Nissan Sales, Production & Exports Results for November, 2023

## 1. Retail Sales by Region

<units>

Region	November		Var. (%)	CYTD (January - November)		Var. (%)	FYTD (April - November) *From January to August for China		Var. (%)
	2023	2022		2023	2022		2023	2022	
Registered Vehicles	23,107	22,176	4.2%	271,253	251,835	7.7%	188,030	164,042	14.6%
Mini Vehicles	15,637	14,766	5.9%	175,472	163,115	7.6%	114,500	111,722	2.5%
Japan Total	38,744	36,942	4.9%	446,725	414,950	7.7%	302,530	275,764	9.7%
Nissan Brand	55,816	56,272	-0.8%	766,444	624,098	22.8%	546,383	434,263	25.8%
Infiniti Brand	4,634	3,911	18.5%	58,639	41,100	42.7%	42,882	29,854	43.6%
U.S. Total	60,450	60,183	0.4%	825,083	665,198	24.0%	589,265	464,117	27.0%
Canada	7,400	6,151	20.3%	85,379	71,720	19.0%	64,909	49,710	30.6%
Mexico	22,286	14,311	55.7%	217,439	146,728	48.2%	157,973	100,644	57.0%
Europe	28,912	24,976	15.8%	312,957	257,792	21.4%	213,189	180,248	18.3%
China* <sup>1</sup>	74,879	47,983	56.1%	694,895	974,715	<sup>(*)</sup> -28.7%	482,921	745,793	<sup>(*)</sup> -35.2%
Others	49,656	36,741	35.2%	474,064	429,575	10.4%	348,081	308,514	12.8%
Overseas Total	243,583	190,345	28.0%	2,609,817	2,545,728	2.5%	1,856,338	1,849,026	0.4%
<b>Global Retail Sales</b>	<b>282,327</b>	<b>227,287</b>	<b>24.2%</b>	<b>3,056,542</b>	<b>2,960,678</b>	<b>3.2%</b>	<b>2,158,868</b>	<b>2,124,790</b>	<b>1.6%</b>

## 2. Global Production by Country

<units>

Country	November		Var. (%)	CYTD (January - November)		Var. (%)	FYTD (April - November) *From January to August for China		Var. (%)
	2023	2022		2023	2022		2023	2022	
Japan	68,683	56,613	21.3%	657,329	500,427	31.4%	490,152	370,630	32.2%
U.S.	48,056	41,146	16.8%	563,047	499,190	12.8%	405,069	358,386	13.0%
Mexico	56,075	31,720	76.8%	579,953	357,157	62.4%	430,052	252,634	70.2%
U.K.	30,770	27,005	13.9%	300,020	219,635	36.6%	219,233	161,131	36.1%
China* <sup>1</sup>	88,015	48,002	83.4%	694,440	1,023,960	<sup>(*)</sup> -32.2%	479,574	769,472	<sup>(*)</sup> -37.7%
Others* <sup>2</sup>	25,634	44,475	-42.4%	375,856	429,722	-12.5%	255,268	316,128	-19.3%
Overseas Total	248,550	192,348	29.2%	2,513,316	2,529,664	-0.6%	1,789,196	1,857,751	-3.7%
<b>Global Production</b>	<b>317,233</b>	<b>248,961</b>	<b>27.4%</b>	<b>3,170,645</b>	<b>3,030,091</b>	<b>4.6%</b>	<b>2,279,348</b>	<b>2,228,381</b>	<b>2.3%</b>

## 3. Vehicle Exports from Japan

<units>

Destination	November		Var. (%)	CYTD (January - November)		Var. (%)	FYTD (April - November) *From January to August for China		Var. (%)
	2023	2022		2023	2022		2023	2022	
North America	21,357	19,042	12.2%	194,486	142,348	36.6%	146,647	107,901	35.9%
Europe	10,165	4,122	146.6%	53,600	16,927	216.7%	43,028	16,774	156.5%
Middle East	5,161	3,126	65.1%	45,127	38,773	16.4%	29,138	27,160	7.3%
Others	7,112	9,185	-22.6%	88,985	49,973	78.1%	70,245	38,594	82.0%
<b>Total</b>	<b>43,795</b>	<b>35,475</b>	<b>23.5%</b>	<b>382,198</b>	<b>248,021</b>	<b>54.1%</b>	<b>289,058</b>	<b>190,429</b>	<b>51.8%</b>

\*1 China sales and production include Dongfeng brand PV and LCV.

DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022. Excluding DFAC, China sales was -20.7% for January-November 2023 (CYTD 2023), and -26.3% for January-August 2023 (FYTD 2023). On the same basis, China production was -25.5% for January-November 2023 (CYTD 2023), and -30.1% for January-August 2023 (FYTD 2023).

\*2 Others include production in Taiwan, Thailand, Philippines, South Africa, Brazil, India, Egypt, Russia, France and Argentina excluding CKD production.

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## Japan Nissan Sales Results by Model : November 2023

<units>

Model	November			CYTD (January - November)			FYTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)	Volume		Var. (%)
	2023	2022		CY2023	CY2022		FY2023	FY2022	
March	2	884	-99.8%	775	7,926	-90.2%	114	4,918	-97.7%
Note / Note AURA	6,866	10,973	-37.4%	96,514	101,542	-5.0%	59,763	68,068	-12.2%
Sylphy	0	0	-	2	7	-71.4%	0	1	-100.0%
Teana	0	0	-	0	6	-100.0%	0	3	-100.0%
Skyline	267	21	1171.4%	2,045	1,998	2.4%	1,540	1,108	39.0%
Fuga	0	4	-100.0%	35	505	-93.1%	17	342	-95.0%
Cima	-	2	-	0	93	-100.0%	0	55	-100.0%
Leaf	536	736	-27.2%	9,566	11,362	-15.8%	4,968	6,783	-26.8%
Juke	0	0	-	2	8	-75.0%	2	4	-50.0%
Ariya	429	26	1550.0%	7,504	3,068	144.6%	5,779	2,352	145.7%
X-Trail	2,439	1,928	26.5%	25,035	16,747	49.5%	17,370	13,588	27.8%
KICKS	1,594	1,010	57.8%	14,393	17,859	-19.4%	10,633	8,744	21.6%
Serena	6,823	3,648	87.0%	69,663	53,475	30.3%	56,263	34,760	61.9%
Elgrand	113	144	-21.5%	2,169	2,002	8.3%	1,417	1,078	31.4%
Fairlady Z	129	114	13.2%	972	426	128.2%	674	401	68.1%
GT-R	100	1	9900.0%	744	729	2.1%	737	409	80.2%
Others	0	0	-	1	1	0.0%	1	0	-
<b>PV Total</b>	<b>19,298</b>	<b>19,491</b>	<b>-1.0%</b>	<b>229,420</b>	<b>217,754</b>	<b>5.4%</b>	<b>159,278</b>	<b>142,614</b>	<b>11.7%</b>
NV150 AD / AD	705	613	15.0%	8,493	8,917	-4.8%	5,876	4,618	27.2%
NV200 Vanette / Vanette	1,256	382	228.8%	9,737	7,746	25.7%	7,206	4,273	68.6%
NV350 Caravan	1,775	1,570	13.1%	22,113	16,186	36.6%	14,633	11,654	25.6%
NT450 Atlas	0	0	-	1	1	0.0%	1	1	0.0%
Atlas F24 / F25	55	106	-48.1%	1,349	1,132	19.2%	1,005	867	15.9%
Paramedic	18	14	28.6%	140	99	41.4%	31	15	106.7%
<b>CV Total</b>	<b>3,809</b>	<b>2,685</b>	<b>41.9%</b>	<b>41,833</b>	<b>34,081</b>	<b>22.7%</b>	<b>28,752</b>	<b>21,428</b>	<b>34.2%</b>
<b>Registered Vehicle Total</b>	<b>23,107</b>	<b>22,176</b>	<b>4.2%</b>	<b>271,253</b>	<b>251,835</b>	<b>7.7%</b>	<b>188,030</b>	<b>164,042</b>	<b>14.6%</b>
DAYZ	3,624	2,197	65.0%	35,762	42,020	-14.9%	25,920	23,317	11.2%
Roox	5,491	5,594	-1.8%	64,547	66,544	-3.0%	37,259	46,640	-20.1%
Sakura	2,725	3,497	-22.1%	34,696	18,319	89.4%	23,488	18,319	28.2%
NV100 / NT100 Clipper	3,797	3,478	9.2%	40,465	36,232	11.7%	27,833	23,446	18.7%
<b>Mini Total</b>	<b>15,637</b>	<b>14,766</b>	<b>5.9%</b>	<b>175,472</b>	<b>163,115</b>	<b>7.6%</b>	<b>114,500</b>	<b>111,722</b>	<b>2.5%</b>
<b>Japan Grand Total</b>	<b>38,744</b>	<b>36,942</b>	<b>4.9%</b>	<b>446,725</b>	<b>414,950</b>	<b>7.7%</b>	<b>302,530</b>	<b>275,764</b>	<b>9.7%</b>

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## Europe Nissan Sales Results by Model : November 2023

<units>

Model	November			CYTD (January - November)			FYTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)	Volume		Var. (%)
	2023	2022		CY2023	CY2022		FY2023	FY2022	
Micra	1	2,613	-100.0%	8,217	30,738	-73.3%	633	22,022	-97.1%
Leaf	1,445	3,307	-56.3%	16,924	24,927	-32.1%	11,991	17,964	-33.2%
Sentra	1	523	-99.8%	1,274	1,546	-17.6%	573	1,381	-58.5%
Altima	0	0	-	58	62	-6.5%	6	20	-70.0%
Maxima	0	0	-	0	10	-100.0%	0	6	-100.0%
Juke	6,314	3,515	79.6%	72,558	44,012	64.9%	50,659	28,408	78.3%
Qashqai	14,035	11,111	26.3%	141,198	116,143	21.6%	95,909	85,042	12.8%
Murano	0	0	-	0	712	-100.0%	0	215	-100.0%
Terrano	0	0	-	0	2,144	-100.0%	0	642	-100.0%
X-Trail	3,496	1,139	207.1%	29,444	9,105	223.4%	22,911	3,946	480.6%
Pathfinder	0	0	-	0	234	-100.0%	0	64	-100.0%
Ariya	760	629	20.8%	10,121	3,197	216.6%	7,352	3,197	130.0%
GT-R	0	0	-	2	38	-94.7%	1	35	-97.1%
Navara	0	19	-100.0%	32	2,390	-98.7%	0	632	-100.0%
Townstar	1,286	566	127.2%	13,181	5,704	131.1%	9,902	4,724	109.6%
Primaster	935	938	-0.3%	11,050	6,863	61.0%	7,375	5,494	34.2%
e-NV200	0	2	-100.0%	7	1,187	-99.4%	2	387	-99.5%
NV250	0	0	-	1	368	-99.7%	1	0	-
NV400	634	593	6.9%	8,752	6,836	28.0%	5,803	5,282	9.9%
Others	0	1	-100.0%	0	118	-100.0%	0	112	-100.0%
<b>Nissan Brand Total</b>	<b>28,909</b>	<b>24,956</b>	<b>15.8%</b>	<b>312,819</b>	<b>256,334</b>	<b>22.0%</b>	<b>213,118</b>	<b>179,573</b>	<b>18.7%</b>
Q50	0	0	-	0	2	-100.0%	0	0	-
QX50 / QX55	3	17	-82.4%	109	1,073	-89.8%	57	515	-88.9%
QX60	0	3	-100.0%	24	14	71.4%	14	10	40.0%
QX80	0	0	-	5	369	-98.6%	0	150	-100.0%
<b>Infiniti Brand Total</b>	<b>3</b>	<b>20</b>	<b>-85.0%</b>	<b>138</b>	<b>1,458</b>	<b>-90.5%</b>	<b>71</b>	<b>675</b>	<b>-89.5%</b>
<b>Europe Grand Total</b>	<b>28,912</b>	<b>24,976</b>	<b>15.8%</b>	<b>312,957</b>	<b>257,792</b>	<b>21.4%</b>	<b>213,189</b>	<b>180,248</b>	<b>18.3%</b>

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## USA Nissan Sales Results by Model : November 2023

<units>

Model	November			CYTD (January - November)			FYTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)	Volume		Var. (%)
	2023	2022		CY2023	CY2022		FY2023	FY2022	
Versa	2,495	1,527	63.4%	22,579	12,259	84.2%	18,678	9,929	88.1%
Sentra	6,650	3,900	70.5%	101,014	71,163	41.9%	78,497	44,032	78.3%
Altima	9,818	10,296	-4.6%	115,253	130,313	-11.6%	82,421	92,018	-10.4%
Maxima	290	665	-56.4%	9,364	6,448	45.2%	7,157	3,579	100.0%
Z	138	47	193.6%	1,586	213	644.6%	1,120	213	425.8%
GT-R	32	0	-	365	56	551.8%	222	6	3600.0%
Leaf	419	1,068	-60.8%	6,707	11,113	-39.6%	4,353	6,742	-35.4%
<b>Total Cars</b>	<b>19,842</b>	<b>17,503</b>	<b>13.4%</b>	<b>256,866</b>	<b>231,565</b>	<b>10.9%</b>	<b>192,448</b>	<b>156,519</b>	<b>23.0%</b>
Frontier	3,929	7,272	-46.0%	53,975	69,370	-22.2%	37,049	46,965	-21.1%
Pathfinder	4,925	6,380	-22.8%	66,268	50,994	30.0%	42,498	42,019	1.1%
Kicks	5,417	2,913	86.0%	61,852	51,900	19.2%	50,020	31,323	59.7%
Murano	1,450	2,160	-32.9%	29,404	27,659	6.3%	16,960	18,256	-7.1%
Rogue	17,160	15,876	8.1%	238,484	127,515	87.0%	169,460	98,594	71.9%
Rogue Sports	13	2,535	-99.5%	10,048	40,135	-75.0%	2,573	23,821	-89.2%
Armada	919	831	10.6%	19,483	10,718	81.8%	12,211	9,075	34.6%
Titan	1,174	802	46.4%	17,844	14,105	26.5%	13,806	7,690	79.5%
Ariya	987	0	-	12,218	0	-	9,358	0	-
NVC	0	0	-	0	3	-100.0%	0	1	-100.0%
NV200	0	0	-	0	134	-100.0%	0	0	-
<b>Total Trucks</b>	<b>35,974</b>	<b>38,769</b>	<b>-7.2%</b>	<b>509,576</b>	<b>392,533</b>	<b>29.8%</b>	<b>353,935</b>	<b>277,744</b>	<b>27.4%</b>
<b>Nissan Brand Total</b>	<b>55,816</b>	<b>56,272</b>	<b>-0.8%</b>	<b>766,444</b>	<b>624,098</b>	<b>22.8%</b>	<b>546,383</b>	<b>434,263</b>	<b>25.8%</b>
Q50	397	121	228.1%	5,843	4,562	28.1%	4,477	2,133	109.9%
Q60 Coupe	24	67	-64.2%	1,021	1,750	-41.7%	647	982	-34.1%
QX50	809	811	-0.2%	8,936	10,164	-12.1%	6,606	6,714	-1.6%
QX55	324	471	-31.2%	4,843	4,503	7.6%	3,478	3,504	-0.7%
QX60	1,965	1,540	27.6%	26,542	13,977	89.9%	19,403	11,441	69.6%
QX80	1,115	901	23.8%	11,454	6,144	86.4%	8,271	5,080	62.8%
<b>Infiniti Brand Total</b>	<b>4,634</b>	<b>3,911</b>	<b>18.5%</b>	<b>58,639</b>	<b>41,100</b>	<b>42.7%</b>	<b>42,882</b>	<b>29,854</b>	<b>43.6%</b>
<b>USA Grand Total</b>	<b>60,450</b>	<b>60,183</b>	<b>0.4%</b>	<b>825,083</b>	<b>665,198</b>	<b>24.0%</b>	<b>589,265</b>	<b>464,117</b>	<b>27.0%</b>

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# China Nissan Sales Results by Model : November 2023

<units>

Model	November			CYTD (January - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2023	2022		CY2023	CY2022	
Tiida H/B	2,279	1,086	109.9%	14,461	26,945	-46.3%
Sylphy	39,105	22,167	76.4%	329,572	388,694	-15.2%
Sylphy EV	0	0	-	0	0	-
Lannia	25	0	-	1,184	876	35.2%
Altima	7,877	6,880	14.5%	79,310	138,081	-42.6%
Maxima	0	0	-	0	0	-
Kicks	1,401	305	359.3%	7,119	10,184	-30.1%
Qashqai	10,557	6,685	57.9%	96,039	138,960	-30.9%
X-Trail	3,372	2,329	44.8%	49,377	27,545	79.3%
Murano	0	164	-100.0%	5,965	6,087	-2.0%
Navara	678	407	66.6%	6,271	6,680	-6.1%
Ariya	545	387	40.8%	3,252	843	285.8%
Terra	33	217	-84.8%	6,519	7,570	-13.9%
Paradin	316	0	-	1,673	0	-
<b>Nissan Brand Total</b>	<b>66,188</b>	<b>40,627</b>	<b>62.9%</b>	<b>600,742</b>	<b>752,465</b>	<b>-20.2%</b>
Q50	0	57	-100.0%	2,364	1,429	65.4%
QX50 / QX55	228	107	113.1%	2,854	3,252	-12.2%
QX60	167	37	351.4%	1,193	1,397	-14.6%
<b>Infiniti Brand Total</b>	<b>395</b>	<b>201</b>	<b>96.5%</b>	<b>6,411</b>	<b>6,078</b>	<b>5.5%</b>
D60	256	371	-31.0%	4,249	8,940	-52.5%
D60 EV	1,065	2,472	-56.9%	13,738	36,817	-62.7%
T60	14	151	-90.7%	1,425	4,658	-69.4%
T60 EV	50	31	61.3%	1,924	300	541.3%
T80	234	234	0.0%	3,534	3,579	-1.3%
T90	0	0	-	0	84	-100.0%
V-online	873	1,841	-52.6%	22,182	33,613	-34.0%
V-online-PHEV	2,086	0	-	11,501	0	-
Venucia VX6	534	0	-	535	0	-
<b>Venucia Brand Total</b>	<b>5,112</b>	<b>5,100</b>	<b>0.2%</b>	<b>59,088</b>	<b>87,991</b>	<b>-32.8%</b>
<b>DF Brand vehicles</b> <sup>*1</sup>	<b>3,184</b>	<b>2,055</b>	<b>54.9%</b>	<b>28,654</b>	<b>128,181</b>	<b>-77.6%</b>
<b>China Grand Total</b>	<b>74,879</b>	<b>47,983</b>	<b>56.1%</b>	<b>694,895</b>	<b>974,715</b>	<b>-28.7%</b>

\*1 DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022.

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