

Nissan Sales, Production & Exports Results for October 2017

1. Retail Sales by Region

<units>

Region	October 2017	October 2016	Var. (%)	April 2017 - October 2017	April 2016- October 2016	Var. (%)
Registered Vehicles	12,741	27,023	-52.9%	205,607	191,659	7.3%
Mini Vehicles	9,304	11,685	-20.4%	99,641	58,271	71.0%
Japan Total	22,045	38,708	-43.0%	305,248	249,930	22.1%
Nissan Division	112,716	102,312	10.2%	821,913	821,017	0.1%
Infiniti Division	10,296	11,208	-8.1%	80,449	75,323	6.8%
U.S. Total	123,012	113,520	8.4%	902,362	896,340	0.7%
Canada	11,577	10,584	9.4%	92,265	84,879	8.7%
Mexico	27,442	35,831	-23.4%	201,313	226,587	-11.2%
Europe	53,180	56,387	-5.7%	428,510	418,510	2.4%
China ^{*1*2}	150,271	127,154	18.2%	855,686	757,655	12.9%
Others	69,919	67,972	2.9%	458,883	449,926	2.0%
Overseas Total	435,401	411,448	5.8%	2,939,019	2,833,897	3.7%
Global Retail Sales	457,446	450,156	1.6%	3,244,267	3,083,827	5.2%

2. Global Production by Country

<units>

Country	October 2017	October 2016	Var. (%)	April 2017 - October 2017	April 2016- October 2016	Var. (%)
Japan	82,529	95,490	-13.6%	604,102	526,895	14.7%
U.S.	81,459	91,620	-11.1%	541,882	587,480	-7.8%
Mexico	78,950	80,144	-1.5%	493,552	505,236	-2.3%
U.K.	46,434	45,837	1.3%	279,551	303,350	-7.8%
Spain	8,793	11,045	-20.4%	56,194	74,573	-24.6%
China ^{*1}	139,576	128,118	8.9%	861,921	761,271	13.2%
Others ^{*3}	77,970	66,709	16.9%	516,204	468,922	10.1%
Overseas Total	433,182	423,473	2.3%	2,749,304	2,700,832	1.8%
Global Production	515,711	518,963	-0.6%	3,353,406	3,227,727	3.9%

3. Vehicle Exports from Japan

<units>

Destination	October 2017	October 2016	Var. (%)	April 2017 - October 2017	April 2016- October 2016	Var. (%)
North America	36,762	23,931	53.6%	214,996	147,456	45.8%
Europe	8,444	8,725	-3.2%	55,917	54,511	2.6%
Middle East	2,897	6,229	-53.5%	25,638	37,599	-31.8%
Others	12,246	12,733	-3.8%	80,895	84,561	-4.3%
Total	60,349	51,618	16.9%	377,446	324,127	16.5%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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Japan Nissan Sales Results by Model : October 2017

<units>

Model	October			YTD (April - October)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
March	313	1,133	-72.4%	6,903	8,123	-15.0%
Note	2,741	1,769	54.9%	71,182	42,396	67.9%
Cube	112	587	-80.9%	3,453	6,474	-46.7%
Latio	1	193	-99.5%	43	1,560	-97.2%
Sylphy	78	322	-75.8%	1,375	2,397	-42.6%
Teana	81	320	-74.7%	1,727	2,823	-38.8%
Skyline	67	33	103.0%	1,205	1,687	-28.6%
Skyline Coupe	0	0	-	0	1	-100.0%
Skyline Crossover	0	1	-100.0%	0	51	-100.0%
Fuga	9	167	-94.6%	919	1,374	-33.1%
Cima	11	21	-47.6%	170	138	23.2%
Leaf	3,629	513	607.4%	7,994	5,711	40.0%
Juke	82	576	-85.8%	2,304	4,532	-49.2%
X-Trail	1,143	3,418	-66.6%	25,292	27,633	-8.5%
Wingroad	99	197	-49.7%	1,443	1,979	-27.1%
Lafesta Highwaystar	62	115	-46.1%	559	954	-41.4%
Serena	1,351	12,408	-89.1%	38,853	40,269	-3.5%
Elgrand	176	443	-60.3%	4,493	3,640	23.4%
Fairlady Z	26	52	-50.0%	266	345	-22.9%
GT-R	21	94	-77.7%	482	473	1.9%
Cedric Sedan	4	15	-73.3%	36	217	-83.4%
Paramedic	4	1	300.0%	5	2	150.0%
Others	1	0	-	2	1	100.0%
PV Total	10,011	22,378	-55.3%	168,706	152,780	10.4%
NV150 AD / AD	927	1,709	-45.8%	11,723	12,508	-6.3%
NV200 Vanette / Vanette	535	947	-43.5%	7,088	8,210	-13.7%
e-NV200	1	5	-80.0%	32	75	-57.3%
NV350 Caravan	974	1,582	-38.4%	14,791	14,525	1.8%
NT450 Atlas	67	53	26.4%	480	433	10.9%
Atlas F24	202	325	-37.8%	2,604	2,916	-10.7%
Civilian	24	24	0.0%	183	212	-13.7%
CV Total	2,730	4,645	-41.2%	36,901	38,879	-5.1%
Registered Vehicle Total	12,741	27,023	-52.9%	205,607	191,659	7.3%
DAYZ	2,803	4,708	-40.5%	34,465	18,559	85.7%
DAYZ Roox	3,158	4,791	-34.1%	38,757	19,121	102.7%
Moco	0	0	-	0	942	-100.0%
NV100 / NT100 Clipper	3,343	2,186	52.9%	26,419	19,649	34.5%
Mini Total	9,304	11,685	-20.4%	99,641	58,271	71.0%
Japan Grand Total	22,045	38,708	-43.0%	305,248	249,930	22.1%

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USA Nissan Sales Results by Model : October 2017

<units>

Model	October			YTD (April - October)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Versa	9,556	8,911	7.2%	61,298	78,867	-22.3%
Sentra	18,341	14,168	29.5%	132,638	120,700	9.9%
Cube	0	0	-	0	2	-100.0%
Altima	17,863	20,257	-11.8%	143,739	177,246	-18.9%
Maxima	6,741	3,908	72.5%	40,821	37,059	10.2%
Juke	461	858	-46.3%	5,473	11,201	-51.1%
Z	410	400	2.5%	2,742	3,861	-29.0%
GT-R	21	57	-63.2%	308	432	-28.7%
Leaf	213	1,412	-84.9%	7,666	7,719	-0.7%
Total Cars	53,606	49,971	7.3%	394,685	437,087	-9.7%
Frontier	6,219	6,364	-2.3%	45,861	54,357	-15.6%
Xterra	0	0	-	0	10	-100.0%
Pathfinder	6,708	6,421	4.5%	41,707	43,124	-3.3%
Murano	5,714	10,701	-46.6%	41,372	49,865	-17.0%
Rogue	30,286	21,179	43.0%	225,792	193,762	16.5%
Quest	3	152	-98.0%	1,074	4,457	-75.9%
Armada	3,473	1,740	99.6%	21,715	6,975	211.3%
Titan	4,114	3,181	29.3%	28,368	10,884	160.6%
NVC	970	1,041	-6.8%	7,750	7,678	0.9%
NVP	234	319	-26.6%	2,515	2,548	-1.3%
NV200	1,389	1,243	11.7%	11,074	10,270	7.8%
Total Trucks	59,110	52,341	12.9%	427,228	383,930	11.3%
Nissan Brand Total	112,716	102,312	10.2%	821,913	821,017	0.1%
Q40 / G Sedan	0	0	-	0	11	-100.0%
Q50	2,791	3,689	-24.3%	20,417	22,984	-11.2%
Q60 Coupe	909	722	25.9%	5,691	1,569	262.7%
Q60 Convertible	0	3	-100.0%	3	160	-98.1%
Q70	378	451	-16.2%	3,024	3,383	-10.6%
QX30	671	723	-7.2%	6,120	1,046	485.1%
QX50	1,307	1,106	18.2%	9,132	9,603	-4.9%
QX60	3,227	2,929	10.2%	23,919	24,989	-4.3%
QX70	151	371	-59.3%	3,413	2,624	30.1%
QX80	862	1,214	-29.0%	8,730	8,954	-2.5%
Infiniti Brand Total	10,296	11,208	-8.1%	80,449	75,323	6.8%
USA Grand Total	123,012	113,520	8.4%	902,362	896,340	0.7%

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Europe Nissan Sales Results by Model : October 2017

<units>

Model	October			YTD (April - October)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Micra	6,439	4,816	33.7%	56,198	36,121	55.6%
Note	37	2,561	-98.6%	1,261	21,516	-94.1%
Tiida	0	0	-	0	-1	-100.0%
Pulsar	1,596	2,446	-34.8%	13,461	17,788	-24.3%
Leaf	821	1,015	-19.1%	8,601	8,276	3.9%
Almera	1,235	1,718	-28.1%	9,243	7,999	15.6%
Versa	0	0	-	0	145	-100.0%
Sentra	133	1,319	-89.9%	2,270	2,270	0.0%
Teana / Altima	0	16	-100.0%	154	132	16.7%
Maxima	0	8	-100.0%	153	61	150.8%
Juke	6,412	7,651	-16.2%	53,272	56,594	-5.9%
Qashqai	20,413	20,087	1.6%	155,064	148,354	4.5%
Murano	280	131	113.7%	1,599	944	69.4%
Terrano	1,448	747	93.8%	9,008	6,306	42.8%
X-Trail	6,412	5,813	10.3%	54,780	47,861	14.5%
Pathfinder	7	34	-79.4%	143	614	-76.7%
370Z	40	43	-7.0%	375	364	3.0%
370Z Roadstar	9	5	80.0%	109	105	3.8%
GT-R	55	82	-32.9%	452	397	13.9%
Patrol	1	23	-95.7%	4	93	-95.7%
Navara	1,850	2,002	-7.6%	15,419	17,465	-11.7%
Primaster	581	40	1352.5%	4,753	40	11782.5%
NT400 / Cabstar	648	776	-16.5%	4,973	6,107	-18.6%
NV200	1,294	1,326	-2.4%	9,789	10,657	-8.1%
e-NV200	292	353	-17.3%	2,498	2,444	2.2%
NV400	602	619	-2.7%	3,740	4,552	-17.8%
NT500	5	74	-93.2%	105	480	-78.1%
Others	0	0	-	2	40	-95.0%
Nissan Brand Total	50,610	53,705	-5.8%	407,426	397,724	2.4%
Q30 / QX30	339	777	-56.4%	4,166	6,018	-30.8%
Q50 / G Sedan	7	251	-97.2%	1,020	1,659	-38.5%
Q60 Coupe / G Coupe	35	48	-27.1%	438	63	595.2%
Q60 Conv. / G Conv.	0	0	-	0	7	-100.0%
Q70 / M	20	59	-66.1%	285	511	-44.2%
QX50 / EX	89	134	-33.6%	689	573	20.2%
QX60 / JX	27	4	575.0%	350	321	9.0%
QX70 / FX	199	148	34.5%	1,028	1,392	-26.1%
QX80 / QX56	62	61	1.6%	314	407	-22.9%
Infiniti Brand Total	778	1,482	-47.5%	8,290	10,951	-24.3%
Datsun on-DO	1,510	853	77.0%	11,050	7,439	48.5%
Datsun mi-DO	282	347	-18.7%	1,744	2,396	-27.2%
Datsun Brand Total	1,792	1,200	49.3%	12,794	9,835	30.1%
Europe Grand Total	53,180	56,387	-5.7%	428,510	418,510	2.4%

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China Nissan Sales Results by Model : October 2017

<units>

Model	October			YTD (January - October)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		CY2017	CY2016	
Tiida H/B	7,789	5,053	54.1%	58,359	23,453	148.8%
Sunny	3,183	6,091	-47.7%	31,344	64,301	-51.3%
Sylphy	44,763	40,171	11.4%	327,458	277,130	18.2%
Lannia	7,350	6,156	19.4%	45,336	67,994	-33.3%
Teana	11,041	7,248	52.3%	89,192	74,124	20.3%
Maxima	2	125	-98.4%	1,169	1,353	-13.6%
March	0	11	-100.0%	5	150	-96.7%
Livina (2row)	515	830	-38.0%	4,671	7,463	-37.4%
Livina C-gear	7	100	-93.0%	486	1,880	-74.1%
Kicks	4,808	0	-	10,667	0	-
Qashqai	14,319	14,005	2.2%	129,454	104,349	24.1%
X-Trail	18,046	15,010	20.2%	145,800	146,422	-0.4%
Murano	2,119	1,428	48.4%	19,019	15,913	19.5%
Paladin	0	41	-100.0%	0	1,611	-100.0%
Quest	149	178	-16.3%	1,757	1,904	-7.7%
370Z	0	0	-	5	3	66.7%
GT-R	3	0	-	41	16	156.3%
Patrol	29	87	-66.7%	327	1,001	-67.3%
Pickup	461	768	-40.0%	4,038	8,005	-49.6%
Navara	1,287	0	-	6,296	0	-
NV200	1,020	857	19.0%	6,778	7,954	-14.8%
NT400 Cabster	0	2	-100.0%	0	486	-100.0%
Nissan Brand Total	116,891	98,161	19.1%	882,202	805,512	9.5%
Q50	1,996	1,964	1.6%	17,337	14,985	15.7%
Q60 Coupe	24	0	-	190	0	-
Q60 Conv.	0	0	-	0	28	-100.0%
Q70	569	657	-13.4%	5,762	4,654	23.8%
QX30	231	0	-	3,280	0	-
QX50 / EX	618	694	-11.0%	5,662	6,812	-16.9%
QX60 / JX	439	235	86.8%	3,046	3,684	-17.3%
QX70 / FX	23	21	9.5%	282	385	-26.8%
QX80 / QX56	39	43	-9.3%	438	299	46.5%
ESQ	234	195	20.0%	1,980	2,050	-3.4%
Infiniti Brand Total	4,173	3,809	9.6%	37,977	32,897	15.4%
D50	391	1,953	-80.0%	4,413	13,429	-67.1%
R30	0	208	-100.0%	112	3,514	-96.8%
R50	1,352	3,299	-59.0%	10,925	21,905	-50.1%
R50X	96	267	-64.0%	501	2,210	-77.3%
EV(e30)	4	60	-93.3%	4	1,636	-99.8%
T70	5,609	6,572	-14.7%	50,205	51,338	-2.2%
T90	4,081	0	-	32,441	0	-
M50V	1,133	0	-	7,544	0	-
Venucia Brand Total	12,666	12,359	2.5%	106,145	94,032	12.9%
DF Brand vehicles	16,541	12,825	29.0%	143,709	123,838	16.0%
China Grand Total	150,271	127,154	18.2%	1,170,033	1,056,279	10.8%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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