

Nissan Sales, Production & Exports Results for July 2017

1. Retail Sales by Region

<units>

Region	July 2017	July 2016	Var. (%)	April 2017 - July 2017	April 2016- July 2016	Var. (%)
Registered Vehicles	35,298	29,569	19.4%	124,524	107,087	16.3%
Mini Vehicles	15,896	10,510	51.2%	57,571	22,917	151.2%
Japan Total	51,194	40,079	27.7%	182,095	130,004	40.1%
Nissan Division	117,455	122,530	-4.1%	484,670	488,122	-0.7%
Infiniti Division	10,840	9,945	9.0%	46,422	42,263	9.8%
U.S. Total	128,295	132,475	-3.2%	531,092	530,385	0.1%
Canada	12,788	11,547	10.7%	54,088	51,032	6.0%
Mexico	28,394	33,387	-15.0%	116,395	124,795	-6.7%
Europe	59,382	57,353	3.5%	244,645	240,681	1.6%
China ^{*1*2}	104,794	91,740	14.2%	440,972	403,049	9.4%
Others	64,059	64,995	-1.4%	251,695	252,008	-0.1%
Overseas Total	397,712	391,497	1.6%	1,638,887	1,601,950	2.3%
Global Retail Sales	448,906	431,576	4.0%	1,820,982	1,731,954	5.1%

2. Global Production by Country

<units>

Country	July 2017	July 2016	Var. (%)	April 2017 - July 2017	April 2016- July 2016	Var. (%)
Japan	97,858	80,242	22.0%	343,247	291,070	17.9%
U.S.	58,920	64,034	-8.0%	295,593	311,333	-5.1%
Mexico	52,016	59,360	-12.4%	272,460	277,723	-1.9%
U.K.	31,770	36,108	-12.0%	152,667	172,712	-11.6%
Spain	7,999	11,520	-30.6%	34,417	47,561	-27.6%
China ^{*1}	106,585	84,846	25.6%	468,210	403,549	16.0%
Others ^{*3}	74,029	67,407	9.8%	284,002	273,281	3.9%
Overseas Total	331,319	323,275	2.5%	1,507,349	1,486,159	1.4%
Global Production	429,177	403,517	6.4%	1,850,596	1,777,229	4.1%

3. Vehicle Exports from Japan

<units>

Destination	July 2017	July 2016	Var. (%)	April 2017 - July 2017	April 2016- July 2016	Var. (%)
North America	39,826	29,547	34.8%	119,986	85,220	40.8%
Europe	7,939	9,151	-13.2%	33,265	31,541	5.5%
Middle East	2,352	4,991	-52.9%	13,308	20,510	-35.1%
Others	12,118	10,602	14.3%	42,643	48,651	-12.3%
Total	62,235	54,291	14.6%	209,202	185,922	12.5%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, Korea, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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Japan Nissan Sales Results by Model : July 2017

<units>

Model	July			YTD (April - July)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
March	1,133	1,499	-24.4%	4,109	3,939	4.3%
Note	12,431	9,711	28.0%	43,287	29,467	46.9%
Cube	666	1,258	-47.1%	2,240	3,592	-37.6%
Latio	5	312	-98.4%	32	934	-96.6%
Sylphy	216	407	-46.9%	895	1,309	-31.6%
Teana	301	444	-32.2%	1,120	1,649	-32.1%
Skyline	213	340	-37.4%	792	1,096	-27.7%
Skyline Coupe	0	0	-	0	1	-100.0%
Skyline Crossover	0	18	-100.0%	0	47	-100.0%
Fuga	183	253	-27.7%	590	790	-25.3%
Cima	46	31	48.4%	78	81	-3.7%
Leaf	1,169	922	26.8%	3,625	3,393	6.8%
Juke	404	761	-46.9%	1,486	2,471	-39.9%
X-Trail	4,376	4,118	6.3%	15,593	14,925	4.5%
Wingroad	294	525	-44.0%	908	1,191	-23.8%
Lafesta Highwaystar	102	179	-43.0%	331	530	-37.5%
Serena	6,467	1,637	295.1%	24,072	16,981	41.8%
Elgrand	1,026	618	66.0%	2,569	2,014	27.6%
Fairlady Z	54	6	800.0%	124	162	-23.5%
GT-R	69	66	4.5%	308	99	211.1%
Cedric Sedan	3	31	-90.3%	27	135	-80.0%
Others	0	0	-	0	1	-100.0%
PV Total	29,158	23,136	26.0%	102,186	84,807	20.5%
NV150 AD / AD	1,945	2,006	-3.0%	7,131	6,860	4.0%
NV200 Vanette / Vanette	1,313	1,367	-4.0%	4,437	4,855	-8.6%
e-NV200	7	11	-36.4%	27	41	-34.1%
NV350 Caravan	2,316	2,533	-8.6%	8,681	8,307	4.5%
NT450 Atlas	79	54	46.3%	256	269	-4.8%
Atlas F24	451	431	4.6%	1,715	1,848	-7.2%
Civilian	29	31	-6.5%	91	100	-9.0%
CV Total	6,140	6,433	-4.6%	22,338	22,280	0.3%
Registered Vehicle Total	35,298	29,569	19.4%	124,524	107,087	16.3%
DAYZ	5,703	3,608	58.1%	19,663	4,898	301.4%
DAYZ Rook	6,434	3,913	64.4%	22,801	5,076	349.2%
Moco	0	22	-100.0%	0	913	-100.0%
NV100 / NT100 Clipper	3,759	2,967	26.7%	15,107	12,030	25.6%
Mini Total	15,896	10,510	51.2%	57,571	22,917	151.2%
Japan Grand Total	51,194	40,079	27.7%	182,095	130,004	40.1%

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USA Nissan Sales Results by Model : July 2017

<units>

Model	July			YTD (April - July)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Versa	7,899	11,856	-33.4%	33,382	47,818	-30.2%
Sentra	18,724	18,536	1.0%	79,884	78,606	1.6%
Cube	0	0	-	0	2	-100.0%
Altima	22,314	24,949	-10.6%	94,613	112,312	-15.8%
Maxima	5,330	5,990	-11.0%	21,252	20,518	3.6%
Juke	739	1,568	-52.9%	3,896	8,253	-52.8%
Z	441	722	-38.9%	1,682	2,358	-28.7%
GT-R	30	52	-42.3%	208	205	1.5%
Leaf	1,283	1,063	20.7%	5,244	3,925	33.6%
Total Cars	56,760	64,736	-12.3%	240,161	273,997	-12.3%
Frontier	7,647	7,244	5.6%	29,894	30,860	-3.1%
Xterra	0	0	-	0	8	-100.0%
Pathfinder	5,066	5,530	-8.4%	23,813	22,881	4.1%
Murano	6,314	6,271	0.7%	23,761	24,146	-1.6%
Rogue	32,425	33,298	-2.6%	126,693	113,145	12.0%
Quest	12	712	-98.3%	1,063	3,769	-71.8%
Armada	2,477	606	308.7%	9,341	3,009	210.4%
Titan	3,791	1,143	231.7%	16,960	3,971	327.1%
NVC	946	1,079	-12.3%	4,617	4,432	4.2%
NVP	392	431	-9.0%	1,635	1,608	1.7%
NV200	1,625	1,480	9.8%	6,732	6,296	6.9%
Total Trucks	60,695	57,794	5.0%	244,509	214,125	14.2%
Nissan Brand Total	117,455	122,530	-4.1%	484,670	488,122	-0.7%
Q40 / G Sedan	0	1	-100.0%	0	11	-100.0%
Q50	2,596	2,805	-7.5%	11,749	11,191	5.0%
Q60 Coupe	765	44	1638.6%	3,330	201	1556.7%
Q60 Convertible	0	18	-100.0%	2	137	-98.5%
Q70	375	507	-26.0%	1,696	2,091	-18.9%
QX30	729	0	-	3,590	0	-
QX50	1,190	1,360	-12.5%	4,827	6,082	-20.6%
QX60	3,505	3,701	-5.3%	13,116	15,666	-16.3%
QX70	620	242	156.2%	2,487	1,607	54.8%
QX80	1,060	1,267	-16.3%	5,625	5,277	6.6%
Infiniti Brand Total	10,840	9,945	9.0%	46,422	42,263	9.8%
USA Grand Total	128,295	132,475	-3.2%	531,092	530,385	0.1%

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Europe Nissan Sales Results by Model : July 2017

<units>

Model	July			YTD (April - July)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Micra	8,636	5,128	68.4%	32,672	19,973	63.6%
Note	90	2,700	-96.7%	1,057	11,934	-91.1%
Tiida	0	0	-	0	-1	-100.0%
Pulsar	1,955	2,229	-12.3%	7,953	10,624	-25.1%
Leaf	1,147	885	29.6%	5,228	4,407	18.6%
Almera	1,753	1,116	57.1%	6,098	3,957	54.1%
Versa	0	23	-100.0%	0	143	-100.0%
Sentra	35	116	-69.8%	1,298	421	208.3%
Teana / Altima	7	22	-68.2%	92	95	-3.2%
Maxima	5	11	-54.5%	40	14	185.7%
Juke	6,708	7,346	-8.7%	28,814	33,573	-14.2%
Qashqai	20,598	21,146	-2.6%	88,322	87,810	0.6%
Murano	149	66	125.8%	705	409	72.4%
Terrano	1,366	868	57.4%	4,481	4,040	10.9%
X-Trail	7,957	6,407	24.2%	32,063	26,615	20.5%
Pathfinder	11	100	-89.0%	113	452	-75.0%
370Z	35	70	-50.0%	208	216	-3.7%
370Z Roadstar	13	9	44.4%	82	80	2.5%
GT-R	49	26	88.5%	269	100	169.0%
Patrol	0	15	-100.0%	1	43	-97.7%
Navara	1,872	2,476	-24.4%	8,658	10,135	-14.6%
Primaster	749	0	-	2,956	0	-
NT400 / Cabstar	732	1,083	-32.4%	3,163	3,816	-17.1%
NV200	1,417	1,519	-6.7%	5,693	5,910	-3.7%
e-NV200	403	343	17.5%	1,430	1,285	11.3%
NV400	514	680	-24.4%	2,026	2,820	-28.2%
NT500	16	68	-76.5%	84	293	-71.3%
Others	-1	1	-200.0%	1	3	-66.7%
Nissan Brand Total	56,216	54,453	3.2%	233,507	229,167	1.9%
Q30 / QX30	582	781	-25.5%	2,604	3,521	-26.0%
Q50 / G Sedan	131	310	-57.7%	506	867	-41.6%
Q60 Coupe / G Coupe	58	0	-	248	0	-
Q60 Conv. / G Conv.	0	0	-	0	5	-100.0%
Q70 / M	47	170	-72.4%	174	344	-49.4%
QX50 / EX	142	69	105.8%	426	252	69.0%
QX60 / JX	20	98	-79.6%	185	237	-21.9%
QX70 / FX	202	131	54.2%	560	835	-32.9%
QX80 / QX56	34	38	-10.5%	154	239	-35.6%
Infiniti Brand Total	1,216	1,597	-23.9%	4,857	6,300	-22.9%
Datsun on-DO	1,699	978	73.7%	5,802	3,833	51.4%
Datsun mi-DO	251	325	-22.8%	479	1,381	-65.3%
Datsun Brand Total	1,950	1,303	49.7%	6,281	5,214	20.5%
Europe Grand Total	59,382	57,353	3.5%	244,645	240,681	1.6%

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China Nissan Sales Results by Model : July 2017

<units>

Model	July			YTD (January - July)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		CY2017	CY2016	
Tiida H/B	5,196	2,260	129.9%	38,158	11,103	243.7%
Sunny	2,442	4,531	-46.1%	23,698	45,325	-47.7%
Sylphy	28,382	24,844	14.2%	208,197	169,248	23.0%
Lannia	3,370	5,468	-38.4%	28,694	48,146	-40.4%
Teana	7,251	5,459	32.8%	57,272	55,393	3.4%
Maxima	190	183	3.8%	950	894	6.3%
March	2	1	100.0%	5	133	-96.2%
Livina (2row)	406	580	-30.0%	3,170	5,214	-39.2%
Livina C-gear	3	96	-96.9%	469	1,582	-70.4%
Kicks	474	0	-	474	0	-
Qashqai	12,100	10,857	11.4%	84,866	65,991	28.6%
X-Trail	14,015	13,040	7.5%	94,300	102,915	-8.4%
Murano	2,042	1,256	62.6%	12,379	11,604	6.7%
Paladin	0	193	-100.0%	0	1,210	-100.0%
Quest	276	274	0.7%	1,201	1,328	-9.6%
370Z	0	0	-	3	2	50.0%
GT-R	4	0	-	23	13	76.9%
Patrol	63	0	-	274	544	-49.6%
Pickup	280	1,003	-72.1%	2,971	5,305	-44.0%
Navara	1,035	0	-	2,944	0	-
NV200	517	1,251	-58.7%	4,429	5,245	-15.6%
NT400 Cabster	0	36	-100.0%	0	394	-100.0%
Nissan Brand Total	78,048	71,332	9.4%	564,477	531,589	6.2%
Q50	1,558	1,465	6.3%	11,653	9,772	19.2%
Q60 Coupe	37	0	-	111	0	-
Q60 Conv.	0	5	-100.0%	0	26	-100.0%
Q70	507	479	5.8%	4,073	2,904	40.3%
QX30	494	0	-	1,977	0	-
QX50 / EX	613	722	-15.1%	4,030	4,708	-14.4%
QX60 / JX	308	362	-14.9%	1,689	2,736	-38.3%
QX70 / FX	23	45	-48.9%	199	282	-29.4%
QX80 / QX56	47	56	-16.1%	316	181	74.6%
ESQ	332	171	94.2%	1,250	1,299	-3.8%
Infiniti Brand Total	3,919	3,305	18.6%	25,298	21,908	15.5%
D50	291	870	-66.6%	3,032	8,588	-64.7%
R30	5	218	-97.7%	112	2,829	-96.0%
R50	838	1,648	-49.2%	7,431	14,150	-47.5%
R50X	28	158	-82.3%	317	1,556	-79.6%
EV(e30)	0	162	-100.0%	0	1,499	-100.0%
T70	3,978	3,216	23.7%	34,959	34,483	1.4%
T90	2,453	0	-	21,043	0	-
M50V	955	0	-	3,998	0	-
Venucia Brand Total	8,548	6,272	36.3%	70,892	63,105	12.3%
DF Brand vehicles	14,279	10,831	31.8%	94,652	85,071	11.3%
China Grand Total	104,794	91,740	14.2%	755,319	701,673	7.6%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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