

# Nissan Sales, Production & Exports Results for November 2020

## 1. Retail Sales by Region

<units>

Region	November 2020	November 2019	Var. (%)	April 2020 - November 2020	April 2019 - November 2019	Var. (%)
Registered Vehicles	21,302	21,746	-2.0%	153,206	217,656	-29.6%
Mini Vehicles	18,995	16,246	16.9%	125,906	131,252	-4.1%
Japan Total	40,297	37,992	6.1%	279,112	348,908	-20.0%
Nissan Division	66,956	83,562	-19.9%	498,231	802,899	-37.9%
Infiniti Division	5,405	9,385	-42.4%	44,980	72,149	-37.7%
U.S. Total	72,361	92,947	-22.1%	543,211	875,048	-37.9%
Canada	7,373	10,184	-27.6%	63,649	95,753	-33.5%
Mexico	18,499	25,636	-27.8%	112,717	171,273	-34.2%
Europe	33,247	43,221	-23.1%	240,307	345,512	-30.4%
China <sup>*1*2</sup>	156,319	148,582	5.2%	1,081,270	1,034,881	4.5%
Others	48,346	59,323	-18.5%	303,615	482,953	-37.1%
Overseas Total	336,145	379,893	-11.5%	2,344,769	3,005,420	-22.0%
<b>Global Retail Sales</b>	<b>376,442</b>	<b>417,885</b>	<b>-9.9%</b>	<b>2,623,881</b>	<b>3,354,328</b>	<b>-21.8%</b>

## 2. Global Production by Country

<units>

Country	November 2020	November 2019	Var. (%)	April 2020 - November 2020	April 2019 - November 2019	Var. (%)
Japan	52,110	65,092	-19.9%	279,038	523,773	-46.7%
U.S.	47,591	57,256	-16.9%	250,749	512,174	-51.0%
Mexico	57,030	55,282	3.2%	310,787	451,745	-31.2%
U.K.	31,544	30,480	3.5%	142,020	224,779	-36.8%
Spain	2,153	3,769	-42.9%	3,847	41,790	-90.8%
China <sup>*1</sup>	158,510	150,263	5.5%	1,105,002	1,058,970	4.3%
Others <sup>*3</sup>	55,075	65,806	-16.3%	245,852	512,158	-52.0%
Overseas Total	351,903	362,856	-3.0%	2,058,257	2,801,616	-26.5%
<b>Global Production</b>	<b>404,013</b>	<b>427,948</b>	<b>-5.6%</b>	<b>2,337,295</b>	<b>3,325,389</b>	<b>-29.7%</b>

## 3. Vehicle Exports from Japan

<units>

Destination	November 2020	November 2019	Var. (%)	April 2020 - November 2020	April 2019 - November 2019	Var. (%)
North America	24,684	28,138	-12.3%	92,709	180,609	-48.7%
Europe	224	3,667	-93.9%	7,360	26,412	-72.1%
Middle East	3,526	6,538	-46.1%	17,208	34,765	-50.5%
Others	6,537	8,746	-25.3%	31,212	62,251	-49.9%
<b>Total</b>	<b>34,971</b>	<b>47,089</b>	<b>-25.7%</b>	<b>148,489</b>	<b>304,037</b>	<b>-51.2%</b>

\*1 China sales and production including DF PV and LCV.

\*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

\*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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# Japan Nissan Sales Results by Model : November 2020

<units>

Model	November			YTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
March	563	422	33.4%	3,039	5,070	-40.1%
Note	3,461	6,712	-48.4%	38,511	71,449	-46.1%
Cube	1	273	-99.6%	26	2,529	-99.0%
Sylphy	48	92	-47.8%	577	1,021	-43.5%
Teana	2	159	-98.7%	92	1,231	-92.5%
Skyline	320	526	-39.2%	1,973	2,836	-30.4%
Fuga	66	45	46.7%	507	636	-20.3%
Cima	8	8	0.0%	65	99	-34.3%
Leaf	1,135	1,486	-23.6%	5,366	11,547	-53.5%
Juke	1	192	-99.5%	131	1,747	-92.5%
X-Trail	1,869	1,919	-2.6%	11,369	19,641	-42.1%
KICKS	4,292	0	-	14,797	0	-
Wingroad	0	0	-	1	9	-88.9%
Serena	4,433	4,830	-8.2%	38,877	55,071	-29.4%
Elgrand	375	344	9.0%	1,860	3,530	-47.3%
Fairlady Z	37	34	8.8%	238	363	-34.4%
GT-R	44	58	-24.1%	368	516	-28.7%
Others	0	0	-	2	0	-
<b>PV Total</b>	<b>16,655</b>	<b>17,100</b>	<b>-2.6%</b>	<b>117,799</b>	<b>177,295</b>	<b>-33.6%</b>
NV150 AD / AD	1,374	1,415	-2.9%	11,140	12,733	-12.5%
NV200 Vanette / Vanette	1,001	1,263	-20.7%	8,745	9,359	-6.6%
e-NV200	0	3	-100.0%	14	36	-61.1%
NV350 Caravan	1,841	1,552	18.6%	12,652	15,154	-16.5%
NT450 Atlas	56	62	-9.7%	459	445	3.1%
Atlas F24 / F25	327	307	6.5%	2,237	2,411	-7.2%
Paramedic	19	22	-13.6%	21	23	-8.7%
Civilian	29	22	31.8%	139	200	-30.5%
<b>CV Total</b>	<b>4,647</b>	<b>4,646</b>	<b>0.0%</b>	<b>35,407</b>	<b>40,361</b>	<b>-12.3%</b>
<b>Registered Vehicle Total</b>	<b>21,302</b>	<b>21,746</b>	<b>-2.0%</b>	<b>153,206</b>	<b>217,656</b>	<b>-29.6%</b>
DAYZ	5,421	7,583	-28.5%	40,036	64,704	-38.1%
DAYZ Rook	6	4,554	-99.9%	1,290	38,697	-96.7%
Rook	9,019	0	-	57,200	0	-
NV100 / NT100 Clipper	4,549	4,109	10.7%	27,380	27,851	-1.7%
<b>Mini Total</b>	<b>18,995</b>	<b>16,246</b>	<b>16.9%</b>	<b>125,906</b>	<b>131,252</b>	<b>-4.1%</b>
<b>Japan Grand Total</b>	<b>40,297</b>	<b>37,992</b>	<b>6.1%</b>	<b>279,112</b>	<b>348,908</b>	<b>-20.0%</b>

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## USA Nissan Sales Results by Model : November 2020

<units>

Model	November			YTD (April - November)		
	Volume		Var.	Volume		Var.
	2020	2019	(%)	FY2020	FY2019	(%)
Versa	5,325	2,825	88.5%	26,687	38,339	-30.4%
Sentra	6,723	11,546	-41.8%	60,925	116,792	-47.8%
Altima	13,879	16,551	-16.1%	77,025	138,571	-44.4%
Maxima	1,119	2,273	-50.8%	10,217	21,135	-51.7%
Juke	0	0	-	0	2	-100.0%
Z	35	159	-78.0%	1,362	1,579	-13.7%
GT-R	13	16	-18.8%	221	221	0.0%
Leaf	1,426	1,140	25.1%	5,670	8,453	-32.9%
<b>Total Cars</b>	<b>28,520</b>	<b>34,510</b>	<b>-17.4%</b>	<b>182,107</b>	<b>325,092</b>	<b>-44.0%</b>
Frontier	3,114	4,932	-36.9%	22,627	47,428	-52.3%
Pathfinder	3,318	4,819	-31.1%	26,252	42,443	-38.1%
Kicks	4,844	3,634	33.3%	38,959	41,551	-6.2%
Murano	3,594	5,349	-32.8%	38,143	51,445	-25.9%
Rogue	13,080	18,876	-30.7%	96,155	173,756	-44.7%
Rogue Sports	5,123	4,858	5.5%	45,392	55,546	-18.3%
Armada	522	1,754	-70.2%	10,611	19,276	-45.0%
Titan	2,090	2,052	1.9%	17,769	19,915	-10.8%
NVC	1,343	1,085	23.8%	8,059	11,515	-30.0%
NVP	193	230	-16.1%	1,556	2,281	-31.8%
NV200	1,215	1,463	-17.0%	10,601	12,651	-16.2%
<b>Total Trucks</b>	<b>38,436</b>	<b>49,052</b>	<b>-21.6%</b>	<b>316,124</b>	<b>477,807</b>	<b>-33.8%</b>
<b>Nissan Brand Total</b>	<b>66,956</b>	<b>83,562</b>	<b>-19.9%</b>	<b>498,231</b>	<b>802,899</b>	<b>-37.9%</b>
Q50	814	1,967	-58.6%	9,403	15,558	-39.6%
Q60 Coupe	141	500	-71.8%	1,626	3,308	-50.8%
Q70	0	112	-100.0%	22	1,500	-98.5%
QX30	1	52	-98.1%	36	1,602	-97.8%
QX50	1,689	1,723	-2.0%	13,857	13,218	4.8%
QX60	1,516	3,824	-60.4%	11,587	26,219	-55.8%
QX80	1,244	1,207	3.1%	8,449	10,744	-21.4%
<b>Infiniti Brand Total</b>	<b>5,405</b>	<b>9,385</b>	<b>-42.4%</b>	<b>44,980</b>	<b>72,149</b>	<b>-37.7%</b>
<b>USA Grand Total</b>	<b>72,361</b>	<b>92,947</b>	<b>-22.1%</b>	<b>543,211</b>	<b>875,048</b>	<b>-37.9%</b>

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# Europe Nissan Sales Results by Model : November 2020

<units>

Model	November			YTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
Micra	2,524	4,254	-40.7%	22,778	40,909	-44.3%
Leaf	3,258	2,895	12.5%	16,951	19,573	-13.4%
Almera	0	0	-	0	88	-100.0%
Sentra	0	309	-100.0%	296	1,332	-77.8%
Teana / Altima	0	0	-	0	60	-100.0%
Maxima	0	0	-	0	93	-100.0%
Juke	4,808	1,775	170.9%	37,811	26,584	42.2%
Qashqai	14,129	20,823	-32.1%	93,879	160,430	-41.5%
Murano	217	268	-19.0%	1,603	2,411	-33.5%
Terrano	1,075	1,058	1.6%	7,377	8,096	-8.9%
X-Trail	3,382	4,694	-28.0%	25,131	30,208	-16.8%
370Z	15	38	-60.5%	149	311	-52.1%
370Z Roadstar	3	4	-25.0%	52	83	-37.3%
GT-R	12	9	33.3%	196	273	-28.2%
Navara	413	1,976	-79.1%	7,239	13,455	-46.2%
Primaster	674	475	41.9%	4,075	3,955	3.0%
NT400 / Cabstar	154	525	-70.7%	1,675	4,492	-62.7%
NV200	0	132	-100.0%	0	3,642	-100.0%
e-NV200	576	940	-38.7%	4,492	5,904	-23.9%
NV250	363	315	15.2%	2,229	454	391.0%
NV400	539	289	86.5%	3,311	3,945	-16.1%
Others	0	1	-100.0%	565	261	116.5%
<b>Nissan Brand Total</b>	<b>32,142</b>	<b>40,780</b>	<b>-21.2%</b>	<b>229,809</b>	<b>326,559</b>	<b>-29.6%</b>
Q30	9	108	-91.7%	46	1,288	-96.4%
Q50	7	57	-87.7%	74	538	-86.2%
Q60 Coupe	5	9	-44.4%	17	110	-84.5%
Q70	0	0	-	0	3	-100.0%
QX50	118	133	-11.3%	670	964	-30.5%
QX60	37	46	-19.6%	230	460	-50.0%
QX70	0	0	-	0	10	-100.0%
QX80	76	86	-11.6%	490	761	-35.6%
<b>Infiniti Brand Total</b>	<b>252</b>	<b>439</b>	<b>-42.6%</b>	<b>1,527</b>	<b>4,134</b>	<b>-63.1%</b>
Datsun on-DO	767	1,776	-56.8%	7,788	12,781	-39.1%
Datsun mi-DO	86	226	-61.9%	1,183	2,038	-42.0%
<b>Datsun Brand Total</b>	<b>853</b>	<b>2,002</b>	<b>-57.4%</b>	<b>8,971</b>	<b>14,819</b>	<b>-39.5%</b>
<b>Europe Grand Total</b>	<b>33,247</b>	<b>43,221</b>	<b>-23.1%</b>	<b>240,307</b>	<b>345,512</b>	<b>-30.4%</b>

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# China Nissan Sales Results by Model : November 2020

<units>

Model	November			YTD (January - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		CY2020	CY2019	
Tiida H/B	7,283	6,435	13.2%	56,742	68,767	-17.5%
Sunny	0	6	-100.0%	16	2,969	-99.5%
Sylphy	65,098	52,785	23.3%	475,046	403,895	17.6%
Sylphy EV	240	80	200.0%	3,029	9,188	-67.0%
Lannia	424	4,262	-90.1%	23,714	43,233	-45.1%
Teana / Altima	13,643	10,328	32.1%	102,062	81,058	25.9%
Maxima	0	1	-100.0%	2	86	-97.7%
Livina (2row)	0	0	-	0	578	-100.0%
Kicks	2,130	3,715	-42.7%	26,729	40,790	-34.5%
Qashqai	17,263	17,341	-0.4%	138,493	165,192	-16.2%
X-Trail	17,932	17,314	3.6%	148,226	193,601	-23.4%
Murano	1,352	1,781	-24.1%	12,227	21,100	-42.1%
Quest	0	0	-	0	1	-100.0%
GT-R	0	0	-	0	1	-100.0%
Patrol	0	3	-100.0%	0	210	-100.0%
Navara	949	1,804	-47.4%	10,054	15,826	-36.5%
Terra	1,243	744	67.1%	14,016	10,351	35.4%
NV200	0	176	-100.0%	25	3,894	-99.4%
<b>Nissan Brand Total</b>	<b>127,557</b>	<b>116,775</b>	<b>9.2%</b>	<b>1,010,381</b>	<b>1,060,740</b>	<b>-4.7%</b>
Q50	676	1,255	-46.1%	7,585	10,394	-27.0%
Q60 Coupe	0	62	-100.0%	281	627	-55.2%
Q70	11	214	-94.9%	967	2,442	-60.4%
QX30	1	8	-87.5%	14	338	-95.9%
QX50	1,325	2,231	-40.6%	14,909	18,813	-20.8%
QX60	111	340	-67.4%	1,339	2,898	-53.8%
QX80	0	0	-	0	5	-100.0%
ESQ	0	0	-	0	145	-100.0%
<b>Infiniti Brand Total</b>	<b>2,124</b>	<b>4,110</b>	<b>-48.3%</b>	<b>25,095</b>	<b>35,662</b>	<b>-29.6%</b>
D50	0	1	-100.0%	0	1	-100.0%
D60	3,381	5,741	-41.1%	28,834	66,341	-56.5%
D60 EV	1,184	222	433.3%	4,321	563	667.5%
e30 (NEW)	54	4	1250.0%	303	4	7475.0%
R30	0	0	-	0	3	-100.0%
R50	0	0	-	1	54	-98.1%
R50X	0	0	-	0	3	-100.0%
T60	1,835	2,079	-11.7%	14,305	12,951	10.5%
T60 EV	86	0	-	387	0	-
T70	5	1,586	-99.7%	3,173	16,518	-80.8%
T80	2,612	0	-	13,046	0	-
T90	50	1,061	-95.3%	2,874	9,742	-70.5%
M50V	0	59	-100.0%	61	2,270	-97.3%
<b>Venucia Brand Total</b>	<b>9,207</b>	<b>10,753</b>	<b>-14.4%</b>	<b>67,305</b>	<b>108,450</b>	<b>-37.9%</b>
<b>DF Brand vehicles</b>	<b>17,431</b>	<b>16,944</b>	<b>2.9%</b>	<b>185,040</b>	<b>173,777</b>	<b>6.5%</b>
<b>China Grand Total</b>	<b>156,319</b>	<b>148,582</b>	<b>5.2%</b>	<b>1,287,821</b>	<b>1,378,629</b>	<b>-6.6%</b>

\* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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