

# Nissan Sales, Production & Exports Results for September 2020

## 1. Retail Sales by Region

<units>

Region	September 2020	September 2019	Var. (%)	April 2020 - September 2020	April 2019 - September 2019	Var. (%)
Registered Vehicles	26,226	39,492	-33.6%	112,083	178,012	-37.0%
Mini Vehicles	22,933	22,199	3.3%	91,737	102,941	-10.9%
Japan Total	49,159	61,691	-20.3%	203,820	280,953	-27.5%
Nissan Division	67,326	94,213	-28.5%	365,016	624,920	-41.6%
Infiniti Division	5,139	7,031	-26.9%	33,462	53,619	-37.6%
U.S. Total	72,465	101,244	-28.4%	398,478	678,539	-41.3%
Canada	10,241	11,527	-11.2%	46,913	74,964	-37.4%
Mexico	17,146	19,230	-10.8%	76,182	122,979	-38.1%
Europe	49,674	53,720	-7.5%	171,927	264,961	-35.1%
China <sup>*1*2</sup>	141,595	134,713	5.1%	778,923	747,235	4.2%
Others	48,115	64,736	-25.7%	206,274	360,834	-42.8%
Overseas Total	339,236	385,170	-11.9%	1,678,697	2,249,512	-25.4%
<b>Global Retail Sales</b>	<b>388,395</b>	<b>446,861</b>	<b>-13.1%</b>	<b>1,882,517</b>	<b>2,530,465</b>	<b>-25.6%</b>

## 2. Global Production by Country

<units>

Country	September 2020	September 2019	Var. (%)	April 2020 - September 2020	April 2019 - September 2019	Var. (%)
Japan	49,510	73,152	-32.3%	171,961	390,131	-55.9%
U.S.	39,007	65,740	-40.7%	157,583	379,295	-58.5%
Mexico	50,004	60,142	-16.9%	188,154	326,632	-42.4%
U.K.	32,298	31,664	2.0%	80,043	161,608	-50.5%
Spain	361	4,206	-91.4%	596	32,288	-98.2%
China <sup>*1</sup>	146,171	146,910	-0.5%	803,082	778,934	3.1%
Others <sup>*3</sup>	44,562	70,798	-37.1%	143,404	371,145	-61.4%
Overseas Total	312,403	379,460	-17.7%	1,372,862	2,049,902	-33.0%
<b>Global Production</b>	<b>361,913</b>	<b>452,612</b>	<b>-20.0%</b>	<b>1,544,823</b>	<b>2,440,033</b>	<b>-36.7%</b>

## 3. Vehicle Exports from Japan

<units>

Destination	September 2020	September 2019	Var. (%)	April 2020 - September 2020	April 2019 - September 2019	Var. (%)
North America	14,085	18,267	-22.9%	39,468	120,085	-67.1%
Europe	3,469	3,161	9.7%	5,610	20,703	-72.9%
Middle East	1,977	7,518	-73.7%	9,897	23,042	-57.0%
Others	4,556	7,331	-37.9%	18,717	44,598	-58.0%
<b>Total</b>	<b>24,087</b>	<b>36,277</b>	<b>-33.6%</b>	<b>73,692</b>	<b>208,428</b>	<b>-64.6%</b>

\*1 China sales and production including DF PV and LCV.

\*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

\*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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# Japan Nissan Sales Results by Model : September 2020

<units>

Model	September			YTD (April - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
March	762	800	-4.8%	2,004	4,221	-52.5%
Note	6,493	13,183	-50.7%	31,085	59,474	-47.7%
Cube	1	428	-99.8%	25	1,996	-98.7%
Sylphy	90	176	-48.9%	467	857	-45.5%
Teana	4	193	-97.9%	87	974	-91.1%
Skyline	163	1,065	-84.7%	1,307	1,927	-32.2%
Fuga	78	116	-32.8%	367	572	-35.8%
Cima	11	14	-21.4%	52	84	-38.1%
Leaf	1,082	2,259	-52.1%	3,565	9,241	-61.4%
Juke	9	296	-97.0%	128	1,391	-90.8%
X-Trail	1,762	3,699	-52.4%	7,862	16,229	-51.6%
KICKS	3,493	0	-	6,963	0	-
Wingroad	0	2	-100.0%	1	9	-88.9%
Serena	6,353	9,224	-31.1%	30,135	45,928	-34.4%
Elgrand	68	747	-90.9%	1,098	2,920	-62.4%
Fairlady Z	57	66	-13.6%	180	296	-39.2%
GT-R	61	145	-57.9%	278	397	-30.0%
Others	0	0	-	2	0	-
<b>PV Total</b>	<b>20,487</b>	<b>32,413</b>	<b>-36.8%</b>	<b>85,606</b>	<b>146,516</b>	<b>-41.6%</b>
NV150 AD / AD	1,729	2,086	-17.1%	8,494	9,806	-13.4%
NV200 Vanette / Vanette	1,434	1,726	-16.9%	6,586	7,158	-8.0%
e-NV200	0	3	-100.0%	14	28	-50.0%
NV350 Caravan	2,169	2,817	-23.0%	9,282	12,181	-23.8%
NT450 Atlas	90	74	21.6%	350	327	7.0%
Atlas F24 / F25	303	336	-9.8%	1,650	1,830	-9.8%
Paramedic	1	0	-	1	1	0.0%
Civilian	13	37	-64.9%	100	165	-39.4%
<b>CV Total</b>	<b>5,739</b>	<b>7,079</b>	<b>-18.9%</b>	<b>26,477</b>	<b>31,496</b>	<b>-15.9%</b>
<b>Registered Vehicle Total</b>	<b>26,226</b>	<b>39,492</b>	<b>-33.6%</b>	<b>112,083</b>	<b>178,012</b>	<b>-37.0%</b>
DAYZ	7,439	10,979	-32.2%	30,091	51,188	-41.2%
DAYZ Rook	63	6,862	-99.1%	1,265	30,742	-95.9%
Rook	10,736	0	-	41,112	0	-
NV100 / NT100 Clipper	4,695	4,358	7.7%	19,269	21,011	-8.3%
<b>Mini Total</b>	<b>22,933</b>	<b>22,199</b>	<b>3.3%</b>	<b>91,737</b>	<b>102,941</b>	<b>-10.9%</b>
<b>Japan Grand Total</b>	<b>49,159</b>	<b>61,691</b>	<b>-20.3%</b>	<b>203,820</b>	<b>280,953</b>	<b>-27.5%</b>

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## USA Nissan Sales Results by Model : September 2020

<units>

Model	September			YTD (April - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
Versa	3,470	2,914	19.1%	18,132	32,141	-43.6%
Sentra	8,091	10,493	-22.9%	45,994	91,357	-49.7%
Altima	9,865	17,553	-43.8%	49,735	108,489	-54.2%
Maxima	1,192	3,732	-68.1%	7,953	15,645	-49.2%
Juke	0	0	-	0	1	-100.0%
Z	115	161	-28.6%	1,258	1,206	4.3%
GT-R	44	31	41.9%	183	180	1.7%
Leaf	845	1,048	-19.4%	2,965	6,426	-53.9%
<b>Total Cars</b>	<b>23,622</b>	<b>35,932</b>	<b>-34.3%</b>	<b>126,220</b>	<b>255,445</b>	<b>-50.6%</b>
Frontier	3,277	3,835	-14.6%	16,007	34,465	-53.6%
Pathfinder	3,529	4,121	-14.4%	19,433	31,988	-39.2%
Kicks	7,401	4,177	77.2%	28,671	34,555	-17.0%
Murano	5,875	8,460	-30.6%	29,176	38,619	-24.5%
Rogue	11,704	23,074	-49.3%	72,720	135,579	-46.4%
Rogue Sports	5,867	6,375	-8.0%	34,965	42,907	-18.5%
Armada	998	2,507	-60.2%	9,493	14,808	-35.9%
Titan	2,262	2,555	-11.5%	13,671	15,729	-13.1%
NVC	1,067	1,640	-34.9%	5,476	9,391	-41.7%
NVP	187	221	-15.4%	1,172	1,778	-34.1%
NV200	1,537	1,316	16.8%	8,012	9,656	-17.0%
<b>Total Trucks</b>	<b>43,704</b>	<b>58,281</b>	<b>-25.0%</b>	<b>238,796</b>	<b>369,475</b>	<b>-35.4%</b>
<b>Nissan Brand Total</b>	<b>67,326</b>	<b>94,213</b>	<b>-28.5%</b>	<b>365,016</b>	<b>624,920</b>	<b>-41.6%</b>
Q50	1,018	1,635	-37.7%	7,511	11,491	-34.6%
Q60 Coupe	139	336	-58.6%	1,359	2,214	-38.6%
Q70	2	149	-98.7%	20	1,234	-98.4%
QX30	1	94	-98.9%	34	1,448	-97.7%
QX50	1,426	1,352	5.5%	10,399	10,027	3.7%
QX60	1,867	2,431	-23.2%	8,444	18,791	-55.1%
QX80	686	1,034	-33.7%	5,695	8,414	-32.3%
<b>Infiniti Brand Total</b>	<b>5,139</b>	<b>7,031</b>	<b>-26.9%</b>	<b>33,462</b>	<b>53,619</b>	<b>-37.6%</b>
<b>USA Grand Total</b>	<b>72,465</b>	<b>101,244</b>	<b>-28.4%</b>	<b>398,478</b>	<b>678,539</b>	<b>-41.3%</b>

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# Europe Nissan Sales Results by Model : September 2020

<units>

Model	September			YTD (April - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
Micra	4,213	5,515	-23.6%	16,860	32,064	-47.4%
Leaf	3,307	3,322	-0.5%	11,319	13,648	-17.1%
Almera	0	15	-100.0%	0	88	-100.0%
Sentra	70	0	-	296	938	-68.4%
Teana / Altima	0	0	-	0	60	-100.0%
Maxima	0	0	-	0	93	-100.0%
Juke	8,955	2,627	240.9%	26,967	23,800	13.3%
Qashqai	20,115	25,920	-22.4%	66,039	121,478	-45.6%
Murano	276	409	-32.5%	1,151	1,919	-40.0%
Terrano	1,127	1,554	-27.5%	5,128	6,355	-19.3%
X-Trail	5,151	6,204	-17.0%	17,603	21,730	-19.0%
370Z	38	51	-25.5%	122	250	-51.2%
370Z Roadstar	2	3	-33.3%	47	73	-35.6%
GT-R	39	56	-30.4%	166	240	-30.8%
Navara	1,788	2,743	-34.8%	6,247	10,158	-38.5%
Primaster	626	397	57.7%	2,796	3,148	-11.2%
NT400 / Cabstar	178	661	-73.1%	1,364	3,431	-60.2%
NV200	0	242	-100.0%	0	3,380	-100.0%
e-NV200	873	874	-0.1%	3,388	4,250	-20.3%
NV250	522	0	-	1,464	0	-
NV400	501	505	-0.8%	2,164	3,269	-33.8%
Others	57	2	2750.0%	553	257	115.2%
<b>Nissan Brand Total</b>	<b>47,838</b>	<b>51,100</b>	<b>-6.4%</b>	<b>163,674</b>	<b>250,629</b>	<b>-34.7%</b>
Q30	12	160	-92.5%	35	1,061	-96.7%
Q50	28	91	-69.2%	59	432	-86.3%
Q60 Coupe	2	14	-85.7%	6	95	-93.7%
Q70	0	1	-100.0%	0	3	-100.0%
QX50	128	150	-14.7%	417	706	-40.9%
QX60	54	89	-39.3%	163	368	-55.7%
QX70	0	0	-	0	10	-100.0%
QX80	101	124	-18.5%	359	591	-39.3%
<b>Infiniti Brand Total</b>	<b>325</b>	<b>629</b>	<b>-48.3%</b>	<b>1,039</b>	<b>3,266</b>	<b>-68.2%</b>
Datsun on-DO	1,361	1,739	-21.7%	6,208	9,522	-34.8%
Datsun mi-DO	150	252	-40.5%	1,006	1,544	-34.8%
<b>Datsun Brand Total</b>	<b>1,511</b>	<b>1,991</b>	<b>-24.1%</b>	<b>7,214</b>	<b>11,066</b>	<b>-34.8%</b>
<b>Europe Grand Total</b>	<b>49,674</b>	<b>53,720</b>	<b>-7.5%</b>	<b>171,927</b>	<b>264,961</b>	<b>-35.1%</b>

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# China Nissan Sales Results by Model : September 2020

<units>

Model	September			YTD (January - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		CY2020	CY2019	
Tiida H/B	6,236	7,213	-13.5%	42,753	54,687	-21.8%
Sunny	0	3	-100.0%	16	2,954	-99.5%
Sylphy	57,438	37,944	51.4%	355,328	308,542	15.2%
Sylphy EV	110	125	-12.0%	1,992	9,046	-78.0%
Lannia	1,060	4,859	-78.2%	21,412	34,304	-37.6%
Teana / Altima	11,828	10,346	14.3%	77,871	60,598	28.5%
Maxima	0	1	-100.0%	0	85	-100.0%
Livina (2row)	0	0	-	0	578	-100.0%
Kicks	1,929	4,103	-53.0%	21,817	33,073	-34.0%
Qashqai	15,553	18,328	-15.1%	102,728	129,445	-20.6%
X-Trail	15,168	17,683	-14.2%	114,085	158,380	-28.0%
Murano	1,071	1,711	-37.4%	9,039	17,136	-47.3%
Quest	0	0	-	0	1	-100.0%
GT-R	0	0	-	0	1	-100.0%
Patrol	0	3	-100.0%	0	203	-100.0%
Navara	1,169	959	21.9%	8,089	12,194	-33.7%
Terra	1,636	702	133.0%	10,581	9,166	15.4%
NV200	0	168	-100.0%	25	3,335	-99.3%
<b>Nissan Brand Total</b>	<b>113,198</b>	<b>104,148</b>	<b>8.7%</b>	<b>765,736</b>	<b>833,728</b>	<b>-8.2%</b>
Q50	739	1,108	-33.3%	6,127	8,102	-24.4%
Q60 Coupe	3	56	-94.6%	280	515	-45.6%
Q70	7	231	-97.0%	952	2,025	-53.0%
QX30	1	16	-93.8%	12	318	-96.2%
QX50	1,607	2,116	-24.1%	11,999	14,380	-16.6%
QX60	123	317	-61.2%	1,101	2,250	-51.1%
QX80	0	0	-	0	5	-100.0%
ESQ	0	0	-	0	145	-100.0%
<b>Infiniti Brand Total</b>	<b>2,480</b>	<b>3,844</b>	<b>-35.5%</b>	<b>20,471</b>	<b>27,740</b>	<b>-26.2%</b>
D50	0	0	-	0	0	-
D60	2,690	6,720	-60.0%	22,572	54,257	-58.4%
D60 EV	792	187	323.5%	2,305	202	1041.1%
e30 (NEW)	7	0	-	239	0	-
R30	0	0	-	0	3	-100.0%
R50	1	0	-	1	54	-98.1%
R50X	0	0	-	0	3	-100.0%
T60	1,394	1,274	9.4%	10,779	8,851	21.8%
T60 EV	13	0	-	282	0	-
T70	193	1,269	-84.8%	3,125	13,677	-77.2%
T80	1,786	0	-	7,829	0	-
T90	330	707	-53.3%	2,780	7,810	-64.4%
M50V	0	61	-100.0%	61	2,137	-97.1%
<b>Venucia Brand Total</b>	<b>7,206</b>	<b>10,218</b>	<b>-29.5%</b>	<b>49,973</b>	<b>86,994</b>	<b>-42.6%</b>
<b>DF Brand vehicles</b>	<b>18,711</b>	<b>16,503</b>	<b>13.4%</b>	<b>149,294</b>	<b>142,521</b>	<b>4.8%</b>
<b>China Grand Total</b>	<b>141,595</b>	<b>134,713</b>	<b>5.1%</b>	<b>985,474</b>	<b>1,090,983</b>	<b>-9.7%</b>

\* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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