Nissan Sales, Production & Exports Results for January 2020

1. Retail Sales by Region

<units>

Region		January 2020	January 2019	Var. (%)	April 2019 - January 2020	April 2018- January 2019	Var. (%)
	Registered Vehicles	24,490	36,670	-33.2%	261,495	318,175	-17.8%
	Mini Vehicles	17,741	16,615	6.8%	162,067	144,911	11.8%
Japan Total		42,231	53,285	-20.7%	423,562	463,086	-8.5%
	Nissan Division	70,469	90,439	-22.1%	966,906	1,059,920	-8.8%
	Infiniti Division	9,343	10,302	-9.3%	92,735	118,695	-21.9%
	U.S. Total	79,812	100,741	-20.8%	1,059,641	1,178,615	-10.1%
	Canada	7,301	7,967	-8.4%	110,484	123,243	-10.4%
	Mexico	21,090	23,446	-10.0%	218,740	256,860	-14.8%
	Europe	45,410	45,502	-0.2%	440,858	517,430	-14.8%
	China[*1*2]	118,143	133,934	-11.8%	1,321,286	1,361,789	-3.0%
	Others	54,349	59,800	-9.1%	604,687	680,908	-11.2%
Overseas Total		326,105	371,390	-12.2%	3,755,696	4,118,845	-8.8%
Global Retail Sales		**368,336**	**424,675**	**-13.3%**	**4,179,258**	**4,581,931**	**-8.8%**

2. Global Production by Country

<units>

Country	January 2020	January 2019	Var. (%)	April 2019 - January 2020	April 2018- January 2019	Var. (%)
Japan	65,812	71,934	-8.5%	650,786	749,945	-13.2%
U.S.	49,083	68,463	-28.3%	604,776	681,647	-11.3%
Mexico	57,407	64,317	-10.7%	539,696	640,217	-15.7%
U.K.	28,158	32,494	-13.3%	271,881	344,753	-21.1%
Spain	4,213	7,124	-40.9%	48,720	75,168	-35.2%
China[*1]	103,627	137,558	-24.7%	1,313,755	1,351,628	-2.8%
Others[*3]	54,591	64,656	-15.6%	620,412	693,011	-10.5%
Overseas Total	297,079	374,612	-20.7%	3,399,240	3,786,424	-10.2%
Global Production	**362,891**	**446,546**	**-18.7%**	**4,050,026**	**4,536,369**	**-10.7%**

3. Vehicle Exports from Japan

<units>

Destination	January 2020	January 2019	Var. (%)	April 2019 - January 2020	April 2018- January 2019	Var. (%)
North America	20,126	22,013	-8.6%	227,582	239,536	-5.0%
Europe	2,898	188	1441.5%	33,516	23,852	40.5%
Middle East	3,472	2,202	57.7%	44,161	64,245	-31.3%
Others	6,884	9,625	-28.5%	76,188	100,282	-24.0%
Total	**33,380**	**34,028**	**-1.9%**	**381,447**	**427,915**	**-10.9%**

*1 China sales and production including DF PV and LCV.
*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.
*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.
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Japan Nissan Sales Results by Model : January 2020

<units>

Model	January Volume 2020	January Volume 2019	Var. (%)	YTD (April - January) Volume FY2019	YTD (April - January) Volume FY2018	Var. (%)
March	649	1,014	-36.0%	6,199	8,778	-29.4%
Note	7,529	11,448	-34.2%	84,996	102,198	-16.8%
Cube	107	476	-77.5%	2,831	4,246	-33.3%
Latio	0	0	-	0	6	-100.0%
Sylphy	93	210	-55.7%	1,238	1,751	-29.3%
Teana	133	196	-32.1%	1,527	1,896	-19.5%
Skyline	428	141	203.5%	3,644	1,537	137.1%
Fuga	41	61	-32.8%	694	956	-27.4%
Cima	4	14	-71.4%	105	175	-40.0%
Leaf	753	2,832	-73.4%	13,457	18,069	-25.5%
Juke	131	360	-63.6%	1,991	3,114	-36.1%
X-Trail	2,740	3,382	-19.0%	24,134	34,757	-30.6%
Wingroad	0	0	-	11	517	-97.9%
Lafesta Highwaystar	0	0	-	0	14	-100.0%
Serena	6,781	10,110	-32.9%	66,274	76,664	-13.6%
Elgrand	432	754	-42.7%	4,550	5,589	-18.6%
Fairlady Z	29	41	-29.3%	432	483	-10.6%
GT-R	73	63	15.9%	619	389	59.1%
Cedric Sedan	0	0	-	0	8	-100.0%
Others	0	0	-	1	2	-50.0%
PV Total	**19,923**	**31,102**	**-35.9%**	**212,703**	**261,149**	**-18.6%**
NV150 AD / AD	1,437	1,426	0.8%	15,476	16,853	-8.2%
NV200 Vanette / Vanette	742	1,258	-41.0%	10,814	12,169	-11.1%
e-NV200	4	3	33.3%	46	18	155.6%
NV350 Caravan	1,888	2,220	-15.0%	18,486	22,954	-19.5%
NT450 Atlas	76	87	-12.6%	597	697	-14.3%
Atlas F24 / F25	375	514	-27.0%	3,045	4,040	-24.6%
Paramedic	24	30	-20.0%	60	52	15.4%
Civilian	21	30	-30.0%	268	243	10.3%
CV Total	**4,567**	**5,568**	**-18.0%**	**48,792**	**57,026**	**-14.4%**
Registered Vehicle Total	**24,490**	**36,670**	**-33.2%**	**261,495**	**318,175**	**-17.8%**
DAYZ	8,391	6,882	21.9%	79,014	49,627	59.2%
DAYZ Roox	5,875	6,659	-11.8%	48,758	60,037	-18.8%
NV100 / NT100 Clipper	3,475	3,074	13.0%	34,295	35,247	-2.7%
Mini Total	**17,741**	**16,615**	**6.8%**	**162,067**	**144,911**	**11.8%**
Japan Grand Total	**42,231**	**53,285**	**-20.7%**	**423,562**	**463,086**	**-8.5%**

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USA Nissan Sales Results by Model : January 2020

<units>

Model	January Volume 2020	January Volume 2019	January Var. (%)	YTD (April - January) Volume FY2019	YTD (April - January) Volume FY2018	YTD (April - January) Var. (%)
Versa	3,296	6,649	-50.4%	44,900	57,093	-21.4%
Sentra	6,423	14,088	-54.4%	134,248	167,132	-19.7%
Altima	12,913	12,189	5.9%	170,616	157,929	8.0%
Maxima	1,996	3,457	-42.3%	26,518	32,040	-17.2%
Juke	0	3	-100.0%	2	278	-99.3%
Z	177	173	2.3%	1,914	2,658	-28.0%
GT-R	23	19	21.1%	261	422	-38.2%
Leaf	715	717	-0.3%	10,395	12,887	-19.3%
Total Cars	**25,543**	**37,295**	**-31.5%**	**388,854**	**430,439**	**-9.7%**
Frontier	3,759	6,062	-38.0%	55,907	62,883	-11.1%
Pathfinder	4,874	5,268	-7.5%	53,211	54,712	-2.7%
Kicks	4,765	3,812	25.0%	50,439	27,124	86.0%
Murano	5,382	4,080	31.9%	62,014	66,905	-7.3%
Rogue	14,974	20,389	-26.6%	210,815	251,044	-16.0%
Rogue Sports	5,017	5,724	-12.4%	65,809	70,725	-7.0%
Quest	0	0	-	0	1	-100.0%
Armada	2,047	2,202	-7.0%	24,290	25,770	-5.7%
Titan	1,496	3,031	-50.6%	23,327	40,766	-42.8%
NVC	1,054	1,074	-1.9%	14,029	11,569	21.3%
NVP	201	189	6.3%	2,741	2,828	-3.1%
NV200	1,357	1,313	3.4%	15,470	15,154	2.1%
Total Trucks	**44,926**	**53,144**	**-15.5%**	**578,052**	**629,481**	**-8.2%**
Nissan Brand Total	**70,469**	**90,439**	**-22.1%**	**966,906**	**1,059,920**	**-8.8%**
Q50	1,564	2,249	-30.5%	19,287	25,311	-23.8%
Q60 Coupe	293	406	-27.8%	4,031	6,820	-40.9%
Q70	60	235	-74.5%	1,650	3,223	-48.8%
QX30	20	455	-95.6%	1,672	5,741	-70.9%
QX50	1,369	822	66.5%	16,402	22,127	-25.9%
QX60	4,250	4,188	1.5%	34,582	39,534	-12.5%
QX70	0	4	-100.0%	0	388	-100.0%
QX80	1,787	1,943	-8.0%	15,111	15,551	-2.8%
Infiniti Brand Total	**9,343**	**10,302**	**-9.3%**	**92,735**	**118,695**	**-21.9%**
USA Grand Total	**79,812**	**100,741**	**-20.8%**	**1,059,641**	**1,178,615**	**-10.1%**

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Europe Nissan Sales Results by Model : January 2020

<units>

Model	January Volume 2020	January Volume 2019	Var. (%)	YTD (April - January) Volume FY2019	YTD (April - January) Volume FY2018	Var. (%)
Micra	4,461	5,396	-17.3%	49,672	54,766	-9.3%
Pulsar	0	208	-100.0%	0	10,025	-100.0%
Leaf	3,386	2,538	33.4%	25,785	34,669	-25.6%
Almera	0	598	-100.0%	88	12,892	-99.3%
Sentra	111	0	-	1,527	250	510.8%
Teana / Altima	4	0	-	64	18	255.6%
Maxima	0	0	-	93	35	165.7%
Juke	5,625	5,193	8.3%	36,066	54,982	-34.4%
Qashqai	19,598	18,991	3.2%	202,529	199,213	1.7%
Murano	263	155	69.7%	3,082	2,648	16.4%
Terrano	1,097	1,030	6.5%	10,691	12,170	-12.2%
X-Trail	4,846	4,393	10.3%	41,777	57,066	-26.8%
370Z	22	39	-43.6%	372	458	-18.8%
370Z Roadstar	3	4	-25.0%	88	113	-22.1%
GT-R	31	30	3.3%	336	426	-21.1%
Navara	1,431	1,662	-13.9%	16,634	18,950	-12.2%
Primaster	641	648	-1.1%	5,300	5,552	-4.5%
NT400 / Cabstar	441	647	-31.8%	5,528	6,066	-8.9%
NV200	60	875	-93.1%	3,806	11,491	-66.9%
e-NV200	992	714	38.9%	7,922	5,288	49.8%
NV250	264	0	-	1,106	0	-
NV400	467	569	-17.9%	4,892	5,526	-11.5%
Others	0	0	-	263	74	255.4%
Nissan Brand Total	**43,743**	**43,690**	**0.1%**	**417,621**	**492,678**	**-15.2%**
Q30	122	316	-61.4%	1,576	3,031	-48.0%
Q50	30	98	-69.4%	597	1,327	-55.0%
Q60 Coupe	0	30	-100.0%	112	416	-73.1%
Q70	0	0	-	3	67	-95.5%
QX50	72	86	-16.3%	1,159	1,218	-4.8%
QX60	18	116	-84.5%	541	1,074	-49.6%
QX70	0	7	-100.0%	10	587	-98.3%
QX80	22	75	-70.7%	858	920	-6.7%
Infiniti Brand Total	**264**	**728**	**-63.7%**	**4,856**	**8,640**	**-43.8%**
Datsun on-DO	1,225	921	33.0%	15,890	14,290	11.2%
Datsun mi-DO	178	163	9.2%	2,491	1,822	36.7%
Datsun Brand Total	**1,403**	**1,084**	**29.4%**	**18,381**	**16,112**	**14.1%**
Europe Grand Total	**45,410**	**45,502**	**-0.2%**	**440,858**	**517,430**	**-14.8%**

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China Nissan Sales Results by Model : January 2020

<units>

Model	January Volume 2020	January Volume 2019	Var. (%)	YTD (January - January) Volume CY2020	YTD (January - January) Volume CY2019	Var. (%)
Tiida H/B	4,387	4,480	-2.1%	4,387	4,480	-2.1%
Sunny	4	593	-99.3%	4	593	-99.3%
Sylphy	39,926	42,188	-5.4%	39,926	42,188	-5.4%
Sylphy EV	57	885	-93.6%	57	885	-93.6%
Lannia	3,771	3,501	7.7%	3,771	3,501	7.7%
Teana / Altima	8,821	6,125	44.0%	8,821	6,125	44.0%
Maxima	0	56	-100.0%	0	56	-100.0%
Livina (2row)	0	381	-100.0%	0	381	-100.0%
Kicks	3,711	3,316	11.9%	3,711	3,316	11.9%
Qashqai	14,094	17,388	-18.9%	14,094	17,388	-18.9%
X-Trail	15,031	18,066	-16.8%	15,031	18,066	-16.8%
Murano	1,277	1,715	-25.5%	1,277	1,715	-25.5%
Quest	0	0	-	0	0	-
370Z	0	0	-	0	0	-
GT-R	0	1	-100.0%	0	1	-100.0%
Patrol	0	43	-100.0%	0	43	-100.0%
Navara	723	1,405	-48.5%	723	1,405	-48.5%
Terra	1,079	1,496	-27.9%	1,079	1,496	-27.9%
NV200	25	432	-94.2%	25	432	-94.2%
Nissan Brand Total	**92,906**	**102,071**	**-9.0%**	**92,906**	**102,071**	**-9.0%**
Q50	999	1,165	-14.2%	999	1,165	-14.2%
Q60 Coupe	40	52	-23.1%	40	52	-23.1%
Q70	145	296	-51.0%	145	296	-51.0%
QX30	2	89	-97.8%	2	89	-97.8%
QX50	1,723	1,092	57.8%	1,723	1,092	57.8%
QX60	194	228	-14.9%	194	228	-14.9%
QX70	0	0	-	0	0	-
QX80	0	0	-	0	0	-
ESQ	0	53	-100.0%	0	53	-100.0%
Infiniti Brand Total	**3,103**	**2,975**	**4.3%**	**3,103**	**2,975**	**4.3%**
D50	0	0	-	0	0	-
D60	4,636	7,135	-35.0%	4,636	7,135	-35.0%
D60 EV	500	0	-	0	0	-
e30 (NEW)	54	0	-	0	0	-
R30	0	0	-	0	0	-
R50	0	2	-100.0%	0	2	-100.0%
R50X	0	0	-	0	0	-
T60	2,124	1,376	54.4%	0	1,376	-100.0%
T60 EV	31	0	-	0	0	-
T70	885	3,095	-71.4%	885	3,095	-71.4%
T90	869	1,418	-38.7%	869	1,418	-38.7%
M50V	43	440	-90.2%	43	440	-90.2%
Venucia Brand Total	**9,142**	**13,466**	**-32.1%**	**9,142**	**13,466**	**-32.1%**
DF Brand vehicles	**12,992**	**15,422**	**-15.8%**	**12,992**	**15,422**	**-15.8%**
China Grand Total	**118,143**	**133,934**	**-11.8%**	**118,143**	**133,934**	**-11.8%**

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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