

Nissan Sales, Production & Exports Results for December 2019

1. Retail Sales by Region

<units>

| Region | December 2019 | December 2018 | Var. (%) | April 2019 - December 2019 | April 2018- December 2018 | Var. (%) |
|----------------------------|----------------|----------------|---------------|----------------------------|---------------------------|--------------|
| Registered Vehicles | 19,349 | 24,144 | -19.9% | 237,005 | 281,505 | -15.8% |
| Mini Vehicles | 13,074 | 12,740 | 2.6% | 144,326 | 128,296 | 12.5% |
| Japan Total | 32,423 | 36,884 | -12.1% | 381,331 | 409,801 | -6.9% |
| Nissan Division | 93,538 | 130,655 | -28.4% | 896,437 | 969,481 | -7.5% |
| Infiniti Division | 11,243 | 18,065 | -37.8% | 83,392 | 108,393 | -23.1% |
| U.S. Total | 104,781 | 148,720 | -29.5% | 979,829 | 1,077,874 | -9.1% |
| Canada | 7,431 | 9,488 | -21.7% | 103,183 | 115,276 | -10.5% |
| Mexico | 26,377 | 29,782 | -11.4% | 197,650 | 233,414 | -15.3% |
| Europe | 49,936 | 47,984 | 4.1% | 395,448 | 471,928 | -16.2% |
| China ^{*1*2} | 168,262 | 176,191 | -4.5% | 1,203,143 | 1,227,855 | -2.0% |
| Others | 67,327 | 75,751 | -11.1% | 550,311 | 621,108 | -11.4% |
| Overseas Total | 424,114 | 487,916 | -13.1% | 3,429,564 | 3,747,455 | -8.5% |
| Global Retail Sales | 456,537 | 524,800 | -13.0% | 3,810,895 | 4,157,256 | -8.3% |

2. Global Production by Country

<units>

| Country | December 2019 | December 2018 | Var. (%) | April 2019 - December 2019 | April 2018- December 2018 | Var. (%) |
|--------------------------|----------------|----------------|--------------|----------------------------|---------------------------|--------------|
| Japan | 61,201 | 74,693 | -18.1% | 584,974 | 678,011 | -13.7% |
| U.S. | 43,519 | 61,135 | -28.8% | 555,693 | 613,184 | -9.4% |
| Mexico | 30,544 | 45,300 | -32.6% | 482,289 | 575,900 | -16.3% |
| U.K. | 18,944 | 24,299 | -22.0% | 243,723 | 312,259 | -21.9% |
| Spain | 2,717 | 4,647 | -41.5% | 44,507 | 68,044 | -34.6% |
| China ^{*1} | 151,158 | 124,716 | 21.2% | 1,210,128 | 1,214,070 | -0.3% |
| Others ^{*3} | 53,663 | 66,592 | -19.4% | 565,821 | 628,355 | -10.0% |
| Overseas Total | 300,545 | 326,689 | -8.0% | 3,102,161 | 3,411,812 | -9.1% |
| Global Production | 361,746 | 401,382 | -9.9% | 3,687,135 | 4,089,823 | -9.8% |

3. Vehicle Exports from Japan

<units>

| Destination | December 2019 | December 2018 | Var. (%) | April 2019 - December 2019 | April 2018- December 2018 | Var. (%) |
|---------------|---------------|---------------|---------------|----------------------------|---------------------------|---------------|
| North America | 26,847 | 31,355 | -14.4% | 207,456 | 217,523 | -4.6% |
| Europe | 4,206 | 919 | 357.7% | 30,618 | 23,664 | 29.4% |
| Middle East | 5,924 | 9,640 | -38.5% | 40,689 | 62,043 | -34.4% |
| Others | 7,053 | 7,424 | -5.0% | 69,304 | 90,657 | -23.6% |
| Total | 44,030 | 49,338 | -10.8% | 348,067 | 393,887 | -11.6% |

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

*4 The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

Japan Nissan Sales Results by Model : December 2019

<units>

| Model | December | | | YTD (April - December) | | |
|---------------------------------|---------------|---------------|---------------|------------------------|----------------|---------------|
| | Volume | | Var. (%) | Volume | | Var. (%) |
| | 2019 | 2018 | | FY2019 | FY2018 | |
| March | 480 | 664 | -27.7% | 5,550 | 7,764 | -28.5% |
| Note | 6,018 | 8,064 | -25.4% | 77,467 | 90,750 | -14.6% |
| Cube | 195 | 281 | -30.6% | 2,724 | 3,770 | -27.7% |
| Latio | 0 | 0 | - | 0 | 6 | -100.0% |
| Sylphy | 124 | 130 | -4.6% | 1,145 | 1,541 | -25.7% |
| Teana | 163 | 143 | 14.0% | 1,394 | 1,700 | -18.0% |
| Skyline | 380 | 89 | 327.0% | 3,216 | 1,396 | 130.4% |
| Fuga | 17 | 66 | -74.2% | 653 | 895 | -27.0% |
| Cima | 2 | 14 | -85.7% | 101 | 161 | -37.3% |
| Leaf | 1,157 | 455 | 154.3% | 12,704 | 15,237 | -16.6% |
| Juke | 113 | 208 | -45.7% | 1,860 | 2,754 | -32.5% |
| X-Trail | 1,753 | 2,832 | -38.1% | 21,394 | 31,375 | -31.8% |
| Wingroad | 2 | 0 | - | 11 | 517 | -97.9% |
| Lafesta Highwaystar | 0 | 0 | - | 0 | 14 | -100.0% |
| Serena | 4,422 | 5,913 | -25.2% | 59,493 | 66,554 | -10.6% |
| Elgrand | 588 | 595 | -1.2% | 4,118 | 4,835 | -14.8% |
| Fairlady Z | 40 | 36 | 11.1% | 403 | 442 | -8.8% |
| GT-R | 30 | 26 | 15.4% | 546 | 326 | 67.5% |
| Cedric Sedan | 0 | 0 | - | 0 | 8 | -100.0% |
| Others | 1 | 0 | - | 1 | 2 | -50.0% |
| PV Total | 15,485 | 19,516 | -20.7% | 192,780 | 230,047 | -16.2% |
| NV150 AD / AD | 1,306 | 1,173 | 11.3% | 14,039 | 15,427 | -9.0% |
| NV200 Vanette / Vanette | 713 | 1,003 | -28.9% | 10,072 | 10,911 | -7.7% |
| e-NV200 | 6 | 0 | - | 42 | 15 | 180.0% |
| NV350 Caravan | 1,444 | 1,973 | -26.8% | 16,598 | 20,734 | -19.9% |
| NT450 Atlas | 76 | 86 | -11.6% | 521 | 610 | -14.6% |
| Atlas F24 / F25 | 259 | 348 | -25.6% | 2,670 | 3,526 | -24.3% |
| Paramedic | 13 | 13 | 0.0% | 36 | 22 | 63.6% |
| Civilian | 47 | 32 | 46.9% | 247 | 213 | 16.0% |
| CV Total | 3,864 | 4,628 | -16.5% | 44,225 | 51,458 | -14.1% |
| Registered Vehicle Total | 19,349 | 24,144 | -19.9% | 237,005 | 281,505 | -15.8% |
| DAYZ | 5,919 | 4,402 | 34.5% | 70,623 | 42,745 | 65.2% |
| DAYZ Rook | 4,186 | 5,794 | -27.8% | 42,883 | 53,378 | -19.7% |
| NV100 / NT100 Clipper | 2,969 | 2,544 | 16.7% | 30,820 | 32,173 | -4.2% |
| Mini Total | 13,074 | 12,740 | 2.6% | 144,326 | 128,296 | 12.5% |
| Japan Grand Total | 32,423 | 36,884 | -12.1% | 381,331 | 409,801 | -6.9% |

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USA Nissan Sales Results by Model : December 2019

<units>

| Model | December | | | YTD (April - December) | | |
|-----------------------------|----------------|----------------|---------------|------------------------|------------------|---------------|
| | Volume | | Var. (%) | Volume | | Var. (%) |
| | 2019 | 2018 | | FY2019 | FY2018 | |
| Versa | 3,265 | 6,735 | -51.5% | 41,604 | 50,444 | -17.5% |
| Sentra | 11,033 | 17,567 | -37.2% | 127,825 | 153,044 | -16.5% |
| Altima | 19,132 | 17,064 | 12.1% | 157,703 | 145,740 | 8.2% |
| Maxima | 3,387 | 5,600 | -39.5% | 24,522 | 28,583 | -14.2% |
| Juke | 0 | 5 | -100.0% | 2 | 275 | -99.3% |
| Z | 158 | 202 | -21.8% | 1,737 | 2,485 | -30.1% |
| GT-R | 17 | 25 | -32.0% | 238 | 403 | -40.9% |
| Leaf | 1,227 | 1,667 | -26.4% | 9,680 | 12,170 | -20.5% |
| Total Cars | 38,219 | 48,865 | -21.8% | 363,311 | 393,144 | -7.6% |
| Frontier | 4,720 | 7,492 | -37.0% | 52,148 | 56,821 | -8.2% |
| Pathfinder | 5,894 | 6,799 | -13.3% | 48,337 | 49,444 | -2.2% |
| Kicks | 4,123 | 5,704 | -27.7% | 45,674 | 23,312 | 95.9% |
| Murano | 5,187 | 8,033 | -35.4% | 56,632 | 62,825 | -9.9% |
| Rogue | 22,085 | 33,933 | -34.9% | 195,841 | 230,655 | -15.1% |
| Rogue Sports | 5,246 | 8,590 | -38.9% | 60,792 | 65,001 | -6.5% |
| Quest | 0 | 0 | - | 0 | 1 | -100.0% |
| Armada | 2,967 | 2,874 | 3.2% | 22,243 | 23,568 | -5.6% |
| Titan | 1,916 | 4,661 | -58.9% | 21,831 | 37,735 | -42.1% |
| NVC | 1,460 | 1,746 | -16.4% | 12,975 | 10,495 | 23.6% |
| NVP | 259 | 267 | -3.0% | 2,540 | 2,639 | -3.8% |
| NV200 | 1,462 | 1,691 | -13.5% | 14,113 | 13,841 | 2.0% |
| Total Trucks | 55,319 | 81,790 | -32.4% | 533,126 | 576,337 | -7.5% |
| Nissan Brand Total | 93,538 | 130,655 | -28.4% | 896,437 | 969,481 | -7.5% |
| Q50 | 2,165 | 3,690 | -41.3% | 17,723 | 23,062 | -23.2% |
| Q60 Coupe | 430 | 662 | -35.0% | 3,738 | 6,414 | -41.7% |
| Q70 | 90 | 329 | -72.6% | 1,590 | 2,988 | -46.8% |
| QX30 | 50 | 647 | -92.3% | 1,652 | 5,286 | -68.7% |
| QX50 | 1,815 | 3,329 | -45.5% | 15,033 | 21,305 | -29.4% |
| QX60 | 4,113 | 7,032 | -41.5% | 30,332 | 35,346 | -14.2% |
| QX70 | 0 | 4 | -100.0% | 0 | 384 | -100.0% |
| QX80 | 2,580 | 2,372 | 8.8% | 13,324 | 13,608 | -2.1% |
| Infiniti Brand Total | 11,243 | 18,065 | -37.8% | 83,392 | 108,393 | -23.1% |
| USA Grand Total | 104,781 | 148,720 | -29.5% | 979,829 | 1,077,874 | -9.1% |

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Europe Nissan Sales Results by Model : December 2019

<units>

| Model | December | | | YTD (April - December) | | |
|-----------------------------|---------------|---------------|---------------|------------------------|----------------|---------------|
| | Volume | | Var. (%) | Volume | | Var. (%) |
| | 2019 | 2018 | | FY2019 | FY2018 | |
| Micra | 4,302 | 4,579 | -6.0% | 45,211 | 49,370 | -8.4% |
| Pulsar | 0 | 191 | -100.0% | 0 | 9,817 | -100.0% |
| Leaf | 2,826 | 3,604 | -21.6% | 22,399 | 32,131 | -30.3% |
| Almera | 0 | 1,210 | -100.0% | 88 | 12,294 | -99.3% |
| Sentra | 84 | 0 | - | 1,416 | 250 | 466.4% |
| Teana / Altima | 0 | 0 | - | 60 | 18 | 233.3% |
| Maxima | 0 | 0 | - | 93 | 35 | 165.7% |
| Juke | 3,857 | 4,070 | -5.2% | 30,441 | 49,789 | -38.9% |
| Qashqai | 22,501 | 19,088 | 17.9% | 182,931 | 180,222 | 1.5% |
| Murano | 408 | 352 | 15.9% | 2,819 | 2,493 | 13.1% |
| Terrano | 1,498 | 1,599 | -6.3% | 9,594 | 11,140 | -13.9% |
| X-Trail | 6,723 | 4,684 | 43.5% | 36,931 | 52,673 | -29.9% |
| 370Z | 38 | 42 | -9.5% | 350 | 419 | -16.5% |
| 370Z Roadstar | 3 | 3 | 0.0% | 85 | 109 | -22.0% |
| GT-R | 32 | 44 | -27.3% | 305 | 396 | -23.0% |
| Navara | 1,748 | 2,119 | -17.5% | 15,203 | 17,288 | -12.1% |
| Primaster | 704 | 480 | 46.7% | 4,659 | 4,904 | -5.0% |
| NT400 / Cabstar | 595 | 640 | -7.0% | 5,087 | 5,419 | -6.1% |
| NV200 | 104 | 912 | -88.6% | 3,746 | 10,616 | -64.7% |
| e-NV200 | 1,026 | 560 | 83.2% | 6,930 | 4,574 | 51.5% |
| NV250 | 388 | 0 | - | 842 | 0 | - |
| NV400 | 480 | 491 | -2.2% | 4,425 | 4,957 | -10.7% |
| Others | 2 | 0 | - | 263 | 74 | 255.4% |
| Nissan Brand Total | 47,319 | 44,668 | 5.9% | 373,878 | 448,988 | -16.7% |
| Q30 | 166 | 364 | -54.4% | 1,454 | 2,715 | -46.4% |
| Q50 | 29 | 44 | -34.1% | 567 | 1,229 | -53.9% |
| Q60 Coupe | 2 | 35 | -94.3% | 112 | 386 | -71.0% |
| Q70 | 0 | 2 | -100.0% | 3 | 67 | -95.5% |
| QX50 | 123 | 114 | 7.9% | 1,087 | 1,132 | -4.0% |
| QX60 | 63 | 150 | -58.0% | 523 | 958 | -45.4% |
| QX70 | 0 | 13 | -100.0% | 10 | 580 | -98.3% |
| QX80 | 75 | 91 | -17.6% | 836 | 845 | -1.1% |
| Infiniti Brand Total | 458 | 813 | -43.7% | 4,592 | 7,912 | -42.0% |
| Datsun on-DO | 1,884 | 2,238 | -15.8% | 14,665 | 13,369 | 9.7% |
| Datsun mi-DO | 275 | 265 | 3.8% | 2,313 | 1,659 | 39.4% |
| Datsun Brand Total | 2,159 | 2,503 | -13.7% | 16,978 | 15,028 | 13.0% |
| Europe Grand Total | 49,936 | 47,984 | 4.1% | 395,448 | 471,928 | -16.2% |

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China Nissan Sales Results by Model : December 2019

<units>

| Model | December | | | YTD (January - December) | | |
|-----------------------------|----------------|----------------|---------------|--------------------------|------------------|---------------|
| | Volume | | Var. (%) | Volume | | Var. (%) |
| | 2019 | 2018 | | CY2019 | CY2018 | |
| Tiida H/B | 6,269 | 5,262 | 19.1% | 75,036 | 61,515 | 22.0% |
| Sunny | 3 | 652 | -99.5% | 2,972 | 7,560 | -60.7% |
| Sylphy | 61,820 | 60,883 | 1.5% | 465,715 | 463,634 | 0.4% |
| Sylphy EV | 160 | 1,365 | -88.3% | 9,348 | 4,004 | 133.5% |
| Lannia | 4,138 | 4,534 | -8.7% | 47,371 | 45,341 | 4.5% |
| Teana / Altima | 12,287 | 11,990 | 2.5% | 93,345 | 117,695 | -20.7% |
| Maxima | 1 | 103 | -99.0% | 87 | 1,450 | -94.0% |
| Livina (2row) | 0 | 1,532 | -100.0% | 578 | 8,828 | -93.5% |
| Kicks | 4,381 | 4,166 | 5.2% | 45,171 | 46,551 | -3.0% |
| Qashqai | 16,941 | 17,577 | -3.6% | 182,133 | 165,703 | 9.9% |
| X-Trail | 19,028 | 21,290 | -10.6% | 212,629 | 204,597 | 3.9% |
| Murano | 2,423 | 3,547 | -31.7% | 23,523 | 29,125 | -19.2% |
| Quest | 0 | 0 | - | 1 | 576 | -99.8% |
| 370Z | 0 | 0 | - | 0 | 1 | -100.0% |
| GT-R | 0 | 1 | -100.0% | 1 | 13 | -92.3% |
| Patrol | 0 | 39 | -100.0% | 210 | 445 | -52.8% |
| Navara | 2,142 | 2,395 | -10.6% | 17,968 | 17,907 | 0.3% |
| Terra | 1,807 | 1,349 | 34.0% | 12,158 | 9,658 | 25.9% |
| NV200 | 223 | 1,068 | -79.1% | 4,117 | 9,181 | -55.2% |
| Nissan Brand Total | 131,623 | 137,753 | -4.4% | 1,192,363 | 1,193,784 | -0.1% |
| Q50 | 1,443 | 1,720 | -16.1% | 11,837 | 17,855 | -33.7% |
| Q60 Coupe | 66 | 57 | 15.8% | 693 | 616 | 12.5% |
| Q70 | 331 | 474 | -30.2% | 2,773 | 6,370 | -56.5% |
| QX30 | 14 | 148 | -90.5% | 352 | 2,234 | -84.2% |
| QX50 | 2,769 | 1,861 | 48.8% | 21,582 | 10,563 | 104.3% |
| QX60 | 390 | 376 | 3.7% | 3,288 | 5,428 | -39.4% |
| QX70 | 0 | 0 | - | 0 | 188 | -100.0% |
| QX80 | 0 | 5 | -100.0% | 5 | 265 | -98.1% |
| ESQ | 1 | 827 | -99.9% | 146 | 2,421 | -94.0% |
| Infiniti Brand Total | 5,014 | 5,468 | -8.3% | 40,676 | 45,940 | -11.5% |
| D50 | 43 | 0 | - | 44 | -1 | -4500.0% |
| D60 | 5,878 | 5,762 | 2.0% | 72,219 | 61,160 | 18.1% |
| D60 EV | 3,455 | 0 | - | 4,018 | 0 | - |
| e30 (NEW) | 55 | 0 | - | 59 | 0 | - |
| R30 | 0 | 0 | - | 3 | 5 | -40.0% |
| R50 | 0 | 2 | -100.0% | 54 | 723 | -92.5% |
| R50X | 0 | 0 | - | 3 | 60 | -95.0% |
| T60 | 2,395 | 1,203 | 99.1% | 15,346 | 1,382 | 1010.4% |
| T60 EV | 0 | 0 | - | 0 | 0 | - |
| T70 | 1,392 | 2,987 | -53.4% | 17,910 | 37,468 | -52.2% |
| T90 | 959 | 1,559 | -38.5% | 10,701 | 27,608 | -61.2% |
| M50V | 181 | 493 | -63.3% | 2,451 | 5,976 | -59.0% |
| Venucia Brand Total | 14,358 | 12,006 | 19.6% | 122,808 | 134,381 | -8.6% |
| DF Brand vehicles | 17,267 | 20,964 | -17.6% | 191,044 | 189,881 | 0.6% |
| China Grand Total | 168,262 | 176,191 | -4.5% | 1,546,891 | 1,563,986 | -1.1% |

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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