

Nissan Sales, Production & Exports Results for August 2019

1. Retail Sales by Region

<units>						
Region	August 2019	August 2018	Var. (%)	April 2019 - August 2019	April 2018- August 2018	Var. (%)
Registered Vehicles	25,111	29,983	-16.2%	138,520	157,629	-12.1%
Mini Vehicles	16,636	12,793	30.0%	80,742	65,997	22.3%
Japan Total	41,747	42,776	-2.4%	219,262	223,626	-2.0%
Nissan Division	118,045	101,580	16.2%	530,707	534,034	-0.6%
Infiniti Division	9,185	10,796	-14.9%	46,588	51,826	-10.1%
U.S. Total	127,230	112,376	13.2%	577,295	585,860	-1.5%
Canada	12,239	13,346	-8.3%	63,438	68,771	-7.8%
Mexico	22,575	26,185	-13.8%	103,749	124,766	-16.8%
Europe	33,286	51,068	-34.8%	211,249	271,916	-22.3%
China ^{*1*2}	129,659	127,077	2.0%	612,522	618,252	-0.9%
Others	60,012	70,541	-14.9%	296,070	335,912	-11.9%
Overseas Total	385,001	400,593	-3.9%	1,864,323	2,005,477	-7.0%
Global Retail Sales	426,748	443,369	-3.7%	2,083,585	2,229,103	-6.5%

2. Global Production by Country

<units>						
Country	August 2019	August 2018	Var. (%)	April 2019 - August 2019	April 2018- August 2018	Var. (%)
Japan	59,883	64,714	-7.5%	316,979	371,662	-14.7%
U.S.	70,409	75,034	-6.2%	313,555	330,982	-5.3%
Mexico	63,003	80,500	-21.7%	266,490	317,182	-16.0%
U.K.	25,181	30,184	-16.6%	129,944	185,364	-29.9%
Spain	1,764	3,296	-46.5%	28,082	40,971	-31.5%
China ^{*1}	134,353	129,606	3.7%	632,024	640,751	-1.4%
Others ^{*3}	52,044	61,421	-15.3%	300,347	336,461	-10.7%
Overseas Total	346,754	380,041	-8.8%	1,670,442	1,851,711	-9.8%
Global Production	406,637	444,755	-8.6%	1,987,421	2,223,373	-10.6%

3. Vehicle Exports from Japan

<units>						
Destination	August 2019	August 2018	Var. (%)	April 2019 - August 2019	April 2018- August 2018	Var. (%)
North America	20,919	21,107	-0.9%	101,818	109,987	-7.4%
Europe	1,903	1,802	5.6%	17,542	20,868	-15.9%
Middle East	8,179	6,330	29.2%	15,524	35,061	-55.7%
Others	4,752	9,307	-48.9%	37,267	51,921	-28.2%
Total	35,753	38,546	-7.2%	172,151	217,837	-21.0%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : August 2019

<units>

Model	August			YTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
March	501	694	-27.8%	3,421	4,409	-22.4%
Note	7,709	10,642	-27.6%	46,291	49,709	-6.9%
Cube	279	413	-32.4%	1,568	2,241	-30.0%
Latio	0	0	-	0	5	-100.0%
Sylphy	105	150	-30.0%	681	895	-23.9%
Teana	140	148	-5.4%	781	965	-19.1%
Skyline	69	144	-52.1%	862	862	0.0%
Fuga	82	88	-6.8%	456	519	-12.1%
Cima	16	20	-20.0%	70	105	-33.3%
Leaf	1,658	2,065	-19.7%	6,982	8,206	-14.9%
Juke	169	348	-51.4%	1,095	1,628	-32.7%
X-Trail	2,184	3,116	-29.9%	12,530	17,465	-28.3%
Wingroad	1	10	-90.0%	7	144	-95.1%
Lafesta Highwaystar	0	0	-	0	11	-100.0%
Serena	7,714	6,359	21.3%	36,704	38,070	-3.6%
Elgrand	332	554	-40.1%	2,173	2,677	-18.8%
Fairlady Z	42	41	2.4%	230	226	1.8%
GT-R	61	8	662.5%	252	142	77.5%
Cedric Sedan	0	0	-	0	7	-100.0%
Paramedic	1	0	-	1	0	-
Others	0	0	-	0	2	-100.0%
PV Total	21,063	24,800	-15.1%	114,104	128,288	-11.1%
NV150 AD / AD	1,267	1,636	-22.6%	7,720	9,004	-14.3%
NV200 Vanette / Vanette	891	1,142	-22.0%	5,432	6,405	-15.2%
e-NV200	4	0	-	25	12	108.3%
NV350 Caravan	1,553	1,873	-17.1%	9,364	11,545	-18.9%
NT450 Atlas	39	79	-50.6%	253	325	-22.2%
Atlas F24	256	408	-37.3%	1,494	1,930	-22.6%
Civilian	38	45	-15.6%	128	120	6.7%
CV Total	4,048	5,183	-21.9%	24,416	29,341	-16.8%
Registered Vehicle Total	25,111	29,983	-16.2%	138,520	157,629	-12.1%
DAYZ	8,461	4,298	96.9%	40,209	22,030	82.5%
DAYZ Rook	4,970	5,697	-12.8%	23,880	26,075	-8.4%
NV100 / NT100 Clipper	3,205	2,798	14.5%	16,653	17,892	-6.9%
Mini Total	16,636	12,793	30.0%	80,742	65,997	22.3%
Japan Grand Total	41,747	42,776	-2.4%	219,262	223,626	-2.0%

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USA Nissan Sales Results by Model : August 2019

<units>

Model	August			YTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
Versa	2,817	3,145	-10.4%	29,227	28,936	1.0%
Sentra	11,393	13,314	-14.4%	80,864	88,350	-8.5%
Altima	22,403	14,925	50.1%	90,936	91,326	-0.4%
Maxima	3,548	2,724	30.2%	11,913	15,509	-23.2%
Juke	0	13	-100.0%	1	235	-99.6%
Z	214	254	-15.7%	1,045	1,444	-27.6%
GT-R	41	90	-54.4%	149	298	-50.0%
Leaf	1,117	1,315	-15.1%	5,378	6,578	-18.2%
Total Cars	41,533	35,780	16.1%	219,513	232,676	-5.7%
Frontier	5,888	4,573	28.8%	30,630	28,031	9.3%
Pathfinder	4,223	4,889	-13.6%	27,867	25,788	8.1%
Kicks	7,058	3,876	82.1%	30,378	6,814	345.8%
Murano	9,462	9,619	-1.6%	30,159	34,246	-11.9%
Rogue	41,629	33,400	24.6%	149,037	158,683	-6.1%
Armada	1,716	1,775	-3.3%	12,301	13,432	-8.4%
Titan	2,589	4,661	-44.5%	13,174	19,208	-31.4%
NVC	2,203	1,121	96.5%	7,751	5,481	41.4%
NVP	300	294	2.0%	1,557	1,656	-6.0%
NV200	1,444	1,592	-9.3%	8,340	8,019	4.0%
Total Trucks	76,512	65,800	16.3%	311,194	301,358	3.3%
Nissan Brand Total	118,045	101,580	16.2%	530,707	534,034	-0.6%
Q50	1,888	2,551	-26.0%	9,856	12,404	-20.5%
Q60 Coupe	384	674	-43.0%	1,878	3,518	-46.6%
Q70	182	306	-40.5%	1,085	1,611	-32.7%
QX30	208	662	-68.6%	1,354	3,264	-58.5%
QX50	1,833	2,449	-25.2%	8,675	9,040	-4.0%
QX60	3,495	2,870	21.8%	16,360	15,942	2.6%
QX70	0	66	-100.0%	0	355	-100.0%
QX80	1,195	1,218	-1.9%	7,380	5,692	29.7%
Infiniti Brand Total	9,185	10,796	-14.9%	46,588	51,826	-10.1%
USA Grand Total	127,230	112,376	13.2%	577,295	585,860	-1.5%

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Europe Nissan Sales Results by Model : August 2019

<units>

Model	August			YTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
Micra	3,367	4,412	-23.7%	26,549	29,430	-9.8%
Pulsar	0	1,491	-100.0%	0	8,660	-100.0%
Leaf	1,724	2,480	-30.5%	10,326	15,252	-32.3%
Almera	21	1,565	-98.7%	73	6,661	-98.9%
Sentra	147	0	-	938	0	-
Teana / Altima	0	0	-	60	0	-
Maxima	0	0	-	93	0	-
Juke	2,283	4,774	-52.2%	21,173	26,811	-21.0%
Qashqai	14,474	21,667	-33.2%	95,558	109,000	-12.3%
Murano	332	320	3.8%	1,510	1,174	28.6%
Terrano	1,256	896	40.2%	4,801	6,024	-20.3%
X-Trail	4,000	6,289	-36.4%	15,526	32,179	-51.8%
370Z	24	42	-42.9%	200	236	-15.3%
370Z Roadstar	2	4	-50.0%	69	75	-8.0%
GT-R	27	26	3.8%	184	258	-28.7%
Navara	1,013	1,259	-19.5%	7,420	8,558	-13.3%
Primaster	440	516	-14.7%	2,751	2,832	-2.9%
NT400 / Cabstar	387	342	13.2%	2,770	2,818	-1.7%
NV200	516	1,172	-56.0%	3,138	6,542	-52.0%
e-NV200	484	530	-8.7%	3,376	2,112	59.8%
NV400	382	460	-17.0%	2,764	2,663	3.8%
Others	10	2	400.0%	255	42	507.1%
Nissan Brand Total	30,889	48,247	-36.0%	199,534	261,327	-23.6%
Q30	128	284	-54.9%	904	1,373	-34.2%
Q50	63	321	-80.4%	342	1,003	-65.9%
Q60 Coupe	9	81	-88.9%	80	272	-70.6%
Q70	0	15	-100.0%	2	54	-96.3%
QX50	155	113	37.2%	556	294	89.1%
QX60	73	134	-45.5%	279	449	-37.9%
QX70	2	49	-95.9%	10	494	-98.0%
QX80	104	122	-14.8%	467	480	-2.7%
Infiniti Brand Total	534	1,119	-52.3%	2,640	4,419	-40.3%
Datsun on-DO	1,647	1,540	6.9%	7,783	5,530	40.7%
Datsun mi-DO	216	162	33.3%	1,292	640	101.9%
Datsun Brand Total	1,863	1,702	9.5%	9,075	6,170	47.1%
Europe Grand Total	33,286	51,068	-34.8%	211,249	271,916	-22.3%

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China Nissan Sales Results by Model : August 2019

<units>

Model	August			YTD (January - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		CY2019	CY2018	
Tiida H/B	7,798	5,115	52.5%	47,474	40,276	17.9%
Sunny	8	405	-98.0%	2,951	5,901	-50.0%
Sylphy	32,698	39,038	-16.2%	279,519	271,927	2.8%
Lannia	3,833	2,809	36.5%	29,445	28,769	2.3%
Teana / Altima	10,459	9,295	12.5%	50,252	74,317	-32.4%
Maxima	0	19	-100.0%	84	580	-85.5%
Livina (2row)	0	344	-100.0%	578	2,607	-77.8%
Kicks	4,013	2,434	64.9%	28,970	31,618	-8.4%
Qashqai	18,879	17,443	8.2%	111,117	100,693	10.4%
X-Trail	19,294	16,009	20.5%	140,697	126,123	11.6%
Murano	2,420	2,023	19.6%	15,425	18,134	-14.9%
Quest	0	8	-100.0%	1	571	-99.8%
370Z	0	0	-	0	1	-100.0%
GT-R	0	2	-100.0%	1	10	-90.0%
Patrol	6	70	-91.4%	200	227	-11.9%
Navara	1,095	1,507	-27.3%	11,235	9,954	12.9%
Terra	610	887	-31.2%	8,464	5,124	65.2%
NV200	157	497	-68.4%	3,167	6,220	-49.1%
Nissan Brand Total	101,270	97,905	3.4%	729,580	723,052	0.9%
Q50	1,064	1,331	-20.1%	6,994	11,678	-40.1%
Q60 Coupe	83	91	-8.8%	459	344	33.4%
Q70	303	541	-44.0%	1,794	4,623	-61.2%
QX30	25	109	-77.1%	302	1,695	-82.2%
QX50	2,108	1,276	65.2%	12,264	3,274	274.6%
QX60	296	411	-28.0%	1,933	3,945	-51.0%
QX70	0	1	-100.0%	0	186	-100.0%
QX80	0	22	-100.0%	5	239	-97.9%
ESQ	2	80	-97.5%	145	893	-83.8%
Infiniti Brand Total	3,881	3,862	0.5%	23,896	26,877	-11.1%
D60	6,146	4,704	30.7%	47,552	39,454	20.5%
R30	0	0	-	3	5	-40.0%
R50	0	1	-100.0%	54	717	-92.5%
R50X	0	0	-	3	60	-95.0%
T60	668	0	-	7,577	0	-
T70	917	2,809	-67.4%	12,408	24,821	-50.0%
T90	717	2,007	-64.3%	7,103	20,758	-65.8%
M50V	70	489	-85.7%	2,076	4,445	-53.3%
Venucia Brand Total	8,518	10,010	-14.9%	76,776	90,260	-14.9%
DF Brand vehicles	15,990	15,300	4.5%	126,018	114,194	10.4%
China Grand Total	129,659	127,077	2.0%	956,270	954,383	0.2%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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