

Nissan Sales, Production & Exports Results for January 2018

1. Retail Sales by Region

<units>

Region	January 2018	January 2017	Var. (%)	April 2017 - January 2018	April 2016- January 2017	Var. (%)
Registered Vehicles	37,058	42,023	-11.8%	288,930	302,808	-4.6%
Mini Vehicles	19,273	13,815	39.5%	145,289	97,503	49.0%
Japan Total	56,331	55,838	0.9%	434,219	400,311	8.5%
Nissan Division	112,903	100,761	12.1%	1,179,622	1,159,347	1.7%
Infiniti Division	10,635	11,558	-8.0%	120,489	117,191	2.8%
U.S. Total	123,538	112,319	10.0%	1,300,111	1,276,538	1.8%
Canada	8,836	8,311	6.3%	121,877	112,448	8.4%
Mexico	26,595	29,022	-8.4%	296,587	341,763	-13.2%
Europe	56,961	59,821	-4.8%	600,578	601,848	-0.2%
China ^{*1*2}	135,037	119,411	13.1%	1,340,404	1,175,339	14.0%
Others	63,286	65,072	-2.7%	670,546	661,477	1.4%
Overseas Total	414,253	393,956	5.2%	4,330,103	4,169,413	3.9%
Global Retail Sales	470,584	449,794	4.6%	4,764,322	4,569,724	4.3%

2. Global Production by Country

<units>

Country	January 2018	January 2017	Var. (%)	April 2017 - January 2018	April 2016- January 2017	Var. (%)
Japan	65,141	96,909	-32.8%	797,696	824,525	-3.3%
U.S.	68,414	74,455	-8.1%	745,760	812,153	-8.2%
Mexico	72,663	67,110	8.3%	674,462	703,119	-4.1%
U.K.	38,724	43,051	-10.1%	395,944	423,180	-6.4%
Spain	9,089	8,193	10.9%	81,382	102,378	-20.5%
China ^{*1}	135,387	106,415	27.2%	1,328,057	1,153,772	15.1%
Others ^{*3}	75,063	65,923	13.9%	744,598	672,844	10.7%
Overseas Total	399,340	365,147	9.4%	3,970,203	3,867,446	2.7%
Global Production	464,481	462,056	0.5%	4,767,899	4,691,971	1.6%

3. Vehicle Exports from Japan

<units>

Destination	January 2018	January 2017	Var. (%)	April 2017 - January 2018	April 2016- January 2017	Var. (%)
North America	17,038	28,086	-39.3%	293,248	259,361	13.1%
Europe	1,780	7,730	-77.0%	63,841	78,149	-18.3%
Middle East	3,161	6,238	-49.3%	38,475	55,529	-30.7%
Others	4,828	8,808	-45.2%	104,633	114,284	-8.4%
Total	26,807	50,862	-47.3%	500,197	507,323	-1.4%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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Japan Nissan Sales Results by Model : January 2018

<units>

Model	January			YTD (April - January)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2017	FY2016	
March	1,009	1,489	-32.2%	9,181	11,638	-21.1%
Note	12,444	14,113	-11.8%	97,994	84,696	15.7%
Cube	1,078	933	15.5%	5,304	8,748	-39.4%
Latio	1	181	-99.4%	45	2,055	-97.8%
Sylphy	158	190	-16.8%	1,790	3,081	-41.9%
Teana	241	370	-34.9%	2,256	3,750	-39.8%
Skyline	370	359	3.1%	1,864	2,756	-32.4%
Skyline Coupe	0	0	-	0	1	-100.0%
Skyline Crossover	0	0	-	0	51	-100.0%
Fuga	120	141	-14.9%	1,267	1,823	-30.5%
Cima	18	17	5.9%	231	182	26.9%
Leaf	3,768	1,431	163.3%	15,980	9,290	72.0%
Juke	460	688	-33.1%	3,116	6,492	-52.0%
X-Trail	4,822	4,949	-2.6%	36,497	39,746	-8.2%
Wingroad	271	226	19.9%	2,045	2,612	-21.7%
Lafesta Highwaystar	66	88	-25.0%	789	1,209	-34.7%
Serena	7,823	11,179	-30.0%	55,516	64,809	-14.3%
Elgrand	446	674	-33.8%	5,483	5,349	2.5%
Fairlady Z	42	54	-22.2%	393	477	-17.6%
GT-R	93	197	-52.8%	640	853	-25.0%
Cedric Sedan	3	12	-75.0%	44	257	-82.9%
Paramedic	19	24	-20.8%	52	69	-24.6%
Others	1	0	-	4	1	300.0%
PV Total	33,253	37,315	-10.9%	240,491	249,945	-3.8%
NV150 AD / AD	985	1,605	-38.6%	15,617	16,765	-6.8%
NV200 Vanette / Vanette	676	704	-4.0%	9,231	11,017	-16.2%
e-NV200	4	30	-86.7%	41	145	-71.7%
NV350 Caravan	1,662	1,947	-14.6%	18,865	20,142	-6.3%
NT450 Atlas	59	62	-4.8%	680	640	6.3%
Atlas F24	376	321	17.1%	3,714	3,859	-3.8%
Civilian	43	39	10.3%	291	295	-1.4%
CV Total	3,805	4,708	-19.2%	48,439	52,863	-8.4%
Registered Vehicle Total	37,058	42,023	-11.8%	288,930	302,808	-4.6%
DAYZ	6,926	5,437	27.4%	49,868	32,870	51.7%
DAYZ Roox	7,917	5,926	33.6%	56,109	35,306	58.9%
Moco	0	0	-	0	970	-100.0%
NV100 / NT100 Clipper	4,430	2,452	80.7%	39,312	28,357	38.6%
Mini Total	19,273	13,815	39.5%	145,289	97,503	49.0%
Japan Grand Total	56,331	55,838	0.9%	434,219	400,311	8.5%

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USA Nissan Sales Results by Model : January 2018

<units>

Model	January			YTD (April - January)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2017	FY2016	
Versa	7,248	8,870	-18.3%	82,945	104,585	-20.7%
Sentra	17,731	13,444	31.9%	184,768	165,209	11.8%
Cube	0	0	-	0	2	-100.0%
Altima	20,185	18,931	6.6%	201,196	240,979	-16.5%
Maxima	4,333	3,738	15.9%	56,363	50,183	12.3%
Juke	190	1,304	-85.4%	6,259	15,010	-58.3%
Z	224	324	-30.9%	3,590	4,893	-26.6%
GT-R	34	65	-47.7%	417	601	-30.6%
Leaf	150	772	-80.6%	8,093	11,847	-31.7%
Total Cars	50,095	47,448	5.6%	543,631	593,309	-8.4%
Frontier	5,901	3,857	53.0%	64,695	69,388	-6.8%
Xterra	0	0	-	0	10	-100.0%
Pathfinder	5,286	7,281	-27.4%	59,631	66,574	-10.4%
Murano	6,792	4,363	55.7%	66,275	69,698	-4.9%
Rogue	36,184	28,760	25.8%	338,228	289,628	16.8%
Quest	1	1,878	-99.9%	1,081	7,243	-85.1%
Armada	2,246	1,908	17.7%	30,622	13,095	133.8%
Titan	4,051	2,768	46.4%	45,680	21,377	113.7%
NVC	782	981	-20.3%	10,990	11,208	-1.9%
NVP	241	253	-4.7%	3,358	3,382	-0.7%
NV200	1,324	1,264	4.7%	15,431	14,435	6.9%
Total Trucks	62,808	53,313	17.8%	635,991	566,038	12.4%
Nissan Brand Total	112,903	100,761	12.1%	1,179,622	1,159,347	1.7%
Q40 / G Sedan	0	0	-	0	11	-100.0%
Q50	2,712	3,206	-15.4%	33,001	35,345	-6.6%
Q60 Coupe	612	732	-16.4%	7,989	4,126	93.6%
Q60 Convertible	0	0	-	3	167	-98.2%
Q70	386	476	-18.9%	4,196	4,785	-12.3%
QX30	813	1,158	-29.8%	8,374	3,417	145.1%
QX50	1,051	1,206	-12.9%	13,590	14,277	-4.8%
QX60	3,029	2,189	38.4%	34,805	35,302	-1.4%
QX70	202	842	-76.0%	4,175	5,294	-21.1%
QX80	1,830	1,749	4.6%	14,356	14,467	-0.8%
Infiniti Brand Total	10,635	11,558	-8.0%	120,489	117,191	2.8%
USA Grand Total	123,538	112,319	10.0%	1,300,111	1,276,538	1.8%

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Europe Nissan Sales Results by Model : January 2018

<units>

Model	January			YTD (April - January)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2017	FY2016	
Micra	10,519	4,619	127.7%	80,967	51,660	56.7%
Note	20	2,441	-99.2%	1,307	28,597	-95.4%
Tiida	0	0	-	0	2	-100.0%
Pulsar	1,927	2,168	-11.1%	18,526	24,543	-24.5%
Leaf	690	1,598	-56.8%	10,171	13,002	-21.8%
Almera	938	949	-1.2%	13,331	11,596	15.0%
Versa	0	0	-	0	145	-100.0%
Sentra	4	279	-98.6%	2,274	2,814	-19.2%
Teana / Altima	0	62	-100.0%	154	222	-30.6%
Maxima	0	22	-100.0%	153	108	41.7%
Juke	5,798	8,179	-29.1%	72,984	80,881	-9.8%
Qashqai	22,541	21,850	3.2%	220,910	213,117	3.7%
Murano	229	139	64.7%	2,359	1,437	64.2%
Terrano	930	827	12.5%	13,116	9,824	33.5%
X-Trail	6,472	7,655	-15.5%	75,769	68,718	10.3%
Pathfinder	0	57	-100.0%	151	763	-80.2%
370Z	32	50	-36.0%	510	524	-2.7%
370Z Roadstar	8	10	-20.0%	132	120	10.0%
GT-R	34	74	-54.1%	565	610	-7.4%
Patrol	0	23	-100.0%	6	179	-96.6%
Navara	1,700	2,122	-19.9%	21,476	25,172	-14.7%
Primaster	591	597	-1.0%	6,626	1,629	306.8%
NT400 / Cabstar	628	757	-17.0%	6,863	8,489	-19.2%
NV200	1,030	1,673	-38.4%	13,203	15,729	-16.1%
e-NV200	244	360	-32.2%	3,389	3,622	-6.4%
NV400	610	588	3.7%	5,500	6,247	-12.0%
NT500	0	63	-100.0%	117	715	-83.6%
Others	0	2	-100.0%	3	45	-93.3%
Nissan Brand Total	54,945	57,164	-3.9%	570,562	570,510	0.0%
Q30 / QX30	323	830	-61.1%	5,109	8,487	-39.8%
Q50 / G Sedan	130	236	-44.9%	1,535	2,455	-37.5%
Q60 Coupe / G Coupe	42	36	16.7%	544	156	248.7%
Q60 Conv. / G Conv.	0	0	-	0	7	-100.0%
Q70 / M	9	27	-66.7%	353	743	-52.5%
QX50 / EX	64	171	-62.6%	941	1,032	-8.8%
QX60 / JX	57	17	235.3%	603	392	53.8%
QX70 / FX	101	194	-47.9%	1,313	1,969	-33.3%
QX80 / QX56	27	39	-30.8%	409	520	-21.3%
Infiniti Brand Total	753	1,550	-51.4%	10,807	15,761	-31.4%
Datsun on-DO	1,150	1,014	13.4%	16,429	12,444	32.0%
Datsun mi-DO	113	93	21.5%	2,780	3,133	-11.3%
Datsun Brand Total	1,263	1,107	14.1%	19,209	15,577	23.3%
Europe Grand Total	56,961	59,821	-4.8%	600,578	601,848	-0.2%

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China Nissan Sales Results by Model : January 2018

<units>

Model	January			YTD (January - January)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		CY2018	CY2017	
Tiida H/B	6,084	5,784	5.2%	6,084	5,784	5.2%
Sunny	1,054	5,172	-79.6%	1,054	5,172	-79.6%
Sylphy	30,712	33,328	-7.8%	30,712	33,328	-7.8%
Lannia	6,833	6,628	3.1%	6,833	6,628	3.1%
Teana	10,851	8,204	32.3%	10,851	8,204	32.3%
Maxima	67	149	-55.0%	67	149	-55.0%
March	0	2	-100.0%	0	2	-100.0%
Livina (2row)	359	370	-3.0%	359	370	-3.0%
Livina C-gear	0	75	-100.0%	0	75	-100.0%
Kicks	7,183	0	-	7,183	0	-
Qashqai	13,148	13,565	-3.1%	13,148	13,565	-3.1%
X-Trail	19,188	17,714	8.3%	19,188	17,714	8.3%
Murano	2,623	2,107	24.5%	2,623	2,107	24.5%
Paladin	0	0	-	0	0	-
Quest	154	188	-18.1%	154	188	-18.1%
370Z	0	1	-100.0%	0	1	-100.0%
GT-R	1	2	-50.0%	1	2	-50.0%
Patrol	45	57	-21.1%	45	57	-21.1%
Pickup	0	364	-100.0%	0	364	-100.0%
Navara	1,136	0	-	1,136	0	-
NV200	522	312	67.3%	522	312	67.3%
NT400 Cabster	0	0	-	0	0	-
Nissan Brand Total	99,960	94,022	6.3%	99,960	94,022	6.3%
Q50	1,198	1,824	-34.3%	1,198	1,824	-34.3%
Q60 Coupe	32	0	-	32	0	-
Q60 Conv.	0	0	-	0	0	-
Q70	719	543	32.4%	719	543	32.4%
QX30	304	164	85.4%	304	164	85.4%
QX50 / EX	110	608	-81.9%	110	608	-81.9%
QX60 / JX	606	252	140.5%	606	252	140.5%
QX70 / FX	37	31	19.4%	37	31	19.4%
QX80 / QX56	45	36	25.0%	45	36	25.0%
ESQ	159	132	20.5%	159	132	20.5%
Infiniti Brand Total	3,210	3,590	-10.6%	3,210	3,590	-10.6%
D50	0	539	-100.0%	0	539	-100.0%
D60	5,689	0	-	5,689	0	-
R30	0	35	-100.0%	0	35	-100.0%
R50	222	1,096	-79.7%	222	1,096	-79.7%
R50X	12	70	-82.9%	12	70	-82.9%
EV(e30)	0	0	-	0	0	-
T70	5,307	8,572	-38.1%	5,307	8,572	-38.1%
T90	5,167	3,657	41.3%	5,167	3,657	41.3%
M50V	614	0	-	614	0	-
Venucia Brand Total	17,011	13,969	21.8%	17,011	13,969	21.8%
DF Brand vehicles	14,856	7,830	89.7%	14,856	7,830	89.7%
China Grand Total	135,037	119,411	13.1%	135,037	119,411	13.1%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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