

NISSAN IR DATASHEET
Global Retail Volume

(units)

		FY2017	FY2018								FY2019									
		Full Year	1Q	2Q	1H	3Q	3Q YTD	4Q	2H	Full Year	1Q	vs. FY2018	2Q	vs. FY2018	1H	vs. FY2018	3Q	vs. FY2018	3Q YTD	vs. FY2018
Japan	TIV	5,197,356	1,192,238	1,291,506	2,483,744	1,248,840	3,732,584	1,528,434	2,777,274	5,261,018	1,225,635	2.8%	1,396,726	8.1%	2,622,361	5.6%	1,045,881	-16.3%	3,668,242	-1.7%
	Nissan	584,053	129,800	154,798	284,598	125,203	409,801	186,286	311,489	596,087	126,442	-2.6%	154,511	-0.2%	280,953	-1.3%	100,378	-19.8%	381,331	-6.9%
	Share	11.2%	10.9%	12.0%	11.5%	10.0%	11.0%	12.2%	11.2%	11.3%	10.3%	-0.6pts	11.1%	-0.9pts	10.7%	-0.8pts	9.6%	-0.4pts	10.4%	-0.6pts
USA	TIV	17,308,187	4,500,262	4,284,742	8,785,004	4,378,721	13,163,725	4,006,667	8,385,388	17,170,392	4,431,851	-1.5%	4,318,068	0.8%	8,749,919	-0.4%	4,291,139	-2.0%	13,041,058	-0.9%
	Nissan	1,592,576	364,692	343,987	708,679	369,195	1,077,874	365,851	735,046	1,443,725	351,185	-3.7%	327,353	-4.8%	678,538	-4.3%	301,291	-18.4%	979,829	-9.1%
	Share	9.2%	8.1%	8.2%	8.0%	8.1%	8.4%	9.1%	8.8%	8.4%	7.9%	-0.2pts	7.6%	-0.4pts	7.8%	-0.3pts	7.0%	-1.4pts	7.5%	-0.7pts
Canada	TIV	2,045,440	607,173	529,078	1,136,251	418,942	1,555,193	411,324	830,266	1,966,517	568,464	-6.4%	521,101	-1.5%	1,089,565	-4.1%	412,883	-1.4%	1,502,448	-3.4%
	Nissan	146,882	42,708	39,436	82,144	33,132	115,276	31,545	64,677	146,821	40,139	-6.0%	34,824	-11.7%	74,963	-8.7%	28,220	-14.8%	103,183	-10.5%
	Share	7.2%	7.0%	7.5%	7.2%	7.9%	7.4%	7.7%	7.8%	7.5%	7.1%	0.1pts	6.7%	-0.8pts	6.9%	-0.3pts	6.8%	-1.1pts	6.9%	-0.5pts
Mexico	TIV	1,489,298	343,470	347,680	691,150	393,079	1,084,229	334,085	727,164	1,418,314	306,584	-10.7%	314,084	-9.7%	620,668	-10.2%	364,066	-7.4%	984,734	-9.2%
	Nissan	350,701	74,160	76,109	150,269	83,145	233,414	71,908	155,053	305,322	60,099	-19.0%	62,880	-17.4%	122,979	-18.2%	74,671	-10.2%	197,650	-15.3%
	Share	23.5%	21.6%	21.9%	21.7%	21.2%	21.5%	21.5%	21.3%	21.5%	19.6%	-2.0pts	20.0%	-1.9pts	19.8%	-1.9pts	20.5%	-0.7pts	20.1%	-1.4pts
Others	TIV	8,369	1,975	998	2,973	2,381	5,354	1,943	4,324	7,297	1,500	-24.1%	1,810	81.4%	3,310	11.3%	1,701	-28.6%	5,011	-6.4%
	Nissan	1,335	238	248	486	282	768	453	735	1,221	192	-19.3%	254	2.4%	446	-8.2%	257	-8.9%	703	-8.5%
	Share	16.0%	12.1%	24.8%	16.3%	11.8%	14.3%	23.3%	17.0%	16.7%	12.8%	-0.7pts	14.0%	-10.8pts	13.5%	-2.8pts	15.1%	3.3pts	14.0%	-0.3pts
North America	TIV	20,851,294	5,452,880	5,162,498	10,615,378	5,193,123	15,808,501	4,754,019	9,947,142	20,562,520	5,308,399	-2.6%	5,155,063	-0.1%	10,463,462	-1.4%	5,069,789	-2.4%	15,533,251	-1.7%
	Nissan	2,091,494	481,798	459,780	941,578	485,754	1,427,332	469,757	955,511	1,897,089	451,615	-6.3%	425,311	-7.5%	876,926	-6.9%	404,439	-16.7%	1,281,365	-10.2%
	Share	10.0%	8.8%	8.9%	8.9%	9.4%	9.0%	9.9%	9.6%	9.2%	8.5%	-0.3pts	8.3%	-0.6pts	8.4%	-0.5pts	8.0%	-1.4pts	8.2%	-0.8pts
Russia	TIV	1,669,751	463,636	440,187	903,823	499,007	1,402,830	391,311	890,318	1,794,141	436,954	-5.8%	441,405	0.3%	878,359	-2.8%	477,919	-4.2%	1,356,278	-3.3%
	Nissan	104,631	22,966	27,460	50,426	30,924	81,350	26,005	56,929	107,355	17,975	-21.7%	24,001	-12.6%	41,976	-16.8%	22,899	-26.0%	64,875	-20.3%
	Share	6.3%	5.0%	6.2%	5.6%	6.2%	5.8%	6.6%	6.4%	6.0%	4.1%	-0.9pts	5.4%	-0.8pts	4.8%	-0.8pts	4.8%	-1.4pts	4.8%	-1.0pts
Europe excl. Russia	TIV	18,309,639	5,134,906	4,244,846	9,379,752	4,007,536	13,387,288	4,847,983	8,855,519	18,235,271	5,033,718	-2.0%	4,332,638	2.1%	9,366,356	-0.1%	4,359,535	8.8%	13,725,891	2.5%
	Nissan	651,829	138,781	140,773	279,554	111,026	390,580	145,510	256,536	536,090	117,480	-15.3%	105,507	-25.1%	222,987	-20.2%	107,586	-3.1%	330,573	-15.4%
	Share	3.6%	2.9%	3.5%	3.2%	2.6%	3.0%	3.0%	2.8%	3.0%	2.4%	-0.5pts	2.5%	-1.0pts	2.4%	-0.8pts	2.5%	-0.1pts	2.4%	-0.6pts
Europe*	TIV	19,979,390	5,598,542	4,685,033	10,283,575	4,506,543	14,790,118	5,239,294	9,745,837	20,029,412	5,470,672	-2.3%	4,774,043	1.9%	10,244,715	-0.4%	4,837,454	7.3%	15,082,169	2.0%
	Nissan	756,460	161,747	168,233	329,980	141,950	471,930	171,515	313,465	643,445	135,455	-16.3%	129,508	-23.0%	264,963	-19.7%	130,485	-8.1%	395,448	-16.2%
	Share	3.8%	3.1%	3.8%	3.4%	3.0%	3.3%	3.2%	3.1%	3.3%	2.5%	-0.6pts	2.8%	-1.0pts	2.6%	-0.8pts	2.7%	-0.3pts	2.7%	-0.6pts
China**	TIV	27,353,961	6,787,831	6,440,684	13,228,515	6,129,526	19,358,041	7,246,869	13,376,395	26,604,910	5,982,505	-11.9%	5,552,415	-13.8%	11,534,920	-12.8%	5,747,049	-6.2%	17,281,969	-10.7%
	Nissan	1,519,714	336,131	384,316	720,447	375,131	1,095,578	468,408	843,539	1,563,986	343,748	2.3%	374,520	-2.5%	718,268	-0.3%	372,715	-0.6%	1,090,983	-0.4%
	Share	5.6%	5.0%	6.0%	5.4%	6.1%	5.7%	6.5%	6.3%	5.9%	5.7%	0.7pts	6.7%	0.7pts	6.2%	0.8pts	6.5%	0.4pts	6.3%	0.6pts
Asia & Oceania	TIV	11,038,165	2,868,509	2,891,566	5,760,075	2,896,545	8,656,620	2,748,882	5,645,427	11,405,502	2,636,550	-8.1%	2,464,046	-14.8%	5,100,596	-11.4%	2,754,955	-4.9%	7,855,551	-9.3%
	Nissan	331,384	76,418	81,424	157,842	82,409	240,251	83,551	165,960	323,802	71,551	-6.4%	72,388	-11.1%	143,939	-8.8%	68,255	-17.2%	212,194	-11.7%
	Share	3.0%	2.7%	2.8%	2.7%	2.8%	2.8%	3.0%	2.9%	2.8%	2.7%	0.0pts	2.9%	0.1pts	2.8%	0.1pts	2.5%	-0.3pts	2.7%	-0.1pts
Latin America	TIV	4,449,259	1,159,700	1,170,173	2,329,873	1,167,570	3,497,443	1,025,902	2,193,472	4,523,345	1,086,676	-6.3%	1,141,054	-2.5%	2,227,730	-4.4%	1,135,936	-2.7%	3,363,666	-3.8%
	Nissan	207,917	54,961	58,289	113,250	59,274	172,524	52,232	111,506	224,756	49,528	-9.9%	54,617	-6.3%	104,145	-8.0%	56,913	-4.0%	161,058	-6.6%
	Share	4.7%	4.7%	5.0%	4.9%	5.1%	4.9%	5.1%	5.1%	5.0%	4.6%	-0.1pts	4.8%	-0.2pts	4.7%	-0.2pts	5.0%	-0.1pts	4.8%	-0.1pts
Middle East	TIV	2,210,744	487,886	372,712	860,598	480,375	1,340,973	368,325	848,700	1,709,298	396,329	-18.8%	395,617	6.1%	791,946	-8.0%	556,604	15.9%	1,348,550	0.6%
	Nissan	183,697	43,602	40,186	83,788	44,302	128,090	37,036	81,338	165,126	32,344	-25.8%	34,040	-15.3%	66,384	-20.8%	42,968	-3.0%	109,352	-14.6%
	Share	8.3%	8.9%	10.8%	9.7%	9.2%	9.6%	10.1%	9.6%	9.7%	8.2%	-0.7pts	8.6%	-2.2pts	8.4%	-1.3pts	7.7%	-1.5pts	8.1%	-1.5pts
Africa & Others	TIV	2,444,655	587,034	440,882	1,027,916	529,913	1,557,829	438,738	968,651	1,996,567	391,000	-33.4%	473,000	7.3%	864,000	-15.9%	302,264	-43.0%	1,166,264	-25.1%
	Nissan	95,567	25,160	26,552	51,712	26,236	77,948	23,461	49,697	101,409	20,526	-18.4%	25,073	-5.6%	45,599	-11.8%	19,190	-26.9%	64,789	-16.9%
	Share	3.9%	4.3%	6.0%	5.0%	5.0%	5.0%	5.3%	5.1%	5.1%	5.2%	0.9pts	5.3%	-0.7pts	5.3%	0.3pts	6.3%	1.3pts	5.6%	0.6pts
Others	TIV	20,142,823	5,103,129	4,875,333	9,978,462	5,074,403	15,052,865	4,581,847	9,656,250	19,634,712	4,510,555	-11.6%	4,473,717	-8.2%	8,984,272	-10.0%	4,749,759	-6.4%	13,734,031	-8.8%
	Nissan	818,565	200,141	206,451	406,592	212,221	618,813	196,280	408,501	815,093	173,949	-13.1%	186,118	-9.8%	360,067	-11.4%	187,326	-11.7%	547,393	-11.5%
	Share	4.1%	3.9%	4.2%	4.1%	4.2%	4.1%	4.3%	4.2%	4.2%	3.9%	0.0pts	4.2%	0.0pts	4.0%	-0.1pts	3.9%	-0.3pts	4.0%	-0.1pts
Overseas Total	TIV	88,327,468	22,942,382	21,163,548	44,105,930	20,903,595	65,009,525	21,822,029	42,725,624	86,831,554	21,272,131	-7.3%	19,955,238	-5.7%	41,227,369	-6.5%	20,404,051	-2.4%	61,631,420	-5.2%
	Nissan	5,186,233	1,179,817	1,218,780	2,398,597	1,215,056	3,613,653	1,305,960	2,521,016	4,919,613	1,104,767	-6.4%	1,115,457	-8.5%	2,220,224	-7.4%	1,094,965	-9.9%	3,315,189	-8.3%
	Share	5.9%	5.1%	5.8%	5.4%	5.8%	5.6%	6.0%	5.9%	5.7%	5.2%	0.1pts	5.6%	-0.2pts	5.4%	0.0pts	5.4%	-0.4pts	5.4%	-0.2pts
Global (Incl. Japan mini car)	TIV	93,524,824	24,134,620	22,455,054	46,589,674	22,152,435	68,742,109	23,350,463	45,502,898	92,092,572	22,497,766	-6.8%	21,351,964	-4.9%	43,849,730	-5.9%	21,449,932	-3.2%	65,299,662	-5.0%
	Nissan	5,770,286	1,309,617	1,373,578	2,683,195	1,340,259	4,023,454	1,492,246	2,832,505	5,515,700	1,231,209	-6.0%	1,269,968	-7.5%	2,501,177	-6.8%	1,195,343	-10.8%	3,696,520	-8.1%
	Share	6.2%	5.4%	6.1%	5.8%	6.1%	5.9%	6.4%	6.2%	6.0%	5.5%	0.1pts	5							

(units)

Global Retail Volume Detail

	FY2017	FY2018								FY2019									
	Full Year	1Q	2Q	1H	3Q	3Q YTD	4Q	2H	Full Year	1Q	vs. FY2018	2Q	vs. FY2018	1H	vs. FY2018	3Q	vs. FY2018	3Q YTD	vs. FY2018
UK	149,544	27,546	29,427	56,973	20,790	77,763	32,850	53,640	110,613	26,338	-4.4%	25,749	-12.5%	52,087	-8.6%	20,193	-2.9%	72,280	-7.1%
France	76,561	17,903	17,629	35,532	10,340	45,872	13,715	24,055	59,587	12,381	-30.8%	10,376	-41.1%	22,757	-36.0%	13,234	28.0%	35,991	-21.5%
Germany	72,901	13,372	13,785	27,157	9,950	37,107	11,838	21,788	48,945	10,934	-18.2%	10,265	-25.5%	21,199	-21.9%	12,362	24.2%	33,561	-9.6%
Italy	72,601	15,697	11,880	27,577	12,511	40,088	15,338	27,849	55,426	13,304	-15.2%	9,836	-17.2%	23,140	-16.1%	10,958	-12.4%	34,098	-14.9%
Spain	76,323	17,145	18,212	35,357	15,635	50,992	18,582	34,217	69,574	15,672	-8.6%	12,760	-29.9%	28,432	-19.6%	13,784	-11.8%	42,216	-17.2%
Thailand	62,319	16,481	17,644	34,125	21,304	55,429	18,958	40,262	74,387	15,619	-5.2%	15,129	-14.3%	30,748	-9.9%	14,708	-31.0%	45,456	-18.0%
Indonesia	28,007	3,177	2,836	6,013	3,754	9,767	4,641	8,395	14,408	4,804	51.2%	5,818	105.1%	10,622	76.7%	4,844	29.0%	15,466	58.3%
Malaysia	27,015	6,738	7,233	13,971	5,917	19,888	7,129	13,046	27,017	5,213	-22.6%	4,633	-35.9%	9,846	-29.5%	4,106	-30.6%	13,952	-29.8%
Taiwan	42,628	9,492	9,405	18,897	6,810	25,707	11,000	17,810	36,707	8,723	-8.1%	9,120	-3.0%	17,843	-5.6%	9,040	32.7%	26,883	4.6%
Australia	57,902	14,180	14,050	28,230	14,266	42,496	13,003	27,269	55,499	12,662	-10.7%	13,112	-6.7%	25,774	-8.7%	12,369	-13.3%	38,143	-10.2%
India	48,750	10,764	9,549	20,313	10,174	30,487	8,166	18,340	38,653	6,221	-42.2%	5,584	-41.5%	11,805	-41.9%	5,895	-42.1%	17,700	-41.9%
Brazil	83,972	22,278	25,149	47,427	25,781	73,208	22,296	48,077	95,504	21,696	-2.6%	24,751	-1.6%	46,447	-2.1%	27,349	6.1%	73,796	0.8%
Chile	28,938	7,760	8,034	15,794	7,371	23,165	6,736	14,107	29,901	6,472	-16.6%	7,301	-9.1%	13,773	-12.8%	6,432	-12.7%	20,205	-12.8%
Saudi Arabia	35,088	5,685	5,684	11,369	7,246	18,615	8,521	15,767	27,136	5,849	2.9%	7,751	36.4%	13,600	19.6%	12,270	69.3%	25,870	39.0%
Egypt	21,011	6,802	6,865	13,667	6,631	20,298	4,663	11,294	24,961	4,512	-33.7%	6,499	-5.3%	11,011	-19.4%	5,598	-15.6%	16,609	-18.2%
South Africa	53,432	12,480	14,508	26,988	13,862	40,850	14,042	27,904	54,892	11,666	-6.5%	14,865	2.5%	26,531	-1.7%	8,975	-35.3%	35,506	-13.1%

Consolidated Sales Volume by region

(units)

	FY2018															
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe*	Asia	Asia			Others	Oceania	M.East	Latin.A	Africa	Others	Total
							Thailand	China	Others							
1Q	124,302	328,373	40,183	64,055	154,609	77,524	15,807	4,238	57,479	138,593	15,270	42,948	53,816	26,316	243	927,639
2Q	145,275	316,289	34,918	75,395	147,939	86,675	17,779	3,893	65,003	149,527	16,027	42,548	62,016	28,656	280	956,018
1H	269,577	644,662	75,101	139,450	302,548	164,199	33,586	8,131	122,482	288,120	31,297	85,496	115,832	54,972	523	1,883,657
3Q	130,734	399,319	33,382	84,900	152,117	83,978	22,800	3,161	58,017	149,357	15,087	51,492	55,404	27,143	231	1,033,787
3Q YTD	400,311	1,043,981	108,483	224,350	454,665	248,177	56,386	11,292	180,499	437,477	46,384	136,988	171,236	82,115	754	2,917,444
4Q	174,919	363,609	35,455	73,434	180,617	93,019	19,034	4,731	69,254	135,224	15,552	35,534	56,234	27,567	337	1,056,277
2H	305,653	762,928	68,837	158,334	332,734	176,997	41,834	7,892	127,271	284,581	30,639	87,026	111,638	54,710	568	2,090,064
Full Year	575,230	1,407,590	143,938	297,784	635,282	341,196	75,420	16,023	249,753	572,701	61,936	172,522	227,470	109,682	1,091	3,973,721

	FY2019															
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe*	Asia	Asia			Others	Oceania	M.East	Latin.A	Africa	Others	Total
							Thailand	China	Others							
1Q	123,765	289,028	37,243	42,651	127,465	75,289	16,026	684	58,579	100,081	13,508	19,747	45,391	21,265	170	795,522
2Q	143,209	311,517	34,000	68,282	122,856	71,946	14,072	1,525	56,349	143,046	14,529	44,708	53,922	29,678	209	894,856
1H	266,974	600,545	71,243	110,933	250,321	147,235	30,098	2,209	114,928	243,127	28,037	64,455	99,313	50,943	379	1,690,378
3Q	102,125	290,971	29,131	70,352	140,482	75,385	13,789	1,825	59,771	136,057	13,230	48,265	52,383	21,966	213	844,503
3Q YTD	369,099	891,516	100,374	181,285	390,803	222,620	43,887	4,034	174,699	379,184	41,267	112,720	151,696	72,909	592	2,534,881

	Variance FY2018 vs FY2019															
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe*	Asia	Asia			Others	Oceania	M.East	Latin.A	Africa	Others	Total
							Thailand	China	Others							
1Q	Δ 537	Δ 39,345	Δ 2,940	Δ 21,404	Δ 27,144	Δ 2,235	219	Δ 3,554	1,100	Δ 38,512	Δ 1,762	Δ 23,201	Δ 8,425	Δ 5,051	Δ 73	Δ 132,117
2Q	Δ 2,066	Δ 4,772	Δ 918	Δ 7,113	Δ 25,083	Δ 14,729	Δ 3,707	Δ 2,368	Δ 8,654	Δ 6,481	Δ 1,498	2,160	Δ 8,094	1,022	Δ 71	Δ 61,162
1H	Δ 2,603	Δ 44,117	Δ 3,858	Δ 28,517	Δ 52,227	Δ 16,964	Δ 3,488	Δ 5,922	Δ 7,554	Δ 44,993	Δ 3,260	Δ 21,041	Δ 16,519	Δ 4,029	Δ 144	Δ 193,279
3Q	Δ 28,609	Δ 108,348	Δ 4,251	Δ 14,548	Δ 11,635	Δ 8,593	Δ 9,011	Δ 1,336	1,754	Δ 13,300	Δ 1,857	Δ 3,227	Δ 3,021	Δ 5,177	Δ 18	Δ 189,284
3Q YTD	Δ 31,212	Δ 152,465	Δ 8,109	Δ 43,065	Δ 63,862	Δ 25,557	Δ 12,499	Δ 7,258	Δ 5,800	Δ 58,293	Δ 5,117	Δ 24,268	Δ 19,540	Δ 9,206	Δ 162	Δ 382,563

*: Including sales to Renault OEM

Global Production Volume

(units)

		FY2017 Full Year	FY2018								FY2019					vs. FY2018 (1Q)		vs. FY2018 (2Q)		vs. FY2018 (1H)		vs. FY2018 (3Q)		vs. FY2018 (3Q YTD)	
			1Q	2Q	1H	3Q	3Q YTD	4Q	2H	Full Year	1Q	2Q	1H	3Q	3Q YTD	vol.	%	vol.	%	vol.	%	vol.	%	vol.	%
Japan	DOM	399,537	90,256	97,404	187,662	97,287	284,949	122,213	219,500	407,162	80,317	90,336	170,653	60,658	231,311	Δ 9,941	-11.0%	Δ 7,068	-7.3%	Δ 17,009	-9.1%	Δ 36,629	-37.7%	Δ 53,638	-18.8%
	EXP	586,004	138,959	119,751	258,710	134,352	393,062	100,557	234,909	493,619	100,988	118,490	219,478	134,185	353,663	Δ 37,971	-27.3%	Δ 1,261	-1.1%	Δ 39,232	-15.2%	Δ 167	-0.1%	Δ 39,399	-10.0%
Japan Total		985,541	229,217	217,155	446,372	231,639	678,011	222,770	454,409	900,781	181,305	208,826	390,131	194,843	584,974	Δ 47,912	-20.9%	Δ 8,329	-3.8%	Δ 56,241	-12.6%	Δ 36,796	-15.9%	Δ 93,037	-13.7%
China	Nissan / Infiniti / Venucia	1,317,765	300,384	363,789	664,173	347,647	1,011,820	380,484	728,131	1,392,304	304,930	341,556	646,486	361,967	1,008,453	4,546	1.5%	Δ 22,233	-6.1%	Δ 17,687	-2.7%	14,320	4.1%	Δ 3,367	-0.3%
	DF	188,578	43,561	33,953	77,514	33,328	110,842	54,869	88,197	165,711	37,527	38,163	75,690	37,248	112,938	Δ 6,034	-13.9%	4,210	12.4%	Δ 1,824	-2.4%	3,920	11.8%	2,096	1.9%
China Total		1,506,343	343,945	397,742	741,687	380,975	1,122,662	435,353	816,328	1,558,015	342,457	379,719	722,176	399,215	1,121,391	Δ 1,488	-0.4%	Δ 18,023	-4.5%	Δ 19,511	-2.6%	18,240	4.8%	Δ 1,271	-0.1%
North America	US NNA	899,483	200,075	193,189	393,264	219,920	613,184	207,343	427,263	820,527	189,061	190,234	379,295	176,398	555,693	Δ 11,014	-5.5%	Δ 2,955	-1.5%	Δ 13,969	-3.6%	Δ 43,522	-19.8%	Δ 57,491	-9.4%
	Mexico NMEX	787,876	179,134	184,511	363,645	184,766	548,411	185,893	370,659	734,304	156,513	151,886	308,399	148,114	456,513	Δ 22,621	-12.6%	Δ 32,625	-17.7%	Δ 55,246	-15.2%	Δ 36,652	-19.8%	Δ 91,898	-16.8%
	Mexico COMPAS	6,927	8,566	11,015	19,581	7,908	27,489	4,424	12,332	31,913	8,606	9,627	18,233	7,543	25,776	40	0.5%	Δ 1,388	-12.6%	Δ 1,348	-6.9%	Δ 365	-4.6%	Δ 1,713	-6.2%
North America Total		1,694,286	387,775	388,715	776,490	412,594	1,189,084	397,660	810,254	1,586,744	354,180	351,747	705,927	332,055	1,037,982	Δ 33,595	-8.7%	Δ 36,968	-9.5%	Δ 70,563	-9.1%	Δ 80,539	-19.5%	Δ 151,102	-12.7%
Europe	UK NMUK	487,269	126,422	86,505	212,927	99,332	312,259	103,105	202,437	415,364	83,016	78,592	161,608	82,115	243,723	Δ 43,406	-34.3%	Δ 7,913	-9.1%	Δ 51,319	-24.1%	Δ 17,217	-17.3%	Δ 68,536	-21.9%
	Spain NMISA (Barcelona)	88,888	25,927	15,440	41,367	17,508	58,875	16,734	34,242	75,609	14,988	11,344	26,332	12,219	38,551	Δ 10,939	-42.2%	Δ 4,096	-26.5%	Δ 15,035	-36.3%	Δ 5,289	-30.2%	Δ 20,324	-34.5%
	Spain NMISA (Avilla)	9,691	3,209	2,750	5,959	3,210	9,169	3,901	7,111	13,070	3,864	2,092	5,956	0	5,956	655	20.4%	Δ 658	-23.9%	Δ 3	-0.1%	Δ 3,210	-100.0%	Δ 3,213	-35.0%
	France Renault (Flins)*	100,051	12,498	14,466	26,964	23,435	50,399	17,636	41,071	68,035	11,341	10,144	21,485	14,933	36,418	Δ 1,157	-9.3%	Δ 4,322	-29.9%	Δ 5,479	-20.3%	Δ 8,502	-36.3%	Δ 13,981	-27.7%
	Russia NMGR	50,921	13,604	12,327	25,931	15,579	41,510	11,419	26,998	52,929	14,165	14,241	28,406	12,514	40,920	561	4.1%	1,914	15.5%	2,475	9.5%	Δ 3,065	-19.7%	Δ 590	-1.4%
	Russia Avtovaz*	40,363	9,627	11,023	20,650	9,247	29,897	5,770	15,017	35,667	4,964	5,635	10,599	6,180	16,779	Δ 4,663	-48.4%	Δ 5,388	-48.9%	Δ 10,051	-48.7%	Δ 3,067	-33.2%	Δ 13,118	-43.9%
Europe Total		777,183	191,287	142,511	333,798	168,311	502,109	158,565	326,876	660,674	132,338	122,048	254,386	127,961	382,347	Δ 58,949	-30.8%	Δ 20,463	-14.4%	Δ 79,412	-23.8%	Δ 40,350	-24.0%	Δ 119,762	-23.9%
Asia (excl. China)	Taiwan Yulon*	39,060	7,790	8,698	16,488	7,915	24,403	9,622	17,537	34,025	8,329	7,703	16,032	7,194	23,226	539	6.9%	Δ 995	-11.4%	Δ 456	-2.8%	Δ 721	-9.1%	Δ 1,177	-4.8%
	India RNAIPL	239,043	42,956	47,709	90,665	46,981	137,646	44,840	91,821	182,486	37,710	55,442	93,152	57,255	150,407	Δ 5,246	-12.2%	7,733	16.2%	2,487	2.7%	10,274	21.9%	12,761	9.3%
	Thailand NMT	133,937	38,889	41,758	80,647	47,836	128,483	38,366	86,202	166,849	37,868	37,497	75,365	34,022	109,387	Δ 1,021	-2.6%	Δ 4,261	-10.2%	Δ 5,282	-6.5%	Δ 13,814	-28.9%	Δ 19,096	-14.9%
	Indonesia NMI	19,134	3,853	1,668	5,521	1,421	6,942	1,804	3,225	8,746	888	882	1,770	1,038	2,808	Δ 2,965	-77.0%	Δ 786	-47.1%	Δ 3,751	-67.9%	Δ 383	-27.0%	Δ 4,134	-59.6%
	Philippines Philippine*	6,523	1,047	1,176	2,223	1,065	3,288	1,376	2,441	4,664	1,237	1,500	2,737	1,319	4,056	190	18.1%	324	27.6%	514	23.1%	254	23.8%	768	23.4%
	Korea RSM*	125,964	27,687	20,317	48,004	24,862	72,866	18,039	42,901	90,905	20,130	14,456	34,586	16,808	51,394	Δ 7,557	-27.3%	Δ 5,861	-28.8%	Δ 13,418	-28.0%	Δ 8,054	-32.4%	Δ 21,472	-29.5%
Asia (excl. China) Total		563,661	122,222	121,326	243,548	130,080	373,628	114,047	244,127	487,675	106,162	117,480	223,642	117,636	341,278	Δ 16,060	-13.1%	Δ 3,846	-3.2%	Δ 19,906	-8.2%	Δ 12,444	-9.6%	Δ 32,350	-8.7%
Other overseas	Brazil NBA	95,714	27,294	31,020	58,314	25,659	83,973	22,038	47,697	106,011	26,736	28,552	55,288	26,156	81,444	Δ 558	-2.0%	Δ 2,468	-8.0%	Δ 3,026	-5.2%	497	1.9%	Δ 2,529	-3.0%
	Argentina LATAM	0	0	824	824	4,214	5,038	1,735	5,949	6,773	2,178	3,447	5,625	2,452	8,077	2,178	-	2,623	318.3%	4,801	582.6%	Δ 1,762	-41.8%	3,039	60.3%
	S.Africa NSA	32,733	10,870	8,512	19,382	8,156	27,538	9,443	17,599	36,981	9,592	9,938	19,530	6,884	26,414	Δ 1,278	-11.8%	1,426	16.8%	148	0.8%	Δ 1,272	-15.6%	Δ 1,124	-4.1%
	Egypt NMEG	16,598	4,325	4,695	9,020	5,513	14,533	3,650	9,163	18,183	3,350	4,355	7,705	4,323	12,028	Δ 975	-22.5%	Δ 340	-7.2%	Δ 1,315	-14.6%	Δ 1,190	-21.6%	Δ 2,505	-17.2%
Other overseas Total		145,045	42,489	45,051	87,540	43,542	131,082	36,866	80,408	167,948	41,856	46,292	88,148	39,815	127,963	Δ 633	-1.5%	1,241	2.8%	608	0.7%	Δ 3,727	-8.6%	Δ 3,119	-2.4%
Total		5,672,059	1,316,935	1,312,500	2,629,435	1,367,141	3,996,576	1,365,261	2,732,402	5,361,837	1,158,298	1,226,112	2,384,410	1,211,525	3,595,935	Δ 158,637	-12.0%	Δ 86,388	-6.6%	Δ 245,025	-9.3%	Δ 155,616	-11.4%	Δ 400,641	-10.0%

* Non-consolidated companies

Note *1 Indonesia and Philippines volume had been a part of EXP in Japan as CKD production, however it was changed to KD Set production so that it has reported separately since September 2002.

Note *2 All figures are on fiscal year basis.

Note *3 Taiwan and China : FY=January to December, The others : FY=April to March

NML Export Volume (export from Japan)

(units)

		FY2017	FY2018								FY2019					vs. FY2018				
		Full Year	1Q	2Q	1H	3Q	3Q YTD	4Q	2H	Full Year	1Q	2Q	1H	3Q	3Q YTD	1Q	2Q	1H	3Q	3Q YTD
North America	U.S.	302,063	57,248	57,694	114,942	78,359	193,301	57,874	136,233	251,175	51,171	58,421	109,592	82,279	191,871	-10.6%	1.3%	-4.7%	5.0%	-0.7%
	Canada	25,682	11,636	6,216	17,852	6,370	24,222	6,724	13,094	30,946	5,591	4,902	10,493	5,092	15,585	-52.0%	-21.1%	-41.2%	-20.1%	-35.7%
	Total	327,745	68,884	63,910	132,794	84,729	217,523	64,598	149,327	282,121	56,762	63,323	120,085	87,371	207,456	-17.6%	-0.9%	-9.6%	3.1%	-4.6%
Europe	Russia	3,320	546	461	1,007	501	1,508	416	917	1,924	353	233	586	189	775	-35.3%	-49.5%	-41.8%	-62.3%	-48.6%
	Others	70,910	17,727	3,260	20,987	1,169	22,156	3,973	5,142	26,129	11,758	8,359	20,117	9,726	29,843	-33.7%	156.4%	-4.1%	732.0%	34.7%
	Total	74,230	18,273	3,721	21,994	1,670	23,664	4,389	6,059	28,053	12,111	8,592	20,703	9,915	30,618	-33.7%	130.9%	-5.9%	493.7%	29.4%
Mid & South America	Mexico	31,731	9,054	7,081	16,135	7,401	23,536	5,867	13,268	29,403	4,639	4,814	9,453	5,540	14,993	-48.8%	-32.0%	-41.4%	-25.1%	-36.3%
	Chile	4,457	992	1,551	2,543	987	3,530	458	1,445	3,988	1,125	966	2,091	735	2,826	13.4%	-37.7%	-17.8%	-25.5%	-19.9%
	Others	10,635	3,268	2,379	5,647	1,573	7,220	2,156	3,729	9,376	1,263	2,014	3,277	1,679	4,956	-61.4%	-15.3%	-42.0%	6.7%	-31.4%
	Total	46,823	13,314	11,011	24,325	9,961	34,286	8,481	18,442	42,767	7,027	7,794	14,821	7,954	22,775	-47.2%	-29.2%	-39.1%	-20.1%	-33.6%
Asia	China	15,491	2,864	1,575	4,439	2,558	6,997	341	2,899	7,338	826	599	1,425	724	2,149	-71.2%	-62.0%	-67.9%	-71.7%	-69.3%
	Others	26,246	7,696	7,836	15,532	7,070	22,602	9,165	16,235	31,767	7,451	5,452	12,903	6,384	19,287	-3.2%	-30.4%	-16.9%	-9.7%	-14.7%
	Total	41,737	10,560	9,411	19,971	9,628	29,599	9,506	19,134	39,105	8,277	6,051	14,328	7,108	21,436	-21.6%	-35.7%	-28.3%	-26.2%	-27.6%
Oceania	Australia	21,597	5,078	6,441	11,519	6,554	18,073	5,957	12,511	24,030	5,456	4,189	9,645	6,000	15,645	7.4%	-35.0%	-16.3%	-8.5%	-13.4%
	Others	2,764	816	456	1,272	785	2,057	791	1,576	2,848	659	677	1,336	728	2,064	-19.2%	48.5%	5.0%	-7.3%	0.3%
	Total	24,361	5,894	6,897	12,791	7,339	20,130	6,748	14,087	26,878	6,115	4,866	10,981	6,728	17,709	3.7%	-29.4%	-14.2%	-8.3%	-12.0%
Middle East	Saudi Arabia	3,057	996	1,784	2,780	1,100	3,880	2,389	3,489	6,269	771	2,485	3,256	3,628	6,884	-22.6%	39.3%	17.1%	229.8%	77.4%
	UAE	39,379	15,654	12,636	28,290	13,165	41,455	6,220	19,385	47,675	1,689	10,808	12,497	7,011	19,508	-89.2%	-14.5%	-55.8%	-46.7%	-52.9%
	Others	17,084	4,676	7,143	11,819	4,889	16,708	3,888	8,777	20,596	2,860	4,429	7,289	7,008	14,297	-38.8%	-38.0%	-38.3%	43.3%	-14.4%
	Total	59,520	21,326	21,563	42,889	19,154	62,043	12,497	31,651	74,540	5,320	17,722	23,042	17,647	40,689	-75.1%	-17.8%	-46.3%	-7.9%	-34.4%
Africa & Others	Total	9,255	2,188	2,639	4,827	1,815	6,642	1,939	3,754	8,581	2,217	2,251	4,468	2,916	7,384	1.3%	-14.7%	-7.4%	60.7%	11.2%
Grand Total		583,671	140,439	119,152	259,591	134,296	393,887	108,158	242,454	502,045	97,829	110,599	208,428	139,639	348,067	-30.3%	-7.2%	-19.7%	4.0%	-11.6%

* Regions are based on JAMA geographic division