

**NISSAN IR DATASHEET**  
**Global Retail Volume**

(units)

		FY2014	FY2015						FY2016														
		Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	vs. FY2015	2Q	vs. FY2015	1H	vs. FY2015	3Q	vs. FY2015	4Q	vs. FY2015	2H	vs. FY2015	Full Year	vs. FY2015
Japan	TIV	5,296,857	1,097,750	1,231,518	2,329,268	1,138,367	1,470,119	2,608,486	4,937,754	1,077,287	-1.9%	1,229,060	-0.2%	2,306,347	-1.0%	1,193,895	4.9%	1,577,759	7.3%	2,771,654	6.3%	5,078,001	2.8%
	Nissan	623,343	120,496	144,297	264,793	117,869	189,919	307,788	572,581	89,925	-25.4%	121,297	-15.9%	211,222	-20.2%	133,251	13.1%	213,017	12.2%	346,268	12.5%	557,490	-2.6%
	Share	11.8%	11.0%	11.7%	11.4%	10.4%	12.9%	11.8%	11.6%	8.3%	-2.7%	9.9%	-1.8%	9.2%	-2.2%	11.2%	0.8%	13.5%	0.6%	12.5%	0.7%	11.0%	-0.6%
USA	TIV	16,732,802	4,566,716	4,531,128	9,097,844	4,418,104	4,087,773	8,505,877	17,603,721	4,557,154	-0.2%	4,470,542	-1.3%	9,027,696	-0.8%	4,427,855	0.2%	4,033,087	-1.3%	8,460,942	-0.5%	17,488,638	-0.7%
	Nissan	1,399,557	368,855	386,005	754,860	362,430	400,204	762,634	1,517,494	397,910	7.9%	384,910	-0.3%	782,820	3.7%	381,399	5.2%	416,891	4.2%	798,290	4.7%	1,581,110	4.2%
	Share	8.4%	8.1%	8.5%	8.3%	8.2%	9.8%	9.0%	8.6%	8.7%	0.6%	8.6%	0.1%	8.7%	0.4%	8.6%	0.4%	10.3%	0.5%	9.4%	0.4%	9.0%	0.4%
Canada	TIV	1,859,785	564,866	527,693	1,092,559	437,353	402,896	840,249	1,932,808	586,218	3.8%	518,675	-1.7%	1,104,893	1.1%	440,428	0.7%	421,147	4.5%	861,575	2.5%	1,966,468	1.7%
	Nissan	118,033	36,881	36,411	73,292	30,462	30,016	60,478	133,770	39,485	7.1%	34,810	-4.4%	74,295	1.4%	29,842	-2.0%	33,636	12.1%	63,478	5.0%	137,773	3.0%
	Share	6.3%	6.5%	6.9%	6.7%	7.0%	7.5%	7.2%	6.9%	6.7%	0.2%	6.7%	-0.2%	6.7%	0.0%	6.8%	-0.2%	8.0%	0.5%	7.4%	0.2%	7.0%	0.1%
Mexico	TIV	1,190,442	303,668	335,082	638,750	406,741	347,326	754,067	1,392,817	374,530	23.3%	397,250	18.6%	771,780	20.8%	484,566	19.1%	378,248	8.9%	862,814	14.4%	1,634,594	17.4%
	Nissan	310,374	79,750	86,345	166,095	101,214	90,545	191,759	357,854	91,408	14.6%	99,348	15.1%	190,756	14.8%	121,985	20.5%	96,552	6.6%	218,537	14.0%	409,293	14.4%
	Share	26.1%	26.3%	25.8%	26.0%	24.9%	26.1%	25.4%	25.7%	24.4%	-1.9%	25.0%	-0.8%	24.7%	-1.3%	25.2%	0.3%	25.5%	-0.6%	25.3%	-0.1%	25.0%	-0.7%
Others	TIV	8,623	2,188	2,420	4,608	2,467	2,419	4,886	9,494	2,428	-7.3%	2,428	0.3%	4,456	-3.3%	2,485	0.7%	2,315	-4.3%	4,800	-1.8%	9,256	-2.5%
	Nissan	1,443	395	435	830	424	363	787	1,617	294	-25.6%	334	-23.2%	628	-24.3%	380	-10.4%	407	12.1%	787	0.0%	1,415	-12.5%
	Share	16.7%	18.1%	18.0%	18.0%	17.2%	15.0%	16.1%	17.0%	14.5%	-3.6%	13.8%	-4.2%	14.1%	-3.9%	15.3%	-1.9%	17.6%	2.6%	16.4%	0.3%	15.3%	-1.7%
North America	TIV	19,791,652	5,437,438	5,396,323	10,833,761	5,264,665	4,840,414	10,105,079	20,938,840	5,519,930	1.5%	5,388,895	-0.1%	10,908,825	0.7%	5,355,334	1.7%	4,834,797	-0.1%	10,190,131	0.8%	21,098,956	0.8%
	Nissan	1,829,407	485,881	509,196	995,077	494,530	521,128	1,015,658	2,010,735	529,097	8.9%	519,402	2.0%	1,048,499	5.4%	533,606	7.9%	547,486	5.1%	1,081,092	6.4%	2,129,591	5.9%
	Share	9.2%	8.9%	9.4%	9.2%	9.4%	10.8%	10.1%	9.6%	9.6%	0.7%	9.6%	0.2%	9.6%	0.4%	10.0%	0.6%	11.3%	0.5%	10.6%	0.5%	10.1%	0.5%
Russia	TIV	2,272,454	398,418	410,624	809,042	408,804	318,838	727,642	1,536,684	352,905	-11.4%	348,214	-15.2%	701,119	-13.3%	401,074	-1.9%	326,605	2.4%	727,679	0.0%	1,428,798	-7.0%
	Nissan	172,679	33,758	27,451	61,209	29,155	25,998	55,153	116,362	20,854	-38.2%	21,953	-20.0%	42,807	-30.1%	24,976	-14.3%	25,644	-1.4%	50,620	-8.2%	93,427	-19.7%
	Share	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Europe excl. Russia	TIV	15,507,331	4,326,579	3,932,064	8,258,643	4,033,353	4,569,291	8,602,644	16,861,287	4,822,554	11.5%	4,103,560	4.4%	8,926,114	8.1%	4,169,646	3.4%	4,937,353	8.1%	9,106,999	5.9%	18,033,113	6.9%
	Nissan	582,458	155,118	150,814	305,932	143,754	187,573	331,327	637,259	162,472	4.7%	156,844	4.0%	319,316	4.4%	154,930	7.8%	208,762	11.3%	363,692	9.8%	683,008	7.2%
	Share	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Europe*	TIV	17,779,785	4,724,997	4,342,688	9,067,685	4,442,157	4,888,129	9,330,286	18,397,971	5,175,459	9.5%	4,451,774	2.5%	9,627,233	6.2%	4,570,720	2.9%	5,263,958	7.7%	9,834,678	5.4%	19,461,911	5.8%
	Nissan	755,137	188,876	178,265	367,141	172,909	213,571	386,480	753,621	183,326	-2.9%	178,797	0.3%	362,123	-1.4%	179,906	4.0%	234,406	9.8%	414,312	7.2%	776,435	3.0%
	Share	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
China**	TIV	22,336,199	5,943,674	5,456,838	11,400,512	4,994,862	7,287,694	12,282,556	23,683,068	6,299,182	6.0%	6,009,065	10.1%	12,308,247	7.9%	6,283,265	25.8%	8,284,900	13.7%	14,568,165	18.6%	26,876,412	13.2%
	Nissan	1,221,598	296,206	291,716	587,922	270,739	391,412	662,151	1,250,073	298,624	0.8%	311,309	6.7%	609,933	3.8%	319,192	17.9%	425,427	8.7%	744,619	12.5%	1,354,552	8.4%
	Share	5.5%	5.0%	5.3%	5.2%	5.4%	5.4%	5.4%	5.3%	4.7%	-0.3%	5.2%	-0.1%	5.0%	-0.2%	5.1%	-0.3%	5.1%	-0.3%	5.1%	-0.3%	5.0%	-0.3%
China After adjustment of PV count (***)	TIV	22,336,199	5,943,674	5,456,838	11,400,512	4,994,862	7,287,694	12,282,556	23,683,068	6,299,182	6.0%	6,009,065	10.1%	12,308,247	7.9%	6,283,265	25.8%	8,284,900	13.7%	14,568,165	18.6%	26,876,412	13.2%
	Nissan	1,176,360	296,206	291,716	587,922	270,739	391,412	662,151	1,250,073	298,624	0.8%	311,309	6.7%	609,933	3.8%	319,192	17.9%	425,427	8.7%	744,619	12.5%	1,354,552	8.4%
	Share	5.3%	5.0%	5.3%	5.2%	5.4%	5.4%	5.4%	5.3%	4.7%	-0.3%	5.2%	-0.1%	5.0%	-0.2%	5.1%	-0.3%	5.1%	-0.3%	5.1%	-0.3%	5.0%	-0.3%
Asia(Incl. China, India)	TIV	32,035,123	8,339,119	7,829,048	16,168,167	7,716,930	9,732,475	17,449,405	33,617,572	8,852,216	6.2%	8,660,110	10.6%	17,512,326	8.3%	8,943,690	15.9%	10,918,357	12.2%	19,862,047	13.8%	37,374,373	11.2%
	Nissan	1,584,973	382,887	373,461	756,348	365,044	485,711	850,755	1,607,103	382,138	-0.2%	396,091	6.1%	778,229	2.9%	404,296	10.8%	512,848	5.6%	917,144	7.8%	1,695,373	5.5%
	Share	4.9%	4.6%	4.8%	4.7%	4.7%	5.0%	4.9%	4.8%	4.3%	-0.3%	4.6%	-0.3%	4.4%	-0.3%	4.5%	-0.2%	4.7%	-0.3%	4.6%	-0.3%	4.5%	-0.3%
Others	TIV	10,459,646	2,417,493	2,384,111	4,801,604	2,517,951	1,940,946	4,458,897	9,260,501	2,160,973	-10.6%	2,180,509	-8.5%	4,341,482	-9.6%	2,403,583	-4.5%	2,056,591	6.0%	4,460,174	0.0%	8,801,656	-5.0%
	Nissan	524,872	116,355	116,173	232,528	124,336	122,060	246,396	478,924	102,137	-12.2%	110,860	-4.6%	212,997	-8.4%	128,935	3.7%	125,484	2.8%	254,419	3.3%	467,416	-2.4%
	Share	5.0%	4.8%	4.9%	4.8%	4.9%	6.3%	5.5%	5.2%	4.7%	-0.1%	5.1%	0.2%	4.9%	0.1%	5.4%	0.5%	6.1%	-0.2%	5.7%	0.2%	5.3%	0.1%
Overseas Total	TIV	80,066,206	20,919,047	19,952,170	40,871,217	19,941,703	21,401,964	41,343,667	82,214,884	21,708,578	3.8%	20,681,288	3.7%	42,389,866	3.7%	21,273,327	6.7%	23,073,703	7.8%	44,347,030	7.3%	86,736,896	5.5%
	Nissan	4,694,389	1,173,999	1,177,095	2,351,094	1,156,819	1,342,470	2,499,289	4,850,383	1,196,698	1.9%	1,205,150	2.4%	2,401,848	2.2%	1,246,743	7.8%	1,420,224	5.8%	2,666,967	6.7%	5,068,815	4.5%
	Share	5.9%	5.6%	5.9%	5.8%	5.8%	6.3%	6.0%	5.9%	5.5%	-0.1%	5.8%	-0.1%	5.7%	-0.1%	5.9%	0.1%	6.2%	-0.1%	6.0%	0.0%	5.8%	-0.1%
Global (Incl. Japan mini car)	TIV	85,363,063	22,016,797	21,183,688	43,200,485	21,080,070	22,872,083	43,952,153	87,152,638	22,785,865	3.5%	21,910,348	3.4%	44,696,213	3.5%	22,467,222	6.6%	24,651,462	7.8%	47,118,684	7.2%	91,814,897	5.3%
	Nissan	5,317,732	1,294,495	1,321,392	2,615,887	1,274,688	1,532,389	2,807,077	5,422,964	1,286,623	-0.6%	1,326,447	0.4%	2,613,070	-0.1%	1,379,994	8.3%	1,633,241	6.6%	3,013,235	7.3%	5,626,305	3.7%
	Share	6.2%	5.9%	6.2%	6.1%	6.0%	6.7%	6.4%	6.2%	5.6%	-0.3%	6.1%	-0.1%	5.8%	-0.3%	6.1%	0.1%	6.6%	-0.1%	6.4%	0.0%	6.1%	-0.1%
Japan (Excl. mini car)	TIV	3,123,718	687,633	799,352	1,486,985	719,791	917,646	1,637,437	3,124,422														

**Global Retail Volume (Detail)**

(units)

	FY2014	FY2015							FY2016													
	Full year	1Q	2Q	1H	3Q	4Q	2H	Full year	1Q	vs. FY2015	2Q	vs. FY2015	1H	vs. FY2015	3Q	vs. FY2015	4Q	vs. FY2015	2H	vs. FY2015	Full Year	vs. FY2015
UK	158,970	39,008	46,066	85,074	33,841	48,065	81,906	166,980	37,856	-3.0%	46,786	1.6%	84,642	-0.5%	38,292	13.2%	56,986	18.6%	95,278	16.3%	179,920	7.7%
France	74,964	21,079	16,097	37,176	19,182	22,951	42,133	79,309	21,780	3.3%	16,249	0.9%	38,029	2.3%	20,475	6.7%	25,753	12.2%	46,228	9.7%	84,257	6.2%
Germany	67,572	18,488	18,867	37,355	17,605	21,937	39,542	76,897	19,555	5.8%	20,902	10.8%	40,461	8.3%	17,934	1.9%	21,976	0.2%	39,910	0.9%	80,371	4.5%
Italy	58,130	16,690	12,896	29,586	15,314	18,930	34,244	63,830	18,685	12.0%	12,673	-1.7%	31,358	6.0%	15,458	0.9%	21,734	14.8%	37,192	8.6%	68,550	7.4%
Spain	51,709	15,060	13,248	28,308	16,259	17,178	33,437	61,745	17,552	16.5%	14,920	12.7%	32,477	14.7%	17,668	8.7%	20,313	18.3%	37,981	13.6%	70,458	14.1%
Thailand	56,614	10,972	9,859	20,831	15,500	12,701	28,201	49,032	10,392	-5.3%	7,739	-21.5%	18,131	-13.0%	11,845	-23.6%	14,355	13.0%	26,200	-7.1%	44,331	-9.6%
Indonesia	53,773	14,411	13,627	28,038	14,404	13,901	28,305	56,343	12,407	-13.9%	8,698	-36.2%	21,105	-24.7%	6,956	-51.7%	7,212	-48.1%	14,168	-49.9%	35,273	-37.4%
Malaysia	47,362	12,140	11,248	23,388	12,061	15,158	27,219	50,607	9,695	-20.1%	8,749	-22.2%	18,444	-21.1%	6,964	-42.3%	9,272	-38.8%	16,236	-40.4%	34,680	-31.5%
Taiwan	47,738	11,421	11,185	22,606	10,091	10,714	20,805	43,411	10,997	-3.7%	11,837	5.8%	22,834	1.0%	10,974	8.8%	10,915	1.9%	21,889	5.2%	44,723	3.0%
Australia	69,601	15,430	15,034	30,464	18,381	17,338	35,719	66,183	16,576	7.4%	16,321	8.6%	32,897	8.0%	17,183	-6.5%	15,336	-11.5%	32,519	-9.0%	65,416	-1.2%
India	48,916	10,712	8,416	19,128	10,740	11,226	21,966	41,094	9,615	-10.2%	16,732	98.8%	26,347	37.7%	15,326	42.7%	14,942	33.1%	30,268	37.8%	56,615	37.8%
Brazil	72,852	15,241	16,212	31,453	14,769	13,256	28,025	59,478	11,465	-24.8%	17,997	11.0%	29,462	-6.3%	18,199	23.2%	19,150	44.5%	37,349	33.3%	66,811	12.3%
Chile	20,998	5,346	5,561	10,907	6,386	5,917	12,303	23,210	5,552	3.9%	6,170	11.0%	11,722	7.5%	6,599	3.3%	6,756	14.2%	13,355	8.6%	25,077	8.0%
Saudi Arabia	62,776	10,693	8,067	18,760	12,795	15,117	27,912	46,672	13,002	21.6%	14,850	84.1%	27,852	48.5%	13,507	5.6%	9,754	-35.5%	23,261	-16.7%	51,113	9.5%
Egypt	28,927	6,214	5,938	12,152	7,648	6,883	14,531	26,683	5,399	-13.1%	5,370	-9.6%	10,769	-11.4%	5,214	-31.8%	6,172	-10.3%	11,386	-21.6%	22,155	-17.0%
South Africa	48,680	11,325	12,265	23,590	11,106	11,517	22,623	46,213	8,377	-26.0%	9,812	-20.0%	18,189	-22.9%	11,531	3.8%	12,989	12.8%	24,520	8.4%	42,709	-7.6%

## Consolidated Sales Volume by region

(K units)

																Total
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe <sup>*1</sup>	Asia	Thailand	China	Others	Others	Oceania	M.East <sup>*2</sup>	Latin.A	Africa <sup>*2</sup>	Others	
FY2015																
1Q	114.1	361.1	40.3	82.3	175.7	71.7	7.8	4.2	59.6	126.7	20.8	<sup>*3</sup> 48.2	<sup>*3</sup> 35.5	21.9	0.2	971.8
2Q	139.5	372.2	29.3	91.2	180.8	64.1	9.2	4.4	50.6	138.5	19.5	<sup>*3</sup> 56.5	<sup>*3</sup> 41.0	21.2	0.2	1,015.5
1H	253.5	733.3	69.6	173.5	356.5	135.7	17.0	8.6	110.2	265.1	40.4	104.8	<sup>*3</sup> 76.5	43.2	0.4	1,987.3
3Q	122.8	367.4	29.5	94.3	172.6	90.5	18.2	2.7	69.6	145.9	22.8	56.9	<sup>*3</sup> 42.4	<sup>*3</sup> 23.3	0.5	1,023.0
4Q	176.2	402.6	36.6	89.3	219.6	96.6	17.0	4.1	75.6	137.3	21.5	49.8	<sup>*3</sup> 42.1	<sup>*3</sup> 23.3	0.6	1,158.2
2H	299.0	770.0	66.1	183.7	392.1	187.2	35.2	6.8	145.1	283.2	44.3	106.7	84.5	46.6	1.1	2,181.2
Full Year	552.5	1,503.3	135.7	357.1	748.7	322.9	52.2	15.4	255.3	548.3	84.7	211.4	<sup>*3</sup> 161.0	89.8	1.5	4,168.5
FY2016																
1Q	90.0	385.0	39.8	104.2	179.0	95.8	11.6	3.2	81.0	108.1	18.3	37.4	33.2	18.7	0.6	1,001.9
2Q	111.9	390.0	28.8	109.9	176.4	107.3	11.2	3.4	92.7	124.1	19.6	38.4	<sup>*3</sup> 46.1	19.8	0.1	1,048.5
1H	201.9	775.0	68.5	214.1	355.5	203.1	22.8	6.6	173.8	232.2	38.0	75.8	<sup>*3</sup> 79.3	38.5	0.7	2,050.4
3Q	132.5	391.4	33.4	106.2	191.1	91.9	13.9	6.5	71.5	141.7	18.6	53.6	44.5	24.6	0.4	1,088.3
4Q	201.3	439.0	40.1	95.3	244.9	100.2	17.9	4.8	77.5	149.3	16.2	53.4	54.6	24.7	0.4	1,270.1
2H	333.8	830.4	73.5	201.5	436.0	192.2	31.9	11.3	149.0	291.0	34.8	107.1	99.1	49.3	0.7	2,358.4
Full Year	535.7	1,605.4	142.0	415.6	791.5	395.3	54.7	17.9	322.8	523.2	72.7	182.9	<sup>*3</sup> 178.4	87.8	1.4	4,408.8
Variance FY2016 vs FY2015																
1Q	Δ 24.1	23.9	Δ 0.5	21.9	3.3	24.1	3.8	Δ 1.0	21.4	Δ 18.6	Δ 2.5	Δ 10.8	Δ 2.3	Δ 3.2	0.4	30.1
2Q	Δ 27.6	17.8	Δ 0.5	18.7	Δ 4.4	43.2	2.0	Δ 1.0	42.1	Δ 14.4	0.1	Δ 18.1	5.1	Δ 1.4	Δ 0.1	33.0
1H	Δ 51.6	41.7	Δ 1.1	40.6	Δ 1.0	67.4	5.8	Δ 2.0	63.6	Δ 32.9	Δ 2.4	Δ 29.0	2.8	Δ 4.7	0.3	63.1
3Q	9.7	24.0	3.9	11.9	18.5	1.4	Δ 4.3	3.8	1.9	Δ 4.2	Δ 4.2	Δ 3.3	2.1	1.3	Δ 0.1	65.3
4Q	25.1	36.4	3.5	6.0	25.3	3.6	0.9	0.7	1.9	12.0	Δ 5.3	3.6	12.5	1.4	Δ 0.2	111.9
2H	34.8	60.4	7.4	17.8	43.9	5.0	Δ 3.3	4.5	3.9	7.8	Δ 9.5	0.4	14.6	2.7	Δ 0.4	177.2
Full Year	Δ 16.8	102.1	6.3	58.5	42.8	72.4	2.5	2.5	67.5	Δ 25.1	Δ 12.0	Δ 28.5	17.4	Δ 2.0	Δ 0.1	240.3

\*1: Including sales to Renault OEM

\*2: Categories of countries have changed. Based on this change, FY2015 volumes have also been restated.

\*3: Volume has been restated.

Global Production Volume

		FY2014								FY2015								FY2016								vs. FY2015 (1Q)		vs. FY2015 (2Q)		vs. FY2015 (1H)		vs. FY2015 (3Q)		vs. FY2015 (4Q)		vs. FY2015 (2H)		vs. FY2015 (Full Year)	
		Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	vol.	%	vol.	%	vol.	%	vol.	%	vol.	%	vol.	%	vol.	%		
Japan	DOM	369,682	73,788	92,007	165,795	78,154	114,462	192,616	358,411	71,465	85,048	156,513	106,340	139,245	245,585	402,098	Δ 2,323	-3.1%	Δ 6,959	-7.6%	Δ 9,282	-5.6%	28,186	36.1%	24,783	21.7%	52,969	27.5%	43,687	12.2%									
	EXP	500,926	134,941	115,721	250,662	132,259	108,024	240,283	490,945	139,363	135,529	274,892	189,871	148,172	338,043	612,935	4,422	3.3%	19,808	17.1%	24,230	9.7%	57,612	43.6%	40,148	37.2%	97,760	40.7%	121,990	24.8%									
	<b>Japan Total</b>	<b>870,608</b>	<b>208,729</b>	<b>207,728</b>	<b>416,457</b>	<b>210,413</b>	<b>222,486</b>	<b>432,899</b>	<b>849,356</b>	<b>210,828</b>	<b>220,577</b>	<b>431,405</b>	<b>296,211</b>	<b>287,417</b>	<b>583,628</b>	<b>1,015,033</b>	<b>2,099</b>	<b>1.0%</b>	<b>12,849</b>	<b>6.2%</b>	<b>14,948</b>	<b>3.6%</b>	<b>85,798</b>	<b>40.8%</b>	<b>64,931</b>	<b>29.2%</b>	<b>150,729</b>	<b>34.8%</b>	<b>165,677</b>	<b>19.5%</b>									
China	DFL(Nissan)	974,605	204,877	262,664	467,541	239,553	351,730	591,283	1,058,824	232,818	283,252	516,070	278,110	375,160	653,270	1,169,340	27,941	13.6%	20,588	7.8%	48,529	10.4%	38,557	16.1%	23,430	6.7%	61,987	10.5%	110,516	10.4%									
	DFL(DF)	200,970	43,538	40,458	83,996	27,663	35,685	63,348	147,344	40,512	35,451	75,963	36,340	39,044	75,384	151,347	Δ 3,026	-7.0%	Δ 5,007	-12.4%	Δ 8,033	-9.6%	8,677	31.4%	3,359	9.4%	12,036	19.0%	4,003	2.7%									
	<b>China Total</b>	<b>1,175,575</b>	<b>248,415</b>	<b>303,122</b>	<b>551,537</b>	<b>267,216</b>	<b>387,415</b>	<b>654,631</b>	<b>1,206,168</b>	<b>273,330</b>	<b>318,703</b>	<b>592,033</b>	<b>314,450</b>	<b>414,204</b>	<b>728,654</b>	<b>1,320,687</b>	<b>24,915</b>	<b>10.0%</b>	<b>15,581</b>	<b>5.1%</b>	<b>Δ 40,496</b>	<b>7.3%</b>	<b>47,234</b>	<b>17.7%</b>	<b>26,789</b>	<b>6.9%</b>	<b>74,023</b>	<b>11.3%</b>	<b>114,519</b>	<b>9.5%</b>									
US	NNA	936,792	241,993	231,835	473,828	251,356	269,623	520,979	994,807	247,299	248,561	495,860	241,838	253,240	495,078	990,938	5,306	2.2%	16,726	7.2%	22,032	4.6%	Δ 9,518	-3.8%	Δ 16,383	-6.1%	Δ 25,901	-5.0%	Δ 3,869	-0.4%									
Mexico	NMEX	807,145	209,238	202,926	412,164	205,953	212,077	418,030	830,194	218,363	206,729	425,092	210,917	227,906	438,823	863,915	9,125	4.4%	3,803	1.9%	12,928	3.1%	4,964	2.4%	15,829	7.5%	20,793	5.0%	33,721	4.1%									
<b>North America Total</b>	<b>1,743,937</b>	<b>451,231</b>	<b>434,761</b>	<b>885,992</b>	<b>457,309</b>	<b>481,700</b>	<b>939,009</b>	<b>1,825,001</b>	<b>466,662</b>	<b>455,290</b>	<b>920,952</b>	<b>452,755</b>	<b>481,146</b>	<b>933,901</b>	<b>1,854,853</b>	<b>14,431</b>	<b>3.2%</b>	<b>20,529</b>	<b>4.7%</b>	<b>34,960</b>	<b>3.9%</b>	<b>Δ 4,554</b>	<b>-1.0%</b>	<b>Δ 554</b>	<b>-0.1%</b>	<b>Δ 5,108</b>	<b>-0.5%</b>	<b>29,852</b>	<b>1.6%</b>										
UK	NMUK	481,180	119,720	113,059	232,779	117,960	127,318	245,278	478,057	136,604	120,909	257,513	122,616	138,342	260,958	518,471	16,884	14.1%	7,850	6.9%	24,734	10.6%	4,656	3.9%	11,024	8.7%	15,680	6.4%	40,414	8.5%									
Spain	NMISA (Barcelona)	116,518	26,486	14,516	41,002	20,102	22,842	42,944	83,946	31,478	23,979	55,457	27,170	27,430	54,600	110,057	4,992	18.8%	9,463	65.2%	14,455	35.3%	7,068	35.2%	4,588	20.1%	11,656	27.1%	26,111	31.1%									
Spain	NMISA (Avilla)	13,648	3,672	3,433	7,105	3,620	4,233	7,853	14,958	4,563	3,508	8,071	3,487	3,265	6,752	14,823	891	24.3%	75	2.2%	966	13.6%	Δ 133	-3.7%	Δ 968	-22.9%	Δ 1,101	-14.0%	Δ 135	-0.9%									
France	Flins	0	0	0	0	0	0	0	0	0	0	0	246	14,107	14,353	14,353	0	-	0	-	0	-	246	-	14,107	-	14,353	-	14,353	-									
Russia	NMGR	27,751	9,798	7,726	17,524	11,390	6,930	18,320	35,844	9,860	8,756	18,616	10,918	9,941	20,859	39,475	62	0.6%	1,030	13.3%	1,092	6.2%	Δ 472	-4.1%	3,011	43.4%	2,539	13.9%	3,631	10.1%									
Russia	Avtovaz	72,720	13,763	9,857	23,620	10,351	7,488	17,839	41,459	7,955	5,966	13,921	10,563	6,813	17,376	31,297	Δ 5,808	-42.2%	Δ 3,891	-39.5%	Δ 9,699	-41.1%	212	2.0%	Δ 675	-9.0%	Δ 463	-2.6%	Δ 10,162	-24.5%									
Russia	UAG	7,975	4,045	1,746	5,791	355	233	588	6,379	586	445	1,031	217	19	236	1,267	Δ 3,459	-85.5%	Δ 1,301	-74.5%	Δ 4,760	-82.2%	Δ 138	-38.9%	Δ 214	-91.8%	Δ 352	-59.9%	Δ 5,112	-80.1%									
<b>Europe Total</b>	<b>719,792</b>	<b>177,484</b>	<b>150,337</b>	<b>327,821</b>	<b>163,778</b>	<b>169,044</b>	<b>332,822</b>	<b>660,643</b>	<b>191,046</b>	<b>163,563</b>	<b>354,609</b>	<b>175,217</b>	<b>199,917</b>	<b>375,134</b>	<b>729,743</b>	<b>13,562</b>	<b>7.6%</b>	<b>13,226</b>	<b>8.8%</b>	<b>26,788</b>	<b>8.2%</b>	<b>11,439</b>	<b>7.0%</b>	<b>30,873</b>	<b>18.3%</b>	<b>42,312</b>	<b>12.7%</b>	<b>69,100</b>	<b>10.5%</b>										
Taiwan	Yulon*	43,411	9,502	12,110	21,612	9,050	9,681	18,731	40,343	8,455	12,053	20,508	9,102	11,681	20,783	41,291	Δ 1,047	-11.0%	Δ 57	-0.5%	Δ 1,104	-5.1%	52	0.6%	2,000	20.7%	2,052	11.0%	948	2.3%									
India	RNAIPL	210,271	54,769	48,884	103,653	50,199	73,326	123,525	227,178	70,572	90,286	160,858	76,045	80,444	156,489	317,347	15,803	28.9%	41,402	84.7%	57,205	55.2%	25,846	51.5%	7,118	9.7%	32,964	26.7%	90,169	39.7%									
Thailand	NMT	101,250	33,810	32,720	66,530	31,169	29,593	60,762	127,292	29,810	25,523	55,333	28,217	33,244	61,461	116,794	Δ 4,000	-11.8%	Δ 7,197	-22.0%	Δ 11,197	-16.8%	Δ 2,952	-9.5%	3,651	12.3%	699	1.2%	Δ 10,498	-8.2%									
Indonesia	NMI	48,070	9,792	9,397	19,189	11,240	11,247	22,487	41,676	11,566	6,868	18,434	3,584	3,447	7,031	25,465	1,774	18.1%	Δ 2,529	-26.9%	Δ 755	-3.9%	Δ 7,656	-68.1%	Δ 7,800	-69.4%	Δ 15,456	-68.7%	Δ 16,211	-38.9%									
Philippines	Philippine*	1,268	372	521	893	643	585	1,228	2,121	583	974	1,557	962	1,253	2,215	3,772	211	56.7%	453	86.9%	664	74.4%	319	49.6%	668	114.2%	987	80.4%	1,651	77.8%									
Korea	RSM	51,082	31,279	22,992	54,271	38,609	37,425	76,034	130,305	36,725	23,866	60,591	39,146	30,963	70,109	130,700	5,446	17.4%	874	3.8%	6,320	11.6%	537	1.4%	Δ 6,462	-17.3%	Δ 5,925	-7.8%	395	0.3%									
<b>Asia (excl. China) Total</b>	<b>455,352</b>	<b>139,524</b>	<b>126,624</b>	<b>266,148</b>	<b>140,910</b>	<b>161,857</b>	<b>302,767</b>	<b>568,915</b>	<b>157,711</b>	<b>159,570</b>	<b>317,281</b>	<b>157,056</b>	<b>161,032</b>	<b>318,088</b>	<b>635,369</b>	<b>18,187</b>	<b>13.0%</b>	<b>32,946</b>	<b>26.0%</b>	<b>51,133</b>	<b>19.2%</b>	<b>16,146</b>	<b>11.5%</b>	<b>Δ 825</b>	<b>-0.5%</b>	<b>15,321</b>	<b>5.1%</b>	<b>66,454</b>	<b>11.7%</b>										
Brazil	NBA	42,580	13,453	13,562	27,015	8,382	8,036	16,418	43,433	12,853	12,534	25,387	12,067	13,811	25,878	51,265	Δ 600	-4.5%	Δ 1,028	-7.6%	Δ 1,628	-6.0%	3,685	44.0%	5,775	71.9%	9,460	57.6%	7,832	18.0%									
S.Africa	NSA	37,127	9,155	10,323	19,478	7,448	6,601	14,049	33,527	9,014	7,402	16,416	7,063	7,111	14,174	30,590	Δ 141	-1.5%	Δ 2,921	-28.3%	Δ 3,062	-15.7%	Δ 385	-5.2%	510	7.7%	125	0.9%	Δ 2,937	-8.8%									
Egypt	NMEG	16,162	4,341	3,200	7,541	3,448	4,498	7,946	15,487	4,297	4,294	8,591	4,322	3,820	8,142	16,733	Δ 44	-1.0%	1,094	34.2%	1,050	13.9%	874	25.3%	Δ 678	-15.1%	196	2.5%	1,246	8.0%									
<b>Other overseas Total</b>	<b>95,869</b>	<b>26,949</b>	<b>27,085</b>	<b>54,034</b>	<b>19,278</b>	<b>19,135</b>	<b>38,413</b>	<b>92,447</b>	<b>26,164</b>	<b>24,230</b>	<b>50,394</b>	<b>23,452</b>	<b>24,742</b>	<b>48,194</b>	<b>98,588</b>	<b>Δ 785</b>	<b>-2.9%</b>	<b>Δ 2,855</b>	<b>-10.5%</b>	<b>Δ 3,640</b>	<b>-6.7%</b>	<b>4,174</b>	<b>21.7%</b>	<b>5,607</b>	<b>29.3%</b>	<b>9,781</b>	<b>25.5%</b>	<b>6,141</b>	<b>6.6%</b>										
<b>Total</b>	<b>5,061,133</b>	<b>1,252,332</b>	<b>1,249,657</b>	<b>2,501,989</b>	<b>1,258,904</b>	<b>1,441,637</b>	<b>2,700,541</b>	<b>5,202,530</b>	<b>1,324,741</b>	<b>1,341,933</b>	<b>2,666,674</b>	<b>1,419,141</b>	<b>1,568,458</b>	<b>2,987,599</b>	<b>5,654,273</b>	<b>72,409</b>	<b>5.8%</b>	<b>92,276</b>	<b>7.4%</b>	<b>164,685</b>	<b>6.6%</b>	<b>160,237</b>	<b>12.7%</b>	<b>126,821</b>	<b>8.8%</b>	<b>287,058</b>	<b>10.6%</b>	<b>451,743</b>	<b>8.7%</b>										

\* Non-consolidated companies

Note \*1 Indonesia and Philippines volume had been a part of EXP in Japan as CKD production, however it was changed to KD Set production so that it has reported separately since September 2002.

Note \*2 All figures are on fiscal year basis.

Note \*3 Taiwan and China : FY=January to December, The others : FY=April to March

**NML Export Volume (export from Japan)**

(units)

		FY2014	FY2015							FY2016							vs. FY2015						
		Full year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year
North America	U.S.	<b>211,132</b>	52,749	48,155	100,904	39,701	29,042	68,743	<b>169,647</b>	52,709	63,977	116,686	103,584	72,371	175,955	<b>292,641</b>	-0.1%	32.9%	15.6%	160.9%	149.2%	156.0%	<b>72.5%</b>
	Canada	<b>14,337</b>	2,293	3,113	5,406	3,919	3,615	7,534	<b>12,940</b>	2,964	3,875	6,839	4,161	3,660	7,821	<b>14,660</b>	29.3%	24.5%	26.5%	6.2%	1.2%	3.8%	<b>13.3%</b>
	<b>Total</b>	<b>225,469</b>	55,042	51,268	106,310	43,620	32,657	76,277	<b>182,587</b>	55,673	67,852	123,525	107,745	76,031	183,776	<b>307,301</b>	1.1%	32.3%	16.2%	147.0%	132.8%	140.9%	<b>68.3%</b>
Europe	Russia	<b>5,024</b>	1,757	2,142	3,899	1,297	431	1,728	<b>5,627</b>	1,212	1,498	2,710	1,105	228	1,333	<b>4,043</b>	-31.0%	-30.1%	-30.5%	-14.8%	-47.1%	-22.9%	<b>-28.1%</b>
	Others	<b>46,228</b>	16,409	10,986	27,395	22,387	20,010	42,397	<b>69,792</b>	21,178	21,898	43,076	20,833	22,761	43,594	<b>86,670</b>	29.1%	99.3%	57.2%	-6.9%	13.7%	2.8%	<b>24.2%</b>
	<b>Total</b>	<b>51,252</b>	18,166	13,128	31,294	23,684	20,441	44,125	<b>75,419</b>	22,390	23,396	45,786	21,938	22,989	44,927	<b>90,713</b>	23.3%	78.2%	46.3%	-7.4%	12.5%	1.8%	<b>20.3%</b>
Mid & South America	Mexico	<b>31,708</b>	11,311	8,564	19,875	14,879	8,447	23,326	<b>43,201</b>	13,357	11,252	24,609	10,674	11,557	22,231	<b>46,840</b>	18.1%	31.4%	23.8%	-28.3%	36.8%	-4.7%	<b>8.4%</b>
	Chile	<b>2,195</b>	879	958	1,837	500	494	994	<b>2,831</b>	376	906	1,282	1,145	844	1,989	<b>3,271</b>	-57.2%	-5.4%	-30.2%	129.0%	70.9%	100.1%	<b>15.5%</b>
	Others	<b>15,819</b>	3,187	3,426	6,613	2,802	3,814	6,616	<b>13,229</b>	1,697	2,806	4,503	2,211	3,559	5,770	<b>10,273</b>	-46.8%	-18.1%	-31.9%	-21.1%	-6.7%	-12.8%	<b>-22.3%</b>
	<b>Total</b>	<b>49,722</b>	15,377	12,948	28,325	18,181	12,755	30,936	<b>59,261</b>	15,430	14,964	30,394	14,030	15,960	29,990	<b>60,384</b>	0.3%	15.6%	7.3%	-22.8%	25.1%	-3.1%	<b>1.9%</b>
Asia	Singapore	<b>3,781</b>	759	637	1,396	1,304	1,597	2,901	<b>4,297</b>	1,257	1,762	3,019	1,352	2,166	3,518	<b>6,537</b>	65.6%	176.6%	116.3%	3.7%	35.6%	21.3%	<b>52.1%</b>
	China	<b>23,682</b>	3,686	3,722	7,408	1,379	2,727	4,106	<b>11,514</b>	5,034	2,470	7,504	2,585	3,083	5,668	<b>13,172</b>	36.6%	-33.6%	1.3%	87.5%	13.1%	38.0%	<b>14.4%</b>
	Others	<b>30,597</b>	8,815	6,780	15,595	7,741	6,723	14,464	<b>30,059</b>	7,160	4,994	12,154	6,786	5,108	11,894	<b>24,048</b>	-18.8%	-26.3%	-22.1%	-12.3%	-24.0%	-17.8%	<b>-20.0%</b>
	<b>Total</b>	<b>58,060</b>	13,260	11,139	24,399	10,424	11,047	21,471	<b>45,870</b>	13,451	9,226	22,677	10,723	10,357	21,080	<b>43,757</b>	1.4%	-17.2%	-7.1%	2.9%	-6.2%	-1.8%	<b>-4.6%</b>
Oceania	Australia	<b>17,238</b>	4,799	4,614	9,413	6,018	5,755	11,773	<b>21,186</b>	6,231	5,451	11,682	5,770	4,666	10,436	<b>22,118</b>	29.8%	18.1%	24.1%	-4.1%	-18.9%	-11.4%	<b>4.4%</b>
	Others	<b>2,400</b>	759	616	1,375	707	588	1,295	<b>2,670</b>	669	766	1,435	592	922	1,514	<b>2,949</b>	-11.9%	24.4%	4.4%	-16.3%	56.8%	16.9%	<b>10.4%</b>
	<b>Total</b>	<b>19,638</b>	5,558	5,230	10,788	6,725	6,343	13,068	<b>23,856</b>	6,900	6,217	13,117	6,362	5,588	11,950	<b>25,067</b>	24.1%	18.9%	21.6%	-5.4%	-11.9%	-8.6%	<b>5.1%</b>
Middle East	Saudi Arabia	<b>12,547</b>	1,824	2,637	4,461	3,050	4,481	7,531	<b>11,992</b>	3,600	2,524	6,124	2,345	1,050	3,395	<b>9,519</b>	97.4%	-4.3%	37.3%	-23.1%	-76.6%	-54.9%	<b>-20.6%</b>
	UAE	<b>35,812</b>	9,622	9,173	18,795	12,100	7,877	19,977	<b>38,772</b>	7,207	8,003	15,210	9,985	15,835	25,820	<b>41,030</b>	-25.1%	-12.8%	-19.1%	-17.5%	101.0%	29.2%	<b>5.8%</b>
	Others	<b>30,269</b>	7,278	9,357	16,635	11,032	8,441	19,473	<b>36,108</b>	4,712	5,324	10,036	5,473	7,431	12,904	<b>22,940</b>	-35.3%	-43.1%	-39.7%	-50.4%	-12.0%	-33.7%	<b>-36.5%</b>
	<b>Total</b>	<b>78,628</b>	18,724	21,167	39,891	26,182	20,799	46,981	<b>86,872</b>	15,519	15,851	31,370	17,803	24,316	42,119	<b>73,489</b>	-17.1%	-25.1%	-21.4%	-32.0%	16.9%	-10.3%	<b>-15.4%</b>
Africa & Others	<b>Total</b>	<b>18,738</b>	3,976	4,744	8,720	4,210	3,590	7,800	<b>16,520</b>	2,268	3,372	5,640	2,081	2,024	4,105	<b>9,745</b>	-43.0%	-28.9%	-35.3%	-50.6%	-43.6%	-47.4%	<b>-41.0%</b>
<b>Grand Total</b>	<b>501,507</b>	<b>130,103</b>	<b>119,624</b>	<b>249,727</b>	<b>133,026</b>	<b>107,632</b>	<b>240,658</b>	<b>490,385</b>	<b>131,631</b>	<b>140,878</b>	<b>272,509</b>	<b>180,682</b>	<b>157,265</b>	<b>337,947</b>	<b>610,456</b>	<b>1.2%</b>	<b>17.8%</b>	<b>9.1%</b>	<b>35.8%</b>	<b>46.1%</b>	<b>40.4%</b>	<b>24.5%</b>	

\* Regions are based on JAMA geographic division