Nissan Sales, Production \& Exports Results for December, 2023

| Retail Sales by Regi |  |  |  |  |  |  |  |  | <units> |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | December |  | Var. <br> (\%) | CYTD (January - December) |  | Var. <br> (\%) | FYTD (April - December) *From January to September for China |  | Var. <br> (\%) |
|  | 2023 | 2022 |  | 2023 | 2022 |  | 2023 | 2022 |  |
| Registered Vehicles | 19,699 | 20,167 | -2.3\% | 290,952 | 272,002 | 7.0\% | 207,729 | 184,209 | 12.8\% |
| Mini Vehicles | 14,154 | 14,323 | -1.2\% | 189,626 | 177,438 | 6.9\% | 128,654 | 126,045 | 2.1\% |
| Japan Total | 33,853 | 34,490 | -1.8\% | 480,578 | 449,440 | 6.9\% | 336,383 | 310,254 | 8.4\% |
| Nissan Brand | 67,652 | 58,633 | 15.4\% | 834,096 | 682,731 | 22.2\% | 614,035 | 492,896 | 24.6\% |
| Infiniti Brand | 6,060 | 5,518 | 9.8\% | 64,699 | 46,618 | 38.8\% | 48,942 | 35,372 | 38.4\% |
| U.S. Total | 73,712 | 64,151 | 14.9\% | 898,795 | 729,349 | 23.2\% | 662,977 | 528,268 | 25.5\% |
| Canada | 5,999 | 4,691 | 27.9\% | 91,378 | 76,411 | 19.6\% | 70,908 | 54,401 | 30.3\% |
| Mexico | 24,605 | 23,059 | 6.7\% | 242,044 | 169,787 | 42.6\% | 182,578 | 123,703 | 47.6\% |
| Europe | 30,934 | 28,433 | 8.8\% | 343,891 | 286,225 | 20.1\% | 244,123 | 208,681 | 17.0\% |
| China* ${ }^{\text {* }}$ | 98,873 | 70,482 | 40.3\% | 793,768 | 1,045,197 | ${ }^{\left({ }^{*} 1\right)}-24.1 \%$ | 546,744 | 837,864 |  |
| Others | 49,752 | 39,648 | 25.5\% | 523,817 | 469,223 | 11.6\% | 397,834 | 348,162 | 14.3\% |
| Overseas Total | 283,875 | 230,464 | 23.2\% | 2,893,693 | 2,776,192 | 4.2\% | 2,105,164 | 2,101,079 | 0.2\% |
| Global Retail Sales | 317,728 | 264,954 | 19.9\% | 3,374,271 | 3,225,632 | 4.6\% | 2,441,547 | 2,411,333 | 1.3\% |


| 2. Global Production by Country |  |  |  |  |  |  |  |  | <units> |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Country | December |  | Var. <br> (\%) | CYTD (January - December) |  | Var. <br> (\%) | FYTD (April - December) <br> *From January to September for China |  | Var. <br> (\%) |
|  | 2023 | 2022 |  | 2023 | 2022 |  | 2023 | 2022 |  |
| Japan | 61,198 | 58,887 | 3.9\% | 718,527 | 559,314 | 28.5\% | 551,350 | 429,517 | 28.4\% |
| U.S. | 42,194 | 39,560 | 6.7\% | 605,241 | 538,750 | 12.3\% | 447,263 | 397,946 | 12.4\% |
| Mexico | 35,791 | 33,775 | 6.0\% | 615,744 | 390,932 | 57.5\% | 465,843 | 286,409 | 62.6\% |
| U.K. | 25,198 | 18,614 | 35.4\% | 325,218 | 238,249 | 36.5\% | 244,431 | 179,745 | 36.0\% |
| China* ${ }^{*}$ | 85,316 | 33,638 | 153.6\% | 779,756 | 1,057,598 | ${ }^{(* 1)}-26.3 \%$ | 545,286 | 881,082 | ${ }^{(* 1)}-38.1 \%$ |
| Others ${ }^{*}$ | 23,822 | 36,235 | -34.3\% | 399,678 | 465,957 | -14.2\% | 279,090 | 352,363 | -20.8\% |
| Overseas Total | 212,321 | 161,822 | 31.2\% | 2,725,637 | 2,691,486 | 1.3\% | 1,981,913 | 2,097,545 | -5.5\% |
| Global Production | 273,519 | 220,709 | 23.9\% | 3,444,164 | 3,250,800 | 5.9\% | 2,533,263 | 2,527,062 | 0.2\% |

## 3. Vehicle Exports from Japan

| Destination | December |  | Var. <br> (\%) | CYTD (January - December) |  | Var. <br> (\%) | FYTD (April - December) <br> *From January to September for China |  | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 |  | 2023 | 2022 |  | 2023 | 2022 |  |
| North America | 24,282 | 25,027 | -3.0\% | 218,768 | 167,375 | 30.7\% | 170,929 | 132,928 | 28.6\% |
| Europe | 10,479 | 3,105 | 237.5\% | 64,079 | 20,032 | 219.9\% | 53,507 | 19,879 | 169.2\% |
| Middle East | 8,055 | 6,073 | 32.6\% | 53,182 | 44,846 | 18.6\% | 37,193 | 33,233 | 11.9\% |
| Others | 9,739 | 5,619 | 73.3\% | 98,724 | 55,592 | 77.6\% | 79,984 | 44,213 | 80.9\% |
| Total | 52,555 | 39,824 | 32.0\% | 434,753 | 287,845 | 51.0\% | 341,613 | 230,253 | 48.4\% |

*1 China sales and production include Dongfeng brand PV and LCV.
DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022. Excluding DFAC, China sales was -16.1\% for January-December 2023 (CYTD 2023), and -26.0\% for January-September 2023 (FYTD 2023). On the same basis, China production was -19.2\% for January-December 2023 (CYTD 2023), and -30.9\% for January-September 2023 (FYTD 2023).
*2 Others include production in Taiwan, Thailand, Philippines, South Africa, Brazil, India, Egypt, Russia, France and Argentina excluding CKD production.
*3 The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

Japan Nissan Sales Results by Model : December 2023
<units>

| Model | December |  |  | CYTD (January - December) |  |  | FYTD (April - December) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2023 | 2022 |  | CY2023 | CY2022 |  | FY2023 | FY2022 |  |
| March | 5 | 275 | -98.2\% | 780 | 8,201 | -90.5\% | 119 | 5,193 | -97.7\% |
| Note / Note AURA | 5,994 | 8,571 | -30.1\% | 102,508 | 110,113 | -6.9\% | 65,757 | 76,639 | -14.2\% |
| Sylphy | 0 | 0 | - | 2 | 7 | -71.4\% | 0 | 1 | -100.0\% |
| Teana | 0 | 0 | - | 0 | 6 | -100.0\% | 0 | 3 | -100.0\% |
| Skyline | 165 | 60 | 175.0\% | 2,210 | 2,058 | 7.4\% | 1,705 | 1,168 | 46.0\% |
| Fuga | 0 | 4 | -100.0\% | 35 | 509 | -93.1\% | 17 | 346 | -95.1\% |
| Cima | - | 2 | - | 0 | 95 | -100.0\% | 0 | 57 | -100.0\% |
| Leaf | 460 | 1,370 | -66.4\% | 10,026 | 12,732 | -21.3\% | 5,428 | 8,153 | -33.4\% |
| Juke | 0 | 1 | -100.0\% | 2 | 9 | -77.8\% | 2 | 5 | -60.0\% |
| Ariya | 130 | 217 | -40.1\% | 7,634 | 3,285 | 132.4\% | 5,909 | 2,569 | 130.0\% |
| X-Trail | 2,092 | 1,319 | 58.6\% | 27,127 | 18,066 | 50.2\% | 19,462 | 14,907 | 30.6\% |
| KICKS | 1,385 | 838 | 65.3\% | 15,778 | 18,697 | -15.6\% | 12,018 | 9,582 | 25.4\% |
| Serena | 6,009 | 4,037 | 48.8\% | 75,672 | 57,512 | 31.6\% | 62,272 | 38,797 | 60.5\% |
| Elgrand | 86 | 212 | -59.4\% | 2,255 | 2,214 | 1.9\% | 1,503 | 1,290 | 16.5\% |
| Fairlady Z | 57 | 89 | -36.0\% | 1,029 | 515 | 99.8\% | 731 | 490 | 49.2\% |
| GT-R | 61 | 1 | 6000.0\% | 805 | 730 | 10.3\% | 798 | 410 | 94.6\% |
| Others | 0 | 0 | - | 1 | 1 | 0.0\% | 1 | 0 |  |
| PV Total | 16,444 | 16,996 | -3.2\% | 245,864 | 234,750 | 4.7\% | 175,722 | 159,610 | 10.1\% |
| NV150 AD / AD | 589 | 880 | -33.1\% | 9,082 | 9,797 | -7.3\% | 6,465 | 5,498 | 17.6\% |
| NV200 Vanette / Vanette | 1,113 | 626 | 77.8\% | 10,850 | 8,372 | 29.6\% | 8,319 | 4,899 | 69.8\% |
| NV350 Caravan | 1,489 | 1,535 | -3.0\% | 23,602 | 17,721 | 33.2\% | 16,122 | 13,189 | 22.2\% |
| NT450 Atlas | 0 | 0 | - | 1 | 1 | 0.0\% | 1 | 1 | 0.0\% |
| Atlas F24 / F25 / F26 | 38 | 111 | -65.8\% | 1,387 | 1,243 | 11.6\% | 1,043 | 978 | 6.6\% |
| Paramedic | 26 | 19 | 36.8\% | 166 | 118 | 40.7\% | 57 | 34 | 67.6\% |
| CV Total | 3,255 | 3,171 | 2.6\% | 45,088 | 37,252 | 21.0\% | 32,007 | 24,599 | 30.1\% |
| Registered Vehicle Total | 19,699 | 20,167 | -2.3\% | 290,952 | 272,002 | 7.0\% | 207,729 | 184,209 | 12.8\% |
| DAYZ | 2,925 | 1,844 | 58.6\% | 38,687 | 43,864 | -11.8\% | 28,845 | 25,161 | 14.6\% |
| Roox | 5,989 | 6,056 | -1.1\% | 70,536 | 72,600 | -2.8\% | 43,248 | 52,696 | -17.9\% |
| Sakura | 2,442 | 3,568 | -31.6\% | 37,140 | 21,887 | 69.7\% | 25,930 | 21,887 | 18.5\% |
| NV100 / NT100 Clipper | 2,798 | 2,855 | -2.0\% | 43,263 | 39,087 | 10.7\% | 30,631 | 26,301 | 16.5\% |
| Mini Total | 14,154 | 14,323 | -1.2\% | 189,626 | 177,438 | 6.9\% | 128,654 | 126,045 | 2.1\% |
| Japan Grand Total | 33,853 | 34,490 | -1.8\% | 480,578 | 449,440 | 6.9\% | 336,383 | 310,254 | 8.4\% |

[^0]Europe Nissan Sales Results by Model : December 2023

| Model | December |  |  | CYTD (January - December) |  |  | FYTD (April - December) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. (\%) | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2023 | 2022 |  | CY2023 | CY2022 |  | FY2023 | FY2022 |  |
| Micra | 2 | 2,685 | -99.9\% | 8,219 | 33,423 | -75.4\% | 635 | 24,707 | -97.4\% |
| Leaf | 1,853 | 4,166 | -55.5\% | 18,777 | 29,093 | -35.5\% | 13,844 | 22,130 | -37.4\% |
| Sentra | 0 | 1,082 | -100.0\% | 1,274 | 2,628 | -51.5\% | 573 | 2,463 | -76.7\% |
| Altima | 0 | 26 | -100.0\% | 58 | 88 | -34.1\% | 6 | 46 | -87.0\% |
| Maxima | 0 | 6 | -100.0\% | 0 | 16 | -100.0\% | 0 | 12 | -100.0\% |
| Juke | 7,591 | 4,255 | 78.4\% | 80,149 | 48,267 | 66.1\% | 58,250 | 32,663 | 78.3\% |
| Qashqai | 13,907 | 10,319 | 34.8\% | 155,105 | 126,462 | 22.6\% | 109,816 | 95,361 | 15.2\% |
| Murano | 0 | 0 | - | 0 | 712 | -100.0\% | 0 | 215 | -100.0\% |
| Terrano | 0 | 0 | - | 0 | 2,144 | -100.0\% | 0 | 642 | -100.0\% |
| X-Trail | 2,840 | 1,513 | 87.7\% | 32,284 | 10,618 | 204.0\% | 25,751 | 5,459 | 371.7\% |
| Pathfinder | 0 | 0 | - | 0 | 234 | -100.0\% | 0 | 64 | -100.0\% |
| Ariya | 1,243 | 1,434 | -13.3\% | 11,364 | 4,631 | 145.4\% | 8,595 | 4,631 | 85.6\% |
| GT-R | 0 | 1 | -100.0\% | 2 | 39 | -94.9\% | 1 | 36 | -97.2\% |
| Navara | 0 | 14 | -100.0\% | 32 | 2,404 | -98.7\% | 0 | 646 | -100.0\% |
| Townstar | 1,642 | 1,347 | 21.9\% | 14,823 | 7,051 | 110.2\% | 11,544 | 6,071 | 90.1\% |
| Primaster | 1,007 | 822 | 22.5\% | 12,057 | 7,685 | 56.9\% | 8,382 | 6,316 | 32.7\% |
| e-NV200 | 0 | 22 | -100.0\% | 7 | 1,209 | -99.4\% | 2 | 409 | -99.5\% |
| NV250 | 0 | 0 | - | 1 | 368 | -99.7\% | 1 | 0 |  |
| NV400 | 849 | 731 | 16.1\% | 9,601 | 7,567 | 26.9\% | 6,652 | 6,013 | 10.6\% |
| Others | 0 | 0 | - | 0 | 118 | -100.0\% | 0 | 112 | -100.0\% |
| Nissan Brand Total | 30,934 | 28,423 | 8.8\% | 343,753 | 284,757 | 20.7\% | 244,052 | 207,996 | 17.3\% |
| Q50 | 0 | 0 | - | 0 | 2 | -100.0\% | 0 | 0 |  |
| QX50 / QX55 | 0 | 10 | -100.0\% | 109 | 1,083 | -89.9\% | 57 | 525 | -89.1\% |
| QX60 | 0 | 0 | - | 24 | 14 | 71.4\% | 14 | 10 | 40.0\% |
| QX80 | 0 | 0 | - | 5 | 369 | -98.6\% | 0 | 150 | -100.0\% |
| Infiniti Brand Total | 0 | 10 | -100.0\% | 138 | 1,468 | -90.6\% | 71 | 685 | -89.6\% |
| Europe Grand Total | 30,934 | 28,433 | 8.8\% | 343,891 | 286,225 | 20.1\% | 244,123 | 208,681 | 17.0\% |

[^1]USA Nissan Sales Results by Model : December 2023


[^2]China Nissan Sales Results by Model : December 2023
<units>

| Model | December |  |  | CYTD (January - December) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2023 | 2022 |  | CY2023 | CY2022 |  |
| Tiida H/B | 2,228 | 1,249 | 78.4\% | 16,689 | 28,194 | -40.8\% |
| Sylphy | 48,385 | 31,971 | 51.3\% | 377,957 | 420,665 | -10.2\% |
| Sylphy EV | 0 | 0 | - | 0 | 0 |  |
| Lannia | 10 | 2 | 400.0\% | 1,194 | 878 | 36.0\% |
| Altima | 13,269 | 7,931 | 67.3\% | 92,579 | 146,012 | -36.6\% |
| Maxima | 0 | 0 | - | 0 | 0 |  |
| Kicks | 992 | 317 | 212.9\% | 8,111 | 10,501 | -22.8\% |
| Qashqai | 17,520 | 11,661 | 50.2\% | 113,559 | 150,621 | -24.6\% |
| X-Trail | 5,658 | 4,895 | 15.6\% | 55,035 | 32,440 | 69.7\% |
| Murano | 4 | 355 | -98.9\% | 5,969 | 6,442 | -7.3\% |
| Navara | 344 | 556 | -38.1\% | 6,615 | 7,236 | -8.6\% |
| Ariya | 450 | 362 | 24.3\% | 3,702 | 1,205 | 207.2\% |
| Terra | 3 | 285 | -98.9\% | 6,522 | 7,855 | -17.0\% |
| Paradin | 320 | 0 | - | 1,993 | 0 |  |
| Nissan Brand Total | 89,183 | 59,584 | 49.7\% | 689,925 | 812,049 | -15.0\% |
| Q50 | 6 | 91 | -93.4\% | 2,370 | 1,520 | 55.9\% |
| QX50 / QX55 | 92 | 175 | -47.4\% | 2,946 | 3,427 | -14.0\% |
| QX60 | 182 | 47 | 287.2\% | 1,375 | 1,444 | -4.8\% |
| Infiniti Brand Total | 280 | 313 | -10.5\% | 6,691 | 6,391 | 4.7\% |
| D60 | 111 | 415 | -73.3\% | 4,360 | 9,355 | -53.4\% |
| D60 EV | 1,747 | 4,397 | -60.3\% | 15,485 | 41,214 | -62.4\% |
| T60 | 7 | 190 | -96.3\% | 1,432 | 4,848 | -70.5\% |
| T60 EV | 173 | 23 | 652.2\% | 2,097 | 323 | 549.2\% |
| T80 | 109 | 313 | -65.2\% | 3,643 | 3,892 | -6.4\% |
| T90 | 0 | 0 | - | 0 | 84 | -100.0\% |
| V-online | 893 | 2,237 | -60.1\% | 23,075 | 35,850 | -35.6\% |
| V-online-PHEV | 2,253 | 0 | - | 13,754 | 0 |  |
| Venucia VX6 | 1,112 | 0 | - | 1,647 | 0 |  |
| Venucia Brand Total | 6,405 | 7,575 | -15.4\% | 65,493 | 95,566 | -31.5\% |
| DF Brand vehicles* ${ }^{* 1}$ | 3,005 | 3,010 | -0.2\% | 31,659 | 131,191 | -75.9\% |
| China Grand Total | 98,873 | 70,482 | 40.3\% | 793,768 | 1,045,197 | -24.1\% |

*1 DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022.
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