Nissan Sales, Production \& Exports Results for May, 2023

| Region | May |  | Var. <br> (\%) | CYTD (January - May) |  | Var. <br> (\%) | FYTD (April - May) *From January to February for China |  | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 |  | 2023 | 2022 |  | 2023 | 2022 |  |
| Registered Vehicles | 20,712 | 15,954 | 29.8\% | 126,110 | 121,269 | 4.0\% | 42,887 | 33,476 | 28.1\% |
| Mini Vehicles | 11,990 | 11,025 | 8.8\% | 83,815 | 72,899 | 15.0\% | 22,843 | 21,506 | 6.2\% |
| Japan Total | 32,702 | 26,979 | 21.2\% | 209,925 | 194,168 | 8.1\% | 65,730 | 54,982 | 19.5\% |
| Nissan Brand | 74,192 | 50,543 | 46.8\% | 372,720 | 310,485 | 20.0\% | 152,659 | 120,650 | 26.5\% |
| Infiniti Brand | 5,569 | 3,356 | 65.9\% | 26,620 | 18,897 | 40.9\% | 10,863 | 7,651 | 42.0\% |
| U.S. Total | 79,761 | 53,899 | 48.0\% | 399,340 | 329,382 | 21.2\% | 163,522 | 128,301 | 27.5\% |
| Canada | 9,990 | 6,154 | 62.3\% | 39,252 | 37,285 | 5.3\% | 18,782 | 15,275 | 23.0\% |
| Mexico | 20,123 | 14,162 | 42.1\% | 94,679 | 73,875 | 28.2\% | 35,213 | 27,791 | 26.7\% |
| Europe | 24,357 | 21,687 | 12.3\% | 142,531 | 122,322 | 16.5\% | 42,763 | 44,778 | -4.5\% |
| China* ${ }^{*}$ | 66,096 | 68,844 | (*1) $-4.0 \%$ | 289,370 | 436,969 | ${ }^{(* 1)}-33.8 \%$ | 107,518 | 210,961 | ${ }^{(* 1)}-49.0 \%$ |
| Others | 41,516 | 39,228 | 5.8\% | 205,168 | 197,047 | 4.1\% | 79,185 | 75,986 | 4.2\% |
| Overseas Total | 241,843 | 203,974 | 18.6\% | 1,170,340 | 1,196,880 | -2.2\% | 446,983 | 503,092 | -11.2\% |
| Global Retail Sales | 274,545 | 230,953 | 18.9\% | 1,380,265 | 1,391,048 | -0.8\% | 512,713 | 558,074 | -8.1\% |

2. Global Production by Country $<$ <units>

| Country | May |  | Var. <br> (\%) | CYTD (January - May) |  | Var. <br> (\%) | FYTD (April - May) *From January to February for China |  | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 |  | 2023 | 2022 |  | 2023 | 2022 |  |
| Japan | 53,393 | 26,799 | 99.2\% | 280,957 | 186,689 | 50.5\% | 113,780 | 56,892 | 100.0\% |
| U.S. | 53,624 | 36,539 | 46.8\% | 257,048 | 216,122 | 18.9\% | 99,070 | 75,318 | 31.5\% |
| Mexico | 56,659 | 37,771 | 50.0\% | 243,345 | 176,592 | 37.8\% | 93,444 | 72,069 | 29.7\% |
| U.K. | 25,988 | 17,448 | 48.9\% | 130,622 | 95,345 | 37.0\% | 49,835 | 36,841 | 35.3\% |
| China* ${ }^{*}$ | 54,055 | 80,642 | ${ }^{(* 1)}-33.0 \%$ | 305,107 | 448,508 | ${ }^{(* 1)}-32.0 \%$ | 108,153 | 220,694 | ${ }^{(* 1)}-51.0 \%$ |
| Others ${ }^{* 2}$ | 30,832 | 32,533 | -5.2\% | 177,486 | 181,203 | -2.1\% | 56,898 | 67,609 | -15.8\% |
| Overseas Total | 221,158 | 204,933 | 7.9\% | 1,113,608 | 1,117,770 | -0.4\% | 407,400 | 472,531 | -13.8\% |
| Global Production | 274,551 | 231,732 | 18.5\% | 1,394,565 | 1,304,459 | 6.9\% | 521,180 | 529,423 | -1.6\% |

## 3. Vehicle Exports from Japan

| Destination | May |  | Var. (\%) | CYTD (January - May) |  | Var. (\%) | FYTD (April - May) <br> *From January to February for China |  | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 |  | 2023 | 2022 |  | 2023 | 2022 |  |
| North America | 12,940 | 3,171 | 308.1\% | 80,807 | 48,406 | 66.9\% | 32,968 | 13,959 | 136.2\% |
| Europe | 4,416 | 310 | 1324.5\% | 20,415 | 492 | 4049.4\% | 9,843 | 339 | 2803.5\% |
| Middle East | 3,833 | 1,286 | 198.1\% | 23,123 | 16,089 | 43.7\% | 7,134 | 4,476 | 59.4\% |
| Others | 6,528 | 2,739 | 138.3\% | 33,743 | 17,507 | 92.7\% | 15,003 | 6,128 | 144.8\% |
| Total | 27,717 | 7,506 | 269.3\% | 158,088 | 82,494 | 91.6\% | 64,948 | 24,902 | 160.8\% |

*1 China sales and production include Dongfeng brand PV and LCV.
DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022. Excluding DFAC, China sales was $+10.7 \%$ for May 2023, $-23.5 \%$ for January-May 2023 (CYTD 2023), and -41.4\% for January-February 2023 (FYTD 2023). On the same basis, China production was -27.2\% for May 2023, -21.3\% for January-May 2023 (CYTD 2023 ), and 42.7\% for January-February 2023 (FYTD 2023).
*2 Others include production in Taiwan, Thailand, Philippines, South Africa, Brazil, India, Egypt, Russia, France, Argentina and Spain excluding CKD production.
*3 The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

Japan Nissan Sales Results by Model : May 2023


[^0]Europe Nissan Sales Results by Model : May 2023

| Model | May |  |  | CYTD (January - May) |  |  | FYTD (April - May) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. (\%) | Volume |  | Var. (\%) |
|  | 2023 | 2022 |  | CY2023 | CY2022 |  | FY2023 | FY2022 |  |
| Micra | 103 | 3,568 | -97.1\% | 7,937 | 15,407 | -48.5\% | 353 | 6,691 | -94.7\% |
| Leaf | 1,280 | 1,812 | -29.4\% | 7,364 | 10,697 | -31.2\% | 2,431 | 3,734 | -34.9\% |
| Sentra | 217 | 53 | 309.4\% | 921 | 218 | 322.5\% | 220 | 53 | 315.1\% |
| Teana / Altima | 1 | 15 | -93.3\% | 53 | 57 | -7.0\% | 1 | 15 | -93.3\% |
| Maxima | 0 | 6 | -100.0\% | 0 | 10 | -100.0\% | 0 | 6 | -100.0\% |
| Juke | 6,058 | 3,875 | 56.3\% | 32,831 | 23,616 | 39.0\% | 10,932 | 8,012 | 36.4\% |
| Qashqai | 11,422 | 9,744 | 17.2\% | 64,812 | 52,030 | 24.6\% | 19,523 | 20,929 | -6.7\% |
| Murano | 0 | 35 | -100.0\% | 0 | 576 | -100.0\% | 0 | 79 | -100.0\% |
| Terrano | 0 | 77 | -100.0\% | 0 | 1,720 | -100.0\% | 0 | 218 | -100.0\% |
| X-Trail | 1,832 | 374 | 389.8\% | 9,365 | 5,967 | 56.9\% | 2,832 | 808 | 250.5\% |
| Pathfinder | 0 | 9 | -100.0\% | 0 | 188 | -100.0\% | 0 | 18 | -100.0\% |
| Ariya | 873 | 0 | - | 4,456 | 0 | - | 1,687 | 0 | - |
| $370 Z$ | 0 | 0 | - | 0 | 0 | - | 0 | 0 |  |
| GT-R | 0 | 13 | -100.0\% | 1 | 18 | -94.4\% | 0 | 15 | -100.0\% |
| Navara | 0 | 132 | -100.0\% | 32 | 2,089 | -98.5\% | 0 | 331 | -100.0\% |
| Townstar | 870 | 621 | 40.1\% | 4,976 | 2,178 | 128.5\% | 1,697 | 1,198 | 41.7\% |
| Primaster | 937 | 566 | 65.5\% | 5,414 | 2,374 | 128.1\% | 1,739 | 1,005 | 73.0\% |
| e-NV200 | 1 | 113 | -99.1\% | 7 | 1,021 | -99.3\% | 2 | 221 | -99.1\% |
| NV250 | 0 | 0 | - | 0 | 368 | -100.0\% | 0 | 0 | - |
| NV400 | 754 | 544 | 38.6\% | 4,277 | 2,731 | 56.6\% | 1,328 | 1,177 | 12.8\% |
| Others | 1 | 40 | -97.5\% | 1 | 88 | -98.9\% | 1 | 82 | -98.8\% |
| Nissan Brand Total | 24,349 | 21,597 | 12.7\% | 142,447 | 121,353 | 17.4\% | 42,746 | 44,592 | -4.1\% |
| Q50 | 0 | 0 | - | 0 | 2 | -100.0\% | 0 | 0 |  |
| Q60 Coupe | 0 | 0 | - | 0 | 0 | - | 0 | 0 |  |
| QX50 / QX55 | 6 | 74 | -91.9\% | 65 | 705 | -90.8\% | 13 | 147 | -91.2\% |
| QX60 | 2 | 0 | - | 14 | 4 | 250.0\% | 4 | 0 | - |
| QX80 | 0 | 16 | -100.0\% | 5 | 258 | -98.1\% | 0 | 39 | -100.0\% |
| Infiniti Brand Total | 8 | 90 | -91.1\% | 84 | 969 | -91.3\% | 17 | 186 | -90.9\% |
| Europe Grand Total | 24,357 | 21,687 | 12.3\% | 142,531 | 122,322 | 16.5\% | 42,763 | 44,778 | -4.5\% |

[^1]USA Nissan Sales Results by Model : May 2023


[^2]
## China Nissan Sales Results by Model : May 2023

<units>

| Mod | May |  |  | CYTD (January - May) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2023 | 2022 |  | CY2023 | CY2022 |  |
| Tiida H/B | 1,019 | 1,968 | -48.2\% | 4,990 | 14,955 | -66.6\% |
| Sylphy | 35,396 | 26,592 | 33.1\% | 134,835 | 161,455 | -16.5\% |
| Sylphy EV | 0 | 0 | - | 0 | 0 | - |
| Lannia | 832 | 0 | - | 1,009 | 459 | 119.8\% |
| Teana / Altima | 5,435 | 9,042 | -39.9\% | 28,069 | 59,450 | -52.8\% |
| Maxima | 0 | 0 | - | 0 | 0 | - |
| Kicks | 450 | 656 | -31.4\% | 2,200 | 5,330 | -58.7\% |
| Qashqai | 8,126 | 8,915 | -8.9\% | 38,348 | 59,244 | -35.3\% |
| X-Trail | 4,273 | 1,689 | 153.0\% | 20,696 | 13,312 | 55.5\% |
| Murano | 710 | 634 | 12.0\% | 5,926 | 2,976 | 99.1\% |
| Navara | 627 | 748 | -16.2\% | 3,153 | 3,307 | -4.7\% |
| Ariya | 297 | 0 | - | 1,252 | 0 | - |
| Terra | 402 | 447 | -10.1\% | 3,458 | 4,610 | -25.0\% |
| Nissan Brand Total | 57,567 | 50,691 | 13.6\% | 243,936 | 325,098 | -25.0\% |
| Q50 | 386 | 100 | 286.0\% | 2,279 | 710 | 221.0\% |
| Q60 Coupe | 0 | 0 | - | 0 | 0 | - |
| Q70 | 0 | 0 | - | 0 | 0 | - |
| QX30 | 0 | 0 | - | 0 | 0 | - |
| QX50 / QX55 | 654 | 256 | 155.5\% | 1,176 | 1,701 | -30.9\% |
| QX60 | 61 | 84 | -27.4\% | 335 | 1,035 | -67.6\% |
| Infiniti Brand Total | 1,101 | 440 | 150.2\% | 3,790 | 3,446 | 10.0\% |
| D60 | 416 | 597 | -30.3\% | 2,090 | 5,360 | -61.0\% |
| D60 EV | 23 | 1,880 | -98.8\% | 7,495 | 9,774 | -23.3\% |
| e30 EV | 0 | 0 | - | 0 | 0 | - |
| T60 | 129 | 338 | -61.8\% | 1,186 | 2,796 | -57.6\% |
| T60 EV | 943 | 0 | - | 1,854 | 1 | 185300.0\% |
| T80 | 467 | 215 | 117.2\% | 1,791 | 1,705 | 5.0\% |
| T90 | 0 | 6 | -100.0\% | 0 | 71 | -100.0\% |
| V-online | 2,840 | 2,573 | 10.4\% | 13,530 | 14,932 | -9.4\% |
| Venucia Brand Total | 4,818 | 5,609 | -14.1\% | 27,946 | 34,639 | -19.3\% |
| DF Brand vehicles ${ }^{* 1}$ | 2,610 | 12,104 | -78.4\% | 13,698 | 73,786 | -81.4\% |
| China Grand Total | 66,096 | 68,844 | -4.0\% | 289,370 | 436,969 | -33.8\% |

*1 DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022.
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