Nissan Sales, Production \& Exports Results for November 2022

1. Retail Sales by Region

| Region | November 2022 | November 2021 | Var. <br> (\%) | April 2022 November 2022 | April 2021November 2021 | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Registered Vehicles | 22,176 | 21,767 | 1.9\% | 164,042 | 160,533 | 2.2\% |
| Mini Vehicles | 14,766 | 14,384 | 2.7\% | 111,722 | 104,249 | 7.2\% |
| Japan Total | 36,942 | 36,151 | 2.2\% | 275,764 | 264,782 | 4.1\% |
| Nissan Brand | 56,272 | 54,249 | 3.7\% | 434,263 | 579,299 | -25.0\% |
| Infiniti Brand | 3,911 | 3,161 | 23.7\% | 29,854 | 35,073 | -14.9\% |
| U.S. Total | 60,183 | 57,410 | 4.8\% | 464,117 | 614,372 | -24.5\% |
| Canada | 6,151 | 5,650 | 8.9\% | 49,710 | 68,024 | -26.9\% |
| Mexico | 14,311 | 14,573 | -1.8\% | 100,644 | 130,216 | -22.7\% |
| Europe | 24,976 | 29,958 | -16.6\% | 180,248 | 230,180 | -21.7\% |
| China* ${ }^{11}$ | 47,983 | 114,073 | (*1) -57.9 \% | 675,852 | 895,339 | (*1) $-24.5 \%$ |
| Others | 36,733 | 49,688 | -26.1\% | 308,498 | 371,429 | -16.9\% |
| Overseas Total | 190,337 | 271,352 | -29.9\% | 1,779,069 | 2,309,560 | -23.0\% |
| Global Retail Sales | 227,279 | 307,503 | -26.1\% | 2,054,833 | 2,574,342 | -20.2\% |

2. Global Production by Country

| Country | November 2022 | November 2021 | Var. <br> (\%) | April 2022 November 2022 | April 2021November 2021 | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Japan | 56,613 | 39,821 | 42.2\% | 370,630 | 286,377 | 29.4\% |
| U.S. | 41,146 | 48,536 | -15.2\% | 358,386 | 281,179 | 27.5\% |
| Mexico | 31,720 | 41,504 | -23.6\% | 252,634 | 338,672 | -25.4\% |
| U.K. | 27,005 | 16,542 | 63.3\% | 161,131 | 107,292 | 50.2\% |
| Spain | 0 | 2,741 | -100.0\% | 0 | 17,706 | -100.0\% |
| China* ${ }^{*}$ | 48,002 | 131,704 | ${ }^{(* 1)}-63.6 \%$ | 705,723 | 847,939 | ${ }^{(* 1)}-16.8 \%$ |
| Others ${ }^{2}$ | 44,475 | 41,751 | 6.5\% | 316,128 | 340,400 | -7.1\% |
| Overseas Total | 192,348 | 282,778 | -32.0\% | 1,794,002 | 1,933,188 | -7.2\% |
| Global Production | 248,961 | 322,599 | -22.8\% | 2,164,632 | 2,219,565 | -2.5\% |

3. Vehicle Exports from Japan
<units>

| Destination | November 2022 | November 2021 | Var. <br> (\%) | April 2022 November 2022 | April 2021- <br> November <br> 2021 | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America | 19,042 | 12,496 | 52.4\% | 107,901 | 90,161 | 19.7\% |
| Europe | 4,122 | 17 | 24147.1\% | 16,774 | 4,227 | 296.8\% |
| Middle East | 3,126 | 914 | 242.0\% | 27,160 | 22,464 | 20.9\% |
| Others | 9,185 | 4,520 | 103.2\% | 38,594 | 40,075 | -3.7\% |
| Total | 35,475 | 17,947 | 97.7\% | 190,429 | 156,927 | 21.3\% |

*1 China sales and production include Dongfeng brand PV and LCV.
DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022. Excluding DFAC deconsolidation impact, China sales was $-52.5 \%$ for November 2022, and -19.9\% for April 2022-November 2022. On the same basis, China production was -59.5\% for November 2022, and -11.0\% for April 2022-November 2022.
*2 Others include production in Taiwan, Thailand, Philippines, South Africa, Brazil, India, Egypt, Russia, France and Argentine excluding CKD production.
*3 The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

Japan Nissan Sales Results by Model : November 2022
<units>

| Model | November |  |  | YTD (April - November) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2022 | 2021 |  | FY2022 | FY2021 |  |
| March | 884 | 554 | 59.6\% | 4,918 | 5,259 | -6.5\% |
| Note / Note AURA | 10,973 | 9,412 | 16.6\% | 68,068 | 54,307 | 25.3\% |
| Sylphy | 0 | 6 | -100.0\% | 1 | 288 | -99.7\% |
| Teana | 0 | 2 | -100.0\% | 3 | 9 | -66.7\% |
| Skyline | 21 | 145 | -85.5\% | 1,108 | 1,194 | -7.2\% |
| Fuga | 4 | 66 | -93.9\% | 342 | 334 | 2.4\% |
| Cima | 2 | 5 | -60.0\% | 55 | 47 | 17.0\% |
| Leaf | 736 | 1,162 | -36.7\% | 6,783 | 6,649 | 2.0\% |
| Juke | 0 | 0 | - | 4 | 8 | -50.0\% |
| Ariya | 26 | 0 | - | 2,352 | 0 |  |
| X-Trail | 1,928 | 631 | 205.5\% | 13,588 | 6,828 | 99.0\% |
| KICKS | 1,010 | 1,924 | -47.5\% | 8,744 | 18,742 | -53.3\% |
| Serena | 3,648 | 3,219 | 13.3\% | 34,760 | 34,728 | 0.1\% |
| Elgrand | 144 | 258 | -44.2\% | 1,078 | 1,950 | -44.7\% |
| Fairlady Z | 114 | 35 | 225.7\% | 401 | 276 | 45.3\% |
| GT-R | 1 | 31 | -96.8\% | 409 | 363 | 12.7\% |
| Others | 0 | 0 | - | 0 | 6 | -100.0\% |
| PV Total | 19,491 | 17,450 | 11.7\% | 142,614 | 130,988 | 8.9\% |
| NV150 AD / AD | 613 | 1,348 | -54.5\% | 4,618 | 9,097 | -49.2\% |
| NV200 Vanette / Vanette | 382 | 1,079 | -64.6\% | 4,273 | 7,897 | -45.9\% |
| NV350 Caravan | 1,570 | 1,676 | -6.3\% | 11,654 | 11,222 | 3.8\% |
| NT450 Atlas | 0 | 3 | -100.0\% | 1 | 66 | -98.5\% |
| Atlas F24 / F25 | 106 | 193 | -45.1\% | 867 | 1,191 | -27.2\% |
| Paramedic | 14 | 18 | -22.2\% | 15 | 23 | -34.8\% |
| Civilian | 0 | 0 |  | 0 | 49 | -100.0\% |
| CV Total | 2,685 | 4,317 | -37.8\% | 21,428 | 29,545 | -27.5\% |
| Registered Vehicle Total | 22,176 | 21,767 | 1.9\% | 164,042 | 160,533 | 2.2\% |
| DAYZ | 2,197 | 3,868 | -43.2\% | 23,317 | 30,200 | -22.8\% |
| DAYZ Roox | 0 | 0 |  | 0 | 1 | -100.0\% |
| Roox | 5,594 | 7,413 | -24.5\% | 46,640 | 51,102 | -8.7\% |
| Sakura | 3,497 | 0 |  | 18,319 | 0 |  |
| NV100 / NT100 Clipper | 3,478 | 3,103 | 12.1\% | 23,446 | 22,946 | 2.2\% |
| Mini Total | 14,766 | 14,384 | 2.7\% | 111,722 | 104,249 | 7.2\% |
| Japan Grand Total | 36,942 | 36,151 | 2.2\% | 275,764 | 264,782 | 4.1\% |

[^0]Europe Nissan Sales Results by Model : November 2022
<units>

| Model | November |  |  | YTD (April - November) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2022 | 2021 |  | FY2022 | FY2021 |  |
| Micra | 2,613 | 2,565 | 1.9\% | 22,022 | 23,710 | -7.1\% |
| Leaf | 3,307 | 4,162 | -20.5\% | 17,964 | 21,679 | -17.1\% |
| Sentra | 523 | 0 | - | 1,381 | 1,473 | -6.2\% |
| Teana / Altima | 0 | 0 | - | 20 | 150 | -86.7\% |
| Maxima | 0 | 0 | - | 6 | 71 | -91.5\% |
| Juke | 3,515 | 4,290 | -18.1\% | 28,408 | 40,639 | -30.1\% |
| Qashqai | 11,111 | 10,729 | 3.6\% | 85,042 | 80,252 | 6.0\% |
| Murano | 0 | 226 | -100.0\% | 215 | 1,733 | -87.6\% |
| Terrano | 0 | 830 | -100.0\% | 642 | 6,204 | -89.7\% |
| X-Trail | 1,139 | 3,290 | -65.4\% | 3,946 | 22,871 | -82.7\% |
| Pathfinder | 0 | 0 | - | 64 | 4 | 1500.0\% |
| Ariya | 629 | 0 | - | 3,197 | 0 |  |
| 370Z | 0 | 1 | -100.0\% | 0 | 10 | -100.0\% |
| GT-R | 0 | 8 | -100.0\% | 35 | 138 | -74.6\% |
| Navara | 19 | 1,432 | -98.7\% | 632 | 11,927 | -94.7\% |
| Townstar | 566 | 0 | - | 4,724 | 0 |  |
| Primaster | 938 | 522 | 79.7\% | 5,494 | 5,398 | 1.8\% |
| e-NV200 | 2 | 426 | -99.5\% | 387 | 3,718 | -89.6\% |
| NV250 | 0 | 737 | -100.0\% | 0 | 3,344 | -100.0\% |
| NV400 | 593 | 566 | 4.8\% | 5,282 | 5,088 | 3.8\% |
| Others | 1 | -1 | -200.0\% | 112 | 42 | 166.7\% |
| Nissan Brand Total | 24,956 | 29,783 | -16.2\% | 179,573 | 228,451 | -21.4\% |
| Q50 | 0 | 3 | -100.0\% | 0 | 40 | -100.0\% |
| Q60 Coupe | 0 | 0 | - | 0 | 43 | -100.0\% |
| QX50 / QX55 | 17 | 83 | -79.5\% | 515 | 799 | -35.5\% |
| QX60 | 3 | 11 | -72.7\% | 10 | 201 | -95.0\% |
| QX80 | 0 | 78 | -100.0\% | 150 | 646 | -76.8\% |
| Infiniti Brand Total | 20 | 175 | -88.6\% | 675 | 1,729 | -61.0\% |
| Europe Grand Total | 24,976 | 29,958 | -16.6\% | 180,248 | 230,180 | -21.7\% |

[^1]USA Nissan Sales Results by Model : November 2022

| Model | November |  |  | YTD (April - November) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2022 | 2021 |  | FY2022 | FY2021 |  |
| Versa | 1,527 | 4,544 | -66.4\% | 9,929 | 35,793 | -72.3\% |
| Sentra | 3,900 | 3,168 | 23.1\% | 44,032 | 82,572 | -46.7\% |
| Altima | 10,296 | 8,730 | 17.9\% | 92,018 | 58,523 | 57.2\% |
| Maxima | 665 | 889 | -25.2\% | 3,579 | 9,639 | -62.9\% |
| Z | 47 | 0 |  | 213 | 8 | 2562.5\% |
| GT-R | 0 | 17 | -100.0\% | 6 | 163 | -96.3\% |
| Leaf | 1,068 | 1,274 | -16.2\% | 6,742 | 9,391 | -28.2\% |
| Total Cars | 17,503 | 18,622 | -6.0\% | 156,519 | 196,089 | -20.2\% |
| Frontier | 7,272 | 7,193 | 1.1\% | 46,965 | 42,238 | 11.2\% |
| Pathfinder | 6,380 | 2,505 | 154.7\% | 42,019 | 27,545 | 52.5\% |
| Kicks | 2,913 | 6,367 | -54.2\% | 31,323 | 53,072 | -41.0\% |
| Murano | 2,160 | 1,614 | 33.8\% | 18,256 | 31,595 | -42.2\% |
| Rogue | 15,876 | 11,817 | 34.3\% | 98,594 | 143,607 | -31.3\% |
| Rogue Sports | 2,535 | 3,151 | -19.5\% | 23,821 | 34,172 | -30.3\% |
| Armada | 831 | 1,415 | -41.3\% | 9,075 | 13,891 | -34.7\% |
| Titan | 802 | 1,426 | -43.8\% | 7,690 | 18,049 | -57.4\% |
| NVC | 0 | 12 | -100.0\% | 1 | 6,740 | -100.0\% |
| NVP | 0 | 0 |  | 0 | 538 | -100.0\% |
| NV200 | 0 | 127 | -100.0\% | 0 | 11,763 | -100.0\% |
| Total Trucks | 38,769 | 35,627 | 8.8\% | 277,744 | 383,210 | -27.5\% |
| Nissan Brand Total | 56,272 | 54,249 | 3.7\% | 434,263 | 579,299 | -25.0\% |
| Q50 | 121 | 745 | -83.8\% | 2,133 | 8,693 | -75.5\% |
| Q60 Coupe | 67 | 134 | -50.0\% | 982 | 1,859 | -47.2\% |
| Q70 | 0 | 0 |  | 0 | 0 |  |
| QX50 | 811 | 729 | 11.2\% | 6,714 | 11,935 | -43.7\% |
| QX55 | 471 | 393 | 19.8\% | 3,504 | 3,881 | -9.7\% |
| QX60 | 1,540 | 250 | 516.0\% | 11,441 | 1,312 | 772.0\% |
| QX80 | 901 | 910 | -1.0\% | 5,080 | 7,393 | -31.3\% |
| Infiniti Brand Total | 3,911 | 3,161 | 23.7\% | 29,854 | 35,073 | -14.9\% |
| USA Grand Total | 60,183 | 57,410 | 4.8\% | 464,117 | 614,372 | -24.5\% |

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China Nissan Sales Results by Model : November 2022
<units>


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[^2]:    *1 DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022.

