

Nissan Sales, Production & Exports Results for October 2019

1. Retail Sales by Region

<units>

Region	October 2019	October 2018	Var. (%)	April 2019 - October 2019	April 2018- October 2018	Var. (%)
Registered Vehicles	17,898	28,342	-36.8%	195,910	227,803	-14.0%
Mini Vehicles	12,065	14,373	-16.1%	115,006	99,527	15.6%
Japan Total	29,963	42,715	-29.9%	310,916	327,330	-5.0%
Nissan Division	94,417	98,082	-3.7%	719,337	742,399	-3.1%
Infiniti Division	9,146	11,880	-23.0%	62,764	76,242	-17.7%
U.S. Total	103,563	109,962	-5.8%	782,101	818,641	-4.5%
Canada	10,605	12,198	-13.1%	85,568	94,342	-9.3%
Mexico	22,658	24,700	-8.3%	145,637	174,969	-16.8%
Europe	37,330	47,379	-21.2%	302,291	377,353	-19.9%
China ^{*1*2}	139,064	142,078	-2.1%	886,299	901,525	-1.7%
Others	62,808	68,258	-8.0%	423,615	472,648	-10.4%
Overseas Total	376,028	404,575	-7.1%	2,625,511	2,839,478	-7.5%
Global Retail Sales	405,991	447,290	-9.2%	2,936,427	3,166,808	-7.3%

2. Global Production by Country

<units>

Country	October 2019	October 2018	Var. (%)	April 2019 - October 2019	April 2018- October 2018	Var. (%)
Japan	68,550	77,753	-11.8%	458,681	524,125	-12.5%
U.S.	75,623	83,422	-9.3%	454,918	476,686	-4.6%
Mexico	69,831	80,317	-13.1%	396,463	463,543	-14.5%
U.K.	32,691	38,427	-14.9%	194,299	251,354	-22.7%
Spain	5,733	8,378	-31.6%	38,021	55,704	-31.7%
China ^{*1}	129,773	153,463	-15.4%	908,707	932,180	-2.5%
Others ^{*3}	75,207	81,803	-8.1%	446,352	486,561	-8.3%
Overseas Total	388,858	445,810	-12.8%	2,438,760	2,666,028	-8.5%
Global Production	457,408	523,563	-12.6%	2,897,441	3,190,153	-9.2%

3. Vehicle Exports from Japan

<units>

Destination	October 2019	October 2018	Var. (%)	April 2019 - October 2019	April 2018- October 2018	Var. (%)
North America	32,386	27,034	19.8%	152,471	159,828	-4.6%
Europe	2,042	413	394.4%	22,745	22,407	1.5%
Middle East	5,185	4,869	6.5%	28,227	47,758	-40.9%
Others	8,907	10,136	-12.1%	53,505	72,050	-25.7%
Total	48,520	42,452	14.3%	256,948	302,043	-14.9%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : October 2019

<units>

Model	October			YTD (April - October)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
March	427	635	-32.8%	4,648	6,261	-25.8%
Note	5,263	9,740	-46.0%	64,737	73,038	-11.4%
Cube	260	338	-23.1%	2,256	3,137	-28.1%
Latio	0	0	-	0	6	-100.0%
Sylphy	72	178	-59.6%	929	1,275	-27.1%
Teana	98	175	-44.0%	1,072	1,393	-23.0%
Skyline	383	148	158.8%	2,310	1,187	94.6%
Fuga	19	67	-71.6%	591	716	-17.5%
Cima	7	16	-56.3%	91	140	-35.0%
Leaf	820	1,675	-51.0%	10,061	12,692	-20.7%
Juke	164	250	-34.4%	1,555	2,285	-31.9%
X-Trail	1,493	2,850	-47.6%	17,722	25,360	-30.1%
Wingroad	0	84	-100.0%	9	461	-98.0%
Lafesta Highwaystar	0	0	-	0	14	-100.0%
Serena	4,313	6,409	-32.7%	50,241	53,881	-6.8%
Elgrand	266	501	-46.9%	3,186	3,967	-19.7%
Fairlady Z	33	38	-13.2%	329	367	-10.4%
GT-R	61	39	56.4%	458	268	70.9%
Cedric Sedan	0	1	-100.0%	0	8	-100.0%
Others	0	0	-	0	2	-100.0%
PV Total	13,679	23,144	-40.9%	160,195	186,458	-14.1%
NV150 AD / AD	1,512	1,645	-8.1%	11,318	12,735	-11.1%
NV200 Vanette / Vanette	938	1,091	-14.0%	8,096	8,931	-9.3%
e-NV200	5	1	400.0%	33	15	120.0%
NV350 Caravan	1,421	2,041	-30.4%	13,602	16,359	-16.9%
NT450 Atlas	56	67	-16.4%	383	463	-17.3%
Atlas F24 / F25	274	331	-17.2%	2,104	2,686	-21.7%
Paramedic	0	0	-	1	0	-
Civilian	13	22	-40.9%	178	156	14.1%
CV Total	4,219	5,198	-18.8%	35,715	41,345	-13.6%
Registered Vehicle Total	17,898	28,342	-36.8%	195,910	227,803	-14.0%
DAYZ	5,933	4,830	22.8%	57,121	33,397	71.0%
DAYZ Rook	3,401	6,502	-47.7%	34,143	41,110	-16.9%
NV100 / NT100 Clipper	2,731	3,041	-10.2%	23,742	25,020	-5.1%
Mini Total	12,065	14,373	-16.1%	115,006	99,527	15.6%
Japan Grand Total	29,963	42,715	-29.9%	310,916	327,330	-5.0%

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USA Nissan Sales Results by Model : October 2019

<units>

Model	October			YTD (April - October)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
Versa	3,373	5,869	-42.5%	35,514	38,587	-8.0%
Sentra	13,889	17,611	-21.1%	105,246	122,756	-14.3%
Altima	13,531	13,406	0.9%	122,020	116,599	4.6%
Maxima	3,217	2,505	28.4%	18,862	20,453	-7.8%
Juke	1	7	-85.7%	2	266	-99.2%
Z	214	290	-26.2%	1,420	2,012	-29.4%
GT-R	25	20	25.0%	205	355	-42.3%
Leaf	887	1,234	-28.1%	7,313	9,375	-22.0%
Total Cars	35,137	40,942	-14.2%	290,582	310,403	-6.4%
Frontier	8,031	6,302	27.4%	42,496	43,051	-1.3%
Pathfinder	5,636	5,195	8.5%	37,624	37,241	1.0%
Kicks	3,362	3,264	3.0%	37,917	13,576	179.3%
Murano	7,477	5,737	30.3%	46,096	48,240	-4.4%
Rogue	19,301	21,544	-10.4%	154,880	171,624	-9.8%
Rogue Sports	7,781	6,204	25.4%	50,688	49,649	2.1%
Quest	0	0	-	0	1	-100.0%
Armada	2,714	2,072	31.0%	17,522	18,650	-6.0%
Titan	2,134	4,114	-48.1%	17,863	29,229	-38.9%
NVC	1,039	1,051	-1.1%	10,430	7,669	36.0%
NVP	273	218	25.2%	2,051	2,131	-3.8%
NV200	1,532	1,439	6.5%	11,188	10,935	2.3%
Total Trucks	59,280	57,140	3.7%	428,755	431,996	-0.8%
Nissan Brand Total	94,417	98,082	-3.7%	719,337	742,399	-3.1%
Q50	2,100	2,074	1.3%	13,591	16,553	-17.9%
Q60 Coupe	595	809	-26.5%	2,808	5,162	-45.6%
Q70	154	302	-49.0%	1,388	2,287	-39.3%
QX30	102	399	-74.4%	1,550	4,223	-63.3%
QX50	1,468	3,160	-53.5%	11,495	14,967	-23.2%
QX60	3,604	3,392	6.3%	22,395	23,163	-3.3%
QX70	0	7	-100.0%	0	372	-100.0%
QX80	1,123	1,737	-35.3%	9,537	9,515	0.2%
Infiniti Brand Total	9,146	11,880	-23.0%	62,764	76,242	-17.7%
USA Grand Total	103,563	109,962	-5.8%	782,101	818,641	-4.5%

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Europe Nissan Sales Results by Model : October 2019

<units>

Model	October			YTD (April - October)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
Micra	4,591	4,541	1.1%	36,655	39,955	-8.3%
Pulsar	0	269	-100.0%	0	9,417	-100.0%
Leaf	3,030	4,758	-36.3%	16,678	24,606	-32.2%
Almera	0	1,068	-100.0%	88	9,468	-99.1%
Sentra	85	0	-	1,023	0	-
Teana / Altima	0	0	-	60	0	-
Maxima	0	0	-	93	0	-
Juke	1,009	5,257	-80.8%	24,809	41,714	-40.5%
Qashqai	18,129	16,261	11.5%	139,607	144,414	-3.3%
Murano	224	326	-31.3%	2,143	1,846	16.1%
Terrano	683	1,264	-46.0%	7,038	8,156	-13.7%
X-Trail	3,784	5,156	-26.6%	25,514	43,343	-41.1%
370Z	23	38	-39.5%	274	342	-19.9%
370Z Roadstar	6	3	100.0%	78	101	-22.8%
GT-R	24	33	-27.3%	264	318	-17.0%
Navara	1,321	1,849	-28.6%	11,479	13,116	-12.5%
Primaster	332	524	-36.6%	3,480	3,909	-11.0%
NT400 / Cabstar	536	716	-25.1%	3,967	4,148	-4.4%
NV200	130	1,058	-87.7%	3,510	8,722	-59.8%
e-NV200	714	588	21.4%	4,964	3,223	54.0%
NV250	139	0	-	139	0	-
NV400	387	630	-38.6%	3,656	3,881	-5.8%
Others	3	20	-85.0%	260	74	251.4%
Nissan Brand Total	35,150	44,359	-20.8%	285,779	360,753	-20.8%
Q30	119	347	-65.7%	1,180	1,986	-40.6%
Q50	49	67	-26.9%	481	1,138	-57.7%
Q60 Coupe	6	30	-80.0%	101	335	-69.9%
Q70	0	4	-100.0%	3	63	-95.2%
QX50	125	194	-35.6%	831	857	-3.0%
QX60	46	112	-58.9%	414	687	-39.7%
QX70	0	19	-100.0%	10	553	-98.2%
QX80	84	113	-25.7%	675	676	-0.1%
Infiniti Brand Total	429	886	-51.6%	3,695	6,295	-41.3%
Datsun on-DO	1,483	1,855	-20.1%	11,005	9,202	19.6%
Datsun mi-DO	268	279	-3.9%	1,812	1,103	64.3%
Datsun Brand Total	1,751	2,134	-17.9%	12,817	10,305	24.4%
Europe Grand Total	37,330	47,379	-21.2%	302,291	377,353	-19.9%

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China Nissan Sales Results by Model : October 2019

<units>

Model	October			YTD (January - October)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		CY2019	CY2018	
Tiida H/B	7,645	5,834	31.0%	62,332	51,878	20.2%
Sunny	9	300	-97.0%	2,963	6,577	-54.9%
Sylphy	42,568	40,059	6.3%	351,110	354,565	-1.0%
Sylphy EV	62	233	-73.4%	9,108	234	3792.3%
Lannia	4,667	4,749	-1.7%	38,971	37,390	4.2%
Teana / Altima	10,132	9,833	3.0%	70,730	94,454	-25.1%
Maxima	0	427	-100.0%	85	1,055	-91.9%
Livina (2row)	0	1,725	-100.0%	578	5,204	-88.9%
Kicks	4,002	4,380	-8.6%	37,075	39,349	-5.8%
Qashqai	18,406	16,842	9.3%	147,851	134,468	10.0%
X-Trail	17,907	18,947	-5.5%	176,287	164,879	6.9%
Murano	2,183	2,692	-18.9%	19,319	23,258	-16.9%
Quest	0	0	-	1	576	-99.8%
370Z	0	0	-	0	1	-100.0%
GT-R	0	1	-100.0%	1	11	-90.9%
Patrol	4	63	-93.7%	207	360	-42.5%
Navara	1,828	1,597	14.5%	14,022	13,436	4.4%
Terra	441	916	-51.9%	9,607	7,050	36.3%
NV200	383	601	-36.3%	3,718	7,510	-50.5%
Nissan Brand Total	110,237	109,199	1.0%	943,965	942,255	0.2%
Q50	1,037	1,528	-32.1%	9,139	14,464	-36.8%
Q60 Coupe	50	71	-29.6%	565	492	14.8%
Q70	203	297	-31.6%	2,228	5,567	-60.0%
QX30	12	150	-92.0%	330	1,972	-83.3%
QX50	2,202	1,872	17.6%	16,582	6,702	147.4%
QX60	308	357	-13.7%	2,558	4,662	-45.1%
QX70	0	1	-100.0%	0	188	-100.0%
QX80	0	7	-100.0%	5	256	-98.0%
ESQ	0	186	-100.0%	145	1,160	-87.5%
Infiniti Brand Total	3,812	4,469	-14.7%	31,552	35,463	-11.0%
D50	0	-1	-100.0%	0	-1	-100.0%
D60	6,343	5,506	15.2%	60,600	49,870	21.5%
D60 EV	139	0	-	341	0	-
e30 (NEW)	0	0	-	0	0	-
R30	0	0	-	3	5	-40.0%
R50	0	3	-100.0%	54	720	-92.5%
R50X	0	0	-	3	60	-95.0%
T60	2,021	0	-	10,872	0	-
T60 EV	0	0	-	0	0	-
T70	1,255	3,144	-60.1%	14,932	31,182	-52.1%
T90	871	2,036	-57.2%	8,681	24,447	-64.5%
M50V	74	317	-76.7%	2,211	5,084	-56.5%
Venucia Brand Total	10,703	11,005	-2.7%	97,697	111,367	-12.3%
DF Brand vehicles	14,312	17,405	-17.8%	156,833	148,571	5.6%
China Grand Total	139,064	142,078	-2.1%	1,230,047	1,237,656	-0.6%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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