

Nissan Sales, Production & Exports Results for January 2019

1. Retail Sales by Region

<units>

Region	January 2019	January 2018	Var. (%)	April 2018 - January 2019	April 2017- January 2018	Var. (%)
Registered Vehicles	36,670	37,058	-1.0%	318,175	288,930	10.1%
Mini Vehicles	16,615	19,273	-13.8%	144,911	145,289	-0.3%
Japan Total	53,285	56,331	-5.4%	463,086	434,219	6.6%
Nissan Division	90,439	112,903	-19.9%	1,059,920	1,179,622	-10.1%
Infiniti Division	10,302	10,635	-3.1%	118,695	120,489	-1.5%
U.S. Total	100,741	123,538	-18.5%	1,178,615	1,300,111	-9.3%
Canada	7,967	8,836	-9.8%	123,243	121,877	1.1%
Mexico	23,446	26,595	-11.8%	256,860	296,587	-13.4%
Europe	45,502	56,961	-20.1%	517,432	600,578	-13.8%
China ^{*1*2}	133,934	135,037	-0.8%	1,361,789	1,340,404	1.6%
Others	59,809	63,308	-5.5%	680,918	670,568	1.5%
Overseas Total	371,399	414,275	-10.3%	4,118,857	4,330,125	-4.9%
Global Retail Sales	424,684	470,606	-9.8%	4,581,943	4,764,344	-3.8%

2. Global Production by Country

<units>

Country	January 2019	January 2018	Var. (%)	April 2018 - January 2019	April 2017- January 2018	Var. (%)
Japan	71,934	65,141	10.4%	749,945	797,696	-6.0%
U.S.	68,463	68,414	0.1%	681,647	745,760	-8.6%
Mexico	64,317	72,663	-11.5%	640,217	674,462	-5.1%
U.K.	32,494	38,724	-16.1%	344,753	395,944	-12.9%
Spain	7,124	9,089	-21.6%	75,168	81,382	-7.6%
China ^{*1}	137,558	135,387	1.6%	1,351,628	1,328,057	1.8%
Others ^{*3}	64,656	75,063	-13.9%	693,011	744,598	-6.9%
Overseas Total	374,612	399,340	-6.2%	3,786,424	3,970,203	-4.6%
Global Production	446,546	464,481	-3.9%	4,536,369	4,767,899	-4.9%

3. Vehicle Exports from Japan

<units>

Destination	January 2019	January 2018	Var. (%)	April 2018 - January 2019	April 2017- January 2018	Var. (%)
North America	22,013	17,038	29.2%	239,536	293,248	-18.3%
Europe	188	1,780	-89.4%	23,852	63,841	-62.6%
Middle East	2,202	3,161	-30.3%	64,245	38,475	67.0%
Others	9,625	4,828	99.4%	100,282	104,633	-4.2%
Total	34,028	26,807	26.9%	427,915	500,197	-14.5%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : January 2019

<units>

Model	January			YTD (April - January)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2018	FY2017	
March	1,014	1,009	0.5%	8,778	9,181	-4.4%
Note	11,448	12,444	-8.0%	102,198	97,994	4.3%
Cube	476	1,078	-55.8%	4,246	5,304	-19.9%
Latio	0	1	-100.0%	6	45	-86.7%
Sylphy	210	158	32.9%	1,751	1,790	-2.2%
Teana	196	241	-18.7%	1,896	2,256	-16.0%
Skyline	141	370	-61.9%	1,537	1,864	-17.5%
Fuga	61	120	-49.2%	956	1,267	-24.5%
Cima	14	18	-22.2%	175	231	-24.2%
Leaf	2,832	3,768	-24.8%	18,069	15,980	13.1%
Juke	360	460	-21.7%	3,114	3,116	-0.1%
X-Trail	3,382	4,822	-29.9%	34,757	36,497	-4.8%
Wingroad	0	271	-100.0%	517	2,045	-74.7%
Lafesta Highwaystar	0	66	-100.0%	14	789	-98.2%
Serena	10,110	7,823	29.2%	76,664	55,516	38.1%
Elgrand	754	446	69.1%	5,589	5,483	1.9%
Fairlady Z	41	42	-2.4%	483	393	22.9%
GT-R	63	93	-32.3%	389	640	-39.2%
Cedric Sedan	0	3	-100.0%	8	44	-81.8%
Paramedic	30	19	57.9%	52	52	0.0%
Others	0	1	-100.0%	2	4	-50.0%
PV Total	31,132	33,253	-6.4%	261,201	240,491	8.6%
NV150 AD / AD	1,426	985	44.8%	16,853	15,617	7.9%
NV200 Vanette / Vanette	1,258	676	86.1%	12,169	9,231	31.8%
e-NV200	3	4	-25.0%	18	41	-56.1%
NV350 Caravan	2,220	1,662	33.6%	22,954	18,865	21.7%
NT450 Atlas	87	59	47.5%	697	680	2.5%
Atlas F24	514	376	36.7%	4,040	3,714	8.8%
Civilian	30	43	-30.2%	243	291	-16.5%
CV Total	5,538	3,805	45.5%	56,974	48,439	17.6%
Registered Vehicle Total	36,670	37,058	-1.0%	318,175	288,930	10.1%
DAYZ	6,882	6,926	-0.6%	49,627	49,868	-0.5%
DAYZ Rook	6,659	7,917	-15.9%	60,037	56,109	7.0%
NV100 / NT100 Clipper	3,074	4,430	-30.6%	35,247	39,312	-10.3%
Mini Total	16,615	19,273	-13.8%	144,911	145,289	-0.3%
Japan Grand Total	53,285	56,331	-5.4%	463,086	434,219	6.6%

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USA Nissan Sales Results by Model : January 2019

<units>

Model	January			YTD (April - January)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2018	FY2017	
Versa	6,649	7,248	-8.3%	57,093	82,945	-31.2%
Sentra	14,088	17,731	-20.5%	167,132	184,768	-9.5%
Altima	12,189	20,185	-39.6%	157,929	201,196	-21.5%
Maxima	3,457	4,333	-20.2%	32,040	56,363	-43.2%
Juke	3	190	-98.4%	278	6,259	-95.6%
Z	173	224	-22.8%	2,658	3,590	-26.0%
GT-R	19	34	-44.1%	422	417	1.2%
Leaf	717	150	378.0%	12,887	8,093	59.2%
Total Cars	37,295	50,095	-25.6%	430,439	543,631	-20.8%
Frontier	6,062	5,901	2.7%	62,883	64,695	-2.8%
Pathfinder	5,268	5,286	-0.3%	54,712	59,631	-8.2%
Kicks	3,812	0	-	27,124	0	-
Murano	4,080	6,792	-39.9%	66,905	66,275	1.0%
Rogue	26,113	36,184	-27.8%	321,769	338,228	-4.9%
Quest	0	1	-100.0%	1	1,081	-99.9%
Armada	2,202	2,246	-2.0%	25,770	30,622	-15.8%
Titan	3,031	4,051	-25.2%	40,766	45,680	-10.8%
NVC	1,074	782	37.3%	11,569	10,990	5.3%
NVP	189	241	-21.6%	2,828	3,358	-15.8%
NV200	1,313	1,324	-0.8%	15,154	15,431	-1.8%
Total Trucks	53,144	62,808	-15.4%	629,481	635,991	-1.0%
Nissan Brand Total	90,439	112,903	-19.9%	1,059,920	1,179,622	-10.1%
Q50	2,249	2,712	-17.1%	25,311	33,001	-23.3%
Q60 Coupe	406	612	-33.7%	6,820	7,989	-14.6%
Q60 Convertible	0	0	-	0	3	-100.0%
Q70	235	386	-39.1%	3,223	4,196	-23.2%
QX30	455	813	-44.0%	5,741	8,374	-31.4%
QX50	822	1,051	-21.8%	22,127	13,590	62.8%
QX60	4,188	3,029	38.3%	39,534	34,805	13.6%
QX70	4	202	-98.0%	388	4,175	-90.7%
QX80	1,943	1,830	6.2%	15,551	14,356	8.3%
Infiniti Brand Total	10,302	10,635	-3.1%	118,695	120,489	-1.5%
USA Grand Total	100,741	123,538	-18.5%	1,178,615	1,300,111	-9.3%

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Europe Nissan Sales Results by Model : January 2019

<units>

Model	January			YTD (April - January)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2018	FY2017	
Micra	5,396	10,519	-48.7%	54,766	80,967	-32.4%
Note	0	20	-100.0%	0	1,307	-100.0%
Pulsar	208	1,927	-89.2%	10,025	18,526	-45.9%
Leaf	2,538	690	267.8%	34,669	10,171	240.9%
Almera	598	938	-36.2%	12,892	13,331	-3.3%
Sentra	0	4	-100.0%	250	2,274	-89.0%
Teana / Altima	0	0	-	18	154	-88.3%
Maxima	0	0	-	35	153	-77.1%
Juke	5,193	5,798	-10.4%	54,982	72,984	-24.7%
Qashqai	18,991	22,541	-15.7%	199,215	220,910	-9.8%
Murano	155	229	-32.3%	2,648	2,359	12.3%
Terrano	1,030	930	10.8%	12,170	13,116	-7.2%
X-Trail	4,393	6,472	-32.1%	57,066	75,769	-24.7%
Pathfinder	0	0	-	0	151	-100.0%
370Z	39	32	21.9%	458	510	-10.2%
370Z Roadstar	4	8	-50.0%	113	132	-14.4%
GT-R	30	34	-11.8%	426	565	-24.6%
Patrol	0	0	-	0	6	-100.0%
Navara	1,662	1,700	-2.2%	18,950	21,476	-11.8%
Primaster	648	591	9.6%	5,552	6,626	-16.2%
NT400 / Cabstar	647	628	3.0%	6,066	6,863	-11.6%
NV200	875	1,030	-15.0%	11,491	13,203	-13.0%
e-NV200	714	244	192.6%	5,288	3,389	56.0%
NV400	569	610	-6.7%	5,526	5,500	0.5%
NT500	0	0	-	0	117	-100.0%
Others	0	0	-	74	3	2366.7%
Nissan Brand Total	43,690	54,945	-20.5%	492,680	570,562	-13.7%
Q30	316	323	-2.2%	3,031	5,109	-40.7%
Q50	98	130	-24.6%	1,327	1,535	-13.6%
Q60 Coupe	30	42	-28.6%	416	544	-23.5%
Q70	0	9	-100.0%	67	353	-81.0%
QX50	86	64	34.4%	1,218	941	29.4%
QX60	116	57	103.5%	1,074	603	78.1%
QX70	7	101	-93.1%	587	1,313	-55.3%
QX80	75	27	177.8%	920	409	124.9%
Infiniti Brand Total	728	753	-3.3%	8,640	10,807	-20.1%
Datsun on-DO	921	1,150	-19.9%	14,290	16,429	-13.0%
Datsun mi-DO	163	113	44.2%	1,822	2,780	-34.5%
Datsun Brand Total	1,084	1,263	-14.2%	16,112	19,209	-16.1%
Europe Grand Total	45,502	56,961	-20.1%	517,432	600,578	-13.8%

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China Nissan Sales Results by Model : January 2019

<units>

Model	January			YTD (January - January)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		CY2019	CY2018	
Tiida H/B	4,480	6,084	-26.4%	4,480	6,084	-26.4%
Sunny	593	1,054	-43.7%	593	1,054	-43.7%
Sylphy	43,073	30,712	40.2%	43,073	30,712	40.2%
Lannia	3,501	6,833	-48.8%	3,501	6,833	-48.8%
Teana / Altima	6,125	10,851	-43.6%	6,125	10,851	-43.6%
Maxima	56	67	-16.4%	56	67	-16.4%
March	0	0	-	0	0	-
Livina (2row)	381	359	6.1%	381	359	6.1%
Livina C-Gear	0	0	-	0	0	-
Kicks	3,316	7,183	-53.8%	3,316	7,183	-53.8%
Qashqai	17,388	13,148	32.2%	17,388	13,148	32.2%
X-Trail	18,066	19,188	-5.8%	18,066	19,188	-5.8%
Murano	1,715	2,623	-34.6%	1,715	2,623	-34.6%
Quest	0	154	-100.0%	0	154	-100.0%
370Z	0	0	-	0	0	-
GT-R	1	1	0.0%	1	1	0.0%
Patrol	43	45	-4.4%	43	45	-4.4%
Pickup	0	0	-	0	0	-
Navara	1,405	1,136	23.7%	1,405	1,136	23.7%
Terra	1,496	0	-	1,496	0	-
NV200	432	522	-17.2%	432	522	-17.2%
Nissan Brand Total	102,071	99,960	2.1%	102,071	99,960	2.1%
Q50	1,165	1,198	-2.8%	1,165	1,198	-2.8%
Q60 Coupe	52	32	62.5%	52	32	62.5%
Q70	296	719	-58.8%	296	719	-58.8%
QX30	89	304	-70.7%	89	304	-70.7%
QX50	1,092	110	892.7%	1,092	110	892.7%
QX60	228	606	-62.4%	228	606	-62.4%
QX70	0	37	-100.0%	0	37	-100.0%
QX80	0	45	-100.0%	0	45	-100.0%
ESQ	53	159	-66.7%	53	159	-66.7%
Infiniti Brand Total	2,975	3,210	-7.3%	2,975	3,210	-7.3%
D50	0	0	-	0	0	-
D60	7,135	5,689	25.4%	7,135	5,689	25.4%
R30	0	0	-	0	0	-
R50	2	222	-99.1%	2	222	-99.1%
R50X	0	12	-100.0%	0	12	-100.0%
e30	0	0	-	0	0	-
T60	1,376	0	-	1,376	0	-
T70	3,095	5,307	-41.7%	3,095	5,307	-41.7%
T90	1,418	5,167	-72.6%	1,418	5,167	-72.6%
M50V	440	614	-28.3%	440	614	-28.3%
Venucia Brand Total	13,466	17,011	-20.8%	13,466	17,011	-20.8%
DF Brand vehicles	15,422	14,856	3.8%	15,422	14,856	3.8%
China Grand Total	133,934	135,037	-0.8%	133,934	135,037	-0.8%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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