

# Nissan Sales, Production & Exports Results for September 2017

## 1. Retail Sales by Region

<units>

Region	September 2017	September 2016	Var. (%)	April 2017 - September 2017	April 2016 - September 2016	Var. (%)
Registered Vehicles	40,502	33,468	21.0%	192,866	164,636	17.1%
Mini Vehicles	19,999	13,882	44.1%	90,337	46,586	93.9%
Japan Total	60,501	47,350	27.8%	283,203	211,222	34.1%
Nissan Division	127,187	116,384	9.3%	709,197	718,705	-1.3%
Infiniti Division	12,745	11,413	11.7%	70,153	64,115	9.4%
U.S. Total	139,932	127,797	9.5%	779,350	782,820	-0.4%
Canada	13,437	11,755	14.3%	80,688	74,295	8.6%
Mexico	28,317	32,588	-13.1%	173,871	190,756	-8.9%
Europe	84,920	80,384	5.6%	375,332	362,123	3.6%
China <sup>*1*2</sup>	142,300	123,612	15.1%	705,415	630,501	11.9%
Others	67,665	64,816	4.4%	388,938	381,954	1.8%
Overseas Total	476,571	440,952	8.1%	2,503,594	2,422,449	3.3%
<b>Global Retail Sales</b>	<b>537,072</b>	<b>488,302</b>	<b>10.0%</b>	<b>2,786,797</b>	<b>2,633,671</b>	<b>5.8%</b>

## 2. Global Production by Country

<units>

Country	September 2017	September 2016	Var. (%)	April 2017 - September 2017	April 2016 - September 2016	Var. (%)
Japan	99,026	77,714	27.4%	521,573	431,405	20.9%
U.S.	77,504	88,489	-12.4%	460,423	495,860	-7.1%
Mexico	60,461	65,681	-7.9%	414,602	425,092	-2.5%
U.K.	43,452	50,133	-13.3%	233,117	257,513	-9.5%
Spain	9,402	12,288	-23.5%	47,401	63,528	-25.4%
China <sup>*1</sup>	136,317	127,748	6.7%	722,345	633,153	14.1%
Others <sup>*3</sup>	83,465	63,424	31.6%	438,234	402,213	9.0%
Overseas Total	410,601	407,763	0.7%	2,316,122	2,277,359	1.7%
<b>Global Production</b>	<b>509,627</b>	<b>485,477</b>	<b>5.0%</b>	<b>2,837,695</b>	<b>2,708,764</b>	<b>4.8%</b>

## 3. Vehicle Exports from Japan

<units>

Destination	September 2017	September 2016	Var. (%)	April 2017 - September 2017	April 2016 - September 2016	Var. (%)
North America	29,642	22,949	29.2%	178,234	123,525	44.3%
Europe	8,406	7,791	7.9%	47,473	45,786	3.7%
Middle East	5,837	7,283	-19.9%	22,741	31,370	-27.5%
Others	12,389	13,833	-10.4%	68,649	71,828	-4.4%
<b>Total</b>	<b>56,274</b>	<b>51,856</b>	<b>8.5%</b>	<b>317,097</b>	<b>272,509</b>	<b>16.4%</b>

\*1 China sales and production including DF PV and LCV.

\*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

\*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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# Japan Nissan Sales Results by Model : September 2017

<units>

Model	September			YTD (April - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
March	1,259	1,670	-24.6%	6,590	6,990	-5.7%
Note	15,469	5,554	178.5%	68,441	40,627	68.5%
Cube	631	1,412	-55.3%	3,341	5,887	-43.2%
Latio	1	212	-99.5%	42	1,367	-96.9%
Sylphy	223	491	-54.6%	1,297	2,075	-37.5%
Teana	321	560	-42.7%	1,646	2,503	-34.2%
Skyline	203	333	-39.0%	1,138	1,654	-31.2%
Skyline Coupe	0	0	-	0	1	-100.0%
Skyline Crossover	0	1	-100.0%	0	50	-100.0%
Fuga	156	210	-25.7%	910	1,207	-24.6%
Cima	34	17	100.0%	159	117	35.9%
Leaf	202	1,014	-80.1%	4,365	5,198	-16.0%
Juke	411	922	-55.4%	2,222	3,956	-43.8%
X-Trail	5,065	5,959	-15.0%	24,149	24,215	-0.3%
Wingroad	149	308	-51.6%	1,344	1,782	-24.6%
Lafesta Highwaystar	102	196	-48.0%	497	839	-40.8%
Serena	8,187	6,488	26.2%	37,502	27,861	34.6%
Elgrand	1,147	736	55.8%	4,317	3,197	35.0%
Fairlady Z	79	64	23.4%	240	293	-18.1%
GT-R	93	157	-40.8%	461	379	21.6%
Cedric Sedan	2	31	-93.5%	32	202	-84.2%
Paramedic	1	1	0.0%	1	1	0.0%
Others	0	0	-	1	1	0.0%
<b>PV Total</b>	<b>33,735</b>	<b>26,336</b>	<b>28.1%</b>	<b>158,695</b>	<b>130,402</b>	<b>21.7%</b>
NV150 AD / AD	2,042	2,422	-15.7%	10,796	10,799	-0.0%
NV200 Vanette / Vanette	1,081	1,353	-20.1%	6,553	7,263	-9.8%
e-NV200	3	15	-80.0%	31	70	-55.7%
NV350 Caravan	3,198	2,800	14.2%	13,817	12,943	6.8%
NT450 Atlas	80	69	15.9%	413	380	8.7%
Atlas F24	344	444	-22.5%	2,402	2,591	-7.3%
Civilian	19	29	-34.5%	159	188	-15.4%
<b>CV Total</b>	<b>6,767</b>	<b>7,132</b>	<b>-5.1%</b>	<b>34,171</b>	<b>34,234</b>	<b>-0.2%</b>
<b>Registered Vehicle Total</b>	<b>40,502</b>	<b>33,468</b>	<b>21.0%</b>	<b>192,866</b>	<b>164,636</b>	<b>17.1%</b>
DAYZ	7,432	5,381	38.1%	31,662	13,851	128.6%
DAYZ Roox	7,721	5,558	38.9%	35,599	14,330	148.4%
Moco	0	18	-100.0%	0	942	-100.0%
NV100 / NT100 Clipper	4,846	2,925	65.7%	23,076	17,463	32.1%
<b>Mini Total</b>	<b>19,999</b>	<b>13,882</b>	<b>44.1%</b>	<b>90,337</b>	<b>46,586</b>	<b>93.9%</b>
<b>Japan Grand Total</b>	<b>60,501</b>	<b>47,350</b>	<b>27.8%</b>	<b>283,203</b>	<b>211,222</b>	<b>34.1%</b>

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# USA Nissan Sales Results by Model : September 2017

<units>

Model	September			YTD (April - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Versa	11,601	11,553	0.4%	51,742	69,956	-26.0%
Sentra	19,128	13,670	39.9%	114,297	106,532	7.3%
Cube	0	0	-	0	2	-100.0%
Altima	16,569	25,031	-33.8%	125,876	156,989	-19.8%
Maxima	8,404	6,569	27.9%	34,080	33,151	2.8%
Juke	545	947	-42.4%	5,012	10,343	-51.5%
Z	315	513	-38.6%	2,332	3,461	-32.6%
GT-R	32	82	-61.0%	287	375	-23.5%
Leaf	1,055	1,316	-19.8%	7,453	6,307	18.2%
<b>Total Cars</b>	<b>57,649</b>	<b>59,681</b>	<b>-3.4%</b>	<b>341,079</b>	<b>387,116</b>	<b>-11.9%</b>
Frontier	5,111	7,596	-32.7%	39,642	47,993	-17.4%
Xterra	0	0	-	0	10	-100.0%
Pathfinder	7,460	8,028	-7.1%	34,999	36,703	-4.6%
Murano	7,002	7,536	-7.1%	35,658	39,164	-9.0%
Rogue	38,969	26,459	47.3%	195,506	172,583	13.3%
Quest	6	209	-97.1%	1,071	4,305	-75.1%
Armada	4,447	1,712	159.8%	18,242	5,235	248.5%
Titan	3,773	2,484	51.9%	24,254	7,703	214.9%
NVC	1,112	1,107	0.5%	6,780	6,637	2.2%
NVP	320	288	11.1%	2,281	2,229	2.3%
NV200	1,338	1,284	4.2%	9,685	9,027	7.3%
<b>Total Trucks</b>	<b>69,538</b>	<b>56,703</b>	<b>22.6%</b>	<b>368,118</b>	<b>331,589</b>	<b>11.0%</b>
<b>Nissan Brand Total</b>	<b>127,187</b>	<b>116,384</b>	<b>9.3%</b>	<b>709,197</b>	<b>718,705</b>	<b>-1.3%</b>
Q40 / G Sedan	0	0	-	0	11	-100.0%
Q50	3,336	4,359	-23.5%	17,626	19,295	-8.6%
Q60 Coupe	763	485	57.3%	4,782	847	464.6%
Q60 Convertible	0	12	-100.0%	3	157	-98.1%
Q70	550	402	36.8%	2,646	2,932	-9.8%
QX30	1,053	249	322.9%	5,449	323	1587.0%
QX50	1,628	1,215	34.0%	7,825	8,497	-7.9%
QX60	3,879	3,126	24.1%	20,692	22,060	-6.2%
QX70	321	363	-11.6%	3,262	2,253	44.8%
QX80	1,215	1,202	1.1%	7,868	7,740	1.7%
<b>Infiniti Brand Total</b>	<b>12,745</b>	<b>11,413</b>	<b>11.7%</b>	<b>70,153</b>	<b>64,115</b>	<b>9.4%</b>
<b>USA Grand Total</b>	<b>139,932</b>	<b>127,797</b>	<b>9.5%</b>	<b>779,350</b>	<b>782,820</b>	<b>-0.4%</b>

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# Europe Nissan Sales Results by Model : September 2017

<units>

Model	September			YTD (April - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Micra	11,691	7,789	50.1%	49,759	31,305	58.9%
Note	104	5,447	-98.1%	1,224	18,955	-93.5%
Tiida	0	0	-	0	-1	-100.0%
Pulsar	2,381	3,197	-25.5%	11,865	15,342	-22.7%
Leaf	1,647	2,100	-21.6%	7,780	7,261	7.1%
Almera	1,247	1,279	-2.5%	8,008	6,281	27.5%
Versa	0	1	-100.0%	0	145	-100.0%
Sentra	592	395	49.9%	2,137	951	124.7%
Teana / Altima	50	7	614.3%	154	116	32.8%
Maxima	101	17	494.1%	153	53	188.7%
Juke	12,462	11,181	11.5%	46,861	48,943	-4.3%
Qashqai	30,886	27,201	13.5%	134,652	128,267	5.0%
Murano	360	248	45.2%	1,319	813	62.2%
Terrano	1,685	1,115	51.1%	7,560	5,559	36.0%
X-Trail	9,557	9,570	-0.1%	48,368	42,048	15.0%
Pathfinder	12	85	-85.9%	136	580	-76.6%
370Z	94	68	38.2%	335	321	4.4%
370Z Roadstar	9	9	0.0%	100	100	0.0%
GT-R	69	151	-54.3%	397	315	26.0%
Patrol	1	10	-90.0%	3	70	-95.7%
Navara	3,425	2,752	24.5%	13,569	15,463	-12.2%
Primaster	792	0	-	4,172	0	-
NT400 / Cabstar	650	837	-22.3%	4,325	5,331	-18.9%
NV200	1,619	2,118	-23.6%	8,495	9,331	-9.0%
e-NV200	420	397	5.8%	2,206	2,091	5.5%
NV400	668	561	19.1%	3,138	3,933	-20.2%
NT500	7	77	-90.9%	100	406	-75.4%
Others	0	36	-100.0%	2	40	-95.0%
<b>Nissan Brand Total</b>	<b>80,529</b>	<b>76,648</b>	<b>5.1%</b>	<b>356,818</b>	<b>344,019</b>	<b>3.7%</b>
Q30 / QX30	923	1,296	-28.8%	3,827	5,241	-27.0%
Q50 / G Sedan	394	396	-0.5%	1,013	1,408	-28.1%
Q60 Coupe / G Coupe	86	15	473.3%	403	15	2586.7%
Q60 Conv. / G Conv.	0	0	-	0	7	-100.0%
Q70 / M	33	59	-44.1%	265	452	-41.4%
QX50 / EX	83	112	-25.9%	600	439	36.7%
QX60 / JX	123	19	547.4%	323	317	1.9%
QX70 / FX	145	259	-44.0%	829	1,244	-33.4%
QX80 / QX56	50	64	-21.9%	252	346	-27.2%
<b>Infiniti Brand Total</b>	<b>1,837</b>	<b>2,220</b>	<b>-17.3%</b>	<b>7,512</b>	<b>9,469</b>	<b>-20.7%</b>
Datsun on-DO	2,081	1,255	65.8%	9,540	6,586	44.9%
Datsun mi-DO	473	261	81.2%	1,462	2,049	-28.6%
<b>Datsun Brand Total</b>	<b>2,554</b>	<b>1,516</b>	<b>68.5%</b>	<b>11,002</b>	<b>8,635</b>	<b>27.4%</b>
<b>Europe Grand Total</b>	<b>84,920</b>	<b>80,384</b>	<b>5.6%</b>	<b>375,332</b>	<b>362,123</b>	<b>3.6%</b>

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# China Nissan Sales Results by Model : September 2017

<units>

Model	September			YTD (January - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		CY2017	CY2016	
Tiida H/B	6,705	4,446	50.8%	50,570	18,400	174.8%
Sunny	2,628	6,728	-60.9%	28,161	58,210	-51.6%
Sylphy	40,061	36,405	10.0%	282,695	236,959	19.3%
Lannia	4,841	6,636	-27.0%	37,986	61,838	-38.6%
Teana	12,326	6,405	92.4%	78,151	66,876	16.9%
Maxima	66	155	-57.4%	1,167	1,228	-5.0%
March	0	3	-100.0%	5	139	-96.4%
Livina (2row)	472	893	-47.1%	4,156	6,633	-37.3%
Livina C-gear	5	87	-94.3%	479	1,780	-73.1%
Kicks	3,380	0	-	5,859	0	-
Qashqai	15,429	13,620	13.3%	115,135	90,344	27.4%
X-Trail	17,552	15,634	12.3%	127,754	131,412	-2.8%
Murano	2,413	1,496	61.3%	16,900	14,485	16.7%
Paladin	0	262	-100.0%	0	1,570	-100.0%
Quest	219	199	10.1%	1,608	1,726	-6.8%
370Z	1	1	0.0%	5	3	66.7%
GT-R	6	3	100.0%	38	16	137.5%
Patrol	30	163	-81.6%	298	914	-67.4%
Pickup	284	970	-70.7%	3,577	7,237	-50.6%
Navara	1,062	0	-	5,009	0	-
NV200	769	875	-12.1%	5,758	7,097	-18.9%
NT400 Cabster	0	44	-100.0%	0	484	-100.0%
<b>Nissan Brand Total</b>	<b>108,249</b>	<b>95,025</b>	<b>13.9%</b>	<b>765,311</b>	<b>707,351</b>	<b>8.2%</b>
Q50	1,877	1,670	12.4%	15,341	13,021	17.8%
Q60 Coupe	26	0	-	166	0	-
Q60 Conv.	0	0	-	0	28	-100.0%
Q70	576	600	-4.0%	5,193	3,997	29.9%
QX30	604	0	-	3,049	0	-
QX50 / EX	542	723	-25.0%	5,044	6,118	-17.6%
QX60 / JX	495	410	20.7%	2,607	3,449	-24.4%
QX70 / FX	29	42	-31.0%	259	364	-28.8%
QX80 / QX56	43	39	10.3%	399	256	55.9%
ESQ	287	282	1.8%	1,746	1,855	-5.9%
<b>Infiniti Brand Total</b>	<b>4,479</b>	<b>3,766</b>	<b>18.9%</b>	<b>33,804</b>	<b>29,088</b>	<b>16.2%</b>
D50	602	1,698	-64.5%	4,022	11,476	-65.0%
R30	0	244	-100.0%	112	3,306	-96.6%
R50	1,153	2,587	-55.4%	9,573	18,606	-48.5%
R50X	52	194	-73.2%	405	1,943	-79.2%
EV(e30)	0	42	-100.0%	0	1,576	-100.0%
T70	5,002	5,659	-11.6%	44,596	44,766	-0.4%
T90	4,001	0	-	28,360	0	-
M50V	1,248	0	-	6,411	0	-
<b>Venucia Brand Total</b>	<b>12,058</b>	<b>10,424</b>	<b>15.7%</b>	<b>93,479</b>	<b>81,673</b>	<b>14.5%</b>
<b>DF Brand vehicles</b>	<b>17,514</b>	<b>14,397</b>	<b>21.7%</b>	<b>127,168</b>	<b>111,013</b>	<b>14.6%</b>
<b>China Grand Total</b>	<b>142,300</b>	<b>123,612</b>	<b>15.1%</b>	<b>1,019,762</b>	<b>929,125</b>	<b>9.8%</b>

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