

To Shareholders

The items published on the Internet Website  
concerning the convocation of the 118<sup>th</sup> Ordinary  
General Meeting of Shareholders

June 5, 2017  
NISSAN MOTOR CO., LTD.

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Pursuant to applicable laws and Article 16 of the Articles of Incorporation of the Company, the above items are provided to shareholders through the corporate website (<http://www.nissan-global.com/EN/IR/>).

## 1. "4. Status of Independent Auditors" of Business Report

### (1) Name of independent auditors

Ernst & Young ShinNihon LLC

### (2) Fees paid to the independent auditors regarding the current business year

Fees paid to the independent auditors regarding the current business year and the reason for the Board of Statutory Auditors to have agreed to fees, etc. to the independent auditors

430 million yen

The Board of Statutory Auditors has reached a conclusion that remuneration & etc. of the independent auditors was appropriate and thus, agreed as specified in Article 399, Paragraph 1 of the Corporate Law.

To reach the conclusion, the Statutory Auditors reviewed details of an audit plan prepared by the independent auditors, the status of their performance of duties in the previous fiscal year and calculation basis and logics for estimation of the remuneration by scrutinizing necessary documents and reports from relevant inside departments, the independent auditors and interviews with them.

Fees for audits of the financial statements and other assurance services to be paid by the Company and subsidiaries to the independent auditors

918 million yen

Notes: 1. Because the audit engagement contract between the Company and the independent auditors does not separately specify the fees for i) audits required by the Corporate Law and ii) audits required by the Financial Instruments and Exchange Law, the total fees for those audits have been disclosed.

2. The company paid the fees to the independent auditor for advisories on English translation for disclosure documents so forth that are not the services defined in Article 2, Paragraph 1 of the Certified Public Accountants Law of Japan.

All the overseas subsidiaries included in "(6) Principal Group Companies" in "1. Business Review of the Fiscal Year 2016" are audited by audit firms other than Ernst & Young ShinNihon LLC.

### (3) Policy concerning the decision to dismiss or to deny reappointment of independent auditors

The Board of Statutory Auditors, by unanimous agreement, will dismiss the independent auditors, when confirmed that the independent auditors falls under any item of Article 340, paragraph 1 of the Corporate Law.

Additionally, in the event of other cases where his / her independency or expertise is deemed to be detrimental to appropriate execution of his / her duties, the Board of Statutory Auditors will decide contents of a proposal regarding dismissal or denial of reappointment of independent auditors to the Ordinary General Meeting of Shareholders and the Board of Directors will make the proposal to the Ordinary General Meeting of Shareholders based upon the decision made by the Board of Statutory Auditors.

### (4) Disciplinary action against the Company's independent auditors in the past two years

The outline of the administrative order to the Company's independent auditors announced by Financial Services Agency on December 22, 2015, is as follows:

Subject of disposition

Ernst & Young ShinNihon LLC

Contents of disposition

- Suspension of accepting new engagements for 3 months  
(From January 1, 2016 to March 31, 2016)
- Business improvement order (improvement of the operation control structure)

Reason for disposition

- In regard to the audit of financial statements for TOSHIBA CORPORATION in the fiscal year ended March 31, 2010, the fiscal year ended March 31, 2012, and the fiscal year ended March 31, 2013, in negligence of due care, attested financial statements containing material

false matters as those containing no material false matters.

- The above mentioned auditing firm's operation of the services was found to be grossly inappropriate.

## 2. "5. Business Management Systems, Processes and Internal Controls" of Business Report

- **Systems to ensure compliance of directors' activities to laws and articles of associations, and other systems to ensure proper and legitimate business activities**

The Board of Directors of Nissan determined Nissan's systems and policies to ensure appropriate management and execution of Nissan and its group companies' business, which is outlined below.

(1) **Systems to ensure efficient execution and management of business activities by the directors**

Nissan has a Board of Directors, which decides material business activities of the Company and oversees the activities of the individual directors. In addition, statutory auditors who comprise the board of auditors audit the activities of the directors.

Nissan's Board of Directors is relatively small, so it is structured with a transparent and logical system of delegation is implemented, by which the authority to perform business activities are properly delegated to corporate officers and other employees.

Nissan uses a proven system of Executive Committee where key issues such as business strategies, important transactions and investments, are reviewed and discussed, as well as other committee meetings where operational business issues are reviewed and discussed.

For review and discussion of the regional and specific business area operations, Nissan utilizes management committees.

In order to promote cross functional activities, cross functional teams – CFTs – are organized. CFTs detect problems and challenge and propose solutions to line organizations.

Nissan implements an objective and transparent Delegation of Authority procedure for the purpose of speeding up and clarifying the decision making processes as well as ensuring consistent decisions.

Nissan ensures the efficient and effective management of its business by determining and sharing management policy and business direction through establishment of the mid-term management plan and the annual business plan.

(2) **Systems to ensure compliance of directors' and employees' activities with laws and articles of association**

Nissan implements a "Global Code of Conduct", which explains acceptable behaviors of all employees working at Nissan group companies worldwide and promotes their understanding of our rules of conduct.

In order to ensure rigorous and strict compliance with the code of conduct, Nissan and its group companies offer educational programs such as an e-learning system.

With regard to members of the Board of Directors as well as corporate officers of Nissan, Nissan establishes a "Guidance for Directors and Corporate Officers regarding Compliance", which explains the acceptable behaviors of the members of the Board of Directors and the corporate officers.

Nissan stands firm and takes appropriate actions against anti-social forces or groups. If any director, officer or employee is approached by such forces or groups, the said individual shall promptly report such matter to his/her superiors and applicable committee, and shall follow their instructions.

If any director, officer or employee encounters, directly or indirectly, any actual or threatened illegal or criminal action such as fraud or blackmail during the course of business activities, the said individual shall act resolutely against it, and he/she shall promptly report such matter to his/her superiors and specific committee, and shall follow their instructions.

For the purpose of monitoring and ensuring compliance with the code of conduct, Nissan establishes a "Global Compliance Committee".

Nissan implements a hotline system by which the employees are able to submit, via an internal hotline or an external hotline, their opinions, questions and requests freely and directly to Nissan management, and importantly, to report incidents which they believe to be a violation of the code of conduct and company and/or local laws.

Nissan is committed to continually implementing relevant company rules. Examples include “Global Rules for the Prevention of Insider Trading” and the “Rules for the Protection of Personal Information”. The Company continually offers education programs to employees as part of its program to promote the understanding and compliance with such corporate rules.

Nissan is committed to improve and enhance the internal control systems to ensure accuracy and reliability of its financial reports in accordance with the Financial Instruments and Exchange Law together with its related rules and standards.

Nissan has established a department specialized in internal audit for the purpose of regularly monitoring Nissan and group companies’ business and their compliance with laws, articles of associations and corporate ethics.

The Company’s activities relating to the Nissan-Renault Alliance, including operational functions under common-management, are subject to direction, supervision and oversight by the Company’s Board of Directors, Executive Committee and relevant officers. Decision-making occurs by the Company’s Board of Directors, officers or employees in accordance with the Company’s Delegation of Authority, and as otherwise necessary to comply with legal and regulatory requirements.

**(3) Rules and systems for proper management of risk and loss**

Nissan minimizes the possibility of occurrence of risks and, if they occur, mitigate the magnitude of losses by sensing such risks as early as possible and implementing appropriate countermeasures. In order to achieve such objective, Nissan and its group companies implement the “Global Risk Management Policy”.

Management of material company-wide risks are assigned primarily to the members of the Risk Management Committee, who are responsible to monitor, manage and implement necessary measures such as preparing relevant risk management manuals.

Concerning the management of other specific business risks beyond those supervised directly by the Risk Management Committee, they are handled by each manager in the business function who will evaluate, prepare and implement the necessary measures to minimize such risks.

**(4) Systems to ensure accurate records and the retention of information of directors’ execution of business**

Nissan prepares full and accurate minutes of meetings of the Board of Directors of Nissan in accordance with laws and the board regulations and ensures they are retained and managed in a secure environment.

In performing business activities by various divisions and departments, matters to be decided pursuant to Delegation of Authority are decided by either electronic system or written documents, and are stored and retained either electronically or in writing.

While the departments in charge are responsible for proper and strict retention and management of such information, directors, statutory auditors and others of Nissan have access to any records as required for the purpose of performing their business activities.

Nissan has enacted an “Information Security Policy” and a “Global Records Management Policy” to enhance proper and strict retention and management of information and to prevent improper use of information and unintended disclosure of such information. Furthermore, Nissan has an Information Security Committee, which is engaged in overall management of information security in Nissan and makes decisions on information security matters.

**(5) Systems to ensure proper and legitimate business activities of the group companies**

**i) Systems to ensure efficient execution and management of business activities by directors of the group companies**

Nissan establishes various management committees which are trans-group organizations in order to ensure proper, efficient and consistent group management.

In management committee meetings, Nissan provides group companies with important information and shares with them management policies; this ensures that the business decisions of all group companies are made efficiently and effectively.

The group companies implement an objective and transparent Delegation of Authority procedures.

- ii) Systems to ensure compliance of activities of directors and employees of the group companies to laws and articles of association

Group companies implement each company's code of conduct in line with the Global Code of Conduct and establish a compliance committee and ensure full compliance with all laws and our corporate code of conduct. The Global Compliance Committee regularly monitors these companies and works to ensure further strict compliance with laws, articles of association and corporate behavior. In addition, group companies implement a hotline system which ensures that employees are able to directly communicate to the group company or to Nissan directly their opinions, questions, and requests.

The internal audit department of Nissan periodically carries out local audits on the business of group companies for the purpose of monitoring and confirming legal compliance, relevant articles of association as well as management of business risks. Major group companies establish their own internal audit departments and perform internal audits under the supervision of Nissan's internal audit department.

Nissan's statutory auditors and group companies' statutory auditors have periodic meetings to share information and exchange opinions for the purpose of ensuring effective auditing of group companies.

In particular, the scope and frequency of internal audits and other monitoring activities on the business of the group companies may vary reasonably because of, for example, the size, nature of the business, and materiality of such group companies.

- iii) Rules and systems for proper management of risk and loss of the group companies

The group companies implement the Global Risk Management Policy.

Management of risks related to the group companies, which could affect the business of the entire group is assigned primarily to the members of the Risk Management Committee, who are responsible to monitor, manage and implement necessary measures.

Concerning the management of the other risks related to the group companies, each group company is responsible for the same and will evaluate, prepare and implement the necessary measures to minimize such risks.

- iv) Systems for directors of the group companies to report business activities to Nissan

Nissan requests the group companies to report and endeavors to maintain certain important business matters of the group companies, through multiple routes, including, (i) the systems stated in i) through iii) above and (ii) relations and cooperation between each function of Nissan and the corresponding function of the other group companies.

**(6) Organization of employee(s) supporting Nissan's statutory auditors, systems showing their independence from Nissan's directors, and systems to ensure effectiveness of Nissan's statutory auditors' instruction to them**

Nissan has an auditors office to support the activities of Nissan's statutory auditors. Dedicated manager(s) is assigned and performs his/her duties under the supervision and responsibility of the statutory auditors.

The statutory auditors make appraisal of dedicated manager's performance, and his/her move to another department and his/her disciplinary action are subject to prior approval of the board of auditors.

**(7) Systems to report business issues to Nissan's statutory auditors and systems to ensure to prevent disadvantageous treatment of those who made such report**

- i) Systems for Nissan's directors and employees to report business issues to Nissan's statutory auditors

Nissan's statutory auditors determine their annual audit plan and perform their audit activities in accordance with that plan. The annual audit plan includes schedules of reports by various divisions. Directors and employees make reports in accordance with the annual audit plan.

When Nissan's directors and employees detect any incident which could have a materially negative impact on Nissan, they are required to immediately report such incidents to Nissan's statutory auditors.

In addition, Nissan's directors and employees are required to make an ad-hoc report to Nissan's statutory auditors regarding the situation of business activities when so requested.

The internal audit department periodically reports to Nissan's statutory auditors its internal audit plan and the results of the internal audits performed.

- ii) Systems for directors, statutory auditors and employees of the group companies and those who received a report from the group companies to report business issues to Nissan's statutory auditors

Nissan's statutory auditors and group companies' statutory auditors have periodic meetings to share information and exchange opinions for the purpose of ensuring effective auditing of group companies and group companies' statutory auditors report the matters which could affect the entire group and other matters to Nissan's statutory auditors.

Directors and employees of the group companies promptly make a report to Nissan's statutory auditors regarding the situation of business activities when so requested by Nissan's statutory auditors.

Nissan's directors and employees (including, those in the internal audit department), as stated in i) of this Section, report to Nissan's statutory auditors business activities of each group company reported through the systems mentioned in Section (5) above.

- iii) Systems to ensure to prevent disadvantageous treatment of those who made a report as stated in i) and ii) above on the basis of making such report

Nissan prohibits disadvantageous treatment of those who made a report as stated in i) and ii) above on the basis of making such report. Nissan takes the necessary measures to protect those who made such report and takes strict actions, including, disciplinary actions, against directors and employees of Nissan and its group companies who gave disadvantageous treatment to those who made such report.

**(8) Policy for payment of expenses or debt with respect to Nissan's statutory auditors' execution of their duties, including the procedures of advancement or reimbursement of expenses**

In accordance with Company Law, Nissan promptly makes advance payment of expenses or makes payment of debt with regard to Nissan's statutory auditors' execution of their duties if so requested by the statutory auditors except where it proves that the expense or debt relating to such request is not necessary for the execution of the duties of the statutory auditors. Every year Nissan establishes a budget with regard to Nissan's statutory auditors' execution of their duties for the amounts deemed necessary.

**(9) System to ensure effective and valid auditing by Nissan's statutory auditors**

At least 50% of Nissan's statutory auditors are external auditors to ensure effective and independent auditing. The statutory auditors hold periodical meetings in order to exchange and share information and their respective opinions. Ad-hoc meetings are also held whenever deemed necessary.

The statutory auditors have periodical meetings with representative directors (including the President) and exchange views and opinions.

**● Outline of operation status of systems to ensure proper and legitimate business activities**

The outline of operation status of the aforementioned systems is stated as follows. The Board of Directors fully commits to continually monitor and review implementation of the systems and policies, update and improve them whenever necessary. For this purpose, the Board of Directors appoints a director or directors who are in charge of the internal control system, and all related departments closely cooperate under the said director(s) in order to improve the internal control system.

**(1) Systems to ensure efficient execution and management of business activities by the directors**

The Board of Directors, consisting of nine members (including one outside director) decides material business activities of the company and oversees the activities of the individual directors. It held 14 meetings in the fiscal year. The Company has established Executive Committee and other committees where important matters and daily operations were reviewed and discussed, in order to ensure an efficient and effective management.



- The Board of Directors is compact, enabling effective and flexible management, with authority regarding operations clearly entrusted to corporate officers and employees. Delegation of Authority procedure has been established for the purpose of speeding up and clarifying the decision making processes as well as ensuring consistent decisions. Such Delegation of Authority procedures are regularly and as necessary reviewed and updated in order to ensure prompt and effective decision making.

**(2) Systems to ensure compliance of directors' and employees' activities with laws and articles of association**

- Under the oversight of Global Compliance Committee, the Company has established regional compliance committees in each of the regions in which it operates to form a system for detecting and deterring illegal and unethical behaviors. The Company is working with all regions and bases of operation to ensure full awareness of compliance issues and engage in prevention of illegal activities. The regular Global Compliance Committees were held attended by the regional compliance officers in June and November.
- To promote thorough understanding of compliance among all employees worldwide and to facilitate sound business practices, the Company established a globally integrated reporting system. The new system, introduced under the name "SpeakUp", facilitates anonymous reporting and two-way confidential communication for employees and other stakeholders. Employees are encouraged to report violations of the Code of Conduct or other company rules and are protected from retaliation by Nissan's non-retaliation policy, which is a cornerstone of the Compliance Program.
- The Company institutes global training to foster employee respect for compliance measures and the Code of Conduct.
- The Company has the global internal audit function, an independent group, to handle internal auditing tasks. Under the control of the Chief Internal Audit Officer, audit teams set up in each region carry out efficient, effective auditing of the Company's activities on a group-wide and global basis. Audits are conducted based on the audit plans, which have been approved by the Chief Competitive Officer Meeting, and the audit results are reported to the relevant corporate officers related to the audits. The audit results are regularly reported to the Statutory Auditors. Global Audit Committee where all regions reported recent audit results was held twice in the fiscal year.

**(3) Rules and systems for proper management of risk and loss**

- Based on Global Risk Management Policy, the Company carries out activities on a comprehensive, groupwide basis. In order to respond to changes in its business environment, the Company has set up a department in charge of risk management that carries out annual interviews of corporate officers, carefully investigating various potential risks and revising the Company's "risk map" in line with impact, frequency and control level. The Risk Management Committee makes decisions on risk issues that must be handled at the corporate level and designate "risk owners" to manage the risks. Under the leadership of these owners, the Company designs appropriate countermeasures. The Risk Management Committee was held once in the fiscal year.
- The group companies in Japan and overseas are strengthening communication in order to share basic processes and tools for risk management, as well as related information, throughout the group.

**(4) Systems to ensure accurate records and the retention of information of directors' execution of business**

- The Company shares its Information Security Policy with the group companies worldwide as a basis for reinforced information security, implementing via the Information Security Committee measures enhanced through the PDCA cycle. The Company reliably addresses issues by identifying internal and external information leaks as they occur worldwide and reinforces information security on a timely basis. To thoroughly educate and motivate employees to adhere to relevant policy, the Company institutes regular in-house educational programs. The Information Security Committee was held 3 times in the fiscal year.

- (5) Systems to ensure proper and legitimate business activities of the group companies**
- The Company receives reports from the group companies on certain important business matters of the group companies, through multiple routes such as various management committees, Global Compliance Committee, internal audit activities on the business of the group companies, meetings between the Company's statutory auditors and group companies' statutory auditors, and relations/ cooperation between each function of the Company and the corresponding function of the other group companies.
- (6) Organization of employee(s) supporting Nissan's statutory auditors, systems showing their independence from Nissan's directors, and systems to ensure effectiveness of Nissan's statutory auditors' instruction to them**
- The Company has established Auditors' Office to support the activities of the statutory auditors, to which 2 dedicated managers who are independent from the supervision of the directors are assigned.
  - The performance appraisal of the employees dedicated to Auditors' Office are made by the statutory auditors and their move to another department and their disciplinary action are subject to prior approval of the Board of Statutory Auditors.
- (7) Systems to report business issues to Nissan's statutory auditors and systems to ensure to prevent disadvantageous treatment of those who made such report**
- The statutory auditors receive reports on the business matters of the Company and its group companies from the directors, corporate officers and employees in accordance with the annual audit plan and as necessary.
  - The statutory auditors regularly receive reports on the audit results on the business of the Company and its group companies from the internal audit department.
  - The statutory auditors and group companies' statutory auditors have periodic meetings to share information and exchange opinions and group companies' statutory auditors report their annual audit plans and the progress of important audit items (3 meetings were held in the fiscal year). In addition, the statutory auditors regularly visit major group companies where they exchange opinions with the statutory auditors of such group companies and receive reports from the president and corporate officers of such group companies.
  - Global Code of Conduct provides that the employees who suspect that a violation of the Code of Conduct has occurred are obligated to report it as soon as possible, and such employees shall be protected from retaliation. The Company promotes the employees' understanding of the rule.
- (8) Policy for payment of expenses or debt with respect to Nissan's statutory auditors' execution of their duties, including the procedures of advancement or reimbursement of expenses**
- The Company budgets the amounts deemed necessary based on the annual audit plan for the expenses with regard to the statutory auditors' execution of their duties and pays the same.
- (9) System to ensure effective and valid auditing by Nissan's statutory auditors**
- The Board of the Statutory Auditors holds meetings regularly and as necessary in accordance with Regulations of the Board of Statutory Auditors. In addition, the statutory auditors hold ad-hoc meetings in order to exchange and share their respective opinions.
  - The statutory auditors have periodical meetings with the representative directors (including the President) to exchange views and opinions.

3. Consolidated Statement of Changes in Net Assets  
(From April 1, 2016 To March 31, 2017)

	Shareholders' equity					Accumulated other comprehensive income	
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized holding gain and loss on securities	Unrealized gain and loss from hedging instruments
Balance at the beginning of current period	605,814	805,646	4,150,740	(148,684)	5,413,516	64,030	(4,486)
Changes of items during the period							
Cash dividends paid			(182,803)		(182,803)		
Net income attributable to owners			663,499		663,499		
Purchase of treasury stock				(277,859)	(277,859)		
Disposal of treasury stock		11,835		7,284	19,119		
Retirement of treasury stock		(17)	(278,545)	278,562			
Changes in the scope of consolidation			40		40		
Changes in the scope of equity method			(3,795)		(3,795)		
Net changes of items other than those in shareholders' equity						(6,252)	11,640
Total changes of items during the period		11,818	198,396	7,987	218,201	(6,252)	11,640
Balance at the end of current period	605,814	817,464	4,349,136	(140,697)	5,631,717	57,778	7,154

	Accumulated other comprehensive income				Share subscription rights	Non-controlling interests	Total net assets
	Adjustment for revaluation of the accounts of the consolidated subsidiaries based on general price level accounting	Translation adjustments	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at the beginning of current period	(13,945)	(582,363)	(155,487)	(692,251)	502	418,978	5,140,745
Changes of items during the period							
Cash dividends paid							(182,803)
Net income attributable to owners							663,499
Purchase of treasury stock							(277,859)
Disposal of treasury stock							19,119
Retirement of treasury stock							
Changes in the scope of consolidation							40
Changes in the scope of equity method							(3,795)
Net changes of items other than those in shareholders' equity		(105,478)	22,471	(77,619)	(111)	(114,080)	(191,810)
Total changes of items during the period		(105,478)	22,471	(77,619)	(111)	(114,080)	26,391
Balance at the end of current period	(13,945)	(687,841)	(133,016)	(769,870)	391	304,898	5,167,136

(Reference information) Consolidated Statement of Comprehensive Income  
(From April 1, 2016 To March 31, 2017)

		(in millions of yen)
Accounts	Amount	
Net income		700,518
Other comprehensive income		
Unrealized holding gain and loss on securities		(4,172)
Unrealized gain and loss from hedging instruments		11,532
Translation adjustments		(98,614)
Remeasurements of defined benefit plans		31,740
The amount for equity method company portion		(25,054)
Total other comprehensive income		(84,568)
Comprehensive income		615,950
(Breakdown of comprehensive income)		
Comprehensive income attributable to owners of parent		585,880
Comprehensive income attributable to non-controlling interests		30,070

## 4. Notes to Consolidated Financial Statements

### Basis of Consolidated Financial Statements

#### 1. Number of Consolidated Subsidiaries and Companies Accounted for by the Equity Method

##### (1) Consolidated subsidiaries; 193 companies (Domestic 72, Overseas 121)

###### Domestic Car Dealers and Parts Distributors

Kanagawa Nissan Motor Co., Ltd, Nissan Motor Sales Co., Ltd.,  
Nissan Buhin Chuo Hanbai Co., Ltd.  
and 45 other companies

###### Domestic Vehicles and Parts Manufacturers

Nissan Shatai Co., Ltd., Aichi Machine Industry Co., Ltd., JATCO Ltd.,  
and 6 other companies

###### Domestic Logistics and Services Companies

Nissan Trading Co., Ltd., Nissan Financial Services Co., Ltd., Autech Japan, Inc.  
and 12 other companies

###### Overseas subsidiaries

Nissan North America, Inc., Nissan International SA.,  
Nissan Motor Manufacturing (UK) Ltd.,  
Nissan Mexicana, S.A. de C.V. and 117 other companies

##### Unconsolidated Subsidiaries; 66 companies (Domestic 49, Overseas 17)

###### Domestic Nissan Arc Ltd. and 48 other companies

###### Overseas JATCO Korea Engineering Corp. and 16 other companies

These unconsolidated subsidiaries are immaterial in terms of their total assets, sales, net income or loss, retained earnings and others, and do not have a significant effect on the consolidated financial statements.

As a result, they have been excluded from consolidation.

##### (2) Companies Accounted for by the Equity Method; 47 companies

###### Unconsolidated subsidiaries; 17 companies (Domestic 12, Overseas 5)

Nissan Arc Ltd. and 16 other companies

###### Affiliates;

30 companies (Domestic 20, Overseas 10)

Renault S.A., Dongfeng Motor Co., Ltd., Mitsubishi Motors Corporation,  
Nissan Tokyo Sales Holdings Co., Ltd. and 26 other companies

##### Companies not Accounted for by the Equity Method; 66 companies

###### Unconsolidated subsidiaries; 49 companies

Nissan Shatai Computer Service Co., Ltd. and 48 other companies

###### Affiliates;

17 companies

Nissan Hiroshima Car Refine Center Co., Ltd. and 16 other companies

These companies are not accounted for by the equity method, as their impact is not significant on the consolidated net income or loss, consolidated retained earnings or others.

##### (3) Change in the Scope of Consolidation and Equity Method

The change in the scope of consolidation and equity method compared with that at the year ended March 31, 2016 was summarized as follows:

###### Number of companies newly included in the scope of consolidation; 5 companies

(Nissan Saudi Arabia Co., Ltd. and 4 other companies)

###### Number of companies excluded from the scope of consolidation; 20 companies

(Calsonic Kansei Corporation and 19 other companies)

###### Number of companies newly accounted for by the equity method; 2 companies

(Mitsubishi Motors Corporation and 1 other company)

###### Number of companies ceased to be accounted for by the equity method; 7 companies

(Calsonic Kansei Spain, S.A. and 6 other companies)

The increase in the number of consolidated subsidiaries and affiliates was primarily attributable to those that were newly established, acquisition of stocks or became material to the consolidated financial statements, and the decrease was mainly due to liquidation and sale of their shares etc.

#### 2. Fiscal Period of Consolidated Subsidiaries

##### (1) The fiscal year of the following consolidated subsidiaries is different from that of the Company (March 31)

December 31 year end Companies: Yulon Nissan Motor Co., Ltd., Nissan Mexicana, S.A. de C.V. and 17 other overseas subsidiaries

##### (2) Nissan Mexicana, S.A. de C.V. and 11 other companies whose fiscal year end is December 31 close their books of account at March 31 for consolidation reporting purpose.

With respect to Yulon Nissan Motor Co., Ltd. and 6 other companies, the necessary adjustments were made in consolidation to reflect any significant transactions from January 1 to March 31.

### 3. Significant Accounting Policies

#### (1) Valuation methods for assets

##### 1) Securities

Held-to-maturity securities

Held-to-maturity securities are stated at amortized cost.

Other securities

Marketable securities:

Marketable securities classified as other securities are carried at fair value with any changes in unrealized holding gain or loss, net of the applicable income taxes, directly included in net assets.

Costs of securities sold are calculated by the moving average method.

Non-marketable securities:

Non-marketable securities classified as other securities are carried at cost determined by the moving average method.

Investments in limited liability partnerships and similar investments, defined as securities by Article 2, Section 2 of the Financial Instruments and Exchange Law, are recognized at the net amount corresponding to the owning portion under the equity method based on the latest available financial statements of the partnerships.

##### 2) Derivative financial instruments

Derivative financial instruments are stated at fair value.

##### 3) Inventories

Inventories are primarily stated at cost determined by the first-in and first-out method (cost of inventories is written-down when their carrying amounts become unrecoverable).

#### (2) Depreciation of property, plant and equipment

Depreciation of self-owned property, plant and equipment is calculated principally by the straight-line method based on the estimated useful lives and the estimated residual value determined by the Company.

Depreciation of leased assets is calculated by the straight-line method based on either the estimated useful lives or the lease terms and the estimated residual value determined by the Company.

#### (3) Basis for reserves and allowances

##### 1) Allowance for doubtful accounts

Allowance for doubtful accounts is provided based on past experience for normal receivables and on an estimate of the collectability of receivables from companies in financial difficulty.

##### 2) Accrued warranty costs

Accrued warranty costs are provided to cover the cost of all services anticipated to be incurred during the entire warranty period in accordance with the warranty contracts and based on past experience.

#### (4) Accounting for retirement benefits

For calculating the retirement benefit obligation, the benefit formula basis has been adopted for attributing projected benefits to periods.

Past service cost is being amortized as incurred by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees (principally 6 to 15 years).

Actuarial gain and loss are amortized in the year following the year in which actuarial gain and loss are recognized by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees (principally 9 to 29 years). Certain foreign consolidated subsidiaries have adopted the corridor approach for actuarial gain and loss, and amortize them over the average remaining years of services of the eligible employees or the average life expectancy of the eligible employees.

Actuarial gain and loss and past service cost that are yet to be recognized as gain or loss are recorded as remeasurements of defined benefit plans presented in accumulated other comprehensive income of the net assets section, after being adjusted for tax effects.

#### (5) Foreign currency translation

Receivables and payables denominated in foreign currencies are translated into yen at the rates of exchange in effect at the balance sheet date, and differences arising from the translation are charged or credited to income.

Assets and liabilities of the foreign consolidated subsidiaries are translated into yen at the rates of exchange in effect at the balance sheet date and revenue and expense accounts are translated at the average rates of exchange in effect during the year. Differences arising from the translation are presented as translation adjustments and non-controlling interests in the net assets section.

(6) Hedge accounting method

1) Hedge accounting

Primarily, deferred hedge accounting is applied for derivative instruments.  
Short-cut method, "Furiate-Shori," is applied for forward exchange contracts which are qualified for such treatment and related to the hedged items other than foreign currency denominated accounts receivables.  
Special treatment, "Tokurei-Shori," is applied for interest rate swaps which are qualified for such treatment.

2) Hedging instruments and hedged items

Hedging instruments - Derivative transactions  
Hedged items - Mainly receivables and payables denominated in foreign currencies and others

3) Hedging policy

Based on the internal risk management rules and authority regarding derivative transactions, expected risks such as fluctuations in foreign exchange and interest rate are hedged within certain extent.

4) Assessment of hedge effectiveness

The assessment of hedge effectiveness is omitted when the terms of hedged items are substantially same as those of hedging instruments.

(7) Amortization of goodwill

Goodwill and negative goodwill in consolidated subsidiaries and in companies accounted for by the equity method which had occurred before March 31, 2010 have been amortized over periods not exceeding 20 years determined based on their expected life. However, immaterial differences are charged or credited to income in the year of acquisition.  
Negative goodwill in consolidated subsidiaries and in companies accounted for by the equity method which had occurred after April 1, 2010 has been recorded as profit in the year of acquisition.

(8) Accounting for consumption taxes

Transactions subject to consumption taxes are recorded at amounts exclusive of consumption taxes.

(9) Adoption of consolidated taxation system

The Company and some of its subsidiaries have been adopted the consolidated taxation system.

4. Changes in accounting policies

The "Balance Sheet Classification of Deferred Taxes" (Accounting Standards Update No. 2015-17 issued by Financial Accounting Standards Board (FASB) on November 20, 2015) has been early applied from the fiscal year ended March 31, 2017 at overseas affiliated companies that apply US GAAP. Consequently, deferred tax assets and liabilities that were presented separately in the current and non-current categories of the consolidated balance sheets have been changed to be classified in the non-current category. The accounting standard has been applied prospectively from the fiscal year ended March 31, 2017 pursuant to the treatment stipulated in FASB Accounting Standards Codification Topic 740 "Income Taxes".

As a result, as of the end of the fiscal year ended March 31, 2017, deferred tax assets (current) decreased by ¥117,879 million, deferred tax assets (non-current) increased by ¥244 million, deferred tax liabilities (current) and deferred tax liabilities (non-current) decreased by ¥741 million and ¥116,894 million respectively, and total assets decreased by ¥117,635 million.

There is no impact on the consolidated statement of income and per share information for the fiscal year ended March 31, 2017.

5. Changes in presentations

(Consolidated Statement of Income)

"Credit liquidation costs" which was included in "Miscellaneous expenses" under "Non-operating expenses" in the prior fiscal year, has been separately presented in the current fiscal year due to its increased financial materiality.

## Notes to Consolidated Balance Sheet

### 1. Assets pledged as collateral

(1) Assets pledged as collateral		(in millions of yen)
	Sales finance receivables	2,414,838
	Property, plant and equipment	836,552
	Total	3,251,390

### (2) Liabilities secured by the above collateral

		(in millions of yen)
	Short-term borrowings	512,861
	Long-term borrowings (including the current portion)	1,914,195
	Total	2,427,056

### 2. Accumulated depreciation of property, plant and equipment

(in millions of yen)

5,124,899

(The above amount includes depreciation of leased assets in the amount of 72,461 million yen.)

### 3. Contingent liabilities

(in millions of yen)

(1) As guarantor of employees' housing loans from banks and others

40,065  
(39,851 for employees, 214 for others)

(in millions of yen)

(2) Commitments to provide guarantees

72

### 4. Discounted notes receivables

(in millions of yen)

12

5. "Other" of Long-term liabilities includes updated amount of retirement benefits for directors and statutory auditors in the books of the Company covered under the resolution approved at the general shareholders meeting held on June 20, 2007.

## Notes to Consolidated Statement of Changes in Net Assets

1. Shares issued and outstanding

Common stock

4,220,715 thousand shares

### 2. Dividends

#### (1) Dividends paid

Resolution	Type of shares	Total dividends (in millions of yen)	Dividends per share (yen)	Record date	Effective date
Annual general meeting of the shareholders on June 22, 2016	Common stock	87,540	21	March 31, 2016	June 23, 2016
Meeting of the Board of Directors on November 7, 2016	Common stock	95,263	24	September 30, 2016	November 25, 2016

(Note) Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

(2) Dividends, which the Record date was in the year ended March 31, 2017 and the effective date of which is in the year ending March 31, 2018

Type of shares	Common stock
Source of dividends	Retained earnings
Total dividends	¥93,883 million (Dividends per share : ¥24)
Record date	March 31, 2017
Effective date	Undetermined

(Note) Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

### 3. Type and number of shares to be issued upon the exercise of share subscription rights (as of March 31, 2017)

Common stock

2,241 thousand shares



## Notes to Financial Instruments

### 1. Overview of financial instruments

The Group's cash is managed through short-term deposits and appropriate repurchase agreement transactions for the purpose of efficient cash management at appropriate risk. Investment in equity/bond-related products is also authorized. With regard to such investment with price fluctuation risk, a strict risk management is implemented, consisting of regular monitoring of mark-to-market and internal reporting. The financing has been diversified, such as bank loans, bond issues, commercial paper issues and liquidation of securities, to reduce the exposure to liquidity risk.

The Group holds trade notes and accounts receivables from sales of products and collects such receivables in accordance with the terms and conditions of relevant sales agreements. The Group also holds trade liabilities with various payment dates based on the payment conditions from purchasing diverse parts, materials and services, required for development and manufacture of products.

The Group utilizes derivatives financial instruments based on the internal "Policies and Procedures for Risk Management" mainly for the purpose of hedging its exposure to adverse fluctuations in foreign currency exchange rates on receivables and payables denominated in foreign currencies, interest rates on interest-bearing debt and market prices on commodity, but does not enter into such transactions for speculative or trading purposes.

The sales financing business provides the Group's financial services including auto loans and leases, which are supplied to customers following a strict credit assessment, and inventory financing, which is supplied to dealers.

### 2. Fair value of financial instruments

The following table indicates the carrying value in the consolidated balance sheet, the fair value and the unrealized gain (loss) as of March 31, 2017. Assets and liabilities, for which it is deemed difficult to measure the fair value, are not included in the table below. (Refer to Note 2.)

(in millions of yen)			
	Amount recorded in the consolidated balance sheets	Fair value	Differences
(1) Cash on hand and in banks	1,122,484	1,122,484	—
(2) Trade notes and accounts receivable	808,981		
Allowance for doubtful accounts (*1)	(12,353)		
	796,628	796,628	—
(3) Sales finance receivables (*2)	7,291,339		
Allowance for doubtful accounts (*1)	(87,634)		
	7,203,705	7,225,493	21,788
(4) Securities and Investment securities	777,515	1,043,763	266,248
(5) Long-term loans receivable	16,036		
Allowance for doubtful accounts (*1)	(657)		
	15,379	18,294	2,915
<b>Total assets</b>	<b>9,915,711</b>	<b>10,206,662</b>	<b>290,951</b>
(1) Trade notes and accounts payable	1,578,594	1,578,594	—
(2) Short-term borrowings	980,654	980,654	—
(3) Commercial papers	430,019	430,019	—
(4) Bonds (*3)	1,861,260	1,871,842	(10,582)
(5) Long-term borrowings (*3)	4,443,785	4,520,023	(76,238)
(6) Lease obligations (*3)	51,963	52,864	(901)
<b>Total liabilities</b>	<b>9,346,275</b>	<b>9,433,996</b>	<b>(87,721)</b>
Derivative transactions (*4)	47,826	47,826	—

(\*1) The allowance for doubtful accounts, which is individually reported as part of trade notes and accounts receivable, sales finance receivables and long-term loans receivable, is deducted.

(\*2) Carrying value of sales finance receivables is presented with the amount after deducting the corresponding balance of ¥49,297 million of deferred installment income and others.

(\*3) Bonds, long-term borrowings and lease obligations include each current portion which is categorized in current liabilities.

(\*4) Net receivables and payables, which were derived from derivative transactions, are presented in net amounts, and any item for which the total becomes a net liability is indicated in parentheses.

(Note 1) Calculation method of the fair value of financial instruments and matters relating to securities and derivative transactions

#### Assets

##### (1) Cash on hand and in banks and (2) Trade notes and accounts receivable

Fair value is calculated based on the book value as these assets are settled within a short time and the fair value is almost equal to the book value.

##### (3) Sales finance receivables

Fair value is calculated based on the discounted cash flows by collection period, using discount rates reflecting maturity and credit risk.

##### (4) Securities and Investment securities

Fair value of stocks is based on the prices traded at the stock exchange. Fair value of unlisted foreign investment trusts is based on the book value as these are settled within a short time and fair value is almost equal to the book value.

##### (5) Long-term loans receivable

Fair value is calculated based on the discounted cash flows of each individual loan, using discount rates which would be applicable for similar new loans.

#### Liabilities

(1) Trade notes and accounts payable, (2) Short-term borrowings and (3) Commercial papers

Fair value is calculated based on the book value as these liabilities are settled within a short time and fair value is almost equal to the book value.

(4) Bonds

Fair value of marketable bonds is based on the market prices, and that of non-marketable bonds is based on the present value estimated by discounting the total principal and interest, using discount rates reflecting the remaining term and credit risk.

(5) Long-term borrowings and (6) Lease obligations

Fair value is calculated based on the present value estimated by discounting the total principal and interest, using discount rates which would be applicable for similar new borrowings or lease transactions.

#### Derivative transactions

Fair value is calculated based on the discounted cash flows and others. Fair value of interest rate swaps which are accounted using special treatment, "Tokurei-Shori", is included in that of corresponding hedged long-term borrowings, as those interest rate swaps are recorded as an adjustment to interest expenses of hedged items under the special treatment.

(Note 2) Unlisted stocks (carrying value in the consolidated balance sheet: ¥502,685 million) are not included in

(4) Securities and Investment securities, as it is deemed difficult to measure the fair value because they are non-marketable and future cash flows cannot be estimated.

### **Notes to Investment and Rental Property**

1. The status of investment and rental property

The Company and certain consolidated subsidiaries own rental properties, mainly for vehicle and parts dealers, in Japan and overseas countries.

2. Fair value of investment and rental property

(in millions of yen)

Carrying value	Fair Value
108,626	107,698

(Note 1) Carrying value deducted accumulated depreciation and impairment loss from acquisition cost of fixed assets.

(Note 2) The fair value was mainly based on real-estate appraisal value which was calculated by external real-estate appraisers.

### **Notes to Amounts Per Share**

Net assets excluding share subscription rights and non-controlling interests per share

1,242.90 yen

Basic net income per share

165.94 yen

### **Notes to Significant Subsequent Events**

Not applicable.

### **Other**

Not applicable.

Amounts less than one million yen are rounded off.

5. Non-Consolidated Statement of Changes in Net Assets  
(From April 1, 2016 To March 31, 2017)

	Shareholders' equity								
	Common stock	Capital surplus			Legal reserve	Retained earnings			
		Legal capital surplus	Other capital surplus	Total capital surplus		Reserve for reduction of replacement cost of specified properties	Reserve for special depreciation	Unappropriated retained earnings	Total retained earnings
Balance at the beginning of current period	605,813	804,470		804,470	53,838	54,078	24	955,404	1,063,347
Changes of items during the period									
Cash dividends paid								(195,826)	(195,826)
Provision of reserve for reduction of replacement cost of specified properties						4		(4)	
Reversal of reserve for reduction of replacement cost of specified properties						(336)		336	—
Provision of reserve for special depreciation							2	(2)	—
Reversal of reserve for special depreciation							(13)	13	—
Net income								585,951	585,951
Purchases of treasury stock									
Disposal of treasury stock			17	17					
Retirement of treasury stock			(17)	(17)				(278,544)	(278,544)
Net changes of items other than those in shareholders' equity									
Total changes of items during the period						(331)	(10)	111,923	111,581
Balance at the end of current period	605,813	804,470		804,470	53,838	53,746	13	1,067,328	1,174,928

	Shareholders' equity		Valuation, translation adjustments and others			Share subscription rights	Total net assets
	Treasury stock	Total shareholders' equity	Unrealized holding gain and loss on securities	Unrealized gain and loss from hedging instruments	Total valuation, translation adjustments and others		
Balance at the beginning of current period	(31,424)	2,442,206	49,368	(1,092)	48,275	502	2,490,984
Changes of items during the period							
Cash dividends paid		(195,826)					(195,826)
Provision of reserve for reduction of replacement cost of specified properties							
Reversal of reserve for reduction of replacement cost of specified properties							
Provision of reserve for special depreciation							
Reversal of reserve for special depreciation							
Net income		585,951					585,951
Purchases of treasury stock	(277,419)	(277,419)					(277,419)
Disposal of treasury stock	133	150					150
Retirement of treasury stock	278,561						
Net changes of items other than those in shareholders' equity			(4,139)	791	(3,347)	(110)	(3,458)
Total changes of items during the period	1,275	112,856	(4,139)	791	(3,347)	(110)	109,398
Balance at the end of current period	(30,148)	2,555,063	45,228	(300)	44,928	391	2,600,382

## 6. Notes to Non-Consolidated Financial Statements

### Significant Accounting Policies

#### 1. Valuation methods for assets

##### (1) Securities

###### 1) Held-to-maturity securities

Held-to-maturity securities are stated at amortized cost (straight-line method).

###### 2) Equity securities issued by subsidiaries and affiliates

Equity securities issued by subsidiaries and affiliates are carried at cost determined by the moving average method.

###### 3) Other securities

###### a) Marketable securities:

Marketable securities classified as other securities are carried at fair value with any changes in unrealized holding gain or loss, net of the applicable income taxes, directly included in net assets. Costs of securities sold are calculated by the moving average method.

###### b) Non-marketable securities:

Non-marketable securities classified as other securities are carried at cost determined by the moving average method. Investments in limited liability partnerships and similar investments, defined as securities by Article 2, Section 2 of the Financial Instruments and Exchange Law, are recognized at the net amount corresponding to the owning portion under the equity method based on the latest available financial statements of the partnerships.

##### (2) Derivative financial instruments

Derivative financial instruments are stated at fair value.

##### (3) Inventories

Inventories are stated at cost determined by the first-in and first-out method (cost of inventories is written-down when their carrying amounts become unrecoverable).

#### 2. Depreciation and amortization of fixed assets

##### (1) Property, plant and equipment

Depreciation of property, plant and equipment is calculated by the straight-line method based on the estimated useful lives and the estimated residual value determined by the Company.

##### (2) Intangible fixed assets

Amortization of intangible fixed assets is calculated by the straight-line method. Amortization of software for internal use is calculated by the straight-line method over the estimated useful life (5 years).

##### (3) Leased Assets

Depreciation of leased assets is calculated by the straight-line method based on either the estimated useful lives or the lease terms and the estimated residual value determined by the Company.

#### 3. Foreign currency translation

Receivables and payables denominated in foreign currencies are translated into yen at the rates of exchange in effect at the balance sheet date, and differences arising from the translation are charged or credited to income.

#### 4. Basis for reserves and allowances

##### (1) Allowance for doubtful accounts

Allowance for doubtful accounts is provided based on past experience for normal receivables and on an estimate of the collectability of receivables from companies in financial difficulty.

##### (2) Accrued warranty costs

Accrued warranty costs are provided to cover the cost of all services anticipated to be incurred during the entire warranty period in accordance with the warranty contracts and based on past experience.

##### (3) Accrued retirement benefits

Accrued retirement benefits or prepaid pension costs are recorded at an amount calculated based on the retirement benefit obligation and the fair value of pension plan assets at the end of current fiscal year.

For calculating the retirement benefit obligation, the Company has been adopted the benefit formula basis as a method for attributing projected benefits to periods.

Past service cost is being amortized as incurred by the straight-line method over periods which are shorter than the average remaining years of services of the eligible employees.

Actuarial gain and loss are amortized in the year following the year in which actuarial gain and loss are recognized by the straight-line method over periods which are shorter than the average remaining years of services of the eligible employees.

## 5. Other significant accounting policies

### (1) Hedge accounting method

#### 1) Hedge accounting

Primarily, deferred hedge accounting is applied for derivative instruments.

Short-cut method, "Furiate-Shori," is applied for forward exchange contracts which are qualified for such treatment and related to the hedged items other than foreign currency denominated accounts receivables.

Special treatment, "Tokurei-Shori," is applied for interest rate swaps which are qualified for such treatment.

#### 2) Hedging instruments and hedged items

Hedging instruments - Derivative transactions

Hedged items - Mainly receivables and payables denominated in foreign currencies and others

#### 3) Hedging policy

Based on the internal risk management rules and authority regarding derivative transactions, expected risks such as fluctuations in foreign exchange and interest rate are hedged within certain extent.

#### 4) Assessment of hedge effectiveness

The assessment of hedge effectiveness is omitted when the terms of hedged items are substantially same as those of hedging instruments.

### (2) Accounting for retirement benefit

The accounting methods of unrecognized actuarial gain and loss and unrecognized past service cost are different from those of the consolidated financial documentation.

### (3) Accounting for the consumption taxes

Transactions subject to the consumption taxes are recorded at amounts exclusive of the consumption taxes.

### (4) Adoption of consolidated taxation system

The Company has been adopted the consolidated taxation system.

## 6. Changes in presentations

### (Non-Consolidated Balance Sheet)

"Accounts receivable - other," which was included in "Other" under "Current assets" in the prior fiscal year, has been separately presented in the current fiscal year due to its increased financial materiality.

### (Non-Consolidated Statement of Income)

"Provision for doubtful accounts," which was included in "Other" under "Non-operating expenses" in the prior fiscal year,

has been separately presented in the current fiscal year due to its increased financial materiality within "Non-operating expenses".

"Gain on reversal of share subscription rights," which was presented as a separate account under "Special gains" in the prior fiscal year, has been included in "Other" in the current fiscal year due to its decreased financial materiality.

## Notes to Non-Consolidated Balance Sheet

1. Accumulated depreciation of property, plant and equipment amounted to ¥1,433,598 million.  
(The above amount includes depreciation of leased assets in the amount of ¥57,855 million.)

2. Guarantees given and other items

(1) Guarantees (in millions of yen)

Guarantees	Balance of liabilities guaranteed	Description of liabilities guaranteed
Employees	37,252	Guarantees for employees' housing loans
Nissan Motor Manufacturing (UK) Ltd.	5,182	Guarantees for loans to purchase fixed assets
Automotive Energy Supply Corporation	2,720	Guarantees for loans to purchase fixed assets
Nissan South Africa (Pty) Ltd.	1,502	Guarantees for loans for working capital
Nissan North America, Inc.	518	Guarantees for loans to purchase fixed assets
11 domestic sales companies	1,245	Guarantees for loans for working capital
Total	48,422	Allowance for doubtful accounts is provided based on past experience

(2) Commitments to provide guarantees (in millions of yen)

Guarantees	Balance of commitments to provide guarantees	Description of liabilities guaranteed
Hibikinada Development Co., Ltd.	72	Commitments to provide guarantees for loans

(3) Letters of awareness

The Company issued letters of awareness regarding borrowings from financial institutions made by the following subsidiary.  
(in millions of yen)

Company name	Balance of liabilities
Nissan Motor Manufacturing (UK) Ltd.	9,583

(4) Keepwell Agreements

In addition to the above, the Company entered into keepwell agreements with the following financial subsidiaries and other to enhance their credit worthiness.

Their balances of liabilities at the end of March 2017 were as follows.

(in millions of yen)

Company name	Balance of liabilities
Nissan Motor Acceptance Corporation	4,657,001
Nissan Financial Services Co., Ltd.	847,302
Nissan Financial Services Australia Pty Ltd.	361,558
Nissan Canada, Inc.	237,622
Nissan Leasing (Thailand) Co., Ltd.	108,079
Nissan Canada Financial Services, Inc.	93,967
Nissan North America, Inc.	49,363
Nissan Financial Services New Zealand Pty Ltd.	17,254
Total	6,372,150

3. Monetary receivables from and payables to subsidiaries and affiliates (except for separately disclosed)

(in millions of yen)

Short-term monetary receivables:	779,780
Short-term monetary payables:	745,022
Long-term monetary payables:	12,794

4. "Other" of Long-term liabilities includes updated amount of retirement benefits for directors and statutory auditors covered under the resolution approved at the general shareholders meeting held on June 20, 2007.

**Note to Non-Consolidated Statement of Income**

Transactions with subsidiaries and affiliates

	(in millions of yen)
Operating transactions with subsidiaries and affiliates	
Sales:	3,208,662
Operating expenses:	1,507,711
Transactions with subsidiaries and affiliates other than operating transactions:	291,688

**Note to Non-Consolidated Statement of Changes in Net Assets**

Treasury stock (as of March 31, 2017)	Common stock	29,812 thousand shares
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**Note to Deferred Tax Assets and Liabilities**

Deferred tax assets mainly consist of those deriving from research and development expenses, accrued expenses, accrued retirement benefits, loss on valuation of investment securities, accrued warranty costs and deferred assets for tax purposes.

Deferred tax liabilities mainly consist of those deriving from tax deductible losses on investment securities, reserves under Special Taxation Measures Law and unrealized holding gain on securities.

Valuation allowance provided against deferred tax assets amounted to ¥31,049 million.

Note to Related Party Transactions

Subsidiaries, affiliates and others

(in millions of yen)

Attribute	Name	Percentage of voting right held by the company	Relation	Nature of transactions	Amount of the transactions	Account	Balance at the end of fiscal year
Subsidiary	Nissan North America, Inc.	Ownership Directly 100%	• Purchasing products manufactured by the Company	Sales Making loans	1,168,603 170,976	Trade accounts receivable Short-term loans receivable from subsidiaries and affiliates	73,676 170,976
Subsidiary	Nissan Shatai Co., Ltd.	Ownership Directly 45.79% Indirectly 0.01%	• Manufacturing certain products on behalf of the Company	Purchase	328,796	Trade accounts payable Other (Advance payments -trade) Accounts receivable - other Accrued expenses	89,826 16,072 8,642 1,725
Subsidiary	Nissan Middle East F. Z. E.	Ownership Directly 100%	• Purchasing products manufactured by the Company	Sales Dividend income	265,576 44,176	Trade accounts receivable Accounts receivable - other	81,806 45,554
Subsidiary	Nissan Finance Co., Ltd.	Ownership Directly 100%	• Lending and borrowing for the group loan provided for domestic subsidiaries	Making loans Borrowing	380,421 421,569	Long-term loans receivable from subsidiaries and affiliates Short-term borrowings	380,421 421,569
Subsidiary	Nissan Motor Acceptance Corp.	Ownership Indirectly 100%	• Providing guarantee and loans for sales finance services for vehicles manufactured by the Company	Making loans Guarantees given and other (Keepwell Agreements)	106,510 4,657,001	Short-term loans receivable from subsidiaries and affiliates —	106,510 —
Subsidiary	Nissan International Holding B.V.	Ownership Directly 100%	• Holding investments in subsidiaries and affiliates	Making loans	124,758	Short-term loans receivable from subsidiaries and affiliates	124,758
Subsidiary	Nissan Financial Services Co., Ltd.	Ownership Directly 100%	• Providing guarantee for sales finance services for vehicles manufactured by the Company	Guarantees given and other (Keepwell Agreements)	847,302	—	—
Subsidiary	Nissan Financial Services Australia Pty Ltd.	Ownership Indirectly 100%	• Providing guarantee for sales finance services for vehicles manufactured by the Company	Guarantees given and other (Keepwell Agreements)	361,558	—	—
Subsidiary	Nissan Canada Inc.	Ownership Directly 35.89% Indirectly 64.11%	• Providing guarantee for sales finance services for vehicles manufactured by the Company	Guarantees given and other (Keepwell Agreements)	237,622	—	—
Subsidiary	Nissan Leasing (Thailand) Co., Ltd.	Ownership Directly 67.21% Indirectly 32.79%	• Providing guarantee for sales finance services for vehicles manufactured by the Company	Guarantees given and other (Keepwell Agreements)	108,079	—	—
Subsidiary	Nissan Canada Financial Services Inc.	Ownership Indirectly 100%	• Providing guarantee for sales finance services for vehicles manufactured by the Company	Guarantees given and other (Keepwell Agreements)	93,967	—	—



Terms and conditions of transactions and policies on deciding terms and conditions

- (1) Sales of products and parts are decided considering market prices and total costs.
- (2) Purchase of products is decided after investigation and negotiation considering bidding prices, existing prices and market price of our products.  
Parts provided to subcontractors are offset against the purchase costs, and after negotiation, the amount is decided based on the price calculated using the cost.

Others

- (1) The Company provides guarantees to the borrowings of its subsidiaries.  
In addition, the Company provides keepwell agreements, as a part of guarantee, in order to complement the credits.
- (2) The Company has borrowings and lendings with its group companies, and the interest rate is determined by reference to market rates.
- (3) Dividend income from subsidiaries of which the Company has all voting rights is decided considering its financial condition.

#### Notes to Amounts Per Share

Net assets excluding share subscription rights per share	620.39 yen
Basic net income per share	136.80 yen

#### Notes to Significant Subsequent Events

Not applicable.

#### Other

Not applicable.

Amounts less than one million yen are omitted.

-END-