

# REVISION OF FY2018 OUTLOOK

Nissan Motor Co., Ltd.  
April 24, 2019

**NISSAN MOTOR CORPORATION**



# REVISION OF FY2018 OUTLOOK

## (TSE REPORT BASIS — CHINA JV EQUITY BASIS)

(BILLION YEN)	FY2018 PREVIOUS OUTLOOK*1	FY2018 REVISED OUTLOOK	VARIANCE vs. PREVIOUS OUTLOOK*1	% CHANGE vs. PREVIOUS OUTLOOK*1
<b>RETAIL VOLUME</b> (K. units)	<b>5,600</b>	<b>5,516</b>	<b>-84</b>	<b>-1.5%</b>
<b>NET REVENUE</b>	<b>11,600</b>	<b>11,574</b>	<b>-26</b>	<b>-0.2%</b>
<b>OPERATING PROFIT</b> OP MARGIN	<b>450</b> 3.9%	<b>318</b> 2.7%	<b>-132</b> -1.2 points	<b>-29.3%</b>
<b>NET INCOME</b> *2 NET INCOME RATIO *2	<b>410</b> 3.5%	<b>319</b> 2.8%	<b>-91</b> -0.7 point	<b>-22.2%</b>

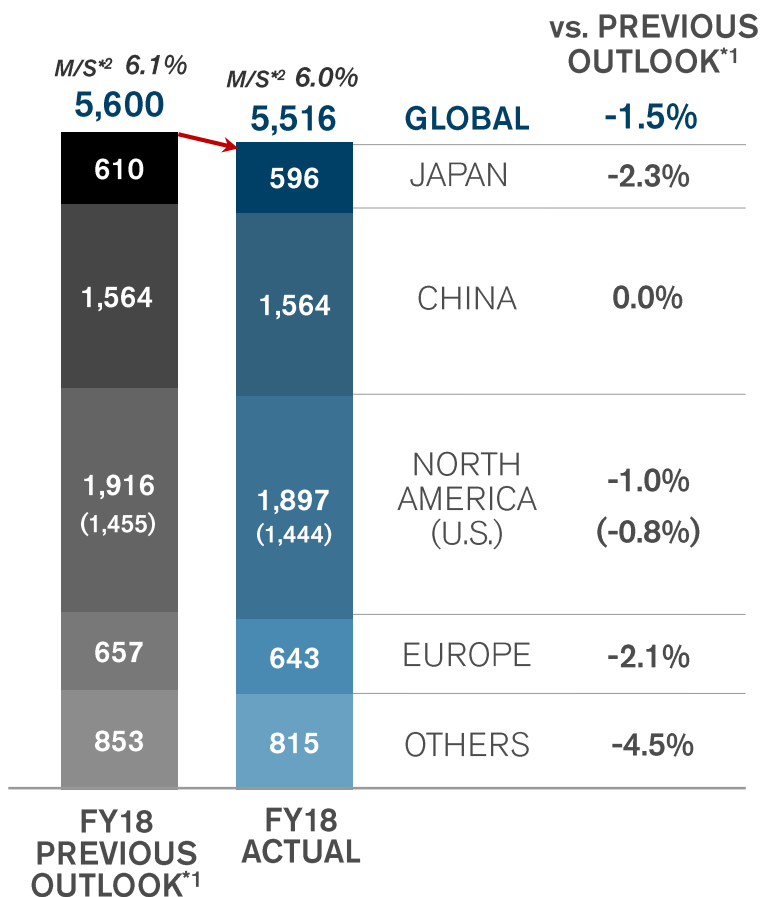
\*1: PREVIOUS OUTLOOK ANNOUNCED ON FEBRUARY 12, 2019

\*2: NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT

# REVISION OF FY2018 OUTLOOK

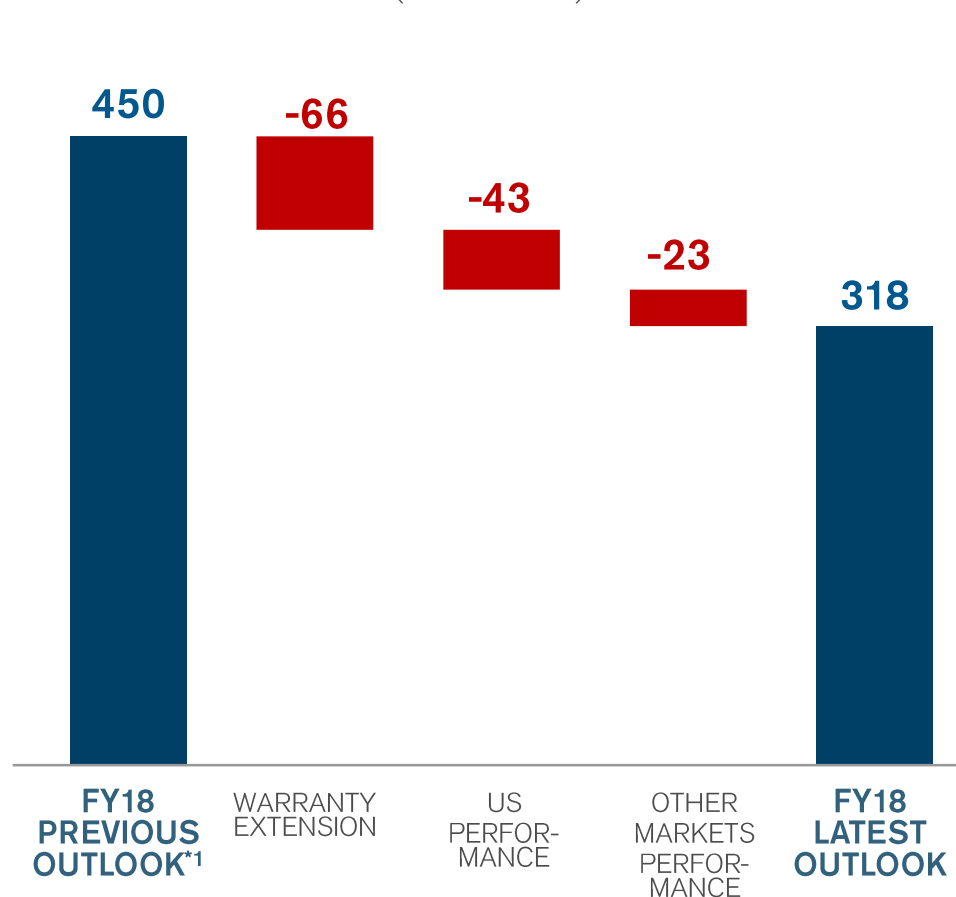
## RETAIL VOLUME

(THOUSAND UNITS)



## OPERATING PROFIT VARIANCE ANALYSIS

(BILLION YEN)



\*1: OUTLOOK ANNOUNCED ON FEBRUARY 12, 2019

\*2: MARKET SHARE

**This presentation contains forward-looking statements, based on judgments and estimates that have been made on the basis of currently available information. By nature, such statements are subject to uncertainty and risk. Therefore, you are advised that the final results might be significantly different from the aforementioned statements due to changes in economic environments related to our business, market trends and exchange rate, etc.**