### 5. SEMI-ANNUAL CONSOLIDATED FINANCIAL STATEMENTS

### 1) Consolidated Statements of Income

(1st half FY2004, 1st half FY2003 and FY2003)

[in millions of Yen, ( ) indicates loss or minus]

|   | FY2004                   | FY2003                   | Change   | Change |                          |
|---|--------------------------|--------------------------|----------|--------|--------------------------|
|   | 1 st half                | 1 st half                | Amount   | %      | FY2003                   |
| NET SALES   | 100%<br><b>4,007,942</b> | 100%<br><b>3,556,249</b> | 451,693  | 12.7 % | 100%<br><b>7,429,219</b> |
| COST OF SALES   | 2,951,746                | 2,510,550                | 441,196  |        | 5,310,172                |
| Gross profit  | 26.4%<br>1,056,196       | 29.4%<br>1,045,699       | 10,497   | 1.0 %  | 28.5%<br>2,119,047       |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSES                    | 652,759                  | 644,567                  | 8,192    |        | 1,294,192                |
| Operating income  | 10.1%<br><b>403,437</b>  | 11.3%<br><b>401,132</b>  | 2,305    | 0.6 %  | 11.1%<br><b>824,855</b>  |
| NON-OPERATING INCOME  | 32,424                   | 28,112                   | 4,312    |        | 57,277                   |
| Interest and dividend income                                    | 7,294                    | 6,230                    | 1,064    |        | 11,591                   |
| Equity in earnings of unconsolidated subsidiaries & affiliates  | 15,161                   | 8,284                    | 6,877    |        | 11,623                   |
| Other non-operating income                                      | 9,969                    | 13,598                   | (3,629)  |        | 34,063                   |
| NON-OPERATING EXPENSES  | 34,504                   | 38,898                   | (4,394)  |        | 72,440                   |
| Interest expense  | 13,260                   | 14,610                   | (1,350)  |        | 27,290                   |
| Amortization of net retirement benefit obligation at transition | 5,888                    | 7,299                    | (1,411)  |        | 13,936                   |
| Other non-operating expenses                                    | 15,356                   | 16,989                   | (1,633)  |        | 31,214                   |
| Ordinary income   | 10.0%<br><b>401,357</b>  | 11.0%<br><b>390,346</b>  | 11,011   | 2.8 %  | 10.9%<br><b>809,692</b>  |
| EXTRAORDINARY GAINS   | 14,787                   | 9,769                    | 5,018    |        | 32,200                   |
| EXTRAORDINARY LOSSES  | 45,664                   | 32,010                   | 13,654   |        | 105,395                  |
| Income before income taxes and minority interests               | 9.2%<br><b>370,480</b>   | 10.4%<br><b>368,105</b>  | 2,375    | 0.6 %  | 9.9%<br><b>736,497</b>   |
| INCOME TAXES CURRENT  | 145,829                  | 106,984                  | 38,845   |        | 137,745                  |
| INCOME TAXES DEFERRED   | (25,142)                 | 18,258                   | (43,400) |        | 81,295                   |
| MINORITY INTERESTS  | 10,985                   | 5,183                    | 5,802    |        | 13,790                   |
| NET INCOME  | 6.0%<br><b>238,808</b>   | 6.7%<br><b>237,680</b>   | 1,128    | 0.5 %  | 6.8%<br><b>503,667</b>   |

2) Consolidated Balance Sheets as of Sep 30, 2004, Mar 31, 2004 and Sep 30, 2003 [in millions of Yen, () indicates loss or minus]

The following information has been prepared in accordance with accounting principles and practices generally accepted in Japan.

|   | as of<br>Sep 30, 2004 | as of<br>Mar 31, 2004 | Change    | as of<br>Sep 30, 2003 |
|---|-----------------------|-----------------------|-----------|-----------------------|
| [ASSETS]  |                       |                       |           |                       |
| CURRENT ASSETS  | 4,737,694             | 3,766,963             | 970,731   | 3,775,213             |
| Cash on hand and in banks                                   | 360,340               | 191,742               | 168,598   | 158,630               |
| Notes & accounts receivable                                 | 466,593               | 462,716               | 3,877     | 512,326               |
| Sales finance receivables                                   | 2,610,794             | 2,203,174             | 407,620   | 2,089,263             |
| Marketable securities                                       | 17,481                | 3,126                 | 14,355    | 2,409                 |
| Inventories   | 702,380               | 542,792               | 159,588   | 572,036               |
| Deferred tax assets   | 262,306               | 169,759               | 92,547    | 217,793               |
| Other current assets  | 317,800               | 193,654               | 124,146   | 222,756               |
| FIXED ASSETS  | 4,376,524             | 4,091,299             | 285,225   | 3,975,794             |
| Property, plant and equipment                               | 3,500,453             | 3,203,252             | 297,201   | 3,154,020             |
| Intangible assets   | 163,517               | 71,786                | 91,731    | 64,549                |
| Investment securities                                       | 305,884               | 360,344               | (54,460)  | 357,696               |
| Long-term loans receivable                                  | 18,100                | 17,419                | 681       | 13,92                 |
| Deferred tax assets   | 173,835               | 162,184               | 11,651    | 138,04                |
| Other fixed assets  | 214,735               | 276,314               | (61,579)  | 247,563               |
| DEFERRED ASSETS   | 1,322                 | 1,594                 | (272)     | 1,86                  |
| TOTAL ASSETS  | 9,115,540             | 7,859,856             | 1,255,684 | 7,752,872             |
| [LIABILITIES]   |                       |                       |           |                       |
| CURRENT LIABILITIES   | 3,857,913             | 3,102,481             | 755,432   | 3,355,46              |
| Notes & accounts payable                                    | 920,309               | 768,201               | 152,108   | 710,36                |
| Short-term borrowings                                       | 1,950,073             | 1,360,798             | 589,275   | 1,626,42              |
| Deferred tax liabilities                                    | 2,318                 | 2,545                 | (227)     | 38                    |
| Accrued warranty costs                                      | 48,181                | 45,550                | 2,631     | 35,392                |
| Leasing obligation  | 50,438                | 50,464                | (26)      | 64,84                 |
| Other current liabilities                                   | 886,594               | 874,923               | 11,671    | 918,05                |
| LONG-TERM LIABILITIES                                       | 2,836,820             | 2,629,596             | 207,224   | 2,401,55              |
| Bonds and debentures  | 409,939               | 542,824               | (132,885) | 623,68                |
| Long-term borrowings  | 1,238,334             | 1,067,790             | 170,544   | 747,14                |
| Deferred tax liabilities                                    | 380,169               | 291,991               | 88,178    | 261,13                |
| Accrued warranty costs                                      | 113,996               | 107,047               | 6,949     | 116,01                |
| Accrued retirement benefits                                 | 460,350               | 442,266               | 18,084    | 472,37                |
| Leasing obligation  | 91,735                | 84,179                | 7,556     | 88,31                 |
| Other long-term liabilities                                 | 142,297               | 93,499                | 48,798    | 92,88                 |
| TOTAL LIABILITIES   | 6,694,733             | 5,732,077             | 962,656   | 5,757,022             |
| [MINORITY INTERESTS]  |                       |                       |           |                       |
| MINORITY INTERESTS IN CONSOLIDATED SUBSIDIARIES             | 164,065               | 103,785               | 60,280    | 96,75                 |
| [SHAREHOLDERS' EQUITY]                                      |                       |                       |           |                       |
| COMMON STOCK  | 605,814               | 605,814               | 0         | 605,814               |
| CAPITAL SURPLUS   | 804,470               | 804,470               | 0         | 804,470               |
| RETAINED EARNINGS   | 1,485,196             | 1,286,299             | 198,897   | 1,035,913             |
| UNREALIZED HOLDING GAIN ON SECURITIES                       | 5,501                 | 4,392                 | 1,109     | 3,70                  |
| TRANSLATION ADJUSTMENTS                                     | (396,615)             | (431,744)             | 35,129    | (330,17               |
| TREASURY STOCK  | (247,624)             | (245,237)             | (2,387)   | (220,63               |
| TOTAL SHAREHOLDERS' EQUITY                                  | 2,256,742             | 2,023,994             | 232,748   | 1,899,093             |
| )TAL LIABILITIES, MINORITY INTERESTS & SHAREHOLDERS' EQUITY | 9,115,540             | 7,859,856             | 1,255,684 | 7,752,872             |
|   |                       |                       |           |                       |

Note. The amount of short-term borrowings includes documentary export bills, current maturities of long-term borrowings, bonds and debentures, and commercial paper.

### 3) Consolidated Statements of Capital Surplus and Retained Earnings

(1st half FY2004, 1st half FY2003 and FY2003)

[in millions of Yen, ( ) indicates loss or minus]

|   | FY2004<br>1st half | FY2003<br>1st half | Change   | FY2003    |
|---|--------------------|--------------------|----------|-----------|
| ( Capital surplus )   | 004 470            | 004 470            |          | 004 470   |
| Capital surplus at beginning of period  | 804,470            | 804,470            | -        | 804,470   |
| Capital surplus at end of period  | 804,470            | 804,470            | -        | 804,470   |
| (Retained earnings)   |                    |                    |          |           |
| Retained earnings at beginning of period  | 1,286,299          | 878,655            | 407,644  | 878,655   |
| Increase  | 246,452            | 240,630            | 5,822    | 513,353   |
| Net income  | 238,808            | 237,680            | 1,128    | 503,667   |
| Increase due to inclusion in consolidation  | 1,104              | 226                | 878      | 226       |
| Adjustment for revaluation of the accounts of the consolidated subsidiaries based on general price level accounting | 3,592              | 2,724              | 868      | 9,460     |
| Recognition of unfunded retirement benefit obligation of subsidiaries   | 2,948              | -                  | 2,948    | -         |
| Decrease  | 47,555             | 83,372             | (35,817) | 105,709   |
| Cash dividends paid   | 45,078             | 41,656             | 3,422    | 74,594    |
| Bonuses to directors and statutory auditors   | 404                | 410                | (6)      | 410       |
| Decrease due to exclusion from the equity method  | -                  | 4,402              | (4,402)  | 4,402     |
| Recognition of unfunded retirement benefit obligation of subsidiaries in UK   | -                  | 30,684             | (30,684) | 18,132    |
| Loss on disposal of treasury stock  | 2,073              | 6,220              | (4,147)  | 8,171     |
| Retained earnings at end of period  | 1,485,196          | 1,035,913          | 449,283  | 1,286,299 |

# 4) Consolidated Statements of Cash Flows (1st half FY2004, 1st half FY2003 and FY2003) [in millions of Yen, ( ) indicates out flows]

|   | 1st half FY2004   | 1st half FY2003      | FY2003              |
|---|-------------------|----------------------|---------------------|
| Operating activities  |                   |                      |                     |
| Income before income taxes and minority interests   | 370,480           | 368,105              | 736,497             |
| Depreciation and amortization (fixed assets excluding leased vehicles)                                  | 163,953           | 153,073              | 314,900             |
| Amortization (long-term prepaid expenses)   | 5,686             | 4,509                | 11,783              |
| Depreciation (leased vehicles)  | 77,717            | 66,137               | 134,354             |
| Provision for doubtful receivables  | (3,848)           | 3,394                | 3,732               |
| Unrealized loss on investments  | (5,848)           | 3,394                | 3,732               |
| Interest and dividend income  | (7,293)           | (6,230)              | (11,591)            |
| Interest expense  | 33,450            | 40,272               | 63,423              |
| 1   |                   |                      |                     |
| Gain on sales of property, plant and equipment  | (3,979)           | (4,303)              | (4,163)             |
| Loss on disposal of property, plant and equipment   | 9,604             | 6,785                | 24,823              |
| (Gain) Loss on sales of investment securities   | (6,113)           | (1,180)              | 7,113               |
| Decrease (Increase) in trade receivables  | 57,134            | (15,890)             | 24,539              |
| Increase in sales finance receivables   | (306,883)         | (260,249)            | (463,110)           |
| Increase in inventories   | (123,013)         | (41,751)             | (28,220)            |
| Increase in trade payables  | 20,097            | 33,519               | 68,879              |
| Amortization of net retirement benefit obligation at transition   | 5,888             | 7,299                | 13,936              |
| Retirement benefit expenses   | 29,848            | 40,175               | 67,262              |
| Retirement benefits paid  | (40,637)          | (35,535)             | (80,650)            |
| Other   | 6,023             | (28,754)             | 45,934              |
| Sub-total   | 288,230           | 329,376              | 929,764             |
| Interest and dividends received   | 7,496             | 5,664                | 10,699              |
| Interest paid   | (33,256)          | (41,749)             | (65,231)            |
| Income taxes paid   | (138,223)         | (40,526)             | (77,815)            |
| Total   | 124,247           | 252,765              | 797,417             |
| Investing activities  |                   |                      |                     |
| Investing activities<br>(Increase) decrease in short-term investments                                   | (8.220)           | 1.241                | (710)               |
|   | (8,229)           | 1,241                | (710)               |
| Purchases of fixed assets   | (214,773)         | (168,750)            | (428,387)           |
| Proceeds from sales of property, plant and equipment  | 18,847            | 21,692               | 53,932              |
| Purchases of leased vehicles  | (274,535)         | (272,289)            | (476,613)           |
| Proceeds from sales of leased vehicles  | 86,857            | 118,513              | 191,105             |
| Collection of long-term loans receivable  | 2,175             | 2,942                | 4,766               |
| Long-term loans made  | (2,455)           | (2,253)              | (3,741)             |
| Purchases of investment securities  | (11,155)          | (56,497)             | (119,372)           |
| Proceeds from sales of investment securities  | 1,674             | 3,752                | 40,330              |
| Purchase of subsidiaries' shares resulting in changes in consolidation                                  |                   |                      |                     |
| in the scope of consolidation   | (1,292)           | -                    | -                   |
| Proceeds from sales of subsidiaries' shares resulting in changes  |                   |                      |                     |
| in the scope of consolidation   | 7,712             | -                    | 192                 |
| Additional acquisition of shares of consolidated subsidiaries   | -                 | (330)                | (2,531)             |
| Other   | (33,123)          | (1,741)              | (15,097)            |
| Total   | (428,297)         | (353,720)            | (756,126)           |
|   |                   |                      |                     |
| Financing activities  | 615 065           | 227 070              | (127 575)           |
| Increase (decrease) in short-term borrowings  | 615,965           | 237,079              | (137,575)           |
| Increase in long-term borrowings  | 485,566           | 185,662              | 847,393             |
| Increase in bonds and debentures  | 30,000            | 104,792              | 150,000             |
| Repayment or redemption of long-term debt   | (649,149)         | (381,485)            | (720,694)           |
| Purchases of treasury stock   | (7,873)           | (72,981)             | (101,957)           |
| Proceeds from sales of treasury stock   | 3,245             | 7,568                | 9,744               |
| Repayment of lease obligation   | (33,816)          | (47,159)             | (84,742)            |
| Cash dividends paid   | (45,078)          | (41,656)             | (74,594)            |
| Other   | (18)              | -                    | -                   |
| Total<br>Effect of exchange rate changes on each and each equivalents                                   | 398,842           | (9,314)              | (113,740)           |
| Effect of exchange rate changes on cash and cash equivalents  | 1,761             | 1,466                | (2,604)             |
| Increase (decrease) in cash and cash equivalents<br>Cash and cash equivalent at beginning of the period | 96,553<br>194,164 | (108,803)<br>269,817 | (75,053)<br>269,817 |
| Increase due to inclusion in consolidation  | 59,577            | 310                  | 310                 |
| Decrease due to exclusion from consolidation  | -                 | (871)                | (910)               |
|   | 1                 | (0,1)                | (210)               |

### 5) Basis of Semi-Annual Consolidated Financial Statements

### 1. Number of Consolidated Subsidiaries and Companies Accounted for by the Equity Method

(1) Consolidated subsidiaries ; 195 companies (Domestic 99, Overseas 96)

Domestic Car Dealers, Parts Distributors

Aichi Nissan Motor Co., Ltd., Tokyo Nissan Motor Co., Ltd. Nissan Prince Tokyo Motor Sales Co., Ltd. Nissan Chuo Parts Sales Co., Ltd. and 80 other companies

Domestic Vehicles and Parts Manufacturers

Nissan Shatai Co., Ltd., Aichi Machine Industry Co., Ltd., JATCO Ltd. and another company

Domestic Logistics & Services Companies

Nissan Trading Co., Ltd., Nissan Financial Service Co., Ltd., Autech Japan, Inc. and 8 other companies

Overseas subsidiaries

Nissan North America, Inc., Nissan Europe S.A.S. Nissan Motor Manufacturing (UK) Ltd. Nissan Mexicana, S.A. de C.V. and 92 other companies

Unconsolidated Subsidiaries ; 148 companies (Domestic 117, Overseas 31)

These 163 companies are excluded from consolidation because the effect of not consolidating them was immaterial to the Company's consolidated financial statements.

(2) Companies Accounted for by the Equity Method

| Unconsolidated subsidiaries; | 31 companies (Domestic 25, Overseas 6) |
|------------------------------|--|
| Affiliates;                  | 21 companies (Domestic 18, Overseas 3) |
|                              |  |

Domestic Nissan Diesel Motor Co., Ltd., Calsonic Kansei Corporation, and 41 other companies Overseas Renault S.A., Guangzhou NISSAN Trading Co., Ltd. and 7 other companies

The 117 unconsolidated subsidiaries and 30 affiliates other than the above 247 companies were not accounted for by the equity method because the effect of not adopting the equity method to them was immaterial to the Company's consolidated net income and retained earnings.

(3) Change in the Scope of Consolidation and Equity Method of Accounting

The change in the scope of consolidation compared with fiscal year 2003 was summarized as follows:

Newly included in the scope of consolidation; 15 subsidiaries (\*Dongfeng Motor Co., Ltd. Yulon Nissan Motor Co., Ltd., Siam Nissan Automobile Co., Ltd. and 12 other company)

Excluded from the scope of consolidation ; 6 subsidiaries (Nissan Canada Finance Inc., Shizuoka Nissan Motor Co., Ltd., and 4 other companies)

Number of companies newly accounted for by the equity method; 1 (Guangzhou NISSAN Trading Co.)

Number of companies ceased to be accounted for by the equity method of accounting; 10 (Dongfeng Motor Co., Ltd. Yulon Nissan Motor Co., Ltd., Siam Nissan Automobile Co., Ltd. and 7 other companies)

The increase in the number of consolidated subsidiaries and companies accounted for by the equity method were primarily attributable to those newly established or became material to the consolidated financial statements, and the decrease were mainly due to sales or liquidations.

\* During the six months ended September 30, 2004, investments in Dongfeng Motor Co., Ltd. held by the Company were transferred to Nissan China Investment Co., Ltd. (NCIC). As a result, effective six months ended September 30, 2004, Dongfeng Motor Co., Ltd., a joint venture, has been proportionately consolidated into NCIC in accordance with local accounting standards and was presented as a consolidated subsidiary.

#### 2. Fiscal Period of Consolidated Subsidiaries

1)The end of 1st half of FY2004 for the following consolidated subsidiaries is different from that of the Company (September 30)

June 30 : Nissan Europe S.A.S. Nissan Mexicana, S.A.de C.V., Nissan Motor Company South Africa (Proprietary) Limited, and 60 other overseas subsidiaries

2)With respect to the above 63 companies, the necessary adjustments were made in consolidation to reflect any significant transactions from July 1 to September 30.

#### **3.Significant Accounting Policies**

1)Valuation methods for assets

1.Securities

Held-to-maturity debt securities ..... Held-to maturity debt securities are stated at amortized cost.

Other securities

| Marketable securities     | Marketable securities classified as other securities are carried at fair value<br>with changes in unrealized holding gain or loss, net of the applicable<br>income taxes, directly included in shareholders' equity.<br>Cost of securities sold is calculated by the moving average method. |
|---------------------------|---|
| Non-marketable securities | . Non-marketable securities classified as other securities are carried at cost determined by the moving average method.   |

#### 2.Derivative transactions

Derivative financial instruments are stated at fair value except for forward foreign exchange contracts entered in order to hedge receivables and payables denominated in foreign currencies which have been translated and are reflected at their corresponding contract rates in the consolidated balance sheet.

3.Inventories

Inventries are carried at the lower of cost or market, cost being determined by the first-in, first-out method.

2) Depreciation of property, plant and equipment

Depreciation of property, plant and equipment is calculated principally by straight-line method based on the estimated useful lives and economic residual value determined by the Company.

#### 3) Basis for reserves and allowances

Allowance for doubtful accounts

Allowance for doubtful accounts is provided for possible bad debt at the amount estimated based on past bad debts experience for normal receivables plus uncollectible amounts determined by reference to the collectibility of individual accounts for doubtful receivables.

#### Accrued warranty costs

Accrued warranty costs are provided to cover the cost of all services anticipated to be incurred during the entire warranty period in accordance with the warranty contracts and based on past experience.

#### Accrued retirement benefits

Accrued retirement benefits are provided principally at an amount calculated based on the estimated amount incurred at the end of the period, which is, in turn, calculated based on the retirement benefit obligation and the fair value of the pension plan assets at the end of the current fiscal year.

The net retirement benefit obligation at transition is primarily being amortized over a period of 15 years by the straight-line method.

Prior service cost is being amortized as incurred by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees.

Actuarial gain or loss is amortized in the year following the year in which the gain or loss is recognized primarily by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees.

#### 4) Lease transactions

Noncancelable lease transactions are classified as operating or finance leases and accounted for accordingly.

### 5) Hedge accounting

Hedge accounting

Deferral hedge accounting is adopted for derivatives which qualify as hedges, under which unrealized gain or loss is deferred. When forward foreign exchange contracts and other derivative transactions are entered into in order to hedge receivables and payables

denominated in foreign currencies, such receivables and payables are recorded at the contract rates.

Hedging instruments and hedged items

Hedging instruments - Derivative transactions

Hedged items - Hedged items are subject to the risk of loss as a result of market fluctuation and such changes are not reflected in their valuation.

#### Hedging policy

It is the Company's policy that all transactions denominated in foreign currencies are to be hedged. Assessment of hedge effectiveness

Hedge effectiveness is determined by comparing the cumulative changes in cash flows or fair values from the hedging instruments with those from the hedged items.

Risk management policy with respect to hedge accounting

The Company manages its derivative transactions in accordance with its internal "Policies and Procedures for Risk Management."

#### 6) Consumption Tax

Transactions subject to consumption tax are recorded at amounts exclusive of consumption tax.

#### 7) Accounting policies adopted by foreign consolidated subsidiaries

The financial statements of the Company's subsidiaries in Mexico and other countries have been prepared based on general price-level accounting. The related revaluation adjustments made to reflect the effect of inflation in Mexico and other countries are charged or credited to operations and directly reflected in retained earnings in the accompanying consolidated financial statements.

#### 4.Cash and cash equivalents

Cash and cash equivalents in consolidated statements of cash flows includes cash, deposits which can be withdrawn on demand and highly liquid short-term investments exposed to insignificant risk of changes in value with a maturity of three months or less when purchased.

#### **5.Accounting Change**

#### **Classification of freight and shipping costs**

Until the year ended March 31, 2004, freight and shipping costs of the Company and certain consolidated subsidiaries were included in selling, general and administrative expenses. Effective April 1, 2004, the Company and those consolidated subsidiaries began to account for the freight and shipping costs as cost of sales. This change was made in order to achieve a better matching of revenues and expenses and to present gross profit more accurately by including the freight and shipping costs in cost of sales considering the fact that shipping costs to export parts to be used for manufacture in overseas countries have increased due to the expansion of manufacturing activities outside Japan.

The effect of this change was to increase cost of sales by 55,939 million yen and to decrease gross profit and selling, general and administrative expenses by the same amount for the six months ended September 30, 2004. Consequently, this change had no impact on operating income, ordinary income, income before income taxes and minority income and net income for the six months ended September 30, 2004 compared with the corresponding amounts which would have been recorded if the previous method had been followed.

There was no effect of this change on segment information.

### 6) Notes to Semi-Annual Consolidated Financial Statements

### **1.Contingent Liabilities**

At September 30, 2004, the Company and its consolidated subsidiaries had the following contingent liabilities:

| had the following contingent liabilities:   |                   |
|---|-------------------|
|   | (Millions of yen) |
| 1)As guarantor of employees' housing loans from banks and others  | 244,483           |
| (202,570 for employees, 41,913 for others)  |                   |
| 2)Commitments to provide guarantees of indebtedness of unconsolidated subsidiaries and affiliates at the request of lending banks | 2,841             |
| 3)Letters of awareness to financial institutions to whom trade receivables were sold  | 30,770            |
| 4)The outstanding balance of installment receivables sold with recourse   | 20,401            |

### 2.Research and Development costs included in cost of sales and general and administrative expenses

| (Millions of yen) |
|-------------------|
| 183,810           |

### **3.Cash Flows**

Cash and cash equivalents at the end of 1st half of fiscal year 2004 are reconciled to the accounts reported in the consolidated balance sheet as follows:

| (as of Sept. 30 2004)                                   | (Millions of yen) |
|---|-------------------|
| Cash on hand and in banks                               | 360,340           |
| Time deposits with maturities of more than three months | (24,674)          |
| Cash equivalents included in marketable securities (*)  | 14,628            |
| Cash and cash equivalents                               | 350,294           |

\* This represents short-term highly liquid investments readily convertible into cash held by foreign subsidiaries.

### **4.Securities**

[in millions of Yen, ( ) indicates loss or minus]

1 Marketable held-to-maturity debt securities

|                     |               | as of              |               |          | as of      |              |          | as of      |             |
|---------------------|---------------|--------------------|---------------|----------|------------|--------------|----------|------------|-------------|
|                     | Sept 30, 2004 |                    | Sept 30, 2003 |          |            | Mar 31, 2004 |          |            |             |
|                     | Carrying      | Estimated          | Unrealized    | Carrying | Estimated  | Unrealized   | Carrying | Estimated  | Unrealized  |
|                     | value         | fair va <u>lue</u> | gain (loss)   | value    | fair value | gain (loss)  | value    | fair value | gain (loss) |
| (1) Corporate bonds | 206           | 206                | 0             | 262      | 279        | 17           | 249      | 249        | 0           |
| (2) Other bonds     | —             | _                  | _             | 2,943    | 2,943      | 0            | _        | —          | _           |
| Total               | 206           | 206                | 0             | 3,205    | 3,222      | 17           | 249      | 249        | 0           |

#### 2 Marketable other securities

as of as of as of Sept 30, 2004 Sept 30, 2003 Mar 31, 2004 Carrying Carrying Acquisition Unrealized Acquisition Carrying Unrealized Acquisition Unrealized gain (loss) gain (loss) cost value value value gain (loss) cost cost (1) Stocks 7,136 3,514 10,650 3,557 9,932 6,375 3,528 9,873 6,345 (2) Bonds 19 20 19 20 1 19 20 1 1 National & local government bonds Total 9,952 3,547 9,893 3,533 10,670 7,137 3,576 6,376 6,346

### 3 Details and carrying value of securities whose fair value is not available

| 3 Details and carrying value of securities whose fair value is not available millions of ye |                |                |                |  |  |  |
|---|----------------|----------------|----------------|--|--|--|
|   | as of          |                |                |  |  |  |
|   | Sept 30, 2004  | Sept 30, 2003  | Mar 31, 2004   |  |  |  |
|   | Carrying value | Carrying value | Carrying value |  |  |  |
| (1) Held-to-maturity debt securities  |                |                |                |  |  |  |
| Unlisted domestic bonds   | —              | 5,000          | —              |  |  |  |
| (2) Other Securities  |                |                |                |  |  |  |
| Unlisted domestic stocks  | 6,730          | 7,624          | 6,762          |  |  |  |
| (excluding those traded<br>on the over-the-counter market)                                  |                |                |                |  |  |  |
| Unlisted foreign stocks   | 4,674          | 1,194          | 1,110          |  |  |  |

millions of yen

millions of yen

# (5) SEGMENT INFORMATION

for the 1st half FY2004, 1st half FY2003 and FY2003 [in Millions of yen, () indicates minus]

### **1. BUSINESS SEGMENT INFORMATION**

|                                    | Automobile | Sales     | Total     | Eliminations  | Consolidated |
|------------------------------------|------------|-----------|-----------|---------------|--------------|
| 4/1/04 - 9/30/04                   |            | Financing |           |               |              |
| I. NET SALES                       |            |           |           |               |              |
| (1) Sales to third parties         | 3,815,292  | 192,650   | 4,007,942 | -             | 4,007,942    |
| (2) Intergroup sales and transfers | 11,678     | 5,589     | 17,267    | (17,267)      | 0            |
| TOTAL                              | 3,826,970  | 198,239   | 4,025,209 | (17,267)      | 4,007,942    |
| OPERATING EXPENSES                 | 3,464,207  | 162,235   | 3,626,442 | (21,937)      | 3,604,505    |
| OPERATING INCOME                   | 362,763    | 36,004    | 398,767   | 4,670         | 403,437      |
|                                    | A / 1·1    | 0.1       | TT (1     | <b>F1</b> : / |              |
|                                    | Automobile | Sales     | Total     | Eliminations  | Consolidated |
| 4/1/03-9/30/03                     |            | Financing |           |               |              |
| I. NET SALES                       |            |           |           |               |              |
| (1) Sales to third parties         | 3,372,582  | 183,667   | 3,556,249 | -             | 3,556,249    |
| (2) Intergroup sales and transfers | 9,688      | 4,823     | 14,511    | (14,511)      | 0            |
| TOTAL                              | 3,382,270  | 188,490   | 3,570,760 | (14,511)      | 3,556,249    |
| OPERATING EXPENSES                 | 3,017,491  | 151,350   | 3,168,841 | (13,724)      | 3,155,117    |
| OPERATING INCOME                   | 364,779    | 37,140    | 401,919   | (787)         | 401,132      |
| []                                 | A . 1.1    | 0.1       | TF (1     | <b>F1</b> : / |              |
|                                    | Automobile | Sales     | Total     | Eliminations  | Consolidated |
| 4/1/03 - 3/31/04                   |            | Financing |           |               |              |
| I. NET SALES                       |            |           |           |               |              |
| (1) Sales to third parties         | 7,072,982  | 356,237   | 7,429,219 | -             | 7,429,219    |
| (2) Intergroup sales and transfers | 22,916     | 9,752     | 32,668    | (32,668)      | 0            |
| TOTAL                              | 7,095,898  | 365,989   | 7,461,887 | (32,668)      | 7,429,219    |
| OPERATING EXPENSES                 | 6,340,631  | 301,179   | 6,641,810 | (37,446)      | 6,604,364    |
| OPERATING INCOME                   | 755,267    | 64,810    | 820,077   | 4,778         | 824,855      |

Notes: 1 . Businesses are segmented based on their proximity in terms of the type, nature and markets of their products.

2. Major products and services included in each segment for the 1st half of fiscal year ended March 31, 2005 are;

(1) Automobile..... Passenger cars, Light trucks and buses, Forklifts, Parts for production etc.

(2) Sales financing.....Credit, Lease etc.

### 2. Consolidated Financial Statements by Business Segment

- \* The sales financing segment consists of Nissan Financial Services Co., Ltd. (Japan), Nissan Motor Acceptance Corporation (USA), NR F Mexico, S.A. De C.V. (Mexico), NR Wholesale Mexico, S.A. De C.V. (Mexico), ESARA, S.A. de C.V. (Mexico) and sales financing dividion of Nissan Canada Inc.(Canada).
- \* The financial data on the automobile and eliminations segment represents the difference between the consolidated figures and those for the sales financing segment.

#### 1). Balance sheets by business segment

|   |                      |            |               |           |               |               |          |               | (m            | illions of Yen |
|---|----------------------|------------|---------------|-----------|---------------|---------------|----------|---------------|---------------|----------------|
|   |                      |            |               |           |               |               |          |               | Conso         | lidated tota   |
|   |                      | Automo     | obile & elimi | nations   | S             | ales Financin | g        |               |               |                |
|   | as                   | of 9/30/04 | as of 3/31/04 | Change    | as of 9/30/04 | as of 3/31/04 | Change   | as of 9/30/04 | as of 3/31/04 | Change         |
| Current assets                              | 1                    | 1,825,564  | 1,257,550     | 568,014   | 2,912,129     | 2,509,413     | 402,716  | 4,737,693     | 3,766,963     | 970,730        |
| Cash on hand and in ba                      | nks                  | 355,899    | 187,328       | 168,571   | 4,441         | 4,414         | 27       | 360,340       | 191,742       | 168,598        |
| Notes & accounts recei                      | vable                | 466,541    | 462,612       | 3,929     | 52            | 104           | (52)     | 466,593       | 462,716       | 3,877          |
| Sales finance receivabl                     | es                   | (145,364)  | (199,177)     | 53,813    | 2,756,158     | 2,402,351     | 353,807  | 2,610,794     | 2,203,174     | 407,620        |
| Marketable securities                       |                      | 17,481     | 3,126         | 14,355    | -             | -             | -        | 17,481        | 3,126         | 14,355         |
| Inventories                                 |                      | 697,418    | 536,172       | 161,246   | 4,962         | 6,620         | (1,658)  | 702,380       | 542,792       | 159,588        |
| Other current assets                        |                      | 433,589    | 267,489       | 166,100   | 146,516       | 95,924        | 50,592   | 580,105       | 363,413       | 216,692        |
| Fixed assets                                | 3                    | 3,349,395  | 3,121,541     | 227,854   | 1,027,130     | 969,758       | 57,372   | 4,376,525     | 4,091,299     | 285,226        |
| Property, plant and equ                     | ipment 2             | 2,593,397  | 2,425,940     | 167,457   | 907,056       | 777,312       | 129,744  | 3,500,453     | 3,203,252     | 297,201        |
| Investment securities                       |                      | 305,061    | 356,925       | (51,864)  | 823           | 3,419         | (2,596)  | 305,884       | 360,344       | (54,460        |
| Other fixed assets                          |                      | 450,937    | 338,676       | 112,261   | 119,251       | 189,027       | (69,776) | 570,188       | 527,703       | 42,485         |
| Deferred assets                             |                      | 1,322      | 1,594         | (272)     | -             | -             | -        | 1,322         | 1,594         | (272           |
| Fotal assets                                | 5                    | 5,176,281  | 4,380,685     | 795,596   | 3,939,259     | 3,479,171     | 460,088  | 9,115,540     | 7,859,856     | 1,255,684      |
| Current liabilities                         | 1                    | 1,561,181  | 1,037,208     | 523,973   | 2,296,732     | 2,065,273     | 231,459  | 3,857,913     | 3,102,481     | 755,432        |
| Notes & accounts paya                       | ble                  | 900,069    | 742,386       | 157,683   | 20,240        | 25,815        | (5,575)  | 920,309       | 768,201       | 152,108        |
| Short-term borrowings                       | *1                   | (261,326)  | (615,844)     | 354,518   | 2,211,399     | 1,976,642     | 234,757  | 1,950,073     | 1,360,798     | 589,275        |
| Leasing obligation                          |                      | 50,009     | 50,067        | (58)      | 429           | 397           | 32       | 50,438        | 50,464        | (26            |
| Other current liabilities                   |                      | 872,429    | 860,599       | 11,830    | 64,664        | 62,419        | 2,245    | 937,093       | 923,018       | 14,075         |
| Long-term liabilities                       | 1                    | 1,524,863  | 1,513,054     | 11,809    | 1,311,957     | 1,116,542     | 195,415  | 2,836,820     | 2,629,596     | 207,224        |
| Bonds and debentures                        |                      | 346,969    | 508,864       | (161,895) | 62,970        | 33,960        | 29,010   | 409,939       | 542,824       | (132,885       |
| Long-term borrowings                        |                      | 219,603    | 177,054       | 42,549    | 1,018,731     | 890,736       | 127,995  | 1,238,334     | 1,067,790     | 170,544        |
| Leasing obligation                          |                      | 91,088     | 83,597        | 7,491     | 647           | 582           | 65       | 91,735        | 84,179        | 7,556          |
| Other long-term liabilit                    | ies                  | 867,203    | 743,539       | 123,664   | 229,609       | 191,264       | 38,345   | 1,096,812     | 934,803       | 162,009        |
| Fotal liabilities                           | 3                    | 3,086,044  | 2,550,262     | 535,782   | 3,608,689     | 3,181,815     | 426,874  | 6,694,733     | 5,732,077     | 962,656        |
| Minority interests                          |                      | 164,065    | 103,785       | 60,280    | -             | -             | -        | 164,065       | 103,785       | 60,280         |
| Common stock                                |                      | 519,317    | 520,692       | (1,375)   | 86,497        | 85,122        | 1,375    | 605,814       | 605,814       | 1              |
| Capital surplus                             |                      | 774,403    | 774,403       | -         | 30,067        | 30,067        | -        | 804,470       | 804,470       | 1              |
| Retained earnings and<br>unrealized holding | gain on securities 1 | 1,281,543  | 1,100,414     | 181,129   | 209,154       | 190,277       | 18,877   | 1,490,697     | 1,290,691     | 200,000        |
| Translation adjustment                      | 5                    | (401,467)  | (423,634)     | 22,167    | 4,852         | (8,110)       | 12,962   | (396,615)     | (431,744)     | 35,129         |
| Treasury stock                              |                      | (247,624)  | (245,237)     | (2,387)   | -             | -             | -        | (247,624)     | (245,237)     | (2,387         |
| Fotal shareholders' equity                  | / 1                  | 1,926,172  | 1,726,638     | 199,534   | 330,570       | 297,356       | 33,214   | 2,256,742     | 2,023,994     | 232,748        |
| Fotal liabilities, minority                 | interests            | 5,176,281  | 4,380,685     | 795,596   | 3,939,259     | 3,479,171     | 460,088  | 9,115,540     | 7,859,856     | 1,255,684      |

Note: 1. Sales finance receivables of Automobile & eliminations represent the amount eliminated for intercompany transactions related to the transfer of

wholesale finance to Sales Financing Business.

2. Borrowings of Automobile & eliminations represent the amount after deducting the amount of internal loan receivables from Sales Financing Business.

(millions of Yen)

(04/3 1,096,792 million yen, 04/9 756,929 million yen)

### ( Interest bearing debt by business segment )

|   |  |               |               |           |               |               | Conso     | lidated tota  |               |           |
|---|--|---------------|---------------|-----------|---------------|---------------|-----------|---------------|---------------|-----------|
|   |  | Autom         | obile & elimi | nations   | S             | ales Financin | g         |               |               |           |
|   |  | as of 9/30/04 | as of 3/31/04 | Change    | as of 9/30/04 | as of 3/31/04 | Change    | as of 9/30/04 | as of 3/31/04 | Change    |
|   | Short-term borrowings from Third Parties                               | 495,602       | 480,948       | 14,654    | 1,454,471     | 879,850       | 574,621   | 1,950,073     | 1,360,798     | 589,275   |
|   | Internal Loans to Sales Financing                                      | (756,928)     | (1,096,792)   | 339,864   | 756,928       | 1,096,792     | (339,864) | -             | -             | -         |
| S | hort-term borrowings (Booked on B/S)                                   | (261,326)     | (615,844)     | 354,518   | 2,211,399     | 1,976,642     | 234,757   | 1,950,073     | 1,360,798     | 589,275   |
|   | Bonds and debentures   | 346,969       | 508,864       | (161,895) | 62,970        | 33,960        | 29,010    | 409,939       | 542,824       | (132,885) |
|   | Long-term borrowings from Third Parties                                | 219,604       | 177,054       | 42,550    | 1,018,730     | 890,736       | 127,994   | 1,238,334     | 1,067,790     | 170,544   |
|   | Internal Loans to Sales Financing                                      | (1)           | -             | (1)       | 1             | -             | 1         | -             | -             | -         |
| L | ong-term borrowings (Booked on B/S)                                    | 219,603       | 177,054       | 42,549    | 1,018,731     | 890,736       | 127,995   | 1,238,334     | 1,067,790     | 170,544   |
|   | Lease obligation   | 141,097       | 133,664       | 7,433     | 1,076         | 979           | 97        | 142,173       | 134,643       | 7,530     |
|   | Total interest bearing debt  | 446,343       | 203,738       | 242,605   | 3,294,176     | 2,902,317     | 391,859   | 3,740,519     | 3,106,055     | 634,464   |
|   | Cash on hand   | 346,085       | 190,135       | 155,950   | 4,209         | 4,029         | 180       | 350,294       | 194,164       | 156,130   |
|   | Net interest bearing debt  | 100,258       | 13,603        | 86,655    | 3,289,967     | 2,898,288     | 391,679   | 3,390,225     | 2,911,891     | 478,334   |
|   | Debt for Canton Plant included   | 98,781        | 95,800        | 2,981     | -             | -             | -         | 98,781        | 95,800        | 2,981     |
|   | Debt for Lease obligation included                                     | 141,097       | 133,664       | 7,433     | 1,076         | 979           | 97        | 142,173       | 134,643       | 7,530     |
| N | et interest bearing debt (except for those<br>related to Canton Plant) | (139,620)     | (215,861)     | 76,241    | 3,288,891     | 2,897,309     | 391,582   | 3,149,271     | 2,681,448     | 467,823   |

### 2). Statements of income by business segment

|  |                     |                     |         |                     |                     |         | Con                 | solidated total     |        |
|--|---------------------|---------------------|---------|---------------------|---------------------|---------|---------------------|---------------------|--------|
|  | Autom               | obile & elimina     | ations  | S                   | ales Financing      |         |                     |                     |        |
|  | 4/1/04 -<br>9/30/04 | 4/1/03 -<br>9/30/03 | Change  | 4/1/04 -<br>9/30/04 | 4/1/03 -<br>9/30/03 | Change  | 4/1/04 -<br>9/30/04 | 4/1/03 -<br>9/30/03 | Change |
| Net sales  | 3,809,703           | 3,367,759           | 441,944 | 198,239             | 188,490             | 9,749   | 4,007,942           | 3,556,249           | 451,69 |
| Cost of sales                                    | 2,832,811           | 2,402,754           | 430,057 | 118,935             | 107,796             | 11,139  | 2,951,746           | 2,510,550           | 441,19 |
| Gross profit                                     | 976,892             | 965,005             | 11,887  | 79,304              | 80,694              | (1,390) | 1,056,196           | 1,045,699           | 10,49  |
| Operating profit as a percentage<br>of net sales | 9.6%                | 10.8%               | -1.2%   | 18.2%               | 19.7%               | -1.5%   | 10.1%               | 11.3%               | -1.2   |
| Operating profit                                 | 367,433             | 363,992             | 3,441   | 36,004              | 37,140              | (1,136) | 403,437             | 401,132             | 2,30   |
| Net financial cost                               | (6,149)             | (8,380)             | 2,231   | 183                 | -                   | 183     | (5,966)             | (8,380)             | 2,41   |
| Others   | 3,411               | (2,662)             | 6,073   | 475                 | 256                 | 219     | 3,886               | (2,406)             | 6,29   |
| Ordinary profit                                  | 364,695             | 352,950             | 11,745  | 36,662              | 37,396              | (734)   | 401,357             | 390,346             | 11,01  |
| Income before income taxes                       |                     |                     |         |                     |                     |         |                     |                     |        |
| and minority interests                           | 333,819             | 329,195             | 4,624   | 36,661              | 38,910              | (2,249) | 370,480             | 368,105             | 2,37   |
| Net income                                       | 219,115             | 213,299             | 5,816   | 19,693              | 24,381              | (4,688) | 238,808             | 237,680             | 1,12   |

| Total                         | (6,149) | (8,380) | 2,231   | 183  | - | 183  | (5,966) | (8,380) | 2,414   |
|-------------------------------|---------|---------|---------|------|---|------|---------|---------|---------|
| Interest on Lease obligation  | (1,863) | (1,979) | 116     | (11) | - | (11) | (1,874) | (1,979) | 105     |
| Elimination                   | (4,385) | (2,391) | (1,994) | -    | - | -    | (4,385) | (2,391) | (1,994) |
| Net financial cost by segment | 99      | (4,010) | 4,109   | 194  | - | 194  | 293     | (4,010) | 4,303   |

### 3). Statements of cash flows by business segment

|  |                           |                 |                 |                           |                 | (millions of Yen |
|--|---------------------------|-----------------|-----------------|---------------------------|-----------------|------------------|
|  |                           | FY04 1st half   |                 |                           | FY03 1st half   |                  |
|  |                           |                 | solidated total |                           |                 | solidated total  |
|  | Automobile & eliminations | Sales Financing |                 | Automobile & eliminations | Sales Financing |                  |
| Operating activities   |                           |                 |                 |                           |                 |                  |
| Income before income taxes and minority interests            | 333,819                   | 36,661          | 370,480         | 329,195                   | 38,910          | 368,105          |
| Depreciation and amortization                                | 162,530                   | 84,826          | 247,356         | 152,442                   | 71,277          | 223,719          |
| (Increase) decrease in sales finance receivables             | (54,199)                  | (252,684)       | (306,883)       | -35,506                   | (224,743)       | (260,249         |
| Others   | (230,563)                 | 43,857          | (186,706)       | (98,953)                  | 20,143          | (78,810          |
| Total  | 211,587                   | (87,340)        | 124,247         | 347,178                   | (94,413)        | 252,765          |
| Investing activities   |                           |                 |                 |                           |                 |                  |
| Proceeds from sales of investment securities                 | 9,392                     | (6)             | 9,386           | 3,742                     | 10              | 3,752            |
| Proceeds from sales of property, plant and equipment         | 18,848                    | (1)             | 18,847          | 21,587                    | 105             | 21,692           |
| Purchases of fixed assets                                    | (209,828)                 | (4,945)         | (214,773)       | (167,137)                 | (1,613)         | (168,750         |
| Purchases of leased vehicles                                 | (3,130)                   | (271,405)       | (274,535)       | (20,958)                  | (251,331)       | (272,289         |
| Proceeds from sales of leased vehicles                       | 4,550                     | 82,307          | 86,857          | 14,256                    | 104,257         | 118,513          |
| Others   | (61,011)                  | 6,932           | (54,079)        | (52,911)                  | (3,727)         | (56,638          |
| Total  | (241,179)                 | (187,118)       | (428,297)       | (201,421)                 | (152,299)       | (353,720         |
| Financing activities   |                           |                 |                 |                           |                 |                  |
| (Decrease) increase in short-term borrowings                 | 455,233                   | 160,732         | 615,965         | (48,009)                  | 285,088         | 237,079          |
| (Decrease) increase in long-term borrowings                  | (246,662)                 | 83,079          | (163,583)       | (125,249)                 | (70,574)        | (195,823         |
| Increase in bonds and debentures                             | -                         | 30,000          | 30,000          | 74,792                    | 30,000          | 104,792          |
| Proceeds from sales of treasury stock                        | 3,245                     | -               | 3,245           | 7,568                     | -               | 7,568            |
| Others   | (87,436)                  | 651             | (86,785)        | (162,794)                 | -136            | (162,930         |
| Total  | 124,380                   | 274,462         | 398,842         | (253,692)                 | 244,378         | (9,314           |
| Effect of exchange rate changes on cash and cash equivalents | 1,585                     | 176             | 1,761           | 1,683                     | (217)           | 1,466            |
| Increase (decrease) in cash and cash equivalents             | 96,373                    | 180             | 96,553          | (106,252)                 | (2,551)         | (108,803         |
| Cash and cash equivalents at beginning of period             | 190,135                   | 4,029           | 194,164         | 263,146                   | 6,671           | 269,817          |
| Increase due to inclusion in consolidation                   | 59,577                    | -               | 59,577          | 310                       | -               | 310              |
| Decrease due to exclusion from consolidation                 | -                         | -               | -               | (871)                     | -               | (871             |
| Cash and cash equivalents at end of period                   | 346,085                   | 4,209           | 350,294         | 156,333                   | 4,120           | 160,453          |

### **3. GEOGRAPHICAL SEGMENT INFORMATION**

|                                    | Japan     | North     | Europe  | Other foreign | Total     | Eliminations | Consolidated |
|------------------------------------|-----------|-----------|---------|---------------|-----------|--------------|--------------|
| 4/1/04 - 9/30/04                   |           | America   |         | countries     |           |              |              |
| I. NET SALES                       |           |           |         |               |           |              |              |
| (1) Sales to third parties         | 1,144,232 | 1,728,348 | 621,924 | 513,438       | 4,007,942 | -            | 4,007,942    |
| (2) Inter-area sales and transfers | 985,697   | 31,182    | 20,612  | 1,704         | 1,039,195 | (1,039,195)  | 0            |
| TOTAL                              | 2,129,929 | 1,759,530 | 642,536 | 515,142       | 5,047,137 | (1,039,195)  | 4,007,942    |
| OPERATING EXPENSES                 | 1,967,486 | 1,566,360 | 623,192 | 486,058       | 4,643,096 | (1,038,591)  | 3,604,505    |
| OPERATING INCOME                   | 162,443   | 193,170   | 19,344  | 29,084        | 404,041   | (604)        | 403,437      |

|                                    | Japan     | North     | Europe  | Other foreign | Total     | Eliminations | Consolidated |
|------------------------------------|-----------|-----------|---------|---------------|-----------|--------------|--------------|
| 4/1/03 - 9/30/03                   |           | America   |         | countries     |           |              |              |
| I. NET SALES                       |           |           |         |               |           |              |              |
| (1) Sales to third parties         | 1,218,388 | 1,562,260 | 567,291 | 208,310       | 3,556,249 | -            | 3,556,249    |
| (2) Inter-area sales and transfers | 830,371   | 18,410    | 12,067  | 2,145         | 862,993   | (862,993)    | 0            |
| TOTAL                              | 2,048,759 | 1,580,670 | 579,358 | 210,455       | 4,419,242 | (862,993)    | 3,556,249    |
| OPERATING EXPENSES                 | 1,855,473 | 1,398,998 | 567,804 | 201,146       | 4,023,421 | (868,304)    | 3,155,117    |
| OPERATING INCOME                   | 193,286   | 181,672   | 11,554  | 9,309         | 395,821   | 5,311        | 401,132      |

|                                    | Japan     | North     | Europe    | Other foreign | Total     | Eliminations | Consolidated |
|------------------------------------|-----------|-----------|-----------|---------------|-----------|--------------|--------------|
| 4/1/03 - 3/31/04                   |           | America   |           | countries     |           |              |              |
| I. NET SALES                       |           |           |           |               |           |              |              |
| (1) Sales to third parties         | 2,559,806 | 3,278,966 | 1,164,032 | 426,415       | 7,429,219 | -            | 7,429,219    |
| (2) Inter-area sales and transfers | 1,725,491 | 35,384    | 31,690    | 4,663         | 1,797,228 | (1,797,228)  | 0            |
| TOTAL                              | 4,285,297 | 3,314,350 | 1,195,722 | 431,078       | 9,226,447 | (1,797,228)  | 7,429,219    |
| OPERATING EXPENSES                 | 3,932,835 | 2,914,529 | 1,146,549 | 412,938       | 8,406,851 | (1,802,487)  | 6,604,364    |
| OPERATING INCOME                   | 352,462   | 399,821   | 49,173    | 18,140        | 819,596   | 5,259        | 824,855      |

Notes1. Countries and areas are segmented based on their geographical proximity and their matual operational relationship. 2. Major countries and areas which belong to segments other than Japan are as follows:

(1) North America : U.S.A., Canada, Mexico

: France, U.K., Spain and other European countries

(2) Europe(3) Others

: Asia, Oceania, the Middle and Near East, Central and South America excluding Mexico and South Africa

### 4. OVERSEAS NET SALES

Overseas net sales and the related percentages of the sales to the total consolidated net sales are summarized as follows:

| 4/1/04 - 9/30/04                             |                   | North<br>America | Europe  | Other foreign countries | Total     |
|--|-------------------|------------------|---------|-------------------------|-----------|
| (1) Overseas net sales                       | [Millions of yen] | 1,697,970        | 607,682 | 685,597                 | 2,991,249 |
| (2) Consolidated net sales                   | [Millions of yen] |                  |         |                         | 4,007,942 |
| (3) Overseas net sales / Consolidated net sa | ales              | 42.3%            | 15.2%   | 17.1%                   | 74.6%     |

| 4/1/03 - 9/30/03                          |                   | North<br>America | Europe  | Other foreign countries | Total     |
|---|-------------------|------------------|---------|-------------------------|-----------|
| (1) Overseas net sales                    | [Millions of yen] | 1,536,960        | 573,839 | 377,025                 | 2,487,824 |
| (2) Consolidated net sales                | [Millions of yen] |                  |         |                         | 3,556,249 |
| (3) Overseas net sales / Consolidated net | sales             | 43.3%            | 16.1%   | 10.6%                   | 70.0%     |

| 4/1/03 - 3/31/04                         |                   | North<br>America | Europe    | Other foreign countries | Total     |
|--|-------------------|------------------|-----------|-------------------------|-----------|
| (1) Overseas net sales                   | [Millions of yen] | 3,222,497        | 1,201,035 | 773,248                 | 5,196,780 |
| (2) Consolidated net sales               | [Millions of yen] |                  |           |                         | 7,429,219 |
| (3) Overseas net sales / Consolidated ne | t sales           | 43.4%            | 16.2%     | 10.4%                   | 70.0%     |

Note: 1. Overseas net sales include export sales of the Company and its domestic consolidated subsidiaries

and sales (other than exports to Japan) of its foreign consolidated subsidiaries.

2. Countries and areas are segmented based on their geographical proximity and their mutual operational relationship.

3. Areas which belong to segments other than Japan are as follows:

(1) North America : USA, Canada, Mexico

(2) Europe

- : France, U.K., Spain, and other European countries
- (3) Other foreign countries : Asia, Oceania, the Middle and Near East, Central and South America excluding Mexico and South Africa

## **6. Production and sales**

| (Units)      |               |               |           |         |
|--------------|---------------|---------------|-----------|---------|
|              | 1st Half FY04 | 1st Half FY03 | Char      | nge     |
|              |               |               | Units     | %       |
| Japan        | 712,431       | 724,583       | ( 12,152) | ( 1.7 ) |
| U.S.A.       | 361,277       | 268,418       | 92,859    | 34.6    |
| Mexico       | 151,120       | 155,834       | ( 4,714)  | ( 3.0 ) |
| U.K.         | 172,185       | 168,476       | 3,709     | 2.2     |
| Spain        | 68,861        | 59,772        | 9,089     | 15.2    |
| South Africa | 19,766        | 14,275        | 5,491     | 38.5    |
| Indonesia    | 3,416         | 2,665         | 751       | 28.2    |
| Thailand     | 18,152        | -             | 18,152    | -       |
| China        | 57,703        | -             | 57,703    | -       |
| Total        | 1,564,911     | 1,394,023     | 170,888   | 12.3    |

### 1)Consolidated production volume

Note: Period of counting units

Japan, U.S.A April/2004-September/2004 Others January/2004-June/2004

### 2)Consolidated wholesale units by region

| (Units)       |               | _             |          |         |
|---------------|---------------|---------------|----------|---------|
|               | 1st Half FY04 | 1st Half FY03 | Change   |         |
|               |               |               | Units    | %       |
| Japan         | 360,793       | 370,777       | ( 9,984) | ( 2.7 ) |
| North America | 634,775       | 548,532       | 86,243   | 15.7    |
| Europe        | 284,012       | 260,369       | 23,643   | 9.1     |
| Others        | 332,281       | 185,594       | 146,687  | 79.0    |
| Total         | 1,611,861     | 1,365,272     | 246,589  | 18.1    |

Note: Period of counting units

Japan , North America ( except for Mexico ) April/2004-September/2004 North America ( Mexico only) , Europe January/2004-June/2004

### 7. Footnotes to be disclosed

Following information is disclosed by EDINET.

Lease transactions Fair value of derivative transactions

### FY2004 Semi-Annual Non-Consolidated Financial Results

(Six months ended September 30, 2004)



October 29, 2004

| Company name                                    | : Nissan Motor Co., Ltd                                  |
|---|--|
| Stock exchanges on which the shares are listed  | : Tokyo Stock Exchanges in Japan                         |
| Code number                                     | : 7201   |
| Location of the head office                     | : Tokyo  |
| URL   | : http://www.nissan-global.com/JP/IR/                    |
| Representative person                           | : Carlos Ghosn, President                                |
| Contact person                                  | : Kohki Sone, General manager,                           |
|   | Global Communications and Investor Relations Department, |
|   | Communications Department                                |
|   | Tel. (03) 3543 - 5523                                    |
| Date of the meeting of the Board of Directors   | : October 29, 2004                                       |
| for FY2004 semi-annual financial results        |  |
| Provision for interim cash dividends            | : Provision exists.                                      |
| Date of starting actual payment of interim cash | : November 29, 2004                                      |
| dividends                                       |  |
| Number of shares in unit share system           | : 100 shares   |
|   |  |

### 1.Results of FY2004 semi-annual period (April 1, 2004 through September 30, 2004)

| <1> Results of non-consolidated operations |                 |     | (Amo                 | unts less than | one million yen are omitt | ed.)   |
|--|-----------------|-----|----------------------|----------------|---------------------------|--------|
|  | Net sales       |     | les Operating income |                | Ordinary income           |        |
|  | Millions of yen | %   | Millions of yen      | %              | Millions of yen           | %      |
| FY2004 1st half                            | 1,731,397       | 4.6 | 125,327              | (16.3)         | 109,240                   | (22.7) |
| FY2003 1st half                            | 1,655,604       | 3.4 | 149,716              | (1.6)          | 141,377                   | 2.0    |
| FY2003                                     | 3,480,290       |     | 245,836              |                | 228,098                   |        |

|                 | Net income      |       | Net income per share |
|-----------------|-----------------|-------|----------------------|
|                 | Millions of yen | %     | Yen                  |
| FY2004 1st half | 73,964          | (1.8) | 16.82                |
| FY2003 1st half | 75,348          | 257.8 | 16.96                |
| EY2003          | 80 713          |       | 18 15                |

Note 1: Average number of shares issued and outstanding in each period

| FY2004 1st half | 4,396,920,708 shares |
|-----------------|----------------------|
| FY2003 1st half | 4,441,525,213 shares |
| FY2003          | 4,425,325,758 shares |

Note 2: Changes of accounting policies were made in FY03.

Note 3: Regarding net sales, operating income, ordinary income and net income, percent indications show percentage of changes from previous semi-annual period.

<2> Cash dividends

|                 | Interim cash dividends per share | Annual cash dividends per share |
|-----------------|----------------------------------|---------------------------------|
|                 | Yen                              | Yen                             |
| FY2004 1st half | 12.00                            |                                 |
| FY2003 1st half | 8.00                             |                                 |
| FY2003          |                                  | 19.00                           |

### <3> Non-consolidated financial position

|                 | Total assets    | Shareholders' equity | Shareholders' equity<br>as a percentage of<br>total assets | Shareholders'<br>equity per share |
|-----------------|-----------------|----------------------|--|-----------------------------------|
|                 | Millions of yen | Millions of yen      | %  | Yen                               |
| FY2004 1st half | 3,961,075       | 1,730,943            | 43.7   | 393.66                            |
| FY2003 1st half | 4,020,625       | 1,766,330            | 43.9   | 399.81                            |
| FY2003          | 4.055.579       | 1,709,705            | 42.2   | 388.60                            |

Note 1: Number of shares issued and outstanding at the end of each period

Note 2: Number of treasury stock at the end of each period

| 30 | 43.9            | 399.81               |
|----|-----------------|----------------------|
| 05 | 42.2            | 388.60               |
|    | FY2004 1st half | 4,397,096,831 shares |
|    | FY2003 1st half | 4,417,915,793 shares |
|    | FY2003          | 4,398,598,686 shares |
|    | FY2004 1st half | 123,618,281 shares   |
|    | FY2003 1st half | 102,799,319 shares   |
|    | FY2003          | 122,116,426 shares   |

#### 2.Non-consolidated forecast for FY2004 (April 1, 2004 through March 31, 2005)

|        | Net sales       | Ordinary income | Net income      | Cash dividends per share |       |
|--------|-----------------|-----------------|-----------------|--------------------------|-------|
|        |                 |                 |                 | final dividend           |       |
|        | Millions of yen | Millions of yen | Millions of yen | Yen                      | Yen   |
| FY2004 | -               | -               | -               | 12.00                    | 24.00 |

Reference : Forecast of Net income per share (yen)

### **1.Products and Sales**

### **VEHICLE PRODUCTION**

(FY2004 1st Half and FY2003 1st Half)

|                     | FY2004<br>1st Half | FY2003<br>1st Half | Change (%) |
|---------------------|--------------------|--------------------|------------|
| (Units)<br>Domestic | 712,246            | 724,583            | (1.7%)     |

### NON-CONSOLIDATED SALES BY PRODUCT LINE

(FY2004 1st Half and FY2003 1st Half)

|                                  | FY2004    | FY2003    | Change  |
|----------------------------------|-----------|-----------|---------|
|                                  | 1st Half  | 1st Half  | (%)     |
| Vehicle whole sales (Units)      |           |           |         |
| Total vehicle whole sales        | 746,835   | 733,973   | 1.8%    |
| Domestic                         | 375,551   | 390,853   | (3.9%)  |
| Export                           | 371,284   | 343,120   | 8.2%    |
| Passenger vehicles               | 621,554   | 612,500   | 1.5%    |
| Domestic                         | 321,893   | 330,617   | (2.6%)  |
| Export                           | 299,661   | 281,883   | 6.3%    |
| Commercial vehicles              | 125,281   | 121,473   | 3.1%    |
| Domestic                         | 53,658    | 60,236    | (10.9%) |
| Export                           | 71,623    | 61,237    | 17.0%   |
| Net sales (millions of yen)      |           |           |         |
| Total net sales                  | 1,731,397 | 1,655,604 | 4.6%    |
| Domestic                         | 661,984   | 706,876   | (6.4%   |
| Export                           | 1,069,412 | 948,728   | 12.7%   |
| Vehicles                         | 1,271,212 | 1,252,839 | 1.5%    |
| Domestic                         | 562,133   | 606,183   | (7.3%   |
| Export                           | 709,078   | 646,655   | 9.7%    |
| Parts and components             |           |           |         |
| for overseas production          | 225,093   | 169,886   | 32.5%   |
| Domestic                         | -         | -         |         |
| Export                           | 225,093   | 169,886   | 32.5%   |
| Automotive parts                 | 133,328   | 137,370   | (2.9%)  |
| Domestic                         | 90,640    | 93,092    | (2.6%   |
| Export                           | 42,688    | 44,277    | (3.6%   |
| Other                            | 81,160    | 78,842    | 2.9%    |
| Domestic                         | 415       | 272       | 52.6%   |
| Export                           | 80,744    | 78,570    | 2.8%    |
| Sub total of automotive business | 1,710,794 | 1,638,938 | 4.4%    |
| Domestic                         | 653,189   | 699,548   | (6.6%   |
| Export                           | 1,057,604 | 939,390   | 12.6%   |
| Forklifts equipment              | 20,603    | 16,666    | 23.6%   |
| Domestic                         | 8,795     | 7,328     | 20.0%   |
| Export                           | 11,808    | 9,337     | 26.5%   |

Other automotive business consists of royalty income, and sales of equipment and tools for production.

### 2.Semi-Annual Non-Consolidated Financial Statements

### 1) Non-Consolidated Statements of Income

(1st half FY2004,1st half FY2003 and FY2003)

[in millions of Yen, () indicates loss or minus]

|   |                          | -                       | · · · · · · · · · · · · · · · · · · · | r                       |
|---|--------------------------|-------------------------|---------------------------------------|-------------------------|
|   | FY2004<br>1st Half       | FY2003<br>1st Half      | Change                                | FY2003                  |
|   | 100%                     | 100%                    |                                       | 100%                    |
| NET SALES   | 1,731,397                | 1,655,604               | 75,792                                | 3,480,290               |
| COST OF SALES   | 1,421,388                |                         | 135,941                               | 2,749,983<br>21.0%      |
| Gross margin  | <sup>17.9%</sup> 310,008 | 370,157                 | (60,148)                              | 730,306                 |
| Selling, general and administrative expenses                    | 184,681                  | 220,440                 | (35,758)                              | 484,470                 |
| OPERATING INCOME  | 7.2% 125,327             | <sup>9.0%</sup> 149,716 | (24,389)                              | 7.1% 245,836            |
| NON-OPERATING INCOME  | 4,813                    | 12,116                  | (7,303)                               | 19,937                  |
| Interest and dividend income                                    | 2,441                    | 5,330                   | (2,888)                               | 7,144                   |
| Other non-operating income                                      | 2,371                    | 6,785                   | (4,414)                               | 12,792                  |
| NON-OPERATING EXPENSES  | 20,900                   | 20,455                  | 444                                   | 37,675                  |
| Interest expense  | 6,561                    | 7,476                   | (914)                                 | 14,495                  |
| Amortization of net retirement benefit obligation at transition | 4,435                    | 4,435                   | 0                                     | 8,871                   |
| Other non-operating expenses                                    | 9,902                    | 8,543                   | 1,359                                 | 14,309                  |
| ORDINARY INCOME   | <sup>6.3%</sup> 109,240  | <sup>8.5%</sup> 141,377 | (32,137)                              | 6.6% 228,098            |
| EXTRAORDINARY GAINS   | 17,870                   | 6,918                   | 10,951                                | 22,186                  |
| Gains on sales of property, plant and equipment                 | 1,068                    | 3,902                   | (2,834)                               | 3,957                   |
| Other extraordinary gains                                       | 16,802                   | 3,016                   | 13,785                                | 18,229                  |
| EXTRAORDINARY LOSSES  | 36,246                   | 35,563                  | 683                                   | 57,403                  |
| Devaluation loss on investments and receivables                 | 11,909                   | 0                       | 11,909                                | 11,845                  |
| Other extraordinary losses                                      | 24,337                   | 35,563                  | (11,226)                              | 45,557                  |
| INCOME BEFORE INCOME TAXES                                      | 5.2% 90,864              | <sup>6.8%</sup> 112,733 | (21,869)                              | <sup>5.5%</sup> 192,881 |
| INCOME TAXES-CURRENT  | 40,274                   | 15,805                  | 24,468                                | 85,078                  |
| INCOME TAXES-DEFERRED   | (23,374)                 | ) 21,579                | (44,953)                              | 27,090                  |
| NET INCOME  | <sup>4.3%</sup> 73,964   | <sup>4.6%</sup> 75,348  | (1,384)                               | <sup>2.3%</sup> 80,713  |
| RETAINED EARNINGS BROUGHT FORWARD<br>FROM PREVIOUS YEAR         | 250,845                  | 248,770                 | 2,075                                 | 248,770                 |
| LOSS ON DISPOSAL OF TREASURY STOCK                              | 2,072                    | 6,219                   | (4,147)                               | 8,170                   |
| INTERIM CASH DIVIDENDS  | -                        | -                       | -                                     | 35,343                  |
| UNAPPROPRIATED RETAINED EARNINGS AT END OF PERIOD               | 322,737                  | 317,898                 | 4,838                                 | 285,969                 |

2) Non-Consolidated Balance Sheets as of Sep 30, 2004, Mar 31, 2004 and Sep 30, 2003 [in millions of Yen, () indicates loss or minus]

| The following information has been prepared in accordance with   |                     |                     | enerally accepted in |                     |
|--|---------------------|---------------------|----------------------|---------------------|
|  | as of<br>9/30/04    | as of<br>3/31/04    | Change               | as of<br>9/30/03    |
| [ASSETS]   | 9/30/04             | 5/31/04             | Change               | 7/30/03             |
| CURRENT ASSETS   | 1,600,664           | 1,804,151           | (203,486)            | 1,844,659           |
| Cash on hand and in banks  | 91,799              | 60,594              | 31,205               | 39,392              |
| Trade notes receivable   | 67                  | 0                   | 66                   | 0                   |
| Trade accounts receivable  | 297,209             | 363,437             | (66,228)             | 357,390             |
| Finished products  | 78,071              | 45,892              | 32,178               | 75,582              |
| Inventories  | 58,113              | 47,995              | 10,118               | 58,720              |
| Affiliates short-term loans receivable<br>Other                  | 922,041             | 1,145,210           | (223,168)            | 1,174,155           |
| Allowance for doubtful accounts                                  | 177,278<br>(23,917) | 172,961<br>(31,940) | 4,317<br>8,023       | 178,770<br>(39,352) |
|  |                     |                     |                      |                     |
| FIXED ASSETS   | 2,357,343           | 2,247,835           | 109,507              | 2,171,847           |
| Property, plant & equipment                                      | 699,110<br>152,202  | 676,663             | 22,447               | 641,884             |
| Buildings<br>Machinery & equipment                               | 152,302<br>196,588  | 151,541<br>184,036  | 760<br>12,551        | 145,265<br>170,761  |
| Land   | 148,259             | 145,836             | 2,423                | 145,554             |
| Other  | 201,959             | 195,248             | 6,711                | 180,303             |
| Intangible assets  | 40,483              | 43,796              | (3,312)              | 36,875              |
| -  |                     | · · · · ·           |                      |                     |
| Investments & other assets<br>Investment securities              | 1,617,749<br>14,356 | 1,527,376<br>18,074 | 90,373<br>(3,717)    | 1,493,087<br>14,512 |
| Affiliates stock   | 14,356              | 1,370,599           | (3,717)<br>72,781    | 14,512              |
| Long-term loans receivable                                       | 2,007               | 2,761               | (753)                | 1,350,471           |
| Other  | 158,172             | 145,673             | 12,498               | 131,640             |
| Allowance for doubtful accounts                                  | (167)               | (9,733)             | 9,565                | (22,714)            |
| DEFERRED ASSETS  | 3,067               | 3,592               | (525)                | 4,117               |
| Discounts on bonds   | 3,067               | 3,592               | (525)                | 4,117               |
| TOTAL ASSETS   | 3,961,075           | 4,055,579           | (94,504)             | 4,020,625           |
| [LIABILITIES]  |                     |                     |                      |                     |
| CURRENT LIABILITIES  | 1,413,425           | 1,407,838           | 5,587                | 1,222,431           |
| Trade notes payable  | 159                 | 113                 | 46                   | 337                 |
| Trade accounts payable   | 440,747             | 434,599             | 6,148                | 417,103             |
| Short-term borrowings<br>Current portion of long-term borrowings | 188,005<br>21,576   | 93,845<br>31,576    | 94,159<br>(10,000)   | 10,000<br>49,980    |
| Commercial paper   | 118,000             | 38,000              | 80,000               | 110,000             |
| Current maturities of bonds                                      | 281,800             | 363,800             | (82,000)             | 292,800             |
| Accrued expenses   | 165,913             | 191,830             | (25,916)             | 178,341             |
| Income taxes payable   | 30,304              | 73,117              | (42,813)             | 10,189              |
| Warrants   | 5,027               | 5,245               | (217)                | 5,404               |
| Accrued warranty costs   | 25,828              | 23,699              | 2,129                | 21,645              |
| Lease obligation   | 27,715              | 30,134              | (2,419)              | 40,102              |
| Other  | 108,348             | 121,877             | (13,529)             | 86,527              |
| LONG-TERM LIABILITIES  | 816,705             | 938,035             | (121,329)            | 1,031,863           |
| Bonds  | 407,800             | 568,600             | (160,800)            | 639,600             |
| Long-term borrowings   | 95,854              | 58,142              | 37,712               | 65,430              |
| Accrued warranty costs   | 40,397              | 37,472              | 2,924                | 37,671              |
| Accrued retirement benefits                                      | 238,077             | 245,320             | (7,243)              | 250,391             |
| Lease obligation   | 32,748              | 26,650              | 6,097                | 36,897              |
| Other  | 1,828               | 1,849               | (21)                 | 1,872               |
| TOTAL LIABILITIES<br>[SHAREHOLDERS' EQUITY]                      | 2,230,131           | 2,345,874           | (115,742)            | 2,254,294           |
| COMMON STOCK   | 605,813             | 605,813             | 0                    | 605,813             |
|  |                     |                     | 0                    | 804 470             |
| CAPITAL SURPLUS<br>Capital reserve                               | 804,470<br>804,470  | 804,470<br>804,470  | 0                    | 804,470<br>804,470  |
| RETAINED EARNINGS  | 452,119             | 429,001             | 23,117               | 460,930             |
| Legal reserve  | 452,119             | 429,001<br>53,838   | 23,117               | 460,930<br>53,838   |
| General reserve  | 55,858<br>75,542    | 55,858<br>89,192    | (13,650)             | 89,192              |
| Unappropriated retained earnings                                 | 322,737             | 285,969             | 36,767               | 317,898             |
| UNREALIZED HOLDING GAIN ON SECURITIES                            | 4,165               | 3,707               | 458                  | 3,712               |
| TREASURY STOCK   | (135,624)           | (133,287)           | (2,337)              | (108,596)           |
| TOTAL SHAREHOLDERS' EQUITY                                       | 1,730,943           | 1,709,705           | 21,238               | 1,766,330           |
|  |                     |                     |                      |                     |
| TOTAL LIABILITIES & SHAREHOLDERS' EQUITY                         | 3,961,075           | 4,055,579           | (94,504)             | 4,020,625           |

### 3) Basis of Semi-Annual Non-Consolidated Financial Statements

### 1. Valuation methods for assets

(1) Valuation of inventories

Inventories are carried at the lower of cost or market, cost being determined by the first-in, first-out method. (2) Valuation of securities

1) Held-to-maturity debt securities are stated at amortized cost based on the straight-line method.

2) Investments in stock of subsidiaries and affiliates are stated at cost determined by the moving average method.3)Other securities

| Marketable securities     | Marketable securities classified as other securities are carried at fair value |  |  |  |
|---------------------------|--|--|--|--|
|                           | with changes in unrealized holding gain or loss, net of the applicable         |  |  |  |
|                           | income taxes, directly included in shareholders' equity.                       |  |  |  |
|                           | Cost of securities sold is calculated by the moving average method.            |  |  |  |
| Non-marketable securities | Non-marketable securities classified as other securities are carried at cost   |  |  |  |
|                           | determined by the moving average method.                                       |  |  |  |

(3) Accounting for derivative financial instruments

Derivative financial instruments are stated at fair value except for forward foreign exchange contracts entered into in order to hedge receivables and payables denominated in foreign currencies which have been translated and are reflected at their corresponding contract rates in the non-consolidated balance sheet.

### 2.Depreciation and amortization of fixed assets

- (1) Depreciation of property, plant and equipment is calculated by straight-line method based on their estimated useful lives and economic residual value determined by the Company.
- (2) Amortization of intangible assets is calculated by the straight-line method.

### **3.Basis for reserves and allowances**

(1) Allowance for doubtful accounts

The allowance for doubtful accounts is provided for possible bad debt at the amount estimated based on the historical experience of bad debts for normal receivables plus an estimate of uncollectible amounts determined by reference to the collectibility of individual accounts for doubtful receivables.

(2) Accrued warranty costs

Accrued warranty costs are provided to cover the cost of all services anticipated to be incurred during the entire warranty period in accordance with the warranty contracts and based on past experience.

(3) Accrued retirement benefits

Accrued retirement benefits are provided for the payment of retirement benefits at an amount calculated based on the retirement benefit obligation and the fair value of the pension plan assets at fiscal year end. The net retirement benefit obligation at transition is being amortized over a period of 15 years by the straight line method.

Prior service cost is being amortized as incurred by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees.

Actuarial gain or loss is amortized in the year following the year in which the gain or loss is recognized by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees.

### 4.Lease transactions

Noncancelable lease transactions are classified as operating or finance leases and accounted for accordingly.

### 5.Hedge accounting method

### Hedge accounting

Deferral hedge accounting is adopted for derivatives which qualify as hedges, under which unrealized gain or loss is deferred. When forward foreign exchange contracts and other derivative transactions are entered into in order to hedge receivables and payables

denominated in foreign currencies, such receivables and payables are recorded at the contract rates. Hedging instruments and hedged items

Hedging instruments - Derivative transactions

Hedged items - Hedged items are subject to the risk of loss as a result of market fluctuation and such changes are not reflected in their valuation.

### Hedging policy

It is the Company's policy that all transactions denominated in foreign currencies are to be hedged. Assessment of hedge effectiveness

Hedge effectiveness is determined by comparing the cumulative changes in cash flows from or fair values of the hedging instruments with those from the hedged items.

Risk management policy with respect to hedge accounting

The Company manages its derivative transactions in accordance with its internal "Policies and Procedures for Risk Management."

#### **6.**Consumption Tax

Transactions subject to consumption tax are recorded at amounts exclusive of consumption tax.

### 7. Change of accounting method

Classification of freight and shipping costs

Until the year ended March 31, 2004, freight and shipping costs of the Company were included in selling, general and administrative expenses. Effective April 1, 2004, the Company began to account for the freight and shipping costs as cost of sales. This change was made in order to achieve a better matching of revenues and expenses and to present gross profit more accurately by including the freight and shipping costs in cost of sales considering the fact that shipping costs to export parts to be used for manufacture in overseas countries have increased due to the expansion of manufacturing activities outside Japan.

The effect of this change was to increase cost of sales by 42,907 million yen and to decrease gross profit and selling, general and administrative expenses by the same amount for the six months ended September 30, 2004. Consequently, this change had no impact on operating income, ordinary income, income before income taxes and net income for the six months ended September 30, 2004 compared with the corresponding amounts which would have been recorded if the previous method had been followed.

### 4) Notes to Semi-Annual Non-Consolidated Financial Statements

### 1.Accumulated depreciation of property, plant and equipment: Yen 1,294,083 million.

### 2. Assets pledged as collateral: Investment securities: Yen 10,968 million

### 3. As endorser of documentary export bills discounted with banks: Yen 2,530 million

4. Guarantees and other items: () refers to those relating to subsidiaries

Guarantees total yen 382,349 million ( yen 171,313 million),
The above included employee's residence mortgages which is insured in full of yen 185,403 million and mortgages with pledge of yen 25,500 million .
Gurantees of yen 88,804 million related to the construction of Canton Plant are also included in those relating to subsidiaries.

Commitments to provide guarantees total yen 1,435 million.

Letters of awareness and others total yen 8,523 million (yen 8,523 million)

Letters of awareness concerning transfers of receivables total yen 50,000 million (yen 19,229 million) The Company entered into Keepwell Agreements with certain subsidiaries to support their credibility. Liabilities of such subsidiaries totaled yen 2,496,424 million

### 5.Depriciation

Property, plant, and equipment: Yen 42,826 million Intangible assets: Yen 6,339 million

### 6.Fair value information on securities of subsidiaries and affiliates

|               |                   |            |               | _                 |            |              |                   | (million   | s of yen)   |
|---------------|-------------------|------------|---------------|-------------------|------------|--------------|-------------------|------------|-------------|
|               | as of             |            | as of         |                   | as of      |              |                   |            |             |
| Sept 30, 2004 |                   |            | Sept 30, 2003 |                   |            | Mar 31, 2004 |                   |            |             |
|               | Carrying<br>Value | fair value | differences   | Carrying<br>Value | fair value | differences  | Carrying<br>Value | fair value | differences |
| Subsidiaries  | 10,981            | 56,683     | 45,701        | 10,981            | 34,831     | 23,849       | 10,981            | 56,188     | 45,206      |
| Affiliates    | 11,435            | 68,118     | 56,682        | 32,419            | 119,985    | 87,566       | 11,435            | 67,207     | 55,772      |
| Total         | 22,417            | 124,801    | 102,384       | 43,401            | 154,816    | 111,415      | 22,417            | 123,396    | 100,978     |

### 7. Lease Transactions

Disclosed by EDINET.