					<u> </u>	3 months			nunications Division	
		9 month	s Results	1		FORFOACT				
		RESULTS		RESULTS		LTS	RESU		FORECAST FY2023	
(DILLIONO OF VEN)	FY2023 23/4-23/12		FY2022 22/4-22/12		FY2023 23/10-23/12		FY2022 22/10-22/12		23/4-24/3	
(BILLIONS OF YEN) NET SALES (1)	9,171.4	22.3%	7,499.7	21.9%	3,108.1	9.5%	2,837.4	28.6%	13,000.0	
JAPAN	3,711.2	30.7%	<u>'</u>	24.6%	· · · · · · · · · · · · · · · · · · ·	20.3%		50.2%	10,000.0	
	,				,		1,124.5			
NORTH AMERICA	5,277.4	25.8%	4,195.8	32.1%	1,772.5	7.0%	1,657.0	42.0%		
EUROPE	1,333.4	39.1%	958.7	16.6%	479.1	18.9%	403.0	31.2%		
ASIA	1,194.5	13.4%	1,053.3	8.9%	440.9	15.1%	383.0	12.4%		
OTHERS	1,062.8	29.8%	818.8	28.3%	370.6	33.3%	278.0	25.9%		
SUB-TOTAL	12,579.3	27.5%	9,866.3	25.1%	4,416.0	14.8%	3,845.6	38.1%		
ELIMINATION	-3,407.9	-	-2,366.6	-	-1,307.9	-	-1,008.1	-		
OPERATING INCOME (1)	478.4	65.1%	289.7	51.4%	141.6	6.4%	133.1	155.2%	620.0	
JAPAN	110.2	( - )	-89.4	( - )	83.9	1250.8%	6.2	( - )		
NORTH AMERICA	275.3	8.5%	253.7	-6.7%	33.9	-56.9%	78.8	-7.5%		
EUROPE	13.1	( - )	-2.1	( - )	-3.2	( - )	4.0	97.1%		
ASIA	68.3	-8.3%	74.4	20.6%	29.8	7.7%	27.7	22.7%		
OTHERS	34.9	-41.2%	59.3	57.8%	4.3	-76.1%	18.2	28.8%		
SUB-TOTAL	501.8	69.6%	295.9	64.4%	148.8	10.4%	134.8	185.3%		
ELIMINATION	-23.4	-	-6.2	-	-7.2	-	-1.7	-		
ORDINARY INCOME	540.1	42.0%	380.4	48.6%	127.4	-30.5%	183.5	156.6%		
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	325.4	182.8%	115.0	-42.9%	29.1	-42.4%	50.6	54.7%	390.0	
BASIC EARNINGS PER SHARE (YEN)	83.45		29.38		7.53		12.91		100.98	
DILUTED EARNINGS PER SHARE (YEN)	83.45		29.38		7.53		12.91			
FOREIGN EXCHANGE RATE										
YEN/USD	143		136 141		148		141 144		144 156	
YEN/EUR  CAPITAL EXPENDITURE (2)	259.9		170.8		159		63.5		440.0	
DEPRECIATION (2)	264.1		237.3		92.2		82.3		315.0	
RESEARCH & DEVELOPMENT COSTS	436.9		372.6		160.9		140.4		580.0	
TOTAL ASSETS	18,555.2		16,954.7		-		-			
NET ASSETS	6,148.5		5,567.2		-		-			
EQUITY RATIO (%)	30.4		29.9		-		-			
PERFORMANCE DESCRIPTION	Increased net sales and profit		Increased net sales and decreased profit (Operating income and Ordinary income are increased)		Increased net sales and decreased profit (Operating income is increased)		Increased net sales and profit			

Notes:

\* TSE report basis / China JV Equity basis

\* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

			9 months	s Results		3 months Results					
		RESULTS		RESULTS		RESULTS		RESULTS		FORECAST FY2023	
(THOUSAND UNITS)		FY2023 23/4-23/12		FY2022 22/4-22/12		FY2023 23/10-23/12		FY2022 22/10-22/12		23/4-24/3	
SALES VOLUI GLOBAL RETA	ME										
JAPAN (IN	CL.MINI)	336	8.4%	310	7.3%	109	4.0%	104	11.4%	510	
NORTH AN	MERICA	917	29.7%	707	-22.6%	289	12.9%	256	-2.1%	1,320	
	USA ONLY	663	25.5%	528	-23.7%	202	5.6%	191	-2.0%		
EUROPE	-1	244	17.0%	209	-20.4%	86	12.9%	77	-14.9%	370	
ASIA	(1)	668	-29.8%	952	-18.1%	230	-30.2%	330	-10.0%		
	CHINA ONLY	547	-34.7%	838	-17.8%	188	-35.5%	292	-6.9%	794	
OTHERS	1	275	17.8%	233	-16.6%	105	40.2%	75	-19.3%	(2) 556	
TOTAL		2,441	1.2%	2,411	-17.0%	819	-2.7%	842	-6.9%	3,550	
PRODUCTION GLOBAL BAS				1							
JAPAN		551	28.4%	430	35.9%	197	13.2%	174	74.3%		
NORTH AN	MERICA (3)	913	33.4%	684	-0.1%	301	30.3%	231	-10.0%		
EUROPE	(4)	244	17.8%	207	4.7%	91	15.2%	79	0.6%		
ASIA	(5)	726	-34.8%	1,113	-6.0%	223	-43.9%	398	7.3%		
OTHERS	(6)	100	8.1%	92	10.5%	32	16.5%	27	-4.6%		
TOTAL		2,534	0.3%	2,526	2.4%	843	-7.2%	909	9.0%		

## Notes:

- \* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

  \* Global Retail and Production volume of China and Taiwan are results for the Jan Dec period
- (1) Includes Oceanina
- (2) Includes Asia (except China) (3) U.S.A. and Mexico production
- (3) O.S.A. and Mexico production
  (4) U.K. and France production (Production in Spain and Russia ended in the third quarter and in the fourth quarter of FY2021, respectively )
  (5) Taiwan, Thailand, China and India production
  (6) South Africa, Brazil, Egypt and Argentina production

			9 months	s Results		3 months Results				
		RESULTS		RESULTS		RESULTS		RESULTS		
		FY2023		FY2022		FY2023		FY2022		
١.		23/4-23/12		22/4-22/12		23/10-23/12		22/10-22/12		
(THOUSAND UNITS)										
1 -	CONSOLIDATED									
٧	VHOLESALE VOLUME									
	JAPAN	348	6.7%	327	9.9%	119	2.3%	116	14.2%	
	OVERSEAS	1,670	21.1%	1,379	-1.0%	564	10.6%	510	2.2%	
	TOTAL	2,018	18.3%	1,705	0.9%	683	9.1%	626	4.2%	
CONSOLIDATED PRODUCTION VOLUME										
	JAPAN	551	28.4%	430	35.9%	197	13.2%	174	74.3%	
	OVERSEAS CONSOLIDATED SUBSIDIARIES	1,402	21.4%	1,155	0.2%	459	16.6%	394	-6.4%	
	TOTAL	1,953	23.3%	1,584	7.9%	656	15.6%	568	9.1%	

## Notes:

<sup>\*</sup> Consolidated wholesale volume and production volume are based on financial statements.