

11-Year Financial Summary

		FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
For the year												
Total	(in millions of yen)	10,482,520	11,375,207	12,189,519	11,720,041	11,951,169	11,574,247	9,878,866	7,862,572	8,424,585	10,596,695	12,685,716
Auto	(in millions of yen)	9,896,564	10,699,631	11,381,102	10,905,237	11,027,863	10,584,080	8,915,910	6,989,028	7,475,648	9,686,842	11,782,516
Sales finance	(in millions of yen)	683,852	811,330	964,874	983,231	1,149,317	1,197,629	1,163,277	1,020,024	1,031,729	1,023,825	1,161,778
Elimination	(in millions of yen)	-97,896	-135,754	-156,457	-168,427	-226,011	-207,462	-200,321	-146,480	-82,792	-113,972	-258,578
Gross profit	(in millions of yen)	1,846,457	2,133,866	2,392,521	2,297,490	2,137,168	1,903,845	1,435,961	1,050,825	1,354,054	1,713,849	2,066,914
Operating profit / loss	(in millions of yen)	498,365	589,561	793,278	742,228	574,760	318,224	-40,469	-150,651	247,307	377,109	568,718
Auto	(in millions of yen)	317,762	374,847	540,014	534,749	335,574	65,997	-264,182	-437,021	-155,059	42,952	221,574
Sales finance	(in millions of yen)	164,706	195,497	232,111	183,883	215,338	227,993	210,530	267,880	374,824	311,908	308,718
Elimination	(in millions of yen)	15,897	19,217	21,153	23,596	23,848	24,234	13,183	18,490	27,542	22,249	38,426
Operating profit margin	(%)	4.8	5.2	6.5	6.3	4.8	2.7	-0.4	-1.9	2.9	3.6	4.5
Net income / loss*1	(in millions of yen)	389,034	457,574	523,841	663,499	746,892	319,138	-671,216	-448,697	215,533	221,900	426,649
Cash Flow												
Cash flows from Operating activities	(in millions of yen)	728,123	692,747	927,013	1,335,473	1,071,250	1,450,888	1,185,854	1,322,789	847,187	1,221,051	960,899
Cash flows from Investing activities	(in millions of yen)	-1,080,416	-1,022,025	-1,229,280	-1,377,626	-1,147,719	-1,133,547	-708,687	-369,121	-146,835	-447,041	-812,664
Cash flows from Financing activities	(in millions of yen)	396,925	245,896	530,606	320,610	36,810	-127,140	-155,494	-639,692	-1,092,645	-670,607	-131,551
Research & Development costs	(in millions of yen)	500,595	506,147	531,889	490,354	495,824	523,133	544,769	503,486	484,065	522,221	609,927
Research & Development Ratio	(%)	4.8	4.4	4.4	4.2	4.1	4.5	5.5	6.4	5.7	4.9	4.8
Capital expenditure*2	(in millions of yen)	536,316	463,149	479,023	469,276	485,359	509,913	509,249	405,418	344,982	350,797	486,117
Depreciation*2	(in millions of yen)	347,071	373,283	401,857	380,836	384,159	377,785	372,906	270,332	289,381	316,791	351,396
At year-end												
Total Assets	(in millions of yen)	14,703,403	17,045,659	17,373,643	18,421,008	18,746,901	18,952,345	16,976,709	16,452,068	16,371,481	17,598,581	19,855,151
Shareholder's equity*3	(in millions of yen)	4,338,654	4,834,416	4,721,265	4,861,847	5,397,712	5,302,675	4,064,289	3,944,593	4,580,601	5,134,649	5,981,647
Shareholder's equity ratio	(%)	29.5	28.4	27.2	26.4	28.7	28.0	23.9	24.0	28.0	29.2	30.1
Return On Equity	(%)	9.6	10.0	11.0	13.8	14.6	6.0	-14.3	-11.2	5.1	4.6	7.7
Per share data												
Basic earnings per share (EPS)	(Yen)	92.82	109.15	125.00	165.94	190.96	81.59	-171.54	-114.67	55.07	56.67	110.47
Net assets per share (BPS)	(Yen)	1,035.06	1,152.83	1,132.61	1,242.90	1,380.36	1,355.18	1,038.95	1,007.80	1,170.17	1,310.74	1,599.28
Annual cash dividend per share	(Yen)	30.00	33.00	42.00	48.00	53.00	57.00	10.00	0.00	5.00	10.00	20.00
Volume												
Global Production Volume*4	(K units)	5,082	5,061	5,203	5,654	5,672	5,362	4,757	3,634	3,404	3,381	3,430
Global Retail Sales Volume*4	(K units)	5,188	5,318	5,423	5,626	5,770	5,516	4,930	4,052	3,876	3,305	3,442
Consolidated Sales Volume*5	(K units)	4,058	4,169	4,169	4,409	4,329	3,974	3,350	2,471	2,294	2,451	2,786
Exchange rate												
USD/JPY		100.20	109.80	120.20	108.30	110.90	110.92	108.70	106.10	112.39	135.50	144.59
EUR/JPY		134.20	138.70	132.60	118.70	129.70	128.44	120.81	123.76	130.55	140.99	156.75

*1 Net income/loss attributable to owners of the parent

*2 Including finance leases related amount

*3 Net assets excluding share subscription rights and non-controlling interests

*4 Global Retail and Production volume of China and Taiwan are results for the Jan - Dec period

*5 Consolidated wholesale volume is based on financial statements

Company Profile

Company Profile (As of March 31, 2024)

Company Name	Nissan Motor Co., Ltd.
Business Outline	Manufacturing, sales and related business of automotive products.
Date of Establishment	December 26, 1933
Paid-in Capital	605,813 million yen
Representative	Representative executive officer, president and CEO Makoto Uchida
Registered Head Office	2, Takara-cho, Kanagawa-ku, Yokohama, Kanagawa, 220-8623, Japan
Headquarters	1-1, Takashima 1-chome, Nishi-ku, Yokohama, Kanagawa, 220-8686, Japan
Number of Employees	24,034 (non-consolidated basis) 133,580 (consolidated basis)

Stock Information (As of March 31, 2024)

Stock Listings	Tokyo Stock Exchange
Securities Code	7201 (Japan) NSANY (ADR)
Number of Shares per unit	100
Transfer Agent and Registrar for Common Stock (Depository and Transfer Agent for ADR)	Sumitomo Mitsui Trust Bank, Limited (JP Morgan Chase Bank)
Total number of shares to be issued	4,009,715,112
Number of shareholders	579,126
Fiscal Year End	March 31
General Shareholders Meeting	June
Record Dates for Dividend	March 31, September 30

Shareholdings Structure (As of March 31, 2024)

Principal Shareholders

Name	Number of Shares (thousands)
NATIXIS SA AS TRUSTEE FOR FIDUCIE NEWTON 701910	987,730
Renault S.A.	633,107
The Master Trust Bank of Japan (Shintaku-guchi)	375,419
JP Morgan Chase Bank 380856	126,313
Custody Bank of Japan (Shintaku-guchi)	113,139
State Street Bank West Client - Treaty 505234	46,462
Nippon Life Insurance	37,820
Moxley and Company	33,109
BNYMSANV AS AGENT / CLIENTS LUX UCITS NON TREATY 1	25,869
THE BANK OF NEW YORK MELLON 140044	24,520

Note 1: In addition to the above, Nissan holds 21,932 thousand shares as treasury stock.

Note 2: Due to Renault S.A.'s decision to sell a portion of the shares transferred to Natixis S.A., Nissan acquired 100,243 thousand shares of the Company's stock from Natixis S.A. on March 28, 2024, and cancelled all acquired shares on April 3, 2024.

Shareholdings Structure

