

CONSOLIDATED FINANCIAL INFORMATION -1

(November 7, 2024)

	RESULTS		RESULTS		RESULTS		RESULTS		FORECAST
	1st half of FY2024 24/4-24/9		1st half of FY2023 23/4-23/9		2nd quarter of FY2024 24/7-24/9		2nd quarter of FY2023 23/7-23/9		
(BILLIONS OF YEN)									
NET SALES (1)	5,984.2	-1.3%	6,063.3	30.1%	2,985.8	-5.1%	3,145.7	24.6%	12,700.0
JAPAN	2,365.9	0.3%	2,358.2	37.5%	1,181.3	-3.9%	1,229.6	25.3%	
NORTH AMERICA	3,501.7	-0.1%	3,504.9	38.1%	1,693.3	-6.1%	1,803.5	31.3%	
EUROPE	877.2	2.7%	854.4	53.8%	453.6	-2.5%	465.0	57.6%	
ASIA	770.7	2.3%	753.6	12.4%	381.8	-4.6%	400.2	9.9%	
OTHERS	649.4	-6.2%	692.2	28.0%	339.3	-13.2%	390.8	36.2%	
SUB-TOTAL	8,164.9	0.0%	8,163.3	35.6%	4,049.3	-5.6%	4,289.0	30.0%	
ELIMINATION	-2,180.7	-	-2,099.9	-	-1,063.5	-	-1,143.4	-	
OPERATING INCOME (1)	32.9	-90.2%	336.7	115.0%	31.9	-84.7%	208.1	127.0%	150.0
JAPAN	67.5	156.7%	26.3	(-)	13.8	-74.7%	54.5	(-)	
NORTH AMERICA	-4.	(-)	241.4	38.0%	16.8	-84.6%	109.3	11.4%	
EUROPE	-39.1	(-)	16.3	(-)	-23.2	(-)	9.3	(-)	
ASIA	32.6	-15.4%	38.5	-17.7%	15.2	-29.9%	21.7	-21.1%	
OTHERS	-15.4	(-)	30.5	-25.8%	-7.2	(-)	14.9	-24.0%	
SUB-TOTAL	41.4	-88.3%	352.9	119.1%	15.4	-92.7%	209.6	121.2%	
ELIMINATION	-8.5	-	-16.2	-	16.5	-	-1.5	-	
ORDINARY INCOME	116.1	-71.9%	412.7	109.6%	50.9	-79.3%	246.1	164.9%	
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	19.2	-93.5%	296.2	359.4%	-9.3	(-)	190.7	998.5%	TBD
BASIC EARNINGS PER SHARE (YEN)	5.24		75.64		-2.56		48.72		
DILUTED EARNINGS PER SHARE (YEN)	5.24		75.64		-2.56		48.72		
FOREIGN EXCHANGE RATE									
YEN/USD	153		141		150		145		149
YEN/EUR	166		153		164		157		164
CAPITAL EXPENDITURE (2)	230.8		155.2		130.0		90.8		580.0
DEPRECIATION (2)	188.2		172.0		94.0		87.1		345.0
RESEARCH & DEVELOPMENT COSTS	295.7		276.0		147.8		141.9		650.0
TOTAL ASSETS	18,889.1		18,838.2		-		-		
NET ASSETS	6,283.4		6,317.8		-		-		
EQUITY RATIO (%)	30.6		30.9		-		-		
PERFORMANCE DESCRIPTION	Decreased net sales and profit		Increased net sales and profit		Decreased net sales and profit		Increased net sales and profit		

Notes:

* TSE report basis / China JV Equity basis

* The % figures, unless otherwise described, show the changes over the same period of the previous FY

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follow

* North America: U.S.A., Canada and Mexico

* Europe: France, U.K., Spain and other European countries

* Asia: China, Thailand, India and other Asian countries

* Others: Oceania, Middle East, South Africa, and Central & South America excluding Mexico

(2) Including finance leases related amount.

CONSOLIDATED FINANCIAL INFORMATION - 2

Global Retail Sales Volume & Production Volume

(November 7, 2024)

(THOUSAND UNITS)	RESULTS		RESULTS		RESULTS		RESULTS		FORECAST
	1st half of FY2024 24/4-24/9		1st half of FY2023 23/4-23/9		2nd quarter of FY2024 24/7-24/9		2nd quarter of FY2023 23/7-23/9		
SALES VOLUME									
GLOBAL RETAIL									
JAPAN (INCL.MINI)	222	-2.4%	228	10.7%	124	2.5%	121	4.2%	480
NORTH AMERICA	622	-1.0%	628	39.2%	299	-0.2%	300	46.7%	1,340
USA ONLY	449	-2.7%	461	36.8%	212	-2.2%	217	40.8%	
EUROPE	159	0.9%	158	19.3%	80	-5.0%	85	32.2%	350
ASIA (1)	410	-6.4%	438	-29.6%	207	-12.8%	237	-16.6%	
CHINA ONLY	339	-5.4%	359	-34.3%	172	-12.5%	197	-20.5%	690
OTHERS	183	7.5%	170	7.2%	99	9.3%	90	11.0%	(2) 540
TOTAL	1,596	-1.6%	1,622	3.3%	809	-2.8%	833	11.0%	3,400
PRODUCTION VOLUME									
GLOBAL BASIS									
JAPAN	307	-13.4%	354	38.7%	152	-14.5%	178	17.5%	
NORTH AMERICA (3)	596	-2.6%	612	35.0%	291	-8.5%	318	34.5%	
EUROPE (4)	142	-7.5%	154	19.4%	64	-16.1%	76	25.4%	
ASIA (5)	453	-9.8%	503	-29.7%	234	-1.2%	237	-26.8%	
OTHERS (6)	59	-12.8%	68	4.5%	32	-5.6%	34	3.6%	
TOTAL	1,558	-7.9%	1,691	4.5%	774	-8.3%	843	4.7%	3,200

Notes:

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

* Global retail sales volume & production volume of China and Taiwan are results for the Jan - Dec period.

(1) Includes Oceania

(2) Includes Asia (except China)

(3) USA and Mexico production

(4) UK and France production

(5) Taiwan, Thailand, China and India production

(6) South Africa, Brazil, Egypt and Argentina production

(THOUSAND UNITS)	RESULTS		RESULTS		RESULTS		RESULTS	
	1st half of FY2024 24/4-24/9		1st half of FY2023 23/4-23/9		2nd quarter of FY2024 24/7-24/9		2nd quarter of FY2023 23/7-23/9	
CONSOLIDATED								
WHOLESALE VOLUME								
JAPAN	206	-9.9%	229	9.1%	108	-4.8%	113	0.8%
OVERSEAS	1,059	-4.3%	1,106	27.3%	532	-6.6%	570	27.3%
TOTAL	1,265	-5.2%	1,335	23.7%	640	-6.3%	683	22.0%
CONSOLIDATED								
PRODUCTION VOLUME								
JAPAN	307	-13.4%	354	38.7%	152	-14.5%	178	17.5%
OVERSEAS CONSOLIDATED SUBSIDIARIES	900	-4.5%	943	23.9%	445	-8.7%	487	23.5%
TOTAL	1,207	-7.0%	1,297	27.6%	597	-10.2%	665	21.8%

Notes:

* Consolidated wholesale volume and production volume are based on financial statements.