

	RESULTS		RESULTS		RESULTS		FORECAST
	1st quarter of FY2024 24/4-24/6		1st quarter of FY2023 23/4-23/6		FY2023 23/4-24/3		
(BILLIONS OF YEN)							
NET SALES (1)	2,998.4	2.8%	2,917.7	36.5%	12,685.7	19.7%	14,000.0
JAPAN	1,184.6	5.0%	1,128.7	53.7%	4,947.9	25.6%	
NORTH AMERICA	1,808.4	6.3%	1,701.4	46.0%	7,279.3	22.4%	
EUROPE	423.6	8.8%	389.4	49.4%	1,870.5	33.9%	
ASIA	388.9	10.1%	353.4	15.4%	1,607.8	11.7%	
OTHERS	310.0	2.9%	301.4	18.7%	1,514.6	29.9%	
SUB-TOTAL	4,115.6	6.2%	3,874.2	42.4%	17,220.1	24.0%	
ELIMINATION	-1,117.2	-	-956.6	-	-4,534.4	-	
OPERATING INCOME (1)	1.0	-99.2%	128.6	98.1%	568.7	50.8%	500.0
JAPAN	53.7	(-)	-28.2	(-)	108.1	(-)	
NORTH AMERICA	-20.9	(-)	132.0	71.8%	334.5	-6.0%	
EUROPE	-15.9	(-)	7.0	2190.5%	-17.3	(-)	
ASIA	17.4	3.4%	16.8	-13.0%	109.2	27.1%	
OTHERS	-8.2	(-)	15.6	-27.5%	27.3	-67.7%	
SUB-TOTAL	26.0	-81.8%	143.3	116.1%	561.8	51.2%	
ELIMINATION	-25.0	-	-14.7	-	7.0	-	
ORDINARY INCOME	65.1	-60.9%	166.6	60.1%	702.2	36.2%	
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	28.6	-72.9%	105.5	123.9%	426.6	92.3%	300.0
BASIC EARNINGS PER SHARE(YEN)	7.77		26.93		110.47		81.95
DILUTED EARNINGS PER SHARE (YEN)	7.77		26.93		110.47		
FOREIGN EXCHANGE RATE							
YEN/USD	156		137		145		155
YEN/EUR	168		150		157		167
CAPITAL EXPENDITURE (2)	100.8		64.4		486.1		620.0
DEPRECIATION (2)	94.2		84.9		351.4		345.0
RESEARCH & DEVELOPMENT COSTS	147.9		134.1		609.9		665.0
TOTAL ASSETS	20,173.2		18,520.7		19,855.2		
NET ASSETS	6,589.2		5,983.3		6,470.5		
EQUITY RATIO (%)	30.1		29.7		30.1		
PERFORMANCE DESCRIPTION	Increased net sales and decreased profit		Increased net sales and profit		Increased net sales and profit		

Notes:

* The % figures show the changes over the same period of the previous FY.

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

* North America: USA, Canada and Mexico

* Europe: France, UK, Spain and other European countries

* Asia: China, Thailand, India and other Asian countries

* Others: Oceania, Middle East, South Africa, and Central & South America excluding Mexico

(2) Including finance leases related amount.

	RESULTS 1st quarter of FY2024 24/4-24/6		RESULTS 1st quarter of FY2023 23/4-23/6		RESULTS FY2023 23/4-24/3		FORECAST FY2024 24/4-25/3
(THOUSAND UNITS)							
GLOBAL RETAIL SALES VOLUME							
JAPAN (INCL.MINI)	98	-8.0%	106	19.1%	484	6.5%	500
NORTH AMERICA	323	-1.7%	328	33.1%	1,262	23.3%	1,410
USA ONLY	237	-3.1%	244	33.4%	916	19.8%	
EUROPE	79	7.6%	73	7.2%	361	17.2%	385
ASIA (1)	203	1.1%	201	-40.5%	961	-20.0%	
CHINA ONLY	167	3.3%	162	-45.8%	794	-24.1%	770
OTHERS	84	5.4%	80	3.2%	374	17.7%	(2) 585
TOTAL	787	-0.2%	789	-3.7%	3,442	4.1%	3,650
GLOBAL PRODUCTION VOLUME							
JAPAN	155	-12.2%	176	69.6%	725	21.5%	
NORTH AMERICA (3)	305	3.7%	294	35.6%	1,235	24.4%	
EUROPE (4)	79	0.9%	78	14.0%	325	12.9%	
ASIA (5)	219	-17.5%	266	-32.0%	1,020	-26.0%	
OTHERS (6)	27	-20.2%	34	5.5%	126	0.5%	
TOTAL	784	-7.5%	848	4.4%	3,430	1.5%	3,450

Notes:

- * The % figures, unless otherwise described, show the changes over the same period of the previous FY.
- * Global retail sales volume & production volume of China and Taiwan are results for the Jan - Dec period.
- (1) Includes Oceania
- (2) Includes Asia (except China)
- (3) USA and Mexico production
- (4) UK and France production
- (5) Taiwan, Thailand, China and India production
- (6) South Africa, Brazil, Egypt and Argentina production

	RESULTS 1st quarter of FY2024 24/4-24/6		RESULTS 1st quarter of FY2023 23/4-23/6		RESULTS FY2023 23/4-24/3	
(THOUSAND UNITS)						
CONSOLIDATED WHOLESALE VOLUME						
JAPAN	99	-14.8%	116	18.6%	474	3.7%
OVERSEAS	527	-1.8%	536	27.1%	2,312	15.9%
TOTAL	625	-4.1%	652	25.5%	2,786	13.7%
CONSOLIDATED PRODUCTION VOLUME						
JAPAN	155	-12.2%	176	69.6%	725	21.5%
OVERSEAS CONSOLIDATED SUBSIDIARIES	455	-0.2%	456	24.4%	1,882	13.9%
TOTAL	610	-3.5%	632	34.4%	2,607	15.9%

Notes:

- * Consolidated wholesale volume and production volume are based on financial statements.