

CONSOLIDATED FINANCIAL INFORMATION -1

 (November 9, 2023)
 NISSAN MOTOR CO., LTD.
 Global Communications Division

	RESULTS		RESULTS		RESULTS		RESULTS		FORECAST
	1st half of FY2023 23/4-23/9		1st half of FY2022 22/4-22/9		2nd quarter of FY2023 23/7-23/9		2nd quarter of FY2022 22/7-22/9		
(BILLIONS OF YEN)									
NET SALES (1)	6,063.3	30.1%	4,662.3	18.1%	3,145.7	24.6%	2,524.6	30.2%	13,000.0
JAPAN	2,358.2	37.5%	1,715.2	12.1%	1,229.6	25.3%	980.9	26.2%	
NORTH AMERICA	3,504.9	38.1%	2,538.8	26.3%	1,803.5	31.3%	1,373.3	46.1%	
EUROPE	854.4	53.8%	555.7	7.9%	465.0	57.6%	295.1	8.8%	
ASIA	753.6	12.4%	670.3	6.9%	400.2	9.9%	364.1	18.4%	
OTHERS	692.2	28.0%	540.8	29.6%	390.6	36.2%	286.9	35.8%	
SUB-TOTAL	8,163.3	35.6%	6,020.8	18.1%	4,289.0	30.0%	3,300.3	31.6%	
ELIMINATION	-2,099.9	-	-1,358.5	-	-1,143.4	-	-775.4	-	
OPERATING INCOME (1)	336.7	115.0%	156.6	12.6%	208.1	127.0%	91.7	44.5%	620.0
JAPAN	26.3	(-)	-95.6	(-)	54.5	(-)	-43.9	(-)	
NORTH AMERICA	241.4	38.0%	174.9	-6.4%	109.3	11.4%	98.1	27.4%	
EUROPE	16.3	(-)	-6.2	(-)	9.3	(-)	-6.5	(-)	
ASIA	38.5	-17.7%	46.8	19.3%	21.7	-21.1%	27.5	48.1%	
OTHERS	30.5	-25.8%	41.2	75.2%	14.9	-24.0%	19.6	57.3%	
SUB-TOTAL	352.9	119.1%	161.1	21.3%	209.6	121.2%	94.8	56.6%	
ELIMINATION	-16.2	-	-4.5	-	-1.5	-	-3.1	-	
ORDINARY INCOME	412.7	109.6%	196.9	6.7%	246.1	164.9%	92.9	-1.4%	
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	296.2	359.4%	64.5	-61.8%	190.7	998.5%	17.4	-67.9%	390.0
BASIC EARNINGS PER SHARE (YEN)	75.64		16.47		48.72		4.44		99.58
DILUTED EARNINGS PER SHARE (YEN)	75.64		16.47		48.72		4.44		
FOREIGN EXCHANGE RATE									
YEN/USD	141		134		145		138		140
YEN/EUR	153		139		157		139		153
CAPITAL EXPENDITURE (2)	155.2		107.4		90.8		64.2		440.0
DEPRECIATION (2)	172.0		155.0		87.1		78.6		315.0
RESEARCH & DEVELOPMENT COSTS	276.0		232.1		141.9		116.6		580.0
TOTAL ASSETS	18,838.2		17,598.3						
NET ASSETS	6,317.8		5,593.7						
EQUITY RATIO (%)	30.9		29.0						
PERFORMANCE DESCRIPTION	Increased net sales and profit		Increased net sales and decreased profit (Operating income and Ordinary income are increased)		Increased net sales and profit		Increased net sales and decreased profit (Operating income is increased)		

Notes:

* TSE report basis / China JV Equity basis

* The % figures, unless otherwise described, show the changes over the same period of the previous FY

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follow:

* North America: U.S.A., Canada and Mexico

* Europe: France, U.K., Spain and other European countries

* Asia: China, Thailand, India and other Asian countries

* Others: Oceania, Middle East, South Africa, and Central & South America excluding Mexico

(2) Including finance leases related amount.

CONSOLIDATED FINANCIAL INFORMATION - 2

Global Retail Sales Volume & Production Volume

 (November 9, 2023)
 NISSAN MOTOR CO., LTD.
 Global Communications Division

	RESULTS		RESULTS		RESULTS		RESULTS		FORECAST
(THOUSAND UNITS)	1st half of FY2023 23/4-23/9		1st half of FY2022 22/4-22/9		2nd quarter of FY2023 23/7-23/9		2nd quarter of FY2022 22/7-22/9		FY2023 23/4-24/3
SALES VOLUME									
GLOBAL RETAIL									
JAPAN (INCL. MINI)	228	10.7%	206	5.3%	121	4.2%	116	9.8%	520
NORTH AMERICA	628	39.2%	451	-30.8%	300	46.7%	204	-25.4%	1,370
USA ONLY	461	36.8%	337	-32.2%	217	40.8%	154	-22.6%	
EUROPE	158	19.3%	132	-23.2%	85	32.2%	64	-20.9%	400
ASIA (1)	438	-29.6%	622	-21.8%	237	-16.6%	284	-28.0%	
CHINA ONLY	359	-34.3%	546	-22.7%	197	-20.5%	247	-30.2%	800
OTHERS	170	7.2%	159	-15.3%	90	11.0%	81	-17.6%	(2) 610
TOTAL	1,622	3.3%	1,569	-21.6%	833	11.0%	750	-21.4%	3,700
PRODUCTION VOLUME									
GLOBAL BASIS									
JAPAN	354	38.7%	256	18.2%	178	17.5%	152	35.2%	
NORTH AMERICA (3)	612	35.0%	453	5.8%	318	34.5%	236	19.3%	
EUROPE (4)	154	19.4%	129	7.4%	76	25.4%	61	-6.9%	
ASIA (5)	503	-29.7%	715	-12.1%	237	-26.8%	324	-20.7%	
OTHERS (6)	68	4.5%	65	18.3%	34	3.6%	33	15.0%	
TOTAL	1,691	4.5%	1,618	-0.9%	843	4.7%	806	-0.8%	3,800

Notes:

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

* Global Retail and Production volume of China and Taiwan are results for the Jan - Dec period

(1) Includes Oceanina

(2) Includes Asia (except China)

(3) U.S.A. and Mexico production

(4) U.K. and France production (Production in Spain stopped in the third quarter of FY2021 and in Russia, in the fourth quarter of FY2021)

(5) Taiwan, Thailand, China and India production

(6) South Africa, Brazil, Egypt and Argentina production

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CONSOLIDATED								
WHOLESALE VOLUME								
JAPAN	229	9.1%	210	7.7%	113	0.8%	112	12.1%
OVERSEAS	1,106	27.3%	869	-2.8%	570	27.3%	447	1.9%
TOTAL	1,335	23.7%	1,079	-0.9%	683	22.0%	560	3.8%
CONSOLIDATED								
PRODUCTION VOLUME								
JAPAN	354	38.7%	256	18.2%	178	17.5%	152	35.2%
OVERSEAS CONSOLIDATED SUBSIDIARIES	943	23.9%	761	4.0%	487	23.5%	394	7.6%
TOTAL	1,297	27.6%	1,016	7.3%	665	21.8%	546	14.1%

Notes:

* Consolidated wholesale volume and production volume are based on financial statements.