

CONSOLIDATED FINANCIAL INFORMATION -1

(February 8, 2018)

 NISSAN MOTOR CO., LTD.
 Global Communications Division

(BILLIONS OF YEN)	9 months Results				3 months Results				FORECAST FY2017 17/4-18/3
	RESULTS FY2017 17/4-17/12		RESULTS FY2016 16/4-16/12		RESULTS FY2017 17/10-17/12		RESULTS FY2016 16/10-16/12		
NET SALES (1)	8,528.0	3.2%	8,264.8	-7.6%	2,875.5	-2.3%	2,943.7	-2.2%	11,800.0
JAPAN	3,434.6	3.1%	3,332.5	-0.3%	1,104.7	-14.4%	1,290.5	13.7%	
NORTH AMERICA	4,679.3	3.0%	4,541.1	-6.1%	1,573.5	-2.2%	1,609.2	-0.6%	
EUROPE	1,462.0	8.8%	1,343.7	-3.2%	527.5	10.8%	476.0	2.1%	
ASIA	1,147.4	-1.7%	1,167.5	-11.8%	406.7	0.1%	406.2	-11.6%	
OTHERS	698.1	-4.6%	732.1	-17.8%	260.5	-1.4%	264.1	-15.3%	
SUB-TOTAL	11,421.4	2.7%	11,116.9	-5.6%	3,872.9	-4.3%	4,046.0	1.4%	
ELIMINATION	-2,893.4	-	-2,852.1	-	-997.4	-	-1,102.3	-	
OPERATING INCOME (1)	364.2	-27.6%	503.2	-14.3%	82.4	-49.6%	163.5	-15.1%	565.0
JAPAN	231.0	-22.6%	298.7	22.6%	48.6	-66.6%	145.4	79.7%	
NORTH AMERICA	99.6	-41.3%	169.7	-42.0%	16.9	-37.3%	26.9	-72.0%	
EUROPE	-3.3	(-)	1.3	(-)	2.0	(-)	-8.4	(-)	
ASIA	42.7	-20.0%	53.3	-9.1%	14.3	-18.2%	17.5	-16.6%	
OTHERS	-11.1	(-)	0.7	-92.4%	-3.3	(-)	-1.5	(-)	
SUB-TOTAL	358.9	-31.5%	523.7	-12.8%	78.5	-56.4%	179.9	-6.0%	
ELIMINATION	5.3	-	-20.5	-	3.9	-	-16.4	-	
ORDINARY INCOME	496.7	-15.8%	590.2	-6.5%	127.1	-34.2%	193.3	-4.9%	
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	578.1	39.6%	414.2	-8.5%	301.6	129.0%	131.7	3.5%	705.0
BASIC EARNINGS PER SHARE(YEN)	147.81		102.92		77.12		33.50		
DILUTED EARNINGS PER SHARE (YEN)	147.80		102.91		77.11		33.50		
FOREIGN EXCHANGE RATE									
YEN/USD	111.7		106.6		113.0		109.4		111.0
YEN/EUR	128.6		118.0		133.0		117.9		130.2
CAPITAL EXPENDITURE (2)	286.1		261.6		123.7		91.6		510.0
DEPRECIATION (2)	283.3		279.5		98.3		95.0		374.0
RESEARCH & DEVELOPMENT COSTS	354.6		348.9		125.1		124.3		525.0
TOTAL ASSETS	19,565.4		18,343.1		-		-		
NET ASSETS	5,601.6		4,904.6		-		-		
EQUITY RATIO (%)	27.1		24.4		-		-		
PERFORMANCE DESCRIPTION	Increased net sales and decreased profit (Net income attributable to owners of the parent is increased)		Decreased net sales and profit		Decreased net sales and profit (Net income attributable to owners of the parent is increased)		Decreased net sales and profit (Net income attributable to owners of the parent is increased)		

Notes:

* TSE report basis / China JV Equity basis

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

* North America: U.S.A., Canada, and Mexico

* Europe: France, U.K., Spain, Russia and other European countries

* Asia: China, Thailand, India, and other Asian countries

* Others: Oceania, Middle East, Middle & South American countries excluding Mexico, and South Africa

(2) Including finance leases related amount.

CONSOLIDATED FINANCIAL INFORMATION -2
Global Retail Sales Volume & Production Volume

(February 8, 2018)
NISSAN MOTOR CO., LTD.
Global Communications Division

	9 months Results				3 months Results				FORECAST FY2017 17/4-18/3
	RESULTS FY2017 17/4-17/12		RESULTS FY2016 16/4-16/12		RESULTS FY2017 17/10-17/12		RESULTS FY2016 16/10-16/12		
(THOUSAND UNITS)									
SALES VOLUME GLOBAL RETAIL									
JAPAN (INCL.MINI)	378	9.7%	344	-10.0%	95	-28.9%	133	13.1%	575
NORTH AMERICA	1,561	-1.4%	1,582	6.2%	526	-1.4%	534	7.9%	2,090
USA ONLY	1,177	1.1%	1,164	4.2%	397	4.1%	381	5.2%	1,600
EUROPE	544	0.3%	542	0.4%	168	-6.5%	180	4.0%	750
ASIA	1,268	7.2%	1,183	5.5%	453	12.0%	404	10.8%	1,850
CHINA ONLY	1,020	9.8%	929	8.2%	369	15.7%	319	17.9%	1,520
OTHERS	358	4.9%	342	-4.2%	133	3.7%	129	3.7%	515
TOTAL	4,109	2.9%	3,993	2.6%	1,375	-0.3%	1,380	8.3%	5,780
PRODUCTION VOLUME GLOBAL BASIS									
JAPAN	733	0.7%	728	16.1%	211	-28.8%	296	40.8%	975
NORTH AMERICA (1)	1,279	-6.9%	1,374	2.3%	404	-10.7%	453	-1.0%	1,800
EUROPE (2)	577	8.8%	530	7.8%	199	13.8%	175	7.0%	750
ASIA (3)	1,453	5.2%	1,381	12.6%	501	6.2%	472	15.5%	2,125
OTHERS (4)	105	43.1%	73	0.7%	41	73.3%	23	21.7%	(CHINA ONLY 1,375)
TOTAL	4,147	1.5%	4,086	8.6%	1,356	-4.5%	1,419	12.7%	5,650

Notes:

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

* Global Retail and Production volume of China and Taiwan are results for the Jan - Dec period.

(1) U.S.A. and Mexico production

(2) France, Spain, U.K., and Russia production

(3) Taiwan, Thailand, Philippines, Indonesia, China, India, and Korea production

(4) South Africa, Brazil and Egypt production

	9 months Results				3 months Results			
	RESULTS FY2017 17/4-17/12		RESULTS FY2016 16/4-16/12		RESULTS FY2017 17/10-17/12		RESULTS FY2016 16/10-16/12	
(THOUSAND UNITS)								
CONSOLIDATED WHOLESALE VOLUME								
JAPAN	368	10.1%	334	-11.1%	96	-27.4%	132	7.9%
OVERSEAS	2,709	-3.4%	2,805	6.5%	887	-7.2%	956	6.2%
TOTAL	3,077	-2.0%	3,139	4.3%	983	-9.7%	1,088	6.4%
CONSOLIDATED PRODUCTION VOLUME								
JAPAN	733	0.7%	728	16.1%	211	-28.8%	296	40.8%
OVERSEAS CONSOLIDATED SUBSIDIARIES	2,145	-6.6%	2,296	6.7%	705	-5.9%	749	3.6%
TOTAL	2,878	-4.8%	3,024	8.8%	916	-12.4%	1,045	12.0%

Notes:

* Consolidated wholesale volume and production volume are based on financial statements.