

FY2015 Consolidated Financial Results

Company name : Nissan Motor Co., Ltd. <Tokyo Stock Exchange in Japan>
 Code no : 7201 (URL <http://www.nissan-global.com/EN/IR/>)
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 The briefing session of the Financial Results for FY2015 : Yes

(Amounts less than one million yen are rounded)

1. Consolidated Financial Results for FY2015 (April 1, 2015 through March 31, 2016)

<1> Consolidated operating results

(Percent indications show percentage of changes from corresponding figures for the previous period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2015	12,189,519	7.2	793,278	34.6	862,272	24.2	523,841	14.5
FY2014	11,375,207	8.5	589,561	18.3	694,232	31.7	457,574	17.6

(Note): Comprehensive income : 75,107 million yen for FY2015, -89.6% : 719,903 million yen for FY2014, -9.6%

	Net income per share-basic	Net income per share-diluted	Net assets excluding share subscription rights and non-controlling interests as a percentage of total assets	Ordinary income as a percentage of total assets	Operating income as a percentage of net sales
	yen	yen	%	%	%
FY2015	125.00	124.99	11.0	5.0	6.5
FY2014	109.15	109.14	10.0	4.4	5.2

(Reference): Equity in earnings (losses) of affiliates : 122,524 million yen for FY2015 and 106,513 million yen for FY2014

<2> Consolidated financial position

	Total assets	Net assets	Net assets excluding share subscription rights and non-controlling interests as a percentage of total assets	Net assets excluding share subscription rights and non-controlling interests per share
	Millions of yen	Millions of yen	%	yen
FY2015	17,373,643	5,140,745	27.2	1,132.61
FY2014	17,045,659	5,247,262	28.4	1,152.83

(Reference): Net assets excluding share subscription rights and non-controlling interests: 4,721,265 million yen as of March 31, 2016, 4,834,416 million yen as of March 31, 2015

<3> Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY2015	927,013	(1,229,280)	530,606	992,095
FY2014	692,747	(1,022,025)	245,896	802,612

2. Dividends

	Annual cash dividends per share					Total cash dividends (Annual)	Payout ratio (Consolidated)	Cash dividends as a percentage of net assets (Consolidated)
	at 1st quarter end	at 2nd quarter end	at 3rd quarter end	at fiscal year end	Total			
	yen	yen	yen	yen	yen	Millions of yen	%	%
FY2014	—	16.50	—	16.50	33.00	138,372	30.2	3.0
FY2015	—	21.00	—	21.00	42.00	175,584	33.6	3.7
FY2016 forecast	—	—	—	—	48.00		36.5	

Note: For FY2016 forecast, allocation of cash dividends per share between 2nd quarter end and fiscal year end has not yet been determined.

3. Forecast of consolidated operating results for FY2016 (April 1, 2016 through March 31, 2017)

(Percent indications show percentage of changes from corresponding figures for the previous period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	yen
FY2016	11,800,000	(3.2)	710,000	(10.5)	800,000	(7.2)	525,000	0.2	131.35

※ Notes

<1> Significant changes in scope of consolidation: None

In : - (Company Name :) Out : - (Company Name :)

<2> Changes in accounting policies, accounting estimation change and restatement

<2>-1 Changes in accounting policies due to the revision of the accounting standards: Yes

<2>-2 Changes in accounting policies except for those in <2>-1: Yes

<2>-3 Changes due to accounting estimation change: None

<2>-4 Restatement: None

Note: See attached page17 "4. CONSOLIDATED FINANCIAL STATEMENTS (7) Changes in accounting policies (8) Additional information."

<3> Number of shares issued

<3>-1 Number of shares issued at the fiscal year end (including treasury stocks)

<3>-2 Number of treasury shares at the fiscal year end

<3>-3 The average number of shares issued during the fiscal year

FY2015	4,494,715,112 shares	FY2014	4,520,715,112 shares
FY2015	326,219,157 shares	FY2014	327,195,781 shares
FY2015	4,190,789,033 shares	FY2014	4,192,309,319 shares

(Reference) Non-Consolidated Financial Results

Results of FY2015 (April 1, 2015 through March 31, 2016)

1 Results of non-consolidated operations for the year ended March 31, 2016

(Percent indications show percentage of changes from corresponding figures for the previous period.)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2015	3,493,419	(0.7)	183,522	30.5	388,799	(28.0)	251,009	(48.9)
FY2014	3,516,415	(5.9)	140,602	(24.9)	540,154	18.1	491,570	15.5

	Net income per share - basic	Net income per share - diluted
	yen	yen
FY2015	55.92	55.92
FY2014	109.48	109.48

2 Non-consolidated financial position

	Total assets	Net assets	Net assets excluding share subscription rights as a percentage of total assets	Net assets per share
	Millions of yen	Millions of yen	%	yen
FY2015	4,961,612	2,490,984	50.2	557.81
FY2014	4,993,336	2,472,951	49.5	550.20

(Reference): Net assets excluding share subscription rights : 2,490,482 million yen as of March 31, 2016 and 2,470,657 million yen as of March 31, 2015

※ Implementation status of Financial Audit

This Financial Results report for FY2015 was exempt from financial audit which was based on Financial Instruments and Exchange Law of Japan. As of the FY2015 disclosing, Financial Audit for FY2015 financial statements is in progress.

※ Explanation regarding the appropriate use of forecasts of business results

The financial forecast is based on judgments and estimates that have been made on the basis of currently available information.

By nature, such financial forecast is subject to uncertainty and risk. Therefore, you are advised that the final results might be significantly different from the aforementioned forecast due to changes in economic environments related to our business, market trends and exchange rate, etc.

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1. ANALYSIS OF BUSINESS PERFORMANCE AND FINANCIAL POSITION

(1) Analysis of Business Performance

① Fiscal Year 2015 Business Performance

In fiscal year 2015, the global industry volume ("TIV") increased by 2.1% to 87.15 million units. Nissan's global sales amounted to 5,423,000 units, a 2.0% increase year-on-year. Our market share was 6.2% and the same level as the prior fiscal year.

In Japan, TIV decreased by 6.8% year-on-year to 4.94 million units. Our sales reached 573,000 units, down 8.1% from the prior fiscal year despite the contribution of X-trail. Nissan's market share was down 0.2 points to 11.6%.

In China, TIV increased by 6.0% to 23.68 million units. Our sales units in China resulted in 1,250,000 units, by contribution of X-trail and Sylphy series, accounting for a market share of 5.3%, the same level as the prior fiscal year.

In North America, including Mexico and Canada, TIV increased by 5.8% to 20.94 million units. Our sales in North America increased by 9.9% to 2,011,000 units. Meanwhile, in the United States of America, TIV increased by 5.2% to 17.60 million units. We sold 1,517,000 units, up 8.4% from the prior fiscal year by contribution of Altima and Rogue, and our market share increased by 0.2 points to 8.6%.

In Europe, TIV increased by 3.5% to 18.40 million units. We sold 637,000 units, up 9.4% from the prior fiscal year excluding Russia by contribution of Qashqai and Juke, accounting for a market share of 3.8% the same level as the prior fiscal year. Our sales in Russia decreased by 32.6% to 116,000 units.

In other markets, our sales volumes decreased by 5.9% to 835,000 units. Our sales volume in Asia and Oceania decreased by 1.7% to 357,000 units. Our sales volume in Latin America decreased by 6.7% to 171,000 units. In Middle East area, our sales volume decreased by 12.4% to 208,000 units. Our sales volume in Africa decreased by 4.1% to 99,000 units.

Consolidated net sales in the fiscal year 2015 increased by ¥814.3 billion (7.2%) to ¥12,189.5 billion. Consolidated operating income totaled 793.3 billion yen, yielding a 6.5% operating margin, which increased by 203.7 billion yen (34.6%) from the prior fiscal year. The variance of operating income was mainly attributable to purchasing cost reductions and sales volume increase.

Consolidated net non-operating income of ¥69.0 billion was recorded, decreased by ¥35.6 billion from the prior fiscal year. This result was primarily due to the unfavorable effects of foreign exchange rate movements. As a result, consolidated ordinary income increased by ¥168.1 billion (24.2%) from the prior fiscal year to ¥862.3 billion. Consolidated net special losses of ¥129.4 billion were recorded, deteriorating by ¥122.6 billion from the prior fiscal year. Income before income taxes of ¥732.9 billion was recorded, a profit increase of ¥45.5 billion (6.6%) from the prior fiscal year. As a result, net income attributable to owners of parent of ¥523.8 billion was recorded, a profit increase of ¥66.2 billion (14.5%) from the prior fiscal year.

For fiscal year 2015, automotive free cash flow reached 481.2 billion yen positive. As a result, our net automotive debt continued to be in a net cash position, finishing the year with ¥1,502.9 billion.

② Fiscal Year 2016 Financial Forecast

For fiscal year 2016, Nissan anticipates total industry volumes will rise by 2.6% to 89.40 million units. In that period, we expect Nissan to improve with retail volumes by 3.3% to 5.6 million units. This would equate to a record of global market share of 6.3%.

Under the foreign exchange rate assumption of ¥105 to the dollar and ¥120 to the euro, we anticipate consolidated net revenues decreasing by 3.2% to ¥11.8 trillion for the year ending March 31, 2017. Consolidated operating income is forecast to reach ¥710.0 billion – representing a margin of 6.0% and a decrease of 10.5% compared with fiscal year 2015. Consolidated net income attributable to owners of parent is expected to reach ¥525.0 billion, an increase of 0.2%.

Looking at the year-over-year change in consolidated operating income, we anticipate:

- An improvement in sales and marketing of ¥60.0 billion;
- ¥111.7 billion improvement in *monozukuri* and others;
- A negative foreign exchange movement of ¥255.0 billion.

Based on our outlook and our expectations for continued solid automotive free cash flow generation for fiscal year 2016, we are forecasting a 14.3% increase in the dividend to ¥48 per share.

(2) Financial Position

① Balance Sheet

■ Assets

Current assets have increased by 4.2% to ¥10,747.6 billion compared to March 31, 2015. This was mainly attributable to increases in sales finance receivables by ¥340.4 billion and cash on hand and in banks by ¥157.7 billion.

Fixed assets have decreased by 1.5% to ¥6,626.1 billion compared to March 31, 2015. This was mainly due to decreases in investment securities by ¥95.0 billion and construction in progress by ¥68.4 billion despite an increase in machinery, equipment and vehicles, net by ¥60.9 billion.

As a result, Total assets have increased by 1.9% to ¥17,373.6 billion compared to March 31, 2015.

■ Liabilities

Current liabilities have increased by 5.4% to ¥6,764.2 billion compared to March 31, 2015. This was mainly due to increases in commercial papers by ¥299.2 billion and current portion of bonds by ¥141.1 billion.

Long-term liabilities have increased by 1.6% to ¥5,468.7 billion compared to March 31, 2015. This was mainly due to increases in net defined benefit liability by ¥87.9 billion, long-term borrowings by ¥38.4 billion and deferred tax liabilities by ¥18.3 billion despite a decrease in bonds by ¥125.5 billion.

As a result, Total liabilities have increased by 3.7% to ¥12,232.9 billion compared to March 31, 2015.

■ Net Assets

Net assets have decreased by 2.0% to ¥5,140.7 billion compared to ¥5,247.3 billion as of March 31, 2015. This was mainly due to increases in translation adjustments (loss) by ¥335.6 billion and remeasurements of defined benefit plans (loss) by ¥73.8 billion and a decrease in unrealized holding gain and loss on securities by ¥31.6 billion despite an increase in retained earnings by ¥338.9 billion.

② Cash Flows

Cash and cash equivalents at the end of fiscal year 2015 increased by ¥189.5 billion or 23.6% to ¥992.1 billion, attributable to increases in inflows from operating activities and financing activities despite of an increase of cash outflows of investing activities.

■ Operating Activities

Cash and cash equivalents provided by operating activities amounted to ¥927.0 billion in fiscal year 2015, an increase of ¥234.3 billion from ¥692.7 billion provided in the prior fiscal year. This was mainly attributable to an increase in proceeds from business operations, a decrease in trade notes and accounts receivables and growth of increase in accounts payable despite an increase in sales finance receivables.

■ Investing Activities

Cash and cash equivalents used in investing activities amounted to ¥1,229.3 billion in fiscal year 2015, an increase of ¥207.3 billion from ¥1,022.0 billion used in the prior fiscal year. This was mainly due to an increase in net payments from purchase and sales of leased vehicles despite an increase in proceeds from a decrease in restricted cash.

■ Financing Activities

Cash and cash equivalents provided by financing activities amounted to ¥530.6 billion in fiscal year 2015, an increase of ¥284.7 billion from the inflows of ¥245.9 billion in the prior fiscal year. This was mainly due to an increase in net proceeds from borrowing and refund of long-term borrowings despite a decrease in proceeds from issuance of bonds and increases in purchase of treasury stock and cash dividends paid.

(Reference)

Trend of ratios related to cash flows

	FY2013	FY2014	FY2015
Shareholders' Equity Ratio (%)	29.5	28.4	27.2
Shareholders' Equity Ratio at Fair Value (%)	26.2	30.1	25.0
Debt to Cash Flows Ratio (Year)	7.8	9.6	7.6
Interest Coverage Ratio	7.3	6.0	8.4

Shareholders' Equity Ratio : Net assets excluding share subscription rights and non-controlling interests / Total assets

Shareholders' Equity Ratio at fair value : Fair value of issued and outstanding stocks / Total assets

Debt to Cash Flows Ratio : Interest bearing debt / Operating cash flows

Interest Coverage Ratio : Operating cash flows / Interest paid

* All ratios are calculated based on Consolidated Financial Statements.

* Fair value of issued and outstanding stocks is calculated at Price of stock at fiscal year end × Number of stocks issued and outstanding (excluding Treasury stock).

* Operating cash flows represent the cash flows from operating activities stated on the Consolidated Statements of Cash Flows. Interest bearing debt represents debt stated on the Consolidated Balance Sheets for which interest is paid. Interest paid represents corresponding amount stated on the Consolidated Statements of Cash Flows.

(3) Dividend Policy

Nissan's strategic actions reflect not only its long-term vision as a global company to create sustainable value but also the company's commitment to maximizing total shareholder return.

We plan to pay year-end cash dividends of ¥21 per share for fiscal year 2015. Combined with the ¥21 dividend for the interim, the total dividend payment for fiscal year 2015 is expected to be ¥42 per share. Please note that the year-end dividend payment for fiscal year 2015 is to be resolved at the annual general shareholders' meeting.

Taking into account business conditions, risks and opportunities for the year, the dividend payment plan for fiscal year 2016 is expected to be ¥48 per share.

2. MANAGEMENT POLICY

(1) Management Policy of the Company

Guided by the vision of Enriching People's Lives, Nissan is aiming to provide unique and innovative automotive products and services that deliver superior measurable values to all stakeholders in alliance with Renault.

(2) Medium and Long-term Strategies, Management Target and Issues to be Tackled

Nissan is operating its business based on the mid-term plan, "NISSAN POWER 88" for the fiscal years 2011 through 2016.

"Power" derives its significance from the strengths and efforts we will apply to our brands and sales.

Our commitment is to renew our focus on the overall customer experience, elevating Nissan's brand power and ensuring quality excellence for every person who buys a Nissan car.

"88" denotes the measurable rewards from achieving our plan. We aim to achieve a global market share of 8% from 5.8% in fiscal year 2010, and we will increase our corporate operating profit to a sustainable 8% from 6.1% in fiscal year 2010.

Nissan is implementing six strategies under "NISSAN POWER 88":

- ① Strengthening brand power
- ② Enhancing sales power
- ③ Improvement in quality
- ④ Zero-emission leadership
- ⑤ Business expansion
- ⑥ Cost leadership

Together with a stronger brand, investments in products, technologies and global capacity, we aim to achieve "Nissan Power 88" and grow further beyond.

3. BASIC RATIONALE ON SELECTION OF ACCOUNTING STANDARDS

We are currently in the process of studying the adoption of International Financial Reporting Standards (IFRS) for the purpose of disclosure of financial information.

4. CONSOLIDATED FINANCIAL STATEMENTS

(1) Consolidated Balance Sheets

	(in millions of yen)	
	FY2014	FY2015
	(As of March 31, 2015)	(As of March 31, 2016)
Assets		
Current assets		
Cash on hand and in banks	761,074	918,771
Trade notes and accounts receivable	888,814	837,704
Sales finance receivables	6,312,874	6,653,237
Securities	41,651	73,384
Merchandise and finished goods	853,962	857,818
Work in process	90,811	86,313
Raw materials and supplies	365,224	330,435
Deferred tax assets	226,891	251,689
Other	851,168	825,080
Allowance for doubtful accounts	(75,124)	(86,858)
Total current assets	10,317,345	10,747,573
Fixed assets		
Property, plant and equipment		
Buildings and structures, net	661,979	645,945
Machinery, equipment and vehicles, net	3,121,627	3,182,514
Land	643,940	625,152
Construction in progress	265,119	196,718
Other, net	573,574	566,573
Total property, plant and equipment	5,266,239	5,216,902
Intangible fixed assets	114,456	130,877
Investments and other assets		
Investment securities	988,733	893,688
Long-term loans receivable	14,569	7,747
Net defined benefit assets	10,078	4,691
Deferred tax assets	140,669	187,106
Other	195,927	186,962
Allowance for doubtful accounts	(2,357)	(1,903)
Total investments and other assets	1,347,619	1,278,291
Total fixed assets	6,728,314	6,626,070
Total assets	17,045,659	17,373,643

	(in millions of yen)	
	FY2014	FY2015
	(As of March 31, 2015)	(As of March 31, 2016)
Liabilities		
Current liabilities		
Trade notes and accounts payable	1,554,399	1,479,689
Short-term borrowings	1,022,613	1,037,271
Current portion of long-term borrowings	1,376,780	1,350,894
Commercial papers	200,692	499,875
Current portion of bonds	216,942	357,998
Lease obligations	23,043	14,916
Accrued expenses	908,909	981,989
Deferred tax liabilities	64	51
Accrued warranty costs	112,989	106,536
Other	1,001,064	934,968
Total current liabilities	6,417,495	6,764,187
Long-term liabilities		
Bonds	1,095,518	969,987
Long-term borrowings	2,717,478	2,755,896
Lease obligations	18,167	14,460
Deferred tax liabilities	673,521	691,809
Accrued warranty costs	129,365	138,107
Net defined benefit liability	336,261	424,123
Other	410,592	474,329
Total long-term liabilities	5,380,902	5,468,711
Total liabilities	11,798,397	12,232,898
Net assets		
Shareholders' equity		
Common stock	605,814	605,814
Capital surplus	804,567	805,646
Retained earnings	3,811,848	4,150,740
Treasury stock	(148,239)	(148,684)
Total shareholders' equity	5,073,990	5,413,516
Accumulated other comprehensive income		
Unrealized holding gain and loss on securities	95,600	64,030
Unrealized gain and loss from hedging instruments	7,185	(4,486)
Adjustment for revaluation of the accounts of the consolidated subsidiaries based on general price level accounting	(13,945)	(13,945)
Translation adjustments	(246,776)	(582,363)
Remeasurements of defined benefit plans	(81,638)	(155,487)
Total accumulated other comprehensive income	(239,574)	(692,251)
Share subscription rights	2,294	502
Non-controlling interests	410,552	418,978
Total net assets	5,247,262	5,140,745
Total liabilities and net assets	17,045,659	17,373,643

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

	(in millions of yen)	
	FY2014	FY2015
	(From April 1, 2014 To March 31, 2015)	(From April 1, 2015 To March 31, 2016)
Net sales	11,375,207	12,189,519
Cost of sales	9,241,341	9,796,998
Gross profit	2,133,866	2,392,521
Selling, general and administrative expenses		
Advertising expenses	336,792	342,213
Service costs	93,606	130,530
Provision for warranty costs	133,567	137,941
Other selling expenses	255,044	234,456
Salaries and wages	392,969	393,739
Retirement benefit expenses	17,511	16,137
Supplies	4,222	3,901
Depreciation and amortization	44,826	45,056
Provision for doubtful accounts	52,079	63,586
Amortization of goodwill	1,837	5,111
Other	211,852	226,573
Total selling, general and administrative expenses	1,544,305	1,599,243
Operating income	589,561	793,278
Non-operating income		
Interest income	25,323	26,467
Dividends income	6,425	5,966
Equity in earnings of affiliates	106,513	122,524
Derivative income	—	37,683
Exchange gain	66,185	—
Miscellaneous income	17,813	11,726
Total non-operating income	222,259	204,366
Non-operating expenses		
Interest expense	29,167	24,806
Derivative loss	58,379	—
Exchange loss	—	96,452
Amortization of net retirement benefit obligation at transition	9,098	—
Miscellaneous expenses	20,944	14,114
Total non-operating expenses	117,588	135,372
Ordinary income	694,232	862,272

(in millions of yen)

	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Special gains		
Gain on sales of fixed assets	20,008	9,011
Gain on sales of investment securities	2,022	23,338
Gain on contribution of securities to retirement benefit trust	17,725	—
Insurance income	—	5,287
Other	4,147	4,762
Total special gains	43,902	42,398
Special losses		
Loss on sales of fixed assets	3,299	4,937
Loss on disposal of fixed assets	17,069	13,274
Impairment loss	16,103	42,087
Quality related costs	—	90,700
Other	14,242	20,738
Total special losses	50,713	171,736
Income before income taxes	687,421	732,934
Income taxes-current	224,010	149,920
Income taxes-deferred	(26,686)	30,221
Total income taxes	197,324	180,141
Net income	490,097	552,793
Net income attributable to non-controlling interests	32,523	28,952
Net income attributable to owners of parent	457,574	523,841

Consolidated Statements of Comprehensive Income

	(in millions of yen)	
	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Net income	490,097	552,793
Other comprehensive income		
Unrealized holding gain and loss on securities	12,621	(34,043)
Unrealized gain and loss from hedging instruments	14,194	(12,325)
Translation adjustments	203,822	(286,807)
Remeasurements of defined benefit plans	(42,559)	(81,791)
The amount for equity method company portion	41,728	(62,720)
Total other comprehensive income	229,806	(477,686)
Comprehensive income	719,903	75,107
(Breakdown of comprehensive income)		
Parent company portion of comprehensive income	666,976	71,164
Non-controlling interests portion of comprehensive income	52,927	3,943

(3) Consolidated Statements of Changes in Net Assets
FY 2014 (From April 1, 2014 To March 31, 2015)

(in millions of yen)

	Shareholders' equity					Accumulated other comprehensive income	
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized holding gain and loss on securities	Unrealized gain and loss from hedging instruments
Balance at the beginning of current period	605,814	804,485	3,526,646	(149,315)	4,787,630	81,630	(7,015)
Cumulative effect of changes in accounting policies			(40,132)		(40,132)		
Restated balance	605,814	804,485	3,486,514	(149,315)	4,747,498	81,630	(7,015)
Changes of items during the period							
Cash dividends paid			(132,054)		(132,054)		
Net income attributable to owners of parent			457,574		457,574		
Purchase of treasury stock				(208)	(208)		
Disposal of treasury stock		82		1,284	1,366		
Changes in the scope of consolidation			(186)		(186)		
Net changes of items other than those in shareholders' equity						13,970	14,200
Total changes of items during the period		82	325,334	1,076	326,492	13,970	14,200
Balance at the end of current period	605,814	804,567	3,811,848	(148,239)	5,073,990	95,600	7,185

	Accumulated other comprehensive income				Share subscription rights	Non-controlling interests	Total net assets
	Adjustment for revaluation of the accounts of the consolidated subsidiaries based on general price level accounting	Translation adjustments	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at the beginning of current period	(13,945)	(469,202)	(40,444)	(448,976)	2,401	330,473	4,671,528
Cumulative effect of changes in accounting policies						192	(39,940)
Restated balance	(13,945)	(469,202)	(40,444)	(448,976)	2,401	330,665	4,631,588
Changes of items during the period							
Cash dividends paid							(132,054)
Net income attributable to owners of parent							457,574
Purchase of treasury stock							(208)
Disposal of treasury stock							1,366
Changes in the scope of consolidation							(186)
Net changes of items other than those in shareholders' equity		222,426	(41,194)	209,402	(107)	79,887	289,182
Total changes of items during the period		222,426	(41,194)	209,402	(107)	79,887	615,674
Balance at the end of current period	(13,945)	(246,776)	(81,638)	(239,574)	2,294	410,552	5,247,262

FY 2015 (From April 1, 2015 To March 31, 2016)

(in millions of yen)

	Shareholders' equity					Accumulated other comprehensive income	
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized holding gain and loss on securities	Unrealized gain and loss from hedging instruments
Balance at the beginning of current period	605,814	804,567	3,811,848	(148,239)	5,073,990	95,600	7,185
Changes of items during the period							
Cash dividends paid			(157,239)		(157,239)		
Net income attributable to owners of parent			523,841		523,841		
Purchase of treasury stock				(28,907)	(28,907)		
Disposal of treasury stock		1,157		1,173	2,330		
Retirement of treasury stock		(138)	(27,151)	27,289			
Changes in the scope of consolidation			(88)		(88)		
Others		60	(471)		(411)		
Net changes of items other than those in shareholders' equity						(31,570)	(11,671)
Total changes of items during the period		1,079	338,892	(445)	339,526	(31,570)	(11,671)
Balance at the end of current period	605,814	805,646	4,150,740	(148,684)	5,413,516	64,030	(4,486)

	Accumulated other comprehensive income				Share subscription rights	Non-controlling interests	Total net assets
	Adjustment for revaluation of the accounts of the consolidated subsidiaries based on general price level accounting	Translation adjustments	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at the beginning of current period	(13,945)	(246,776)	(81,638)	(239,574)	2,294	410,552	5,247,262
Changes of items during the period							
Cash dividends paid							(157,239)
Net income attributable to owners of parent							523,841
Purchase of treasury stock							(28,907)
Disposal of treasury stock							2,330
Retirement of treasury stock							
Changes in the scope of consolidation							(88)
Others							(411)
Net changes of items other than those in shareholders' equity		(335,587)	(73,849)	(452,677)	(1,792)	8,426	(446,043)
Total changes of items during the period		(335,587)	(73,849)	(452,677)	(1,792)	8,426	(106,517)
Balance at the end of current period	(13,945)	(582,363)	(155,487)	(692,251)	502	418,978	5,140,745

(4) Consolidated Statements of Cash Flows

	(in millions of yen)	
	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Cash flows from operating activities		
Income before income taxes	687,421	732,934
Depreciation and amortization (for fixed assets excluding leased vehicles)	398,982	424,881
Depreciation and amortization (for long term prepaid expenses)	28,003	18,666
Depreciation and amortization (for leased vehicles)	355,292	389,339
Impairment loss	16,103	42,087
Gain on contribution of securities to retirement benefit trust	(17,725)	—
Increase (decrease) in allowance for doubtful receivables	13,471	16,669
Provision for residual value risk of leased vehicles (net changes)	41,911	53,737
Quality related costs	—	90,700
Interest and dividend income	(31,748)	(32,433)
Interest expense	112,823	111,906
Equity in losses (earnings) of affiliates	(106,513)	(122,524)
Loss (gain) on sales of fixed assets	(16,709)	(4,074)
Loss on disposal of fixed assets	17,069	13,274
Loss (gain) on sales of investment securities	(2,022)	(23,338)
Decrease (increase) in trade notes and accounts receivable	(64,118)	15,171
Decrease (increase) in sales finance receivables	(707,321)	(830,209)
Decrease (increase) in inventories	(82,435)	(17,244)
Increase (decrease) in trade notes and accounts payable	125,840	217,587
Other	65,444	39,705
Subtotal	833,768	1,136,834
Interest and dividends received	25,793	33,222
Proceeds from dividends income from affiliates accounted for by equity method	145,780	144,961
Interest paid	(114,695)	(110,439)
Income taxes paid	(197,899)	(277,565)
Net cash provided by operating activities	692,747	927,013
Cash flows from investing activities		
Net decrease (increase) in short-term investments	3,405	4,855
Purchase of fixed assets	(513,268)	(531,251)
Proceeds from sales of fixed assets	88,318	80,320
Purchase of leased vehicles	(1,070,654)	(1,385,990)
Proceeds from sales of leased vehicles	537,721	560,861
Payments of long-term loans receivable	(534)	(3,018)
Collection of long-term loans receivable	310	8,285
Purchase of investment securities	(25,591)	(24,869)
Proceeds from sales of investment securities	6,104	25,192
Proceeds from (payments for) sales of subsidiaries' shares resulting in changes in the scope of consolidation	(156)	—
Proceeds from (payments for) purchase of subsidiaries' shares resulting in changes in the scope of consolidation	—	(6,354)
Net decrease (increase) in restricted cash	(36,258)	44,839
Other	(11,422)	(2,150)
Net cash used in investing activities	(1,022,025)	(1,229,280)

(in millions of yen)

	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	445,170	420,085
Proceeds from long-term borrowings	981,970	1,824,367
Proceeds from issuance of bonds	325,513	270,592
Repayments of long-term borrowings	(1,094,942)	(1,545,177)
Redemption of bonds	(238,124)	(212,033)
Proceeds from non-controlling shareholders	6,242	4,914
Purchase of treasury stock	(61)	(28,325)
Proceeds from sales of treasury stock	618	303
Repayments of lease obligations	(34,047)	(23,093)
Cash dividends paid	(132,054)	(157,239)
Cash dividends paid to non-controlling interests	(14,389)	(23,788)
Net cash provided by financing activities	245,896	530,606
Effects of exchange rate changes on cash and cash equivalents	50,660	(45,107)
Increase (decrease) in cash and cash equivalents	(32,722)	183,232
Cash and cash equivalents at beginning of the period	832,716	802,612
Increase due to inclusion in consolidation	2,618	6,251
Cash and cash equivalents at end of the period	802,612	992,095

(5) Events and Conditions which indicate there could be Substantial Doubt about Going Concern Assumption

Not applicable.

(6) Basis of Consolidated Financial Statements

① Number of Consolidated Subsidiaries and Companies Accounted for by the Equity Method

(1) Consolidated subsidiaries: 208 companies (Domestic 75, Overseas 133)

Subsidiaries other than the above companies were excluded from consolidation because the effect of not consolidating them was immaterial to the Company's consolidated financial statements.

(2) Companies Accounted for by the Equity Method

Unconsolidated subsidiaries: 19 companies (Domestic 12, Overseas 7)

Affiliates: 33 companies (Domestic 19, Overseas 14)

Subsidiaries and affiliates other than the above companies were not accounted for by the equity method because the effect of not adopting the equity method to them was immaterial to the Company's consolidated net income, retained earnings and others.

(3) Change in the Scope of Consolidation and Equity Method

The change in the scope of consolidation and equity method compared with that at the year ended March 31, 2015 was summarized as follows:

Number of companies newly included in the scope of consolidation; 16 companies

Number of companies excluded from the scope of consolidation; 1 company

Number of companies newly accounted for by the equity method; 2 companies

Number of companies ceased to be accounted for by the equity method; 2 companies

The increase in the number of consolidated subsidiaries was primarily attributable to those that were newly established, or became material to the consolidated financial statements, and the decrease was mainly due to liquidation and sales of their shares.

② Fiscal Period of Consolidated Subsidiaries

(1) The fiscal year of the following consolidated subsidiaries is different from that of the Company (March 31)

December 31 year end companies: Yulon Nissan Motor Co., Ltd.,

Nissan Mexicana, S.A. De C.V. and 25 other overseas subsidiaries

(2) Nissan Mexicana, S.A. De C.V. and 12 other companies whose fiscal year end is December 31 close their books of account at March 31 for consolidation reporting purpose.

With respect to Yulon Nissan Motor Co., Ltd. and 13 other companies, the necessary adjustments were made in consolidation to reflect any significant transactions from January 1 to March 31.

(7) Changes in accounting policies

ASBJ Statement No. 21, “*Revised Accounting Standard for Business Combinations*” (released on September 13, 2013, hereinafter the “Accounting Standard for Business Combinations”), ASBJ Statement No. 22, “*Revised Accounting Standard for Consolidated Financial Statements*” (released on September 13, 2013, hereinafter the “Consolidated Accounting Standard”), ASBJ Statement No. 7, “*Revised Accounting Standard for Business Divestitures*” (released on September 13, 2013, hereinafter the “Accounting Standard for Business Divestitures”) and others have been applied effective from the fiscal year ending March 31, 2016. As a result, any change resulting from the Company’s ownership interests in its subsidiary when the Company retains control over the subsidiary is accounted for as capital surplus, and acquisition related costs are expensed in the year in which the costs are incurred. For any business combinations on or after the beginning of the fiscal year ending March 31, 2016, subsequent measurement of the provisional amount recognized based on the purchase price allocation due to the completion of accounting for the business combination is reflected in the consolidated financial statements for the period to which the date of that business combination occurs. In addition, the presentation method of net income was amended as well as “Minority interests” to “Non-controlling interests.” To reflect these changes in presentation, adjustments have been made to the consolidated financial statements for the fiscal year ending March 31, 2015 presented herein.

In the consolidated statements of cash flows for the fiscal year ending March 31, 2016, cash flows from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation are recognized under “cash flows from financing activities,” whereas cash flows concerning the costs related to the purchase of ownership interests in subsidiaries that result in a change in the scope of consolidation or the expenses incurred in relation to changes in ownership interests in subsidiaries that do not result in change in scope of consolidation are recognized under “cash flows from operating activities.”

The aforementioned accounting standards are adopted on or after the beginning of the fiscal year ending March 31, 2016 and thereafter, according to the transitional treatment provided for in Paragraph 58-2 (4) of the Accounting Standard for Business Combinations, Paragraph 44-5 (4) of the Consolidated Accounting Standard and Paragraph 57-4 (4) of the Accounting Standard for Business Divestitures.

The effect of these changes on income before income taxes for the fiscal year ending March 31, 2016, capital surplus as of the end of the fiscal year ending March 31, 2016 and the amount per share is immaterial.

(8) Additional information

ASBJ Guidance No. 26, “*Implementation Guidance on Recoverability of Deferred Tax Assets*” (released on March 28, 2016) has been early applied to the consolidated financial statements relating to the end of the current fiscal year.

(9) Notes to Consolidated Financial Statements

① For Consolidated statements of changes in net assets

(1) Shares issued and outstanding

Type of shares	Number of shares at the beginning of current fiscal year	Increase	Decrease	Number of shares at the end of current fiscal year
Common stock (in thousands)	4,520,715	—	(26,000)	4,494,715

(Outline of changes)

Detail of the decrease is as follows:

Decrease due to retirement of treasury stock 26,000 thousand shares

(2) Treasury Stock

Type of shares	Number of shares at the beginning of current fiscal year	Increase	Decrease	Number of shares at the end of current fiscal year
Common stock (in thousands)	327,196	27,056	(28,033)	326,219

(Outline of changes)

Details of the increase are as follows:

Increase due to purchase of treasury stock 26,000 thousand shares
Increase in stocks held by affiliates accounted for by the equity method 1,035 thousand shares
Increase due to purchase of stocks less than a standard unit 21 thousand shares

Details of the decrease are as follows:

Decrease due to retirement of treasury stock 26,000 thousand shares
Decrease in stocks held by affiliates accounted for by the equity method 1,724 thousand shares
Decrease due to exercising stock options 309 thousand shares

(3) Share subscription rights

Company	Description	Type of shares to be issued	Number of shares to be issued (in thousands)				At the end of current fiscal year (in millions of yen)
			At the beginning of current fiscal year	Increase	Decrease	At the end of current fiscal year	
Parent company	Subscription rights as stock options		—				502
Total			—				502

(4) Dividends

① Dividends paid

Resolution	Type of shares	Total dividends (in millions of yen)	Dividends per share (yen)	Cutoff date	Effective date
Annual general meeting of the shareholders on June 23, 2015	Common stock	69,195	16.5	March 31, 2015	June 24, 2015
Meeting of the Board of Directors on November 2, 2015	Common stock	88,044	21	September 30, 2015	November 26, 2015

Note: Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

② Dividends of which cutoff date was in FY2015 and effective date will be in the next fiscal year

Type of shares	Common stock
Resources of dividends	Retained earnings
Total dividends	¥87,540 million (Dividends per share: ¥21)
Cutoff date	March 31, 2016
Effective date	Undetermined

Note: Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

② For Consolidated statements of cash flows

Cash and cash equivalents as of the year end are reconciled to the accounts reported in the consolidated balance sheets as follows:

	(in millions of yen)	
	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Cash on hand and in banks	761,074	918,771
Time deposits with maturities of more than three months	(113)	(60)
Cash equivalents included in securities (*)	41,651	73,384
Cash and cash equivalents	802,612	992,095

* These represent short-term highly liquid investments readily convertible into cash held by foreign subsidiaries.

③ Segments of an enterprise and related information

(Segment information)

1. General information about reportable segments

The reportable segments of the Group are components for which discrete financial information is available and whose operating results are regularly reviewed by the Executive Committee to make decision about resource allocation and to assess their performance.

Businesses of the Group are segmented into Automobile and Sales Financing based on feature of products and services. The Automobile business includes manufacturing and sales of vehicles and related parts. The Sales Financing business provides sales finance service and leasing to support sales activities of the above business.

2. Calculation method of net sales, profits or losses, assets and other items by reportable segments

The accounting method for the reportable segments is the same as basis of preparation for the consolidated financial statements.

The segment profits are based on operating income. Inter-segment sales are based on the price in arms-lengths transaction. The segment assets are based on total assets.

3. Net sales, profits or losses, assets and other items by reportable segments

The Year Ended March 31, 2015 (From April 1, 2014 To March 31, 2015)

(in millions of yen)

	Reportable segments			Elimination of inter-segment transactions	The year ended March 31, 2015
	Automobile	Sales Financing	Total		
Net sales					
Sales to third parties	10,594,206	781,001	11,375,207	—	11,375,207
Inter-segment sales or transfers	105,425	30,329	135,754	(135,754)	—
Total	10,699,631	811,330	11,510,961	(135,754)	11,375,207
Segment profits	374,847	195,497	570,344	19,217	589,561
Segment assets	9,666,338	9,281,313	18,947,651	(1,901,992)	17,045,659
Other items					
Depreciation and amortization expense	419,126	363,151	782,277	—	782,277
Amortization of goodwill	1,837	—	1,837	—	1,837
Interest expense (Cost of sales)	—	112,399	112,399	(28,743)	83,656
Investment amounts to equity method companies	705,403	10,271	715,674	—	715,674
Increase amounts of fixed assets and intangible fixed assets	469,858	1,121,134	1,590,992	—	1,590,992

Prior Fourth Quarter (From January 1, 2015 To March 31, 2015)

(in millions of yen)

	Reportable segments			Elimination of inter-segment transactions	Prior Fourth Quarter
	Automobile	Sales Financing	Total		
Net sales					
Sales to third parties	3,072,906	213,795	3,286,701	—	3,286,701
Inter-segment sales or transfers	33,369	8,764	42,133	(42,133)	—
Total	3,106,275	222,559	3,328,834	(42,133)	3,286,701
Segment profits	113,205	54,635	167,840	3,803	171,643

The Year Ended March 31, 2016 (From April 1, 2015 To March 31, 2016)

(in millions of yen)

	Reportable segments			Elimination of inter-segment transactions	The year ended March 31, 2016
	Automobile	Sales Financing	Total		
Net sales					
Sales to third parties	11,265,880	923,639	12,189,519	—	12,189,519
Inter-segment sales or transfers	115,222	41,235	156,457	(156,457)	—
Total	11,381,102	964,874	12,345,976	(156,457)	12,189,519
Segment profits	540,014	232,111	772,125	21,153	793,278
Segment assets	9,458,723	9,719,929	19,178,652	(1,805,009)	17,373,643
Other items					
Depreciation and amortization expense	399,162	433,724	832,886	—	832,886
Amortization of goodwill	5,111	—	5,111	—	5,111
Interest expense (Cost of sales)	—	122,070	122,070	(34,969)	87,101
Investment amounts to equity method companies	673,428	4,907	678,335	—	678,335
Increase amounts of fixed assets and intangible fixed assets	477,731	1,441,926	1,919,657	—	1,919,657

Current Fourth Quarter (From January 1, 2016 To March 31, 2016)

(in millions of yen)

	Reportable segments			Elimination of inter-segment transactions	Current Fourth Quarter
	Automobile	Sales Financing	Total		
Net sales					
Sales to third parties	3,018,255	228,238	3,246,493	—	3,246,493
Inter-segment sales or transfers	32,378	14,767	47,145	(47,145)	—
Total	3,050,633	243,005	3,293,638	(47,145)	3,246,493
Segment profits	145,087	56,974	202,061	3,682	205,743

[Consolidated Financial Statements by Business Segments]

* Regarding summarized consolidated balance sheets, summarized consolidated statements of income and summarized consolidated statements of cash flows for the prior fiscal year, the Sales Financing segment consists of Nissan Financial Services Co., Ltd. (Japan), Nissan Motor Acceptance Corporation (U.S.A.), NR Finance Mexico S.A. de C.V. SOFOM E.N.R (Mexico) (currently NR Finance Mexico S.A. de C.V. SOFOM ER (Mexico)), other 7 companies and the sales finance operations of Nissan Canada Inc. (Canada).

* Regarding summarized consolidated balance sheets, summarized consolidated statements of income and summarized consolidated statements of cash flows for the current fiscal year, the Sales Financing segment consists of Nissan Financial Services Co., Ltd. (Japan), Nissan Motor Acceptance Corporation (U.S.A.), NR Finance Mexico S.A. de C.V. SOFOM ER (Mexico), other 8 companies and the sales finance operations of Nissan Canada Inc. (Canada).

* The financial data on the Automobile & Eliminations represent the differences between the consolidated figures and those for the Sales Financing segment.

1) Summarized consolidated balance sheets by business segments

(in millions of yen)

	Automobile & Eliminations		Sales Financing		Consolidated total	
	FY2014 (As of March 31, 2015)	FY2015 (As of March 31, 2016)	FY2014 (As of March 31, 2015)	FY2015 (As of March 31, 2016)	FY2014 (As of March 31, 2015)	FY2015 (As of March 31, 2016)
Current assets						
Cash on hand and in banks	708,478	872,929	52,596	45,842	761,074	918,771
Trade notes and accounts receivable	887,060	833,498	1,754	4,206	888,814	837,704
Sales finance receivables	(29,407)	(5,803)	6,342,281	6,659,040	6,312,874	6,653,237
Inventories	1,265,853	1,211,246	44,144	63,320	1,309,997	1,274,566
Other current assets	683,976	722,757	360,610	340,538	1,044,586	1,063,295
Total current assets	3,515,960	3,634,627	6,801,385	7,112,946	10,317,345	10,747,573
Fixed assets						
Property, plant and equipment, net	2,931,670	2,760,975	2,334,569	2,455,927	5,266,239	5,216,902
Investment securities	967,076	873,256	21,657	20,432	988,733	893,688
Other fixed assets	349,640	384,856	123,702	130,624	473,342	515,480
Total fixed assets	4,248,386	4,019,087	2,479,928	2,606,983	6,728,314	6,626,070
Total assets	7,764,346	7,653,714	9,281,313	9,719,929	17,045,659	17,373,643
Current liabilities						
Trade notes and accounts payable	1,513,324	1,407,039	41,075	72,650	1,554,399	1,479,689
Short-term borrowings	(989,910)	(867,079)	3,806,937	4,113,117	2,817,027	3,246,038
Lease obligations	23,042	14,916	1	—	23,043	14,916
Other current liabilities	1,705,645	1,702,608	317,381	320,936	2,023,026	2,023,544
Total current liabilities	2,252,101	2,257,484	4,165,394	4,506,703	6,417,495	6,764,187
Long-term liabilities						
Bonds	350,000	280,000	745,518	689,987	1,095,518	969,987
Long-term borrowings	(56,837)	(16,533)	2,774,315	2,772,429	2,717,478	2,755,896
Lease obligations	18,157	14,448	10	12	18,167	14,460
Other long-term liabilities	807,682	924,610	742,057	803,758	1,549,739	1,728,368
Total long-term liabilities	1,119,002	1,202,525	4,261,900	4,266,186	5,380,902	5,468,711
Total liabilities	3,371,103	3,460,009	8,427,294	8,772,889	11,798,397	12,232,898
Shareholders' equity						
Common stock	454,823	437,542	150,991	168,272	605,814	605,814
Capital surplus	771,187	772,266	33,380	33,380	804,567	805,646
Retained earnings	3,210,448	3,399,669	601,400	751,071	3,811,848	4,150,740
Treasury stock	(148,239)	(148,684)	—	—	(148,239)	(148,684)
Total shareholders' equity	4,288,219	4,460,793	785,771	952,723	5,073,990	5,413,516
Accumulated other comprehensive income						
Translation adjustments	(290,960)	(556,426)	44,184	(25,937)	(246,776)	(582,363)
Other	2,339	(103,622)	4,863	(6,266)	7,202	(109,888)
Total accumulated other comprehensive income	(288,621)	(660,048)	49,047	(32,203)	(239,574)	(692,251)
Share subscription rights	2,294	502	—	—	2,294	502
Non-controlling interests	391,351	392,458	19,201	26,520	410,552	418,978
Total net assets	4,393,243	4,193,705	854,019	947,040	5,247,262	5,140,745
Total liabilities and net assets	7,764,346	7,653,714	9,281,313	9,719,929	17,045,659	17,373,643

Notes: 1. The sales finance receivables of Automobile & Eliminations represent the amount eliminated for intercompany transactions related to wholesale finance made by the Sales Financing segment.

2. The borrowings of Automobile & Eliminations represent the amount after deducting internal loans receivable from the Sales Financing segment ¥1,706,288 million as of March 31, 2015 and ¥1,568,777 million as of March 31, 2016.

(Interest bearing debt by business segments)

(in millions of yen)

	Automobile & Eliminations		Sales Financing		Consolidated total	
	FY2014 (As of March 31, 2015)	FY2015 (As of March 31, 2016)	FY2014 (As of March 31, 2015)	FY2015 (As of March 31, 2016)	FY2014 (As of March 31, 2015)	FY2015 (As of March 31, 2016)
Short-term borrowings from third parties	183,763	453,577	2,633,264	2,792,461	2,817,027	3,246,038
Internal loans to Sales Financing	(1,173,673)	(1,320,656)	1,173,673	1,320,656	—	—
Short-term borrowings (per B/S)	(989,910)	(867,079)	3,806,937	4,113,117	2,817,027	3,246,038
Bonds	350,000	280,000	745,518	689,987	1,095,518	969,987
Long-term borrowings from third parties	475,778	231,588	2,241,700	2,524,308	2,717,478	2,755,896
Internal loans to Sales Financing	(532,615)	(248,121)	532,615	248,121	—	—
Long-term borrowings (per B/S)	(56,837)	(16,533)	2,774,315	2,772,429	2,717,478	2,755,896
Lease obligations	41,199	29,364	11	12	41,210	29,376
Internal loans from Sales Financing	13,820	15,523	(13,820)	(15,523)	—	—
Total interest bearing debt	(641,728)	(558,725)	7,312,961	7,560,022	6,671,233	7,001,297
Cash and cash equivalent	748,417	944,212	54,195	47,883	802,612	992,095
Net interest bearing debt	(1,390,145)	(1,502,937)	7,258,766	7,512,139	5,868,621	6,009,202

2) Summarized consolidated statements of income by business segments

(in millions of yen)

	Automobile & Eliminations		Sales Financing		Consolidated total	
	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Net sales	10,563,877	11,224,645	811,330	964,874	11,375,207	12,189,519
Cost of sales	8,717,387	9,181,145	523,954	615,853	9,241,341	9,796,998
Gross profit	1,846,490	2,043,500	287,376	349,021	2,133,866	2,392,521
Operating income as a percentage of net sales	3.7%	5.0%	24.1%	24.1%	5.2%	6.5%
Operating income	394,064	561,167	195,497	232,111	589,561	793,278
Financial income / expenses, net	2,448	7,532	133	95	2,581	7,627
Other non-operating income and expenses, net	99,454	62,522	2,636	(1,155)	102,090	61,367
Ordinary income	495,966	631,221	198,266	231,051	694,232	862,272
Income before income taxes	487,397	502,924	200,024	230,010	687,421	732,934
Net income attributable to owners of parent	330,550	373,413	127,024	150,428	457,574	523,841

3) Summarized consolidated statements of cash flows by business segments

(in millions of yen)

	Automobile & Eliminations		Sales Financing		Consolidated total	
	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Cash flows from operating activities						
Income before income taxes	487,397	502,924	200,024	230,010	687,421	732,934
Depreciation and amortization	419,126	399,162	363,151	433,724	782,277	832,886
Decrease (increase) in sales finance receivables	2,072	(23,369)	(709,393)	(806,840)	(707,321)	(830,209)
Others	(101,030)	12,548	31,400	178,854	(69,630)	191,402
Subtotal	807,565	891,265	(114,818)	35,748	692,747	927,013
Cash flows from investing activities						
Proceeds from sales of investment securities	3,691	25,192	2,257	—	5,948	25,192
Purchase of fixed assets	(453,281)	(445,407)	(59,987)	(85,844)	(513,268)	(531,251)
Proceeds from sales of fixed assets	42,149	30,017	46,169	50,303	88,318	80,320
Purchase of leased vehicles	(142)	(33)	(1,070,512)	(1,385,957)	(1,070,654)	(1,385,990)
Proceeds from sales of leased vehicles	64	21	537,657	560,840	537,721	560,861
Others	(34,218)	(19,834)	(35,872)	41,422	(70,090)	21,588
Subtotal	(441,737)	(410,044)	(580,288)	(819,236)	(1,022,025)	(1,229,280)
Cash flows from financing activities						
Net increase (decrease) in short-term borrowings	201,448	280,965	243,722	139,120	445,170	420,085
Net changes in long-term borrowings and redemption of bonds	(520,522)	(288,722)	169,426	355,879	(351,096)	67,157
Proceeds from issuance of bonds	119,739	—	205,774	270,592	325,513	270,592
Others	(184,386)	(237,177)	10,695	9,949	(173,691)	(227,228)
Subtotal	(383,721)	(244,934)	629,617	775,540	245,896	530,606
Effect of exchange rate changes on cash and cash equivalents	47,383	(40,493)	3,277	(4,614)	50,660	(45,107)
Increase (decrease) in cash and cash equivalents	29,490	195,794	(62,212)	(12,562)	(32,722)	183,232
Cash and cash equivalents at beginning of the period	717,379	748,417	115,337	54,195	832,716	802,612
Increase due to inclusion in consolidation	1,548	1	1,070	6,250	2,618	6,251
Cash and cash equivalents at end of the period	748,417	944,212	54,195	47,883	802,612	992,095

Notes: 1. The increase (decrease) in short-term borrowings of Automobile & Eliminations includes the amounts eliminated for net decrease ¥267,575 million for the year ended March 31, 2015 and ¥163,093 million for the year ended March 31, 2016) in internal loans receivables from the Sales Financing segment.

2. The net change in long-term borrowings and redemption of bonds of Automobile & Eliminations includes the amounts eliminated for net increase ¥229,711 million for the year ended March 31, 2015 and ¥153,100 million for the year ended March 31, 2016) in internal loans receivables from the Sales Financing segment.

[Net sales and profits or losses by region]

The Year Ended March 31, 2015 (From April 1, 2014 To March 31, 2015)

(in millions of yen)

	Japan	North America	Europe	Asia	Other overseas countries	Total	Eliminations	Consolidated
Net sales								
(1) Sales to third parties	2,173,459	5,235,620	1,706,675	1,109,832	1,149,621	11,375,207	—	11,375,207
(2) Inter-segment sales	2,342,538	379,669	219,918	625,566	8,449	3,576,140	(3,576,140)	—
Total	4,515,997	5,615,289	1,926,593	1,735,398	1,158,070	14,951,347	(3,576,140)	11,375,207
Operating income (loss)	244,068	295,729	(25,792)	55,676	(18,930)	550,751	38,810	589,561

Prior Fourth Quarter (From January 1, 2015 To March 31, 2015)

(in millions of yen)

	Japan	North America	Europe	Asia	Other overseas countries	Total	Eliminations	Consolidated
Net sales								
(1) Sales to third parties	646,960	1,543,269	443,169	325,718	327,585	3,286,701	—	3,286,701
(2) Inter-segment sales	605,103	106,111	56,527	172,877	1,619	942,237	(942,237)	—
Total	1,252,063	1,649,380	499,696	498,595	329,204	4,228,938	(942,237)	3,286,701
Operating income (loss)	62,903	79,864	(10,613)	21,591	(336)	153,409	18,234	171,643

- Notes: 1. Regions are representing the location of the Company and its group companies.
2. Areas are segmented based on their geographical proximity and their mutual operational relationship.
3. Major countries and areas which belong to segments other than Japan are as follows:
 (1) North America : The United States of America, Canada and Mexico
 (2) Europe : France, The United Kingdom, Spain, Russia and other European countries
 (3) Asia : China, Thailand, India and other Asian countries
 (4) Other overseas countries : Oceania, Middle East, Central and South America excluding Mexico and South Africa

The Year Ended March 31, 2016 (From April 1, 2015 To March 31, 2016)

(in millions of yen)

	Japan	North America	Europe	Asia	Other overseas countries	Total	Eliminations	Consolidated
Net sales								
(1) Sales to third parties	2,201,323	6,032,468	1,678,133	1,116,640	1,160,955	12,189,519	—	12,189,519
(2) Inter-segment sales	2,302,967	467,967	237,329	670,814	7,779	3,686,856	(3,686,856)	—
Total	4,504,290	6,500,435	1,915,462	1,787,454	1,168,734	15,876,375	(3,686,856)	12,189,519
Operating income (loss)	303,596	399,084	(14,222)	87,456	5,977	781,891	11,387	793,278

Current Fourth Quarter (From January 1, 2016 To March 31, 2016)

(in millions of yen)

	Japan	North America	Europe	Asia	Other overseas countries	Total	Eliminations	Consolidated
Net sales								
(1) Sales to third parties	631,479	1,558,209	477,815	303,574	275,416	3,246,493	—	3,246,493
(2) Inter-segment sales	531,092	108,110	49,013	160,499	2,201	850,915	(850,915)	—
Total	1,162,571	1,666,319	526,828	464,073	277,617	4,097,408	(850,915)	3,246,493
Operating income (loss)	59,902	106,653	(11,418)	28,754	(2,737)	181,154	24,589	205,743

- Notes: 1. Regions are representing the location of the Company and its group companies.
2. Areas are segmented based on their geographical proximity and their mutual operational relationship.
3. Major countries and areas which belong to segments other than Japan are as follows:
 (1) North America : The United States of America, Canada and Mexico
 (2) Europe : France, The United Kingdom, Spain, Russia and other European countries
 (3) Asia : China, Thailand, India and other Asian countries
 (4) Other overseas countries : Oceania, Middle East, Central and South America excluding Mexico and South Africa

【Related information】

1. Information about geographical area

(1) Net sales

The Year Ended March 31, 2015 (From April 1, 2014 To March 31, 2015) (in millions of yen)

Japan	North America		Europe	Asia	Other overseas countries	Total
		U.S.A.				
1,853,000	5,063,298	4,191,022	1,745,837	1,374,551	1,338,521	11,375,207

Prior Fourth Quarter (From January 1, 2015 To March 31, 2015) (in millions of yen)

Japan	North America		Europe	Asia	Other overseas countries	Total
		U.S.A.				
559,369	1,495,065	1,258,186	461,449	395,188	375,630	3,286,701

- Notes:
- Regions are representing customers' location.
 - Areas are segmented based on their geographical proximity and their mutual operational relationship.
 - Major countries and areas which belong to segments other than Japan are as follows:
 - North America : The United States of America, Canada and Mexico
 - Europe : France, The United Kingdom, Spain, Russia and other European countries
 - Asia : China, Thailand, India and other Asian countries
 - Other overseas countries : Oceania, Middle East, Central and South America excluding Mexico, South Africa, etc.

The Year Ended March 31, 2016 (From April 1, 2015 To March 31, 2016) (in millions of yen)

Japan	North America		Europe	Asia	Other overseas countries	Total
		U.S.A.				
1,799,650	5,861,732	4,862,037	1,748,122	1,443,889	1,336,126	12,189,519

Current Fourth Quarter (From January 1, 2016 To March 31, 2016) (in millions of yen)

Japan	North America		Europe	Asia	Other overseas countries	Total
		U.S.A.				
534,839	1,516,773	1,272,131	499,200	376,126	319,555	3,246,493

- Notes:
- Regions are representing customers' location.
 - Areas are segmented based on their geographical proximity and their mutual operational relationship.
 - Major countries and areas which belong to segments other than Japan are as follows:
 - North America : The United States of America, Canada and Mexico
 - Europe : France, The United Kingdom, Spain, Russia and other European countries
 - Asia : China, Thailand, India and other Asian countries
 - Other overseas countries : Oceania, Middle East, Central and South America excluding Mexico, South Africa, etc.

(2) Property, plant and equipment

The Year Ended March 31, 2015 (As of March 31, 2015)

(in millions of yen)

Japan	North America		Europe	Asia	Other overseas countries	Total
		U.S.A.				
1,552,554	3,002,760	2,531,017	294,209	335,449	81,267	5,266,239

- Notes:
- Regions are representing location of the Company and its group companies.
 - Areas are segmented based on their geographical proximity and their mutual operational relationship.
 - Major countries and areas which belong to segments other than Japan are as follows:
 - North America : The United States of America, Canada and Mexico
 - Europe : France, The United Kingdom, Spain, Russia and other European countries
 - Asia : China, Thailand, India and other Asian countries
 - Other overseas countries : Oceania, Middle East, Central and South America excluding Mexico and South Africa

The Year Ended March 31, 2016 (As of March 31, 2016)

(in millions of yen)

Japan	North America		Europe	Asia	Other overseas countries	Total
		U.S.A.				
1,523,961	3,040,249	2,577,887	301,010	282,428	69,254	5,216,902

- Notes:
- Regions are representing location of the Company and its group companies.
 - Areas are segmented based on their geographical proximity and their mutual operational relationship.
 - Major countries and areas which belong to segments other than Japan are as follows:
 - North America : The United States of America, Canada and Mexico
 - Europe : France, The United Kingdom, Spain, Russia and other European countries
 - Asia : China, Thailand, India and other Asian countries
 - Other overseas countries : Oceania, Middle East, Central and South America excluding Mexico and South Africa

2. Information about the impairment loss on fixed assets by reportable segments

The Year Ended March 31, 2015 (From April 1, 2014 To March 31, 2015)

(in millions of yen)

	Reportable segments			Elimination of inter-segment transactions	Total
	Automobile	Sales Financing	Total		
Impairment loss	16,103	—	16,103	—	16,103

The Year Ended March 31, 2016 (From April 1, 2015 To March 31, 2016)

(in millions of yen)

	Reportable segments			Elimination of inter-segment transactions	Total
	Automobile	Sales Financing	Total		
Impairment loss	41,517	570	42,087	—	42,087

3. Information about the amortization of goodwill and unamortized balance by reportable segments

The Year Ended March 31, 2015 (From April 1, 2014 To March 31, 2015)

(in millions of yen)

	Reportable segments			Elimination of inter-segment transactions	Total
	Automobile	Sales Financing	Total		
Amortization of goodwill	1,837	—	1,837	—	1,837
Balance at the end of the year	17,381	—	17,381	—	17,381

The Year Ended March 31, 2016 (From April 1, 2015 To March 31, 2016)

(in millions of yen)

	Reportable segments			Elimination of inter-segment transactions	Total
	Automobile	Sales Financing	Total		
Amortization of goodwill	5,111	—	5,111	—	5,111
Balance at the end of the year	15,546	—	15,546	—	15,546

4. Information about the gain recognized on negative goodwill by reportable segments

The Year Ended March 31, 2015 (From April 1, 2014 To March 31, 2015)

This information is not provided due to its low materiality.

The Year Ended March 31, 2016 (From April 1, 2015 To March 31, 2016)

This information is not provided due to its low materiality.

④ Amount per share

(yen)

	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Net assets per share	1,152.83	1,132.61
Basic net income per share	109.15	125.00
Diluted net income per share	109.14	124.99

Note: 1. The bases for calculation of basic net income per share and diluted net income per share are as follows:

	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Basic net income per share		
Average number of shares of common stock during the fiscal year (Thousand of shares)	4,192,309	4,190,789
Diluted net income per share		
Increase in shares of common stock (Thousand of shares)	120	361
(Exercise of warrants (Thousand of shares))	—	—
(Exercise of share subscription rights (Thousand of shares))	120	361

⑤ Significant subsequent events

1. Issuance of bonds

On April 15, 2016, the Company issued unsecured bonds. The terms and conditions of these bonds are summarized as follows:

- (1) ① Name of the bond 59th unsecured bonds
 ② Principal amount ¥80,000 million
 ③ Interest rate 0.150% per annum
 ④ Issue price ¥100 for a par value of ¥100
 ⑤ Maturity date March 19, 2021
 ⑥ Payment due date April 15, 2016
 ⑦ Use of proceeds To be appropriated as redemption funds for bonds and a part of repayment of long-term borrowings due through FY2016.
- (2) ① Name of the bond 60th unsecured bonds
 ② Principal amount ¥25,000 million
 ③ Interest rate 0.220% per annum
 ④ Issue price ¥100 for a par value of ¥100
 ⑤ Maturity date March 20, 2023
 ⑥ Payment due date April 15, 2016
 ⑦ Use of proceeds To be appropriated as redemption funds for bonds and a part of repayment of long-term borrowings due through FY2016.
- (3) ① Name of the bond 61st unsecured bonds
 ② Principal amount ¥20,000 million
 ③ Interest rate 0.330% per annum
 ④ Issue price ¥100 for a par value of ¥100
 ⑤ Maturity date March 19, 2026
 ⑥ Payment due date April 15, 2016
 ⑦ Use of proceeds To be appropriated as redemption funds for bonds and a part of repayment of long-term borrowings due through FY2016.

2. Homologation issue caused at vehicles produced by Mitsubishi Motors Corporation

The Company has suspended sales of DAYZ and DAYZ Rook series of mini-cars produced by Mitsubishi Motors Corporation (MMC) from April 20, 2016. This is a result of MMC's announcement about the homologation issue for applicable models on the same day. MMC acknowledges its responsibility for the issue and the Company intends to recharge the adverse impact to MMC. However, considering current uncertain situation for the adverse impact on the Company, it is difficult to reasonably estimate the effects on the Company's financial position, operating results and cash flows in the current fiscal year and onwards.

(10) Production and sales

① Consolidated production volume

The Year Ended March 31

(Units)

	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)	Change	
			Units	%
Japan	870,608	849,356	(21,252)	(2.4)
The United States of America	936,792	994,807	58,015	6.2
Mexico	807,145	830,194	23,049	2.9
The United Kingdom	481,180	478,057	(3,123)	(0.6)
Spain	130,166	98,904	(31,262)	(24.0)
Russia	27,751	35,844	8,093	29.2
Thailand	101,250	127,292	26,042	25.7
Indonesia	48,070	41,676	(6,394)	(13.3)
Philippines	1,268	2,121	853	67.3
India	210,271	227,178	16,907	8.0
South Africa	37,127	33,527	(3,600)	(9.7)
Brazil	42,580	43,433	853	2.0
Egypt	16,162	15,487	(675)	(4.2)
Total	3,710,370	3,777,876	67,506	1.8

Note: The figures represent the production volume for the twelve-month period from April 1, 2015 to March 31, 2016.

The Three-month Period Ended March 31

(Units)

	Prior Fourth Quarter (From January 1, 2015 To March 31, 2015)	Current Fourth Quarter (From January 1, 2016 To March 31, 2016)	Change	
			Units	%
Japan	245,961	222,486	(23,475)	(9.5)
The United States of America	237,074	269,623	32,549	13.7
Mexico	204,788	212,077	7,289	3.6
The United Kingdom	125,850	127,318	1,468	1.2
Spain	32,855	27,075	(5,780)	(17.6)
Russia	4,908	6,930	2,022	41.2
Thailand	33,357	29,593	(3,764)	(11.3)
Indonesia	11,099	11,247	148	1.3
Philippines	464	585	121	26.1
India	47,328	73,326	25,998	54.9
South Africa	7,176	6,601	(575)	(8.0)
Brazil	12,410	8,036	(4,374)	(35.2)
Egypt	3,836	4,498	662	17.3
Total	967,106	999,395	32,289	3.3

Note: The figures represent the production volume for the three-month period from January 1 to March 31, 2016.

② Consolidated sales volume by region

The Year Ended March 31

(Units)

	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)	Change	
			Units	%
Japan	590,432	552,485	(37,947)	(6.4)
North America	1,836,790	1,996,165	159,375	8.7
(The United States of America included therein)	1,412,321	1,501,808	89,487	6.3
Europe	770,838	748,681	(22,157)	(2.9)
Asia	321,386	322,907	1,521	0.5
Other overseas countries	593,482	548,309	(45,173)	(7.6)
Total	4,112,928	4,168,547	55,619	1.4

Note: The figures in China and Taiwan, which are included in "Asia" represent the sales volume for the twelve-month period from January 1 to December 31, 2015. Those sold in Japan, North America, Europe, Other overseas countries and Asia (excluding China and Taiwan) represent the vehicles sold for the twelve-month period from April 1, 2015 to March 31, 2016.

The Three-month Period Ended March 31

(Units)

	Prior Fourth Quarter (From January 1, 2015 To March 31, 2015)	Current Fourth Quarter (From January 1, 2016 To March 31, 2016)	Change	
			Units	%
Japan	194,121	176,199	(17,922)	(9.2)
North America	505,738	528,581	22,843	4.5
(The United States of America included therein)	391,657	402,256	10,599	2.7
Europe	209,011	219,562	10,551	5.0
Asia	89,864	96,617	6,753	7.5
Other overseas countries	155,921	137,284	(18,637)	(12.0)
Total	1,154,655	1,158,243	3,588	0.3

Note: The figures in China and Taiwan, which are included in "Asia" represent the sales volume for the three-month period from October 1 to December 31, 2015. Those sold in Japan, North America, Europe, Other overseas countries and Asia (excluding China and Taiwan) represent the vehicles sold for the three-month period from January 1 to March 31, 2016.

【Reference】 Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

The Three-month Period Ended March 31

Quarterly Consolidated Statements of Income	(in millions of yen)	
	Prior Fourth Quarter (From January 1, 2015 To March 31, 2015)	Current Fourth Quarter (From January 1, 2016 To March 31, 2016)
Net sales	3,286,701	3,246,493
Cost of sales	2,598,294	2,589,601
Gross profit	688,407	656,892
Selling, general and administrative expenses		
Advertising expenses	101,059	88,569
Service costs	43,385	59,977
Provision for warranty costs	41,017	34,973
Other selling expenses	114,763	77,500
Salaries and wages	114,396	91,097
Retirement benefit expenses	4,491	4,537
Supplies	917	801
Depreciation and amortization	11,928	11,773
Provision for doubtful accounts	20,137	20,743
Amortization of goodwill	454	455
Other	64,217	60,724
Total selling, general and administrative expenses	516,764	451,149
Operating income	171,643	205,743
Non-operating income		
Interest income	7,222	4,533
Dividends income	580	49
Equity in earnings of affiliates	30,622	53,476
Derivative income	19,022	52,775
Miscellaneous income	5,773	4,719
Total non-operating income	63,219	115,552
Non-operating expenses		
Interest expense	6,513	6,399
Exchange loss	13,353	79,200
Amortization of net retirement benefit obligation at transition	2,221	—
Miscellaneous expenses	14,904	4,449
Total non-operating expenses	36,991	90,048
Ordinary income	197,871	231,247

	(in millions of yen)	
	Prior Fourth Quarter (From January 1, 2015 To March 31, 2015)	Current Fourth Quarter (From January 1, 2016 To March 31, 2016)
Special gains		
Gain on sales of fixed assets	17,156	1,869
Gain on sales of investment securities	1,986	23,031
Gain on contribution of securities to retirement benefit trust	17,725	—
Insurance income	—	5,287
Other	2,140	1,451
Total special gains	39,007	31,638
Special losses		
Loss on sales of fixed assets	1,993	1,407
Loss on disposal of fixed assets	12,516	6,370
Impairment loss	14,487	28,861
Quality related costs	—	90,700
Other	10,878	15,850
Total special losses	39,874	143,188
Income before income taxes	197,004	119,697
Income taxes	65,036	38,526
Net income	131,968	81,171
Net income attributable to non-controlling interests	13,207	10,165
Net income attributable to owners of parent	118,761	71,006

Quarterly Consolidated Statements of Comprehensive Income

	(in millions of yen)	
	Prior fourth quarter (From January 1, 2015 To March 31, 2015)	Current fourth quarter (From January 1, 2016 To March 31, 2016)
Net income	131,968	81,171
Other comprehensive income		
Unrealized holding gain and loss on securities	9,697	(16,646)
Unrealized gain and loss from hedging instruments	9,369	(1,040)
Translation adjustments	(14,937)	(145,290)
Remeasurements of defined benefit plans	(29,930)	(91,161)
The amount for equity method company portion	38,326	(18,397)
Total other comprehensive income	12,525	(272,534)
Comprehensive income	144,493	(191,363)
(Breakdown of comprehensive income)		
Parent company portion of comprehensive income	126,400	(186,222)
Non-controlling interests portion of comprehensive income	18,093	(5,141)

5. NON-CONSOLIDATED FINANCIAL STATEMENTS

【Non-Consolidated】

(1) Non-Consolidated Balance Sheets

	(in millions of yen)	
	FY2014 (As of March 31, 2015)	FY2015 (As of March 31, 2016)
Assets		
Current assets		
Cash on hand and in banks	24,365	238,148
Trade accounts receivable	522,904	514,322
Finished goods	61,396	67,798
Work in process	26,072	27,426
Raw materials and supplies	86,379	80,325
Prepaid expenses	19,729	23,999
Deferred tax assets	98,209	101,485
Short-term loans receivable from subsidiaries and affiliates	535,902	1,151,536
Other	166,600	197,257
Allowance for doubtful accounts	(19,043)	(18,687)
Total current assets	1,522,517	2,383,614
Fixed assets		
Property, plant and equipment		
Buildings	214,572	209,423
Structures	31,276	29,830
Machinery and equipment	136,860	131,522
Vehicles	29,034	12,457
Tools, furniture and fixtures	79,507	68,479
Land	132,889	127,232
Construction in progress	12,994	18,666
Total property, plant and equipment	637,136	597,613
Intangible fixed assets	56,000	63,861
Investments and other assets		
Investment securities	199,394	148,459
Investments in subsidiaries and affiliates	1,708,651	1,558,474
Long-term loans receivable from subsidiaries and affiliates	846,315	187,483
Other	23,518	22,257
Allowance for doubtful accounts	(198)	(152)
Total investments and other assets	2,777,681	1,916,522
Total fixed assets	3,470,818	2,577,998
Total assets	4,993,336	4,961,612

【Non-Consolidated】

	(in millions of yen)	
	FY2014 (As of March 31, 2015)	FY2015 (As of March 31, 2016)
Liabilities		
Current liabilities		
Trade notes payable	7,023	15
Electronically recorded obligations - operating	255,383	197,240
Trade accounts payable	428,670	430,989
Short-term borrowings	309,033	385,041
Current portion of long-term borrowings	76,350	187,315
Commercial papers	—	125,000
Current portion of bonds	50,000	70,000
Lease obligations	18,551	12,000
Accounts payable-other	28,927	34,337
Accrued expenses	308,724	302,573
Income taxes payable	53,712	1,703
Deposits received	79,638	63,357
Accrued warranty costs	24,507	22,613
Other	663	32,815
Total current liabilities	1,641,184	1,865,002
Long-term liabilities		
Bonds	350,000	280,000
Long-term borrowings	303,462	107,908
Lease obligations	22,529	18,717
Deferred tax liabilities	52,685	41,688
Accrued warranty costs	51,064	45,008
Accrued retirement benefits	77,705	63,133
Other	21,755	49,169
Total long-term liabilities	879,200	605,625
Total liabilities	2,520,384	2,470,627

【Non-Consolidated】

	(in millions of yen)	
	FY2014 (As of March 31, 2015)	FY2015 (As of March 31, 2016)
Net assets		
Shareholders' equity		
Common stock	605,813	605,813
Capital surplus		
Legal capital surplus	804,470	804,470
Other capital surplus	96	—
Total capital surplus	804,566	804,470
Retained earnings		
Legal reserve	53,838	53,838
Other retained earnings		
Reserve for reduction of replacement cost of specified properties	58,274	54,078
Reserve for special depreciation	30	24
Unappropriated retained earnings	895,741	955,404
Total retained earnings	1,007,884	1,063,347
Treasury stock	(30,702)	(31,424)
Total shareholders' equity	2,387,562	2,442,206
Valuation, translation adjustments and others		
Unrealized holding gain and loss on securities	83,210	49,368
Unrealized gain and loss from hedging instruments	(115)	(1,092)
Total valuation, translation adjustments and others	83,094	48,275
Share subscription rights	2,293	502
Total net assets	2,472,951	2,490,984
Total liabilities and net assets	4,993,336	4,961,612

【Non-Consolidated】

(2) Non-Consolidated Statements of Income

	(in millions of yen)	
	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)
Net sales	3,516,415	3,493,419
Cost of sales	3,041,024	2,985,914
Gross profit	475,390	507,505
Selling, general and administrative expenses	334,787	323,982
Operating income	140,602	183,522
Non-operating income		
Interest income	12,117	8,658
Dividends income	380,016	204,068
Derivative income	—	975
Exchange gain	20,658	—
Other	17,261	25,778
Total non-operating income	430,053	239,481
Non-operating expenses		
Interest expense	10,050	8,342
Derivative loss	8,563	—
Exchange loss	—	18,649
Amortization of net retirement benefit obligation at transition	8,048	—
Other	3,840	7,211
Total non-operating expenses	30,502	34,204
Ordinary income	540,154	388,799
Special gains		
Gain on sales of fixed assets	600	66
Gain on sales of shares of subsidiaries and affiliates	—	23,025
Gain on reversal of share subscription rights	—	1,738
Gain on contribution of securities to retirement benefit trust	17,725	—
Other	373	354
Total special gains	18,698	25,185
Special losses		
Loss on sales of fixed assets	791	131
Loss on disposal of fixed assets	4,463	6,409
Impairment loss	1,713	11,913
Loss on valuation of shares of subsidiaries and affiliates	9,492	98,326
Quality related costs	—	37,780
Other	4,393	—
Total special losses	20,854	154,560
Income before income taxes	537,997	259,424
Income taxes-current	65,458	4,471
Income taxes-deferred	(19,031)	3,943
Total income taxes	46,427	8,414
Net income	491,570	251,009

[Non-Consolidated]

(3) Non-Consolidated Statements of Changes in Net Assets

FY 2014 (From April 1, 2014 To March 31, 2015)

(in millions of yen)

	Shareholders' equity								
	Common stock	Capital surplus			Legal reserve	Retained earnings			Total retained earnings
		Legal capital surplus	Other capital surplus	Total capital surplus		Other retained earnings			
						Reserve for reduction of replacement cost of specified properties	Reserve for special depreciation	Unappropriated retained earnings	
Balance at the beginning of current period	605,813	804,470	15	804,485	53,838	59,418	67	578,999	692,324
Cumulative effect of changes in accounting policies								(34,578)	(34,578)
Restated Balance	605,813	804,470	15	804,485	53,838	59,418	67	544,421	657,746
Changes of items during the period									
Cash dividends paid								(141,432)	(141,432)
Provision of reserve for reduction entry of replaced properties						2,910		(2,910)	—
Reversal of reserve for reduction entry of replaced properties						(4,054)		4,054	—
Provision of reserve for special depreciation							5	(5)	—
Reversal of reserve for special depreciation							(43)	43	—
Net income								491,570	491,570
Purchases of treasury stock									
Disposal of treasury stock			81	81					
Net changes of items other than those in shareholders' equity									
Total changes of items during the period			81	81		(1,143)	(37)	351,320	350,138
Balance at the end of current period	605,813	804,470	96	804,566	53,838	58,274	30	895,741	1,007,884

	Shareholders' equity		Valuation, translation adjustments and others			Share subscription rights	Total net assets
	Treasury stock	Total shareholders' equity	Unrealized holding gain and loss on securities	Unrealized gain and loss from hedging instruments	Total valuation, translation adjustments and others		
Balance at the beginning of current period	(31,285)	2,071,337	70,707	(163)	70,543	2,400	2,144,281
Cumulative effect of changes in accounting policies		(34,578)					(34,578)
Restated Balance	(31,285)	2,036,759	70,707	(163)	70,543	2,400	2,109,703
Changes of items during the period							
Cash dividends paid		(141,432)					(141,432)
Provision of reserve for reduction entry of replaced properties							
Reversal of reserve for reduction entry of replaced properties							
Provision of reserve for special depreciation							
Reversal of reserve for special depreciation							
Net income		491,570					491,570
Purchases of treasury stock	(61)	(61)					(61)
Disposal of treasury stock	644	725					725
Net changes of items other than those in shareholders' equity			12,503	48	12,551	(107)	12,444
Total changes of items during the period	583	350,803	12,503	48	12,551	(107)	363,247
Balance at the end of current period	(30,702)	2,387,562	83,210	(115)	83,094	2,293	2,472,951

【Non-Consolidated】

FY 2015 (From April 1, 2015 To March 31, 2016)

(in millions of yen)

	Shareholders' equity								
	Common stock	Capital surplus			Legal reserve	Retained earnings			Total retained earnings
		Legal capital surplus	Other capital surplus	Total capital surplus		Other retained earnings			
						Reserve for reduction of replacement cost of specified properties	Reserve for special depreciation	Unappropriated retained earnings	
Balance at the beginning of current period	605,813	804,470	96	804,566	53,838	58,274	30	895,741	1,007,884
Changes of items during the period									
Cash dividends paid								(168,396)	(168,396)
Provision of reserve for reduction entry of replaced properties						1,192		(1,192)	—
Reversal of reserve for reduction entry of replaced properties						(5,388)		5,388	—
Provision of reserve for special depreciation							12	(12)	—
Reversal of reserve for special depreciation							(18)	18	—
Net income								251,009	251,009
Purchases of treasury stock									
Disposal of treasury stock			41	41					
Retirement of treasury stock			(138)	(138)				(27,150)	(27,150)
Net changes of items other than those in shareholders' equity									
Total changes of items during the period			(96)	(96)		(4,195)	(5)	59,663	55,462
Balance at the end of current period	605,813	804,470	—	804,470	53,838	54,078	24	955,404	1,063,347

	Shareholders' equity		Valuation, translation adjustments and others			Share subscription rights	Total net assets
	Treasury stock	Total shareholders' equity	Unrealized holding gain and loss on securities	Unrealized gain and loss from hedging instruments	Total valuation, translation adjustments and others		
Balance at the beginning of current period	(30,702)	2,387,562	83,210	(115)	83,094	2,293	2,472,951
Changes of items during the period							
Cash dividends paid		(168,396)					(168,396)
Provision of reserve for reduction entry of replaced properties							
Reversal of reserve for reduction entry of replaced properties							
Provision of reserve for special depreciation							
Reversal of reserve for special depreciation							
Net income		251,009					251,009
Purchases of treasury stock	(28,325)	(28,325)					(28,325)
Disposal of treasury stock	313	355					355
Retirement of treasury stock	27,289	—					
Net changes of items other than those in shareholders' equity			(33,842)	(976)	(34,818)	(1,791)	(36,610)
Total changes of items during the period	(722)	54,643	(33,842)	(976)	(34,818)	(1,791)	18,033
Balance at the end of current period	(31,424)	2,442,206	49,368	(1,092)	48,275	502	2,490,984

(4) Events and Conditions which indicate there could be Substantial Doubt about Going Concern Assumption

Not applicable.

(5) Changes in Accounting Policies

ASBJ Statement No. 21, "Revised Accounting Standard for Business combinations" (released on September 13, 2013, hereinafter the "Accounting Standard for Business Combinations"), ASBJ Statement No. 7, "Revised Accounting Standard for Business Divestitures" (released on September 13, 2013, hereinafter the "Accounting Standard for Business Divestitures") and others have been applied effective from the fiscal year ending March 31, 2016. As a result, acquisition related costs are expensed in the year in which the costs are incurred. For any business combination on or after the beginning of the fiscal year ending March 31, 2016, subsequent measurement of the provisional amount recognized based on the purchase price allocation due to the completion of accounting for the business combination is reflected in the financial statements for the period to which the date of that business combination occurs. The aforementioned accounting standards are adopted on or after the beginning of the fiscal year ending March 31, 2016 and thereafter, according to the transitional treatment provided for in Paragraph 58-2 (4) of the Accounting Standard for Business Combination and Paragraph 57-4 (4) of the Accounting Standard for Business Divestitures. The effect of these changes on the current financial statements and the amount per share is none.

(6) Additional Information

ASBJ Guidance No. 26, "Implementation Guidance on Recoverability of Deferred Tax Assets" (released on March 28, 2016) has been early applied to the financial statements relating to the end of the current fiscal year.

(7) Significant Subsequent Events

① Issuance of bonds

On April 15, 2016, the Company issued unsecured bonds. The terms and conditions of these bonds are summarized as follows:

- | | |
|-------------------------|---|
| (1) 1) Name of the bond | 59th unsecured bonds |
| 2) Principal amount | ¥80,000 million |
| 3) Interest rate | 0.150% per annum |
| 4) Issue price | ¥100 for a par value of ¥100 |
| 5) Maturity date | March 19, 2021 |
| 6) Payment due date | April 15, 2016 |
| 7) Use of proceeds | To be appropriated as redemption funds for bonds and a part of repayment of long-term borrowings due through FY2016 |
| (2) 1) Name of the bond | 60th unsecured bonds |
| 2) Principal amount | ¥25,000 million |
| 3) Interest rate | 0.220% per annum |
| 4) Issue price | ¥100 for a par value of ¥100 |
| 5) Maturity date | March 20, 2023 |
| 6) Payment due date | April 15, 2016 |
| 7) Use of proceeds | To be appropriated as redemption funds for bonds and a part of repayment of long-term borrowings due through FY2016 |
| (3) 1) Name of the bond | 61st unsecured bonds |
| 2) Principal amount | ¥20,000 million |
| 3) Interest rate | 0.330% per annum |
| 4) Issue price | ¥100 for a par value of ¥100 |
| 5) Maturity date | March 19, 2026 |
| 6) Payment due date | April 15, 2016 |
| 7) Use of proceeds | To be appropriated as redemption funds for bonds and a part of repayment of long-term borrowings due through FY2016 |

② Homologation issue caused at vehicles produced by Mitsubishi Motors Corporation

The Company has suspended sales of DAYZ and DAYZ Roox series of mini-cars produced by Mitsubishi Motors Corporation (MMC) from April 20, 2016. This is a result of MMC's announcement about the homologation issue for applicable models on the same day. MMC acknowledges its responsibility for the issue and the Company intends to recharge the adverse impact to MMC.

However, considering current uncertain situation for the adverse impact on the Company, it is difficult to reasonably estimate the effects on the Company's financial position, operating results and cash flows in the current fiscal year and onwards.

(8) Others

① Vehicle Production

(Units)

	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)	Change	
			Units	%
Domestic	870,608	849,356	(21,252)	(2.4)

② Vehicle Wholesales

(Units)

	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)	Change	
			Units	%
Total vehicle wholesales	1,140,443	1,071,984	(68,459)	(6.0)
Domestic	638,936	581,599	(57,337)	(9.0)
Export	501,507	490,385	(11,122)	(2.2)

③ Net Sales

(in millions of yen)

	FY2014 (From April 1, 2014 To March 31, 2015)	FY2015 (From April 1, 2015 To March 31, 2016)	Change	
			Amount	%
Vehicles	2,195,875	2,169,158	(26,716)	(1.2)
Domestic	941,669	888,124	(53,545)	(5.7)
Export	1,254,205	1,281,033	26,828	2.1
Parts and components for overseas production	548,745	482,017	(66,727)	(12.2)
Domestic	—	—	—	—
Export	548,745	482,017	(66,727)	(12.2)
Automotive parts	309,157	306,711	(2,445)	(0.8)
Domestic	204,741	203,183	(1,558)	(0.8)
Export	104,416	103,528	(887)	(0.9)
Other	462,636	535,531	72,894	15.8
Domestic	4,327	4,895	568	13.1
Export	458,308	530,635	72,326	15.8
Total net sales	3,516,415	3,493,419	(22,995)	(0.7)
Domestic	1,150,738	1,096,203	(54,534)	(4.7)
Export	2,365,676	2,397,216	31,539	1.3

Note: "Other" consists of royalty income and sales of equipment and tools for production.

6. OTHER

(1) Directors and Statutory Auditors Changes

The Company has already announced the changes in directors and statutory auditors on March 9, 2016.

(2) Other

Not applicable.